

# The Journal

ALBANY BRANCH  
ALAMEDA COUNTY LIBRARY  
1847 MAIN AVE.  
ALBANY, CALIF. 94706-3796  
510-5790

THE COMMUNITY NEWSPAPER OF ALBANY, EL CERRITO AND KENSINGTON / FEBRUARY 11, 1999 / 50¢ TAX INCLUDED

## EDITORIAL Time to move forward with Plaza / A13

### Waterfront encampment awaits action on park / A3



Joanna Jhanda

Dimmick waged a two-year legal battle with the Department of Motor Vehicles for the right to 'HIV POS' on his motorcycle license plate.

## What are we supposed to do — hide?

Man wins right to proclaim HIV-positive status on license plate

By J.R. Deaton

KENSINGTON — Kevin Dimmick has AIDS and he wants you to know about it.

The 42-year-old Kensington resident fought the state Department of Motor Vehicles more than two years to be allowed to have "HIV POS" on his motorcycle license plate.

Most people you know who are HIV-positive don't talk about it. It's a real conversation stopper. It scares people and it's embarrassing. Why would someone want this particular bit of information tagged on to the back of his 1987 Custom XL Harley?

"What are we supposed to do — hide?" Dimmick said when asked why he wanted the license plate. "If you tell people that they should hide because it's some kind of thing they shouldn't let people know about — how far will they go to keep that secret?" he asked. As a heterosexual man with AIDS, Dimmick said it is difficult to meet and date women. "Does that mean that when you get horny you pick someone up in a bar?—How far will you go to keep that secret?" he added. "If you hide—what does that do for prevention?"

Dimmick explained. "It's not in people's best interest to force people with

HIV into hiding," he said. "It isn't good for people who are uninfected to be persecuting people with HIV," he added, saying this keeps people from being tested and may cause denial.

Dimmick admits he is not an easy guy to live with. He has a Harley-Davidson tattoo on his left arm — a grim reaper tattoo on his right and is "hyperactive" and "hyper-sexual." He is an ace with computers and after putting eight years in the Army, Dimmick worked for years as a computer programmer.

But he's a computer programmer with tattoos, a Harley, past drug use, and AIDS. Talking to him, you get the feeling he has

lived through a lot — most of it probably self-inflicted — but he has survived and come out on the other side.

He seems gregarious and is talkative—the fellow on the next stool you talk to until closing time and get more out of than a \$100-per-fifty-five-minute-hour therapist. In 1995 he was close to death from an AIDS-related tuberculosis type intestinal infection and now has what he calls a "short-timer's attitude."

There is an edge to him — perhaps an anger at the system that resisted granting him the license plate—perhaps an anger at the disease in his blood —

See HIV on A9

## Hillside lot is site of contention

Plan to subdivide lot next to Natural Area sparks protest

By J.R. Deaton

EL CERRITO — Just off Regency Court on the east side of the Hillside Natural Area is a large lot that the owners want to split into two parts and develop.

Some neighbors and trail users are against the split and want the southern half of the property left undisturbed. The Planning Commission heard from both sides last week in an emotional and contentious study session.

A home site on the northern part of the large lot has already been approved.

The owner also wants a home site on the southern part of the lot and neighbors are angry, maintaining the city promised them years ago that the southern section would remain natural and never be developed.

According to a report presented by City Planner Edward Phillips at last week's meeting, when the area was first subdivided for homes in 1989, only 17 lots were approved.

In 1993, the Planning Commission approved one lot division that increased the total number of lots to 18.

The original developer, according to Phillips' report, stated that lot 1, the property currently in question, would be one large lot "to provide space for the public access easement and to protect the riparian environment." At the meeting, Phillips told the commission that the original plan for 20 lots was scaled back during the planning process, but that "nothing in the EIR" (environmental impact report) prohibits up to 20 lots.

But as approved in 1989, only one home site was provided for on the northern part of the large lot and neighbors argued that

See LOT on A14

## Plaza will proceed with 'market-driven' plan

Owners expected to present site plan in early March

By J.R. Deaton

EL CERRITO — After months, even years, of singing the El Cerrito Plaza Blues, it appears the owners and the people and the merchants and the City Council have either worn one another down or come to consensus that a "market-driven plan" is the way to revitalize the Plaza.

At last week's Redevelopment Agency meeting, the City Council/Redevelopment Agency heard owner representative Mehmet Noyan list advantages and disadvantages of the owners' two plans: Market-driven and entertainment/retail.

Without a vote, the council

indicated that no public money would be forthcoming and said that the owners were welcome to pursue any plan within the perimeters of the usual planning process.

"While what we're going to get is not what we want — 100 percent of something is a much better deal than zero percent of exactly what we want," said Thom Stark in comments that seemed to capture the mood of the evening.

Councilman and Redevelopment Agency Vice-Chair Larry Damon said the owners should be allowed to go forward "with all Godspeed and good wishes" with their non-

See PLAZA on A14

## Plaza candy shop is a place to see for Valentine's

By J.R. Deaton

EL CERRITO — She may not be the coveted 18- to 42-year-old demographic name recognition of Betty Crocker or the home country cachet of Mrs. Jemima, but when Valentine's Day comes around, the Plaza candy shop is as popular as Mrs. Mary See. The cozy little See's Candies at the Plaza always seems

to do a good business, but come Feb. 14 — things get downright hectic.

The shop seems packed with shoppers — many buying last-minute truffles, chocolates, toffees or walnut squares for that special sweetheart or loved-one.

The sharp black-and-white "cottage" motif of the shop and the cheery ladies working behind the counter handing out free samples tend to put one in a fun mood.

Troubles melt like lemon drops and the calorically challenged tell themselves that a little extra exercise after the fact will put things right.

And hey — it's Valentine's Day.

"It's the busiest time of the year because it's a one-day holiday," said Shop manager Sally Faria.

Faria and her up to 12-person holiday crew greet customers with smiles and free chocolate-covered molasses candies.

Even on an early Tuesday morning before Valentine's Day, the shop is hopping with cus-

tomers coming in to select sweet treats.

One customer tells someone that she has seen people lined up out the door waiting for chocolates at the little shop.

"It was crazy yesterday," says Norene Quercia who has worked at the store since last Christmas.

The store is filled with red and gold and white boxes of candies.

There are chocolate and butterscotch and cafe latte lolly pops and display cases filled with treats in little frilly brown and gold papers.

"I couldn't pick a favorite — I love so many of them," said one woman while making a selection.

Husbands shop for wives; one grandmother sends a special selection to her grandson and people from all over come to buy for their sweethearts.

Three big burly guys come in wearing work jeans and overalls and pick out candy and heart-shaped boxes of assorted chocolates.

See CANDY on A14

## Raffle aims to get track program up-and-running

By James Carter

ALBANY — A proposed track and field program at AHS has local residents leaping hurdles in an all-out effort to raise \$10,000 and form a team by next year.

Over 50 students have already signed up for the team and arrangements have been made to use the St. Mary High School track for home meets. All that's missing is a coach and money.

Yet seven members of the community have been running a marathon for nine months and with the help of Solano Avenue Cyclery, Richards Jewelers and Mary & Joe's Sporting Goods, hope to raise funds to purchase equipment and get a team established.

The Track and Field Committee is currently raffling off a brand new Schwinn Mesa

See RAFFLE on A14



Joanna Jhanda

Albany High School supporters Thelma Rubin, Andy Heffernon, Gus Luty, Paul Cataleta, Gilberta Avila, Jewel Okawachi, Charles Tondou and Stacy Bock are raffling off a Schwinn Mesa GX mountain bike to help raise money for an AHS track and field team.

### Inside

Bill Mann.....	A4
Calendar.....	A6
Community Folk.....	A8
Marin Snapp.....	A4
Opinion.....	A13
Police Reports.....	A2
School Watch.....	A13
Sports.....	B1



## Worth Checking Out

### Infant-Toddler Lapsit Program

Registration is open for the second series of the Infant-Toddler Lapsit Program will be offered again at the El Cerrito Branch of the Contra Costa County Library. This program is for parents and their very young children from birth through age 2-1/2.

Simple stories, rhymes and songs will be used during this 20-minute program to help children develop such pre-reading skills as listening, language development and a deep love of books and a desire to learn to read. Parents will be asked to attend with their young children.

The second half of Session I takes place Mondays at 1 p.m., March 15 through April 12. Session II takes place Thursdays at 10:15 a.m. from Jan. 28 through Feb. 25, and March 18 through April 15.

The El Cerrito Branch is located at 6510 Stockton Ave., 526-7512. Library hours are Monday, noon to 8 p.m.; Tuesday 1 p.m. through 6 p.m.; Thursdays 10 a.m. through 6 p.m.; Fridays and Saturdays 1 p.m. through 5 p.m.

### Learn to Invest workshop

What is a stock, bond and mutual fund? How do you choose a stock? How do you choose a mutual fund? How do financial advisors get paid? How do you choose a financial advisor?

Learn to Invest, a free workshop, will give you the basic foundations on how to invest in stocks, bonds and mutual funds. Learn how to use the Albany Library as a source of information for your investment decisions. This class is for anyone interested in investing, and intended for people of all ages.

The workshop takes place at the Albany Library, 1247 Marin Ave. from 10 a.m. to noon on Saturday, Feb. 13. Harold Rhee, a financial advisor with a New York Stock Exchange firm, teaches the class.

### Albany seeks citizens for boards and commissions

The Albany City Council is seeking interested

citizens for appointment to the following boards, commissions and committees: Civil Service Board Library Advisory Board Park & Recreation Commission Arts Committee Charter Review Committee Waterfront Committee Mental Health Advisory Board. Interested applicants can contact the City Clerk for an application and description of each board, commission or committee. Details: 528-5720 or visit City Hall at 1000 San Pablo Ave.

### First Aid class

The Albany Fire Department will conduct an American Red Cross First Aid class on Saturday, Feb. 27. The class will be held at the Albany Fire Department starting at 9 a.m. to 4 p.m. Registration for the class is \$25. Registration will be accepted at the Albany Finance Department located 1000 San Pablo Ave. in the Albany City Hall complex. There are only 12 spaces currently available. Details: Albany Fire Department Public Education Line, 528-5771 ext. 433.

### Preschool open house

The 59-year-old El Cerrito Preschool Cooperative, 7200 Mooser Lane, invites the public to an open house on Feb. 20 from 10 a.m. to 2 p.m. Meet teachers, staff and member families; learn about morning and afternoon preschool programs for kids age 2-1/2 through kindergarten and tour the facility while they watch you kids. Details: 526-1916.

### Magician in the market

El Cerrito Natural Grocery celebrates its anniversary with the illusions of magician Leo Luno on Feb. 20 from 2 p.m. to 4 p.m.

### African American storytelling

On Sunday, Feb. 21, in celebration of Black History Month, the Richmond Museum of History presents Marjorie, in an afternoon of storytelling in the African American tradition. The one-hour performance will begin at 2 p.m. in the Museum's Seaver Gallery. Described as "spellbinding," Marjorie is a well-known

local performer who has traveled as far as Africa in search of stories to delight audiences of all ages.

After the performance, guests are invited to enjoy light refreshments and visit the permanent exhibits highlighting Richmond's agricultural beginnings, industrial achievement, and cultural legacy, including a new display on Richmond's "Places of Faith and Worship." The Richmond Museum of History, in the 1910 Carnegie Library building in the Old Downtown area, at the corner of Fourth Street and Nevin Avenue, is open Wednesday through Sunday from 1 p.m. to 4 p.m. Admission is free. Details: 235-7387.

### Gourmet pancake benefit

On Feb. 27 from 8:30 to 11 a.m. the Berkeley Hills Nursery School sponsors a gourmet pancake breakfast at the El Cerrito Community Center, 7007 Mooser Lane.

Come for a breakfast with Rick and Anne's pancakes, real maple syrup, bacon, fresh fruit, fresh juice and Peet's coffee. Lots of kids activities including music by Robbie Dunbar, face painting, balloons and a treasure hunt. Call 849-1216 for tickets, \$7.50 for adults and \$4 for kids under 12.

### Crab Feed fund raiser

The Elders Network at the Over 60 Health Center (a program of lifelong medical care) will be hosting their Crab Feed Fundraiser on Saturday, Feb. 20 from 5:30 p.m. to 8 p.m. at the North Berkeley Senior Center, 1901 Hearst Ave. At Martin Luther King Jr. Way). The Elders Network is dedicated to helping elders remain a viable part of the community and coordinates the Community Cares Service Bank, an intergenerational group of volunteers who provide needed practical services to elders that allows them to maintain independent living.

Ticket price of \$25 includes complete dinner and one complimentary drink.

To purchase tickets call the Elders Network at 597-8010 ext 402. This event is wheelchair accessible.

## Police Reports

### Ex-boyfriend arrested for assault

By K. Osborn

**ALBANY**—At about 3 a.m. on Feb. 7 a woman on the 800 block of Washington Avenue called 911 to report hearing someone breaking into her home. She was afraid the intruder would hear her talking on the phone. The dispatcher heard the phone drop and could hear cursing and crying in the background. Officers arrived on the scene and apprehended the intruder. The intruder, a 28-year-old Berkeley man, was not pleased about this interruption and proceeded to attack the officers by hitting and kicking them. It turned out the man was an ex-boyfriend of the woman, and was apparently unhappy about the "ex" part. He was arrested for assault with a deadly weapon (his feet), assigned a \$50,000 bail and transported to the Berkeley jail after first going to Alta Bates for treatment of the cut he received on his head when he climbed in through the window he broke. Officers located his gray '83 Datsun parked near the house and had it towed.

On the evening of Jan. 31 a business owner on the 1200 block of Solano Avenue reported that the vandals had painted graffiti on his building. There were no wit-

nesses.

On the evening of Feb. 1, a resident on the 1000 block of Pomona Avenue reported that thieves had entered his house and stole several CDs. There were no witnesses.

On the evening of Feb. 3 a resident on the 1500 block of Posen Avenue reported that when he returned home he discovered that thieves had entered his home and stolen a stereo and several other items. There were no witnesses.

At about 10:30 p.m. on Feb. 3 officers contacted a 28-year-old Richmond man who was acting suspiciously. A check found that he had an outstanding UCPD warrant for trespassing in the amount of \$5,000 and a Contra Costa County warrant for vandalism in the amount of \$10,000. He was arrested, cited and released with a notice to appear.

At about 1:30 a.m. on Feb. 4 officers contacted a small group of people near the landfill when they observed one of the people laying on the ground. Three of the group, a 37-year-old man, a 20-year-old woman and a 29-year-old man, all of whom reside at the landfill, were found to be very intoxicated. They were arrested

for public intoxication, cited and released when sober.

On the morning of Feb. 10 officers stopped a green '97 Toyota for a traffic violation and a 40-year-old Richmond man, had an outstanding \$3,000 Oakland warrant for driving with a suspended license. He was arrested and for the Oakland Police Department to pick up.

At about 11 a.m. on Feb. 10 officers responded to a report of three people yelling at each other in a parking lot on the 900 block of San Pablo Avenue. Officers contacted the trio and questioned them. One of the men and woman identified themselves as being released with a warrant about their behavior. The woman, a 22-year-old Richmond man, refused to identify himself and was cited and released with notice to appear.

During the week of Jan. 18 Albany officers fingerprinted people at their request, lowered car's, responded to 15 car alarms, and assisted eight people who were locked out of their car or car. In the domestic arena police responded to one report of a domestic dispute, nine reports of civil disturbances, and 101 assists. Albany firefighters and medics responded to two fires and 14 medical emergencies.

### Pit bull attacks family dog at Cerrito Vista

By JAMES CARTER

**EL CERRITO**—A burglar broke through the den window of a home located on the 1200 block of Lawrence Street Jan. 15 and plundered nearly every room of the house, taking telephones, portable CD players and cash amounting to \$260. The nursery, however, was not disturbed.

On Jan. 19 between noon and 1 p.m., with the ease of a cat burglar a thief entered a residence on the 3400 block of Belmont Avenue. The culprit stealthfully entered a bedroom, cracked open a closet door, bagged his prize—a pair of ladies shoes. The burglar escaped undetected through the front door.

A servant of Satan broke through the rear door of the Mira Vista United Church of Christ on the 7000 block of Cutting Boulevard Jan. 21, gained entrance to the office through a locked door and stole a laser printer, fax machine, and a personal computer.

A man armed with a semi-automatic weapon strut into the Subway Sandwich franchise on San Pablo Avenue at 6:45 p.m. Jan. 24, and demanded cash. His face hidden by a brown cut-away cloth held in place by a baseball cap, the thief had the cashier empty the till, then fled.

On the 2400 block of Tulare

Avenue Jan. 24, a car thief entered an unlocked automobile and tried to hot wire it. The fugitive also apparently snapped the steering column yet failed to rip-off the car.

A criminal apparently just settling down in town broke open the rear window and door of a house on the 700 block of Everett Street the afternoon of Jan. 24, and took furniture and dishes.

A couple walking their dog through Cerrito Vista Park at 8:50 p.m. Jan. 25 were horrified when a pit bull viciously attacked their pet. Trying desperately to stop the unprovoked assault, the owner of the smaller dog attempted to break the grip of the pit bull but was also attacked by the bloodthirsty animal. The smaller animal was seriously wounded and its fate is unknown.

A man in his 20s threw a brick through the window of Atlas Liquors on the 11300 block of San Pablo Avenue Jan. 26 after arguing with the store owner.

Sometime between Jan. 27 to 28, a thief pried open the lock of an automobile parked on the 1400 block of Navallier Street. Once inside the vehicle, the crook ripped off the face plate of an in-dash stereo and stole three lugnuts.

Before noon on Jan. 27, a

criminal broke into a home on 1900 block of Key Boulevard ransacked the house, emptying a jewelry and electronic inventory valued at \$4,000.

While most people were watching the Super Bowl on Jan. 31, a couple on the 6500 block of Donal got into an argument over the Super Bowl. The disagreement turned violent. The female called the police, but by the time they arrived, the male had split. The male was later interviewed by the police, he claimed he was in self-defense. The matter is under investigation.

A black-hooded man bursting into a recently-robbed way Sandwich franchise Jan. 24. Dressed in black like an assassin, the thief demanded cash from the clerk, then at gunpoint ordered him into a walk-in freezer in the kitchen. The criminal fled out the back door and disappeared into the night.

On Nov. 1 between 6 p.m. and 7 p.m., a crook broke through the window of a Dodge Ram parked on the 10100 block of San Pablo Avenue and stole property valued at \$5,511.

A would-be car thief with little knowledge of automobiles heisted a 1985 Peugeot at 11 a.m. Nov. 3 and attempted to escape the police. He was promptly captured and arrested.

## Cerrito Vista Park Bricks

Here's an updated list of the names of people and organizations who have either purchased bricks or made a contribution to the "Cerrito Vista Park Playground Improvements Project - Give Our Kids A Safe Place To Play" effort. The campaign to date has raised approximately \$25,317 including the Rotary Club of El Cerrito's Community Challenge grant.

### Benefactors:

An Anonymous El Cerrito Couple  
Majorie L. Teach

### Brick Purchasers:

Michael Aaronian  
Jane and Richard Bartke  
Kenneth Bemer  
Virginia Blumberg  
Mary Brown  
Gina Brusatori  
John Buginas  
Georgia and Granville Brumbaugh  
Pat and Brad Castel  
Cara and Eric Caidec  
Susan Campbell  
Bill Capps  
Barbara and Earle Carr  
Betty and Howard Coates  
Park and Recreation Commission

Janice Bidges and Peter Conn  
Contra Costa Civic Theatre  
Sherry Corollo  
Emily and Larry Damon  
Lori Dair

El Cerrito Community Services Division Staff  
El Cerrito Tennis Club  
El Cerrito Women's Club  
Ernest Del Simone  
Barbara Elwin  
Mr. and Mrs. Fred Fogg  
The Freeway Motel  
Wes Fukumori  
Linda Giddings  
Laura Gilmore  
Sarah and Mike Gorodezky  
Nancy Guard  
Marcia Hakanson  
Donna Houser  
Katana-Ya Ramen  
Gordon Kelsey  
Marybeth and Lance Kolding  
Monica Kortz  
Dianne and Jeff Koutz  
Norman LaForce  
Rose and Ron Lernberg  
Elizabeth and Chuck Lewis  
Mary Lyman  
Eve Ma  
Joni Hiramoto and Doug MacMaster

Jean Mahrt  
Pat and Steven Magyary  
Sandi Potter and Phil Martien  
Mersina Purlantov and Fred

McClelland

Denise Navellier and Scott McCormick

Mary and Sedgwick Mead  
Allen Miller  
Lily and Raymond Mow  
Laurabeth and Charles Nelson  
Ann O'Connor  
Jean and Gary Pokorny  
Red Oak Realty  
W. Mae Ritz  
Julie and Paul Rogers  
Joe Rosenthal  
Carla Rugeroni  
Marianne Selph  
Eric Smith  
Marjorie and John Sproul  
Beth Ladin and Howard Stern  
Kathy Wheadon and Christian Stuetz

Sustainable El Cerrito  
Kynthia Thea  
John Vogel  
Marge Werren  
Oriene and Marks Weeks  
Susan and Harvey Wittenberg  
Deidre Wulff  
Mary and Bruce Yow  
Laura and Locke Yow

### Donations toward Project:

Anonymous - Two  
Linda Blum  
Phyllis Carlson  
Elizabeth Johnson  
Billie Warden

## FOR YOUR INFORMATION The Journal

**KR** A Knight Ridder Newspaper

**HOW TO REACH US** - The Journal is published every Thursday. Editorial and business offices are located 5707 Redwood Road, Oakland, CA 94619. Office hours are 9 a.m. to 5 p.m. weekdays. All items for publication should reach us 10 days in advance of publication and may be mailed, faxed or, preferably, e-mailed.

**HOW TO ADVERTISE** - Classified advertising deadlines are 11 a.m. the day before publication. To place a classified ad call (510) 339-8777, fax (510) 339-8101. To place a display ad call (510) 339-4030.

**HOW TO SUBSCRIBE** - Subscriptions are \$25 per year if carrier-delivered within the Journal's circulation area. U.S. Mail subscriptions within the United States are \$100 for one year or \$50 for six months. To subscribe or report a delivery problem call (510) 339-4040.

### EDITORIAL

Newsroom Phone.....(510) 339-4060  
Newsroom Fax.....(510) 339-4066  
Voice Mail.....(510) 236-9243  
Editor - Chris Treadway.....(510) 339-4060  
Sports Editor - Peter Mentor.....(510) 273-9104  
Real Estate Editor - John Snyder.....(510) 339-4047

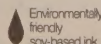
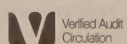
### ADVERTISING

Advertising Director - Ira Rosenthal.....(510) 339-4065  
Classified/Legal Advertising.....(510) 339-8777  
Classified Fax.....(510) 339-6101  
Real Estate Advertising.....(510) 339-4046  
Retail Advertising.....(510) 339-4030  
Retail Advertising Fax.....(510) 339-3053

### OTHER DEPARTMENTS

Publisher - Scott Little.....(510) 339-4056  
Business Manager - Mari Walden.....(510) 339-4371  
Circulation.....(510) 339-4040  
Circulation Manager - Patricia Hill.....(510) 339-4042  
Operations Manager.....(510) 339-4043

GENERAL INFORMATION (510) 339-3939



**You've never  
had ribs this good.  
(At least not in this city.)**



## 2 for 1 Dinner

Discount applies to the lower cost entree. Not valid with any other offer or coupon. Available ONLY at the Jack London restaurant. Applies to dine-in, dinner only. Available after 4:00 p.m. only. Does not include tax or gratuity. Valid up to 4 people per table. Offer good Monday-Thursday, expires 3/28/99.

**TONY ROMA'S**  
A PLACE FOR RIBS®

**JACK LONDON SQUARE**  
55 Washington Street • Oakland, CA 94607  
(510) 271-1818

**This winter bring Nature  
to you in your own  
backyard.**

Bring in this ad and receive  
**20% OFF**  
all Bird Feeders

ANIMAL FARM'S

**Wild Bird Annex**

1527 San Pablo Ave. (at Cedar) • Berkeley 528-3300  
Mon.-Fri. 10-6:30 Sat. 9:30-6 Sun. 11-5

**SPECIALIZING  
IN REAL WOOD  
FURNITURE**

UNFINISHED & FINISHED

PINE • ALDER • OAK

BOOK CASES  
HOME OFFICE  
FURNITURE  
BOX SPRINGS  
& MATTRESSES  
BEDS  
ARMOIRES  
CHESTS  
NIGHT STANDS  
TABLES & CHAIRS  
& MUCH MORE



**Gorman & Son Furniture**  
Since 1880

2599 TELEGRAPH AVE • BERKELEY • 510-848-6094  
OPEN MON-SAT 9-5:30 • THURS TILL 8 • CLOSED SUNDAY







## Private Prospect-Sierra School an asset to the greater community

The public school/private school controversy is very much in the minds of people these days. Knowing relatively little about how private school worked, I talked with Frederick Heinrich — "Buzz" to one and all — who is the Head of the Prospect Sierra schools in El Cerrito. And what I learned was fascinating.

B u z z Heinrich is a very busy, yet very relaxed and friendly man, who knows all of the children in both campuses of the school. The old Sierra School on Avis is the "Middle School," with grades 5 through 8, while the old Prospect School, on Tapscott is the "Elementary School" with grades K through 4. Both of these school buildings started life as public schools, and I have never really understood why they were not continued, although I suppose it had something to do with the financial problems of the district.

Although the school belongs to the National Association of Independent Schools, and is accredited by the California Association of Independent Schools, it is a completely independent independent school. By the way, the people involved prefer Independent Schools to Private Schools.

Not all independent schools are accredited, and the accrediting organization has no financial or actual power over the school.

They do have advisers who visit the school periodically, particularly at the end of the accreditation period, look at everything, then give the school a series of recommendations and suggestions on how it can be improved. The accredited period may be anywhere from one to six years. This school was accredited for six years in 1993.

Although the school did file their charter with the Secretary of State, there is no formal relationship with the state. "Education is best done in the community."

The school, itself, is governed by a Board of Trustees, about half of whom are parents. They set policy, establish tuition, set pay scales, etc.

When the schools joined, half of the board came from Sierra, half from Prospect. They are now in the process of looking for new board members.

Buzz speaks of the diversity in the school. In order to assure that the school has economic diversity as well as every other kind, about

20 percent of the students are on some kind of financial aid, which is paid for by the tuition payments of the rest of the students. The parents know and value that, and about 10 percent of every tuition dollar goes

went to college in Connecticut at 18, and began his career in education teaching at a high school in Maine, then at a school in Maryland, followed by five years as an assistant principal in Hudson Valley, after which he came out here, and has been with the school, first Sierra and then, when they joined forces, Prospect Sierra, for nine years.

His experiences have all been with independent schools.

He looks kitty-cornered across the street at Portola Middle School and marvels that a principal can handle a school with over 1,200 students.

He tells of moving four times in one year, until he, his wife and daughter found their present home in El Cerrito, which they love.

### The children are taught to be part of the community, and to add to it in many ways.

to financial aid. "It adds dimension to the school," he tells us.

And, speaking of tuition, Heinrich tells us that this school, and the associations of independent schools, are very much against the suggested voucher systems. They are adamant that the independent schools should in no way take away from the public schools, financially or in any other way.

Although both Prospect and Sierra schools had their beginnings in Berkeley, they are very happy in El Cerrito, and have been and are taking part in the life of the community. The children are taught to be part of the community, and to add to it in many ways.

Each grade has a program. In the past years, for instance, the kindergarten adopted a pond in an El Cerrito park to restore the frog habitat, and created a mural and bookmarks for Children's Hospital.

The first grades sponsored an elementary school-wide toiletry drive for a homeless shelter, collected toys and books for children living in shelters and several other programs. I was working at the Richmond Souper Center when the first grades came to visit and present the toiletries, and it was a lovely experience for them and for us.

The school takes part in the community in other ways. When the two schools became one, one of the play structures was donated to the park across the street from the school. The Rotary Club of El Cerrito is raising money to install it.

The schools belong to the city's NEAT (Neighborhood Emergency Assistance Team) program, and both campuses are NEAT facilities, storing supplies to be used in case of an emergency, for the use of all. Heinrich says the city manager, and other in the city are very supportive of the school.

Buzz Heinrich is very much the man for the job. Born and raised in the Boston area, he

We discuss the informal approach to education, such as the fact that everyone, teachers, administrators, and, of course, children, are called by their first names. He feels this helps lead to the trusting, real relationship between students and teachers, breaking down barriers.

"The authority the teacher has comes from the respect that they earn through the kind of teaching they do and the relationship they have with the

## Community Folk

By Clara Rae Genser



kids." I'm impressed.

I enjoyed meeting with Buzz Heinrich, whom I met at a program at the school.

As always, I invite you to put: interesting people, activities, events, organizations. Please write to me at 555 Pine St., #443, Albany, CA 94706 or call 525-4585. My email: crgenser@aol.com.

## The Doctor is in



### inspired

For nearly forty years, Dr. Stanley Pearle, our founder, has inspired us to provide quality eye care products and advice for you and your family.

### independent

Eye exams from licensed Independent Doctors of Optometry.

### innovative

Count on Pearle Vision for advanced, cutting-edge lens technology, like our exclusive MicroTHIN Plus Clears. The thinnest, lightest, most durable lenses available which include anti-reflective coating.

**PEARLE VISION**  
Nobody cares for eyes better than Pearle.

**ALAMEDA**  
Southshore Center  
(510) 521-9801

**PLEASANTON**  
4515 Rosewood  
(925) 463-1705

**NOW OPEN SUNDAYS**  
**RICHMOND**  
Hilltop Plaza  
4200 Klose Way  
(510) 223-8200

**NEW LOCATION**  
**PLEASANT HILL**  
2180 Contra Costa Blvd.  
Next to Marriott Courtyard  
(925) 691-5505

**HAYWARD**  
Southland Mall  
(510) 887-4225

**SAN MATEO**  
Hillsdale Mall  
(650) 571-0188

www.pearlevision.com

Expiration date 2/13/99  
**\$99** Contact lens and exam package price  
Includes: 2 boxes of disposable contact lenses, 1 year membership in Pearle VisionCare, Eye exam, 12-month follow-up care.  
By joining Pearle VisionCare, you can receive the friendly, personal care of your own family doctor of optometry. Each box contains six lenses. Offer valid at participating locations. No other coupons or discounts apply. Must present at time of purchase. Offer ends 2/13/99. Doctors in California who practice near to Pearle Vision are employees of Pearle VisionCare, which is a licensed Health Care Service Plan in California. Contact lenses available from Pearle VisionCare. \*Normal, Standard and Polysoft single vision lenses (includes 1 Day Care).  
**PEARLE VISION**  
Nobody cares for eyes better than Pearle.

Expiration date 2/13/99  
**60% off FRAMES**  
With purchase of a complete pair of prescription glasses.  
Some frames not subject to discount. Complete pair purchase required (frame and lenses). Offer cannot be combined with any other coupon, discount, package pricing, or insurance benefit. Valid prescription required. Offer valid at participating locations. Coupon must be presented at time of order. See store for details.  
**PEARLE VISION**  
Nobody cares for eyes better than Pearle.

Doctors near to Pearle Vision are Independent Doctors of Optometry. Doctors in some states are employees of Pearle Vision. Doctors in California are employees of Pearle VisionCare, which is a licensed Health Care Service Plan. Pearle and Pearle Vision are trademarks of Pearle Vision, Inc. ©1999 Pearle Vision, Inc.

**Tuesday & Saturday**  
**9 am - 1 pm**  
**THE FARMERS MARKET**



at EL CERRITO PLAZA



**FREE TASTINGS**  
**RECIPES, DEMOS**  
**WEEKLY DRAWING**  
For A Free Basket Of  
Fruits & Vegetables!  
Every Week  
- Live Music,  
Arts & Crafts

**EL CERRITO**  
**PLAZA**  
AT SAN PABLO &  
FAIRMOUNT  
528-7992

## THE ALTENHEIM INC.

A SENIOR COMMUNITY IN OAKLAND

just in time for  
Valentines Day

MOVE INTO THE ALTENHEIM, INC. DURING THE  
MONTH OF FEBRUARY 1999 & ENJOY THESE  
BENEFITS:

- ☆ Free hook-up of your telephone and cable T.V.
- ☆ 1 month free rent after 5 consecutive months of occupancy.

For further information call Penny Graff for a tour.

(510) 530-4013

lic. 11400014



## Health Week

at Doctors Medical Center  
1-800-206-WELL (9355)

Are you at risk for heart disease? During National Heart month, we encourage everyone to learn about how lifestyle changes may reduce your risk for this disease.

Doctors Medical Center is pleased to offer an array of services designed to help you achieve and maintain good heart health. And, for those who

### Healthy Hearts

Doctors Medical Center offers a full range of cardiovascular treatment services as well as a Cardiac Rehabilitation program.

To find out more about the services at Doctors Medical Center, call 1-800-206-WELL (9355)

- ☐ **Cardiac Rehabilitation**  
Offered several times weekly at the Pinole campus. Call for class schedule.
- ☐ **Blood Pressure Screenings**  
Offered the 1<sup>st</sup> Wednesday of each month, 10:00 am to 11:45 am in San Pablo.
- ☐ **Stroke Support**  
First Thursday each month, 7 pm, location alternates between Pinole and San Pablo campuses.
- ☐ **Diabetes Support**  
Second Tuesday of each month, 7 pm, Pinole campus conference room.
- ☐ **Prostate Screenings**  
Free prostate screening, including PSA test, to men 50 and older. Thursday, Feb. 18 at San Pablo Campus and Friday, Feb. 19 at Pinole Campus. Appointments are limited and necessary. Please call to determine your eligibility and make an appointment.
- ☐ **Breast and Cervical Screenings**  
For women 40 and over, cancer screenings (including mammogram and pelvic exam). Tuesday, Feb. 23 from 9 am to 4 pm at the J.C. Robinson, M.D. Regional Cancer Center. Free for those who qualify. Please call 510-970-5490 to make an appointment.

## Doctors Medical Center

Tenet HealthSystem

SAN PABLO CAMPUS • 2000 VALE ROAD • (510) 970-5000  
PINOLE CAMPUS • 2151 APPIAN WAY • (510) 724-5000

Formerly Brookside Hospital and Doctors Hospital



## ■ Albany PTA Council News

By Kay Weinstein

### Albany High School

• **SCRIP Orders:** Support AHS by buying Safeway, Andronico's or Lucky certificates. Call Linda Okamoto at 525-6782 or Belinda Lum at 528-2429.

• Feb. 11, **Principal's Roundtable**, 5 p.m., AHS Room 53

• Feb. 16, **Athletic Boosters**, 7 p.m., AHS Room 49

• March 1, **PTA Meeting**, 7:15 p.m., AHS Library

### Albany Middle School

SCRIP Orders: Support AMS by buying Safeway certificates. Call Karen Moss at 526-2018 or Janet Nichols at 526-6259.

### Cornell Elementary and Vista-MacGregor Primary schools

• Feb. 24, **Conflict Management**, A Program for Parents, 7 p.m., Cornell Multi-Purpose Room

When there are conflicts in the schoolyard or in the classroom, our students are learning how to stop the action and new ways to solve problems. How do Conflict Management programs work?

How can we help our children learn to stop conflicts, at school and at home, using their new conflict management skills? Participants: Eileen McKenzie, Conflict Management Coordinator; Suzanne McCombs, Principal, Cornell School; Miesje Child and Hannelore Kaussen, Cornell School teachers; Role Play by Cornell Student Conflict Managers.

### Albany Citizens Parcel Tax Committee

Feb. 17, **Regular Meeting**, 7:30 p.m., 1604 Solano Ave., Albany (Law Office of Robert Cheasty)

VOTE for the Parcel Tax on June 8!

### Albany City Council July 4 Celebration at Memorial Park

Fundraising Booths available to local groups. Contact Jon Ely at City Hall.

### AUSD Board of Education

Feb. 23, **Regular Meeting**, 7:30 p.m., Cornell Multi-Purpose Room

Items? Call Kay Weinstein at 525-0363 or email: kayweinstein@yahoo.com

To  
subscribe  
to  
The  
Journal  
call  
339-4040.

**FULLER FUNERALS, INC.**  
FOR THOSE WHO CARE  
Two locations to serve you  
Financing & Pre-Arrangements Available  
3100 Cutting Blvd.  
Richmond (510) 237-5473  
4647 E. 14th St.  
Oakland (510) 436-3181

**EL CERRITO JEWELERS**  
JEWELRY AND WATCH REPAIR  
WHILE YOU WAIT & WATCH  
TOP DOLLAR PAID  
For All Gold Jewelry,  
Dental Gold,  
Scrap Gold, Platinum,  
Diamonds & Gold Watches  
526-3404  
10291 San Pablo Ave. • El Cerrito (North of Central)  
Monday-Saturday 10-6 • www.elcerritojewelers.com

**MIRA VISTA TIRE & BRAKE**  
We invite your business and will sincerely appreciate it!  
5218 WALL AVE. • RICHMOND • 232-0812  
OPEN MON. - FRI. 8 A.M. - 5 P.M. • SAT. 8 A.M. TO 2 P.M.  
**4 WHEEL BRAKE SPECIAL**  
• Resurface drums/rotors  
• Install top quality lining or pads (semi-metallic pads extra)  
• Inspect hydraulic system  
• Repack front wheel bearings  
• Adjust brakes • Road Test  
FREE SUSPENSION INSPECTION  
"Brake Inspections Are Not Free - But Honest!"  
MOST PASSENGER CARS & LT. TRUCKS  
\$119\*  
VW WITH THIS AD  
\$35.95  
MOST PASSENGER CARS  
**SPECIAL**  
FRONT END ALIGNMENT  
"2 B SURE U CAN STOP, C US"

**NEED FOAM?**  
• All Densities Now In Stock  
• Full Sheets & Cut To Size  
• FREE Cutting Services  
• 5, 10, & 15 Year Mattresses  
• Bio-Type Foam Mattresses  
• Extra-Thick EGG CRATE  
• Special Boat/RV Cushions  
• Beautiful Custom Sewing  
• 50,000 Bd Ft In Stock!  
Best Foam, Great Prices!  
Friendly Service & No BS!  
**Famous Foam Factory**  
(Since 1969)  
2397 San Pablo Ave (at Channing)  
Open Every Day  
**841-9001**  
Bring this ad for 10% off any new foam purchase. Offer expires 2/28/99

**TRUITT WHITE**  
LUMBER COMPANY  
642 Hearst Avenue  
Berkeley, California 94710  
(510) 841-0511  
fax (510) 845-2604  
Hours:  
Monday - Friday  
7:00 to 4:30  
Saturday  
8:00 - 12 noon  
EASY FREEWAY ACCESS  
East-take I-80 to University Ave.  
exit, take Frontage Road to  
Hearst, turn right.  
ASK ABOUT  
CREDIT PLUS  
Extended credit terms  
available on credit approval  
VISA M.C. DISC

## EVERYTHING YOU NEED FOR COMPLETE & EFFECTIVE DRAINAGE

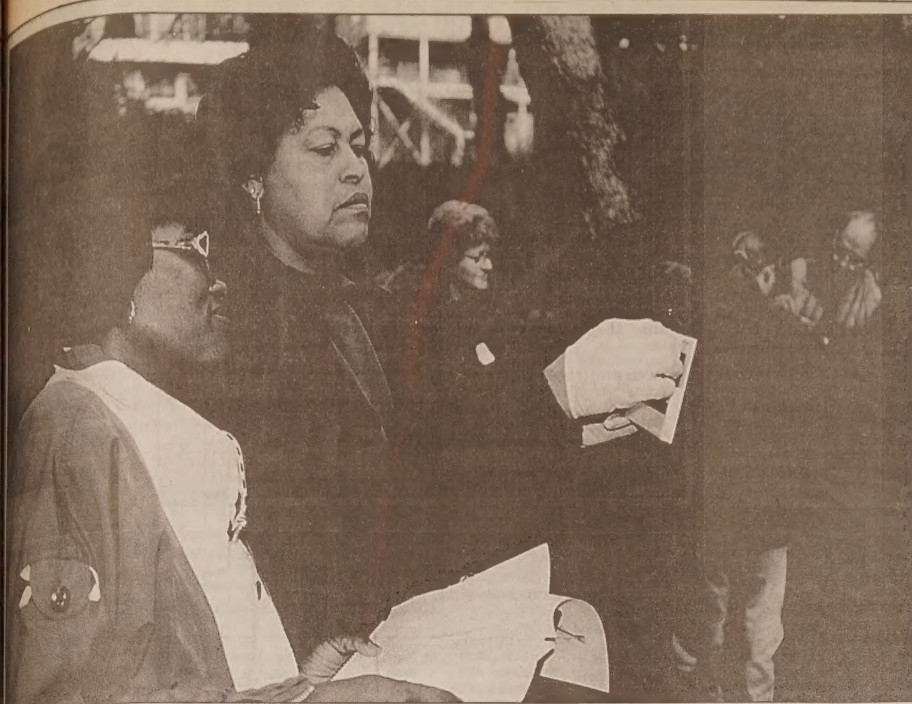


- Corrugated Tubing—perforated and solid in 3" and 4" diameters
- ADS SOCK

- ABS and PVC rigid pipe perforated and solid in 3", 4" and 6"
- Commercial grade sewer and drain pipe
- Extensive inventory of fittings for all tubing and pipe
- NDS channel drain, catch basins, and accessories

### FREE SATURDAY SEMINARS—Reservations Required (510) 649-2674

"RESIDENTIAL DRAINAGE TECHNIQUES", February 20th  
Choosing the right products for a drainage project is critical to achieve maximum performance. Greg Casorso, a contractor who specializes in drainage system installations, will review products as well as installation methods at this informative seminar. Presented by Greg Casorso 10:00-11:30



Elizabeth Underwood, Mira Vista Elementary School kindergarten teacher, in rear) and Beatrice Ekpebe (Seaview Elementary in front) analyze their test of Baxter Creek water in Mira Vista Park. The creek eventually flows into the Bay.

## Mira Vista watershed serves as 'outdoor classroom' on pollution prevention

Journal staff

A new program for area students is bringing home the importance of preventing pollution in homes, schools and waterways. Headed by the Contra Costa County water program, the cities of San Pablo, Richmond and San Francisco are participating in the "Watching Our Watersheds: Reducing Pollution in Homes and Schools" program over the last two weekends. The program is open to all K-12 teachers to the region's watersheds,

showing the hazards that such resources are exposed to and how to prevent the consequences of pollution reaching waterways and the Bay.

This year's program was held at Mira Vista Elementary School in Richmond, where teachers saw first-hand some of the problems involved in protecting the watershed. The open space around the school has been the focus of preservation efforts by the Mira Vista Neighborhood Association. The association hopes the open area

will become an ongoing "outdoor classroom" on nature.

Instruction topics included "Teaching Toxics: An Overview of Household Wastes and the Watershed," and Creating Wildlife Gardens Using California Native Plants. Teachers also conducted water quality tests at the nearby creek in Mira Vista Park.

"The goals of the Watching Our Watersheds Program are to help students and teachers develop projects that will reduce the use of pesticides, herbicides and

household hazardous waste; and to involve students in efforts to restore native plants and wildlife to their local watersheds," said Kathy Kramer, executive director of the nonprofit Aquatic Outreach Institute, which developed the award-winning "Kids in Creeks" program. Teachers said they hope what they learned will convince students to change not only their attitudes, but those of family and friends toward common practices that endanger the Bay and its watersheds.

## Registration for new AUSD students starts Feb. 16

The Albany Unified School District will register children for kindergarten for the first time on Tuesday, Feb. 16, from 9 a.m. to 2:30 p.m. at the Vista-MacGregor Primary School, 601 Gabriel Ave.

Starting Feb. 17 children may be registered at Vista-MacGregor, Marin, or Cornell schools. Also, children in grades who currently reside in Albany may be registered at this time.

Registering your child at the school does not guarantee admission to that school. Many factors are considered in student placement.

The kindergarten registration, parents must bring the child's birth certificate, baptismal certificate or passport and be prepared to fill out health forms regarding vaccinations, immunizations, and childhood diseases.

Documentation of the dates of immunizations for polio, DTP, measles (Rubella), mumps, ru-

bella (German measles), and Hepatitis B for each kindergarten child is required. No child can enter kindergarten next fall without these immunizations.

Minimum doses required for polio are four, as long as the third dose was received after the fourth birthday; and four doses for DTP, as long as the fourth dose was also received after the fourth birthday.

Measles, rubella, and mumps (MMR) require two doses, provided they were both received after the first birthday, and Hepatitis B, 3 doses. Also note that no registrations will be accepted unless all information is complete.

Parents must also provide a deed or rental agreement, plus two other forms of proof of Albany residence, such as a W-2 form, permanent driver's license, utility bills bank statement, etc.

Children are eligible for public school kindergarten if the child will be age 5 on or before Dec. 2,

1999.

The district cannot accept registration for children who are younger than that age, even though the child may have had several years of preschool experience. (All students registering must provide documentation stating proof of age.)

The district says accurate registration is important for planning next year's classes.

If registration on Feb. 16, is not possible, register your child during school hours at any elementary school as soon as possible after that date.

The date of registration is one factor that may be considered in making school assignments.

This registration is for current Albany residents only. Parents not residing in Albany who are interested in enrolling new students in Albany elementary schools may apply for enrollment at the district office on May 3

**Winter Sale**  
**20-40% Off**  
(SOME ITEMS NOT INCLUDED)  
**Ski & Snowboard & Apparel**  
**MONTCLAIR SPORTS**  
Since 1957  
1970 Mountain Blvd.  
Oakland  
339-9313  
Sat 9:30 - 5:30 pm • Sun 10-5 pm



## ■ Goings On About Town

Submissions to Goings On About Town must be received Thursdays one week prior to publication. Listings are on a space-available basis.

### Classes

**Ongoing**  
Let's Swing and Jitterbug; 7 p.m. beginning classes, 8 p.m. intermediate; four-week dance classes beginning the first Tuesday of the month; Finnish Brotherhood Hall, 1970 Chestnut, Berkeley; Diana Castillo, 549-3591; \$40 for four classes.

**Figure Drawing**; Wednesdays, 6:30 p.m. - 9:30 p.m. through March 17; Carol Brighton, instructor; Berkeley Art Center, 1275 Walnut St. in Live Oak Park; 644-6893; \$125.

**Viola College**  
Through May 24; "American Fiction: 1945 to the Present" with Dr. Yehudit Goldfarb; \$36  
All classes located on the UC-Berkeley campus; 841-8860.

**Ongoing**  
YWCA Health and Community Education; drop in classes in dance, fitness, yoga, martial arts and more; University YWCA, 2600 Bancroft Way; 848-6370; \$8 - \$10.

### Community

**Feb. 13 & 14**  
La Parisienne Flea Market and Cafe; 9 a.m. - 4 p.m. Saturday; noon - 4 p.m. Sunday; entertainment, food, flowers; theater, drop prizes, raffle and a Giant Flea Market to benefit the Berkeley Fellowship which serves as a community center for non-profit educational causes; Berkeley Fellowship, 1924 Cedar St.; 528-5403.

**North Berkeley Senior Center**  
Feb. 15; closed for President's Day  
Feb. 16; 11:30 a.m. Cooking with Soy Products; 1:30 p.m. Exploring Values with Lillian Elner

Feb. 17; 1:15 p.m.; Loyalty in Relationships with Betty Goren  
Feb. 18; 1 p.m.; Ballroom Dance with Roman Ostrowsky; 2 p.m. Tai Chi exercise with Brian Umeki

1901 Hearst Ave.; 644-6107.

**Kensington 55+ Activity Center**  
Feb. 11; 11 a.m.; travel; "The Philippines, Part 1" with Jackie Herman.

Feb. 18; 11 a.m.; community; "The Plan for Kensington Park" with Joan Gallegos and Helen Horowitz.

Arlington Community Church, 52 Arlington Ave.; 526-9146 for weekly schedule or information.

**Ongoing**  
SMART project; the Alcohol Research Group in Berkeley is conducting a study to compare the cost and effectiveness of two kinds of substance abuse day treatment: medical model day treatment and social model day treatment.

By calling 1-888-249-8802 and agreeing to do three interviews, individuals chosen for the study receive free treatment at existing treatment programs.

**Stroke Support Group for Stroke survivors**, their families and friends. No advance reservations required. Meets the first Tuesday of each month 4 p.m. to 5 p.m., Maffly Auditorium, Herrick Campus, 2001 Dwight Way.

**The Women's Cancer Resource Center Friends and Family Support Group** offers a group for emotional support for family and friends of women with cancer every 1st and 3rd Thursday, 7 p.m. to 8:30 p.m. Call 255-0891 before your first meeting. WCRG Grief Group meets Tuesdays, 7 p.m. to 8:30 p.m. for 8 weekly sessions. Call 548-9272 or 649-9818. Stress Reduction / Relaxation Group meets on the 1st and 3rd Monday evenings from 7 p.m. to 8:30 p.m. All groups meet at 3023 Shattuck.

**New Beginnings** - a chemical dependency treatment program at Doctors Medical Center in Pinole - offers community support group information, free assessments, education and counselors who can talk about drug and alcohol dependency treatment and prevention. Call 724-1520 for information.

**The Edible Schoolyard**, an organic gardening and cooking program at

Berkeley's King middle School, seeks volunteers to work with students, 9 a.m. to 3 p.m. Call 558-1335 for information.

**English-In-Action** lets you make friends from around the world. Volunteer as a conversation partner with a foreign UC scholar/student for one hour a week. YWCA, at Berkeley. Call 843-9716.

**Women's Daytime Drop-in Center in Berkeley**; serving women who are homeless or at risk of becoming homeless, needs volunteers. The Center is open from 9 a.m. to 4 p.m. Monday through Saturday. Volunteers are needed for morning and afternoon shifts. For more information, call 466-5663.

### Exhibits

**Feb. 13 & 14**  
Susan Brooks and Carol Lee Shanks open studio; 11 a.m. - 5 p.m.; also hats by Laurel Fenenga; 1250 Addison St., #214, Berkeley; 845-2612.

**Ongoing**  
"All over the Place" and "Vessels of Comfort: The Cloth Figure in Human Form"; through March 2; Bobbi Finley's quilts and Jesse Chandler's dolls on display at New Pieces, 1597 Solano Ave., Berkeley; 527-6779.

**BACA Members' Showcase**; Wednesdays through Sundays, noon to 5 p.m.; through Feb. 21; over 200 regional and national artists; 1275 Walnut St.; 644-6893.

**Remembering Ben Shahn: Selections from the Stephen Lee Taller Collection**; 1 p.m. - 3 p.m.; through Feb. 14; special exhibit, tour and conversation with Frances Pohl, professor of art history at Pomona College and Robert Conway, co-curator of the exhibit; Judah L. Magnes Museum, 2911 Russell St., Berkeley; 549-6950.

**Albany Arts Committee** celebrates the Foyer Gallery with a retrospective exhibit running through Feb. 22. The purpose is to highlight Albany Artists. Hours are Monday through Friday, 8:30 a.m. to 5 p.m. and Saturday 10 a.m. to 5 p.m. For further information, call 624-9283.

**Lectures and workshops**

**Feb. 12**  
"India: Current Status and Problems"; 11:15 a.m.; the Honorable R.M. Abayankar, Consul General of India, speaks; City Commons Club at Berkeley City Club, 2315 Durant Ave.; 848-3533 or 845-4725. \$1 admission with coffee; lunch \$10.75 or \$12.25.

**Feb. 14**  
"How to Establish a Regular Meditation Practice"; 6 p.m.; Abbe Blum, speaker; Niyama Institute; 1815 Highland Place, Berkeley; 843-6812.

**"Art-On-Site"**; Wednesdays 1 p.m. - 3 p.m. through March 24; eight-week slide-lecture and field trip series; Berkeley Richmond Jewish Community Center, 1414 Walnut St.; 525-2464.

### Literary Events

**Ongoing**  
"Strong Women - Writers and Heroes of American Literature"; 1:15 p.m. - 3:15 p.m. every Thursday; free course in the Berkeley Adult School Older Adults Program; Helen Ripper Wheeler, instructor; North Berkeley Senior Center, 1901 Hearst, corner of Martin Luther King, Jr. Way; 549-2970 after 9 a.m.

ACROSS	DOWN
1 Gold count	13 Like many classical aphorisms
7 Calif. daily	14 Fathom
14 See 17-Down	15 Kind of shift
19 Mark of a ruler	16 Equal to Isaac?
21 Upset and then some	17 With 14-Across, certain crystal
22 Dreadlocks sporter, for short	18 Brie base
23 Take the algae out for a stroll?	20 Its main street marks Last Chance Gulch
25 Lord's attendant	24 Flies or gadflies
26 Public transport	30 Sch. meeting room
27 "Rah!"	34 Fleece
28 "And this is the thanks—"	38 Patronizes
29 Ax politely	40 Indo-European speaker
31 Penta plus three	41 Choral syllable
32 Juan—Pins (Riviera resort)	42 With 83-Down, "new socialist man" advocate
33 Sports trophy since 1927	43 Everywhere
35 Sapporo sash	44 Nuzzles or nozzles
36 A question of timing	45 "An American in Paris" co-star, 1951
37 Pants problems	46 "No problem here"
39 It has shoulders	47 Bow
40 Trading partner of ancient Tyre	48 Give top honors in New Jersey?
41 Vandalize part of Ohio?	49 Diplomat: Abbr.
42 Weight lifter	51 Pullovers
46 Annual TV event, with "the"	53 Go flat?
50 "You have to see this!"	54 Class of submarines
51 Is worthwhile	56 Lauder's challenge
52 Fate	57 Purim honoree
	59 "Butterfield 8" author

## ■ New York Times Magazine Puzzle

### GAINING WEIGHT

BY MANNY NOSOWSKY / EDITED BY WILL SHORTZ			
ACROSS	53 Pin spots?	90 What tots are taught	13 Like many classical aphorisms
1 Gold count	55 It comes with sections	94 Blink of an eye	14 Fathom
7 Calif. daily	58 1958 movie chiller, with "The"	95 Liqueur brand	15 Kind of shift
14 See 17-Down	59 Standard varieties	99 Nothing at all	16 Equal to Isaac?
19 Mark of a ruler	60 Old magazine billed as "America's Aviation Weekly"	100 Excoriate	17 With 14-Across, certain crystal
21 Upset and then some	63 Introverts	101 One way to pitch	18 Brie base
22 Dreadlocks sporter, for short	64 Deviation	103 "The Joy of Cooking" writer	20 Its main street marks Last Chance Gulch
23 Take the algae out for a stroll?	65 Our church's blond caretaker?	104 Motor attachment?	24 Flies or gadflies
25 Lord's attendant	68 Aqueous	105 Cross	30 Sch. meeting room
26 Public transport	69 Lazybones's declaration	106 Like movies	34 Fleece
27 "Rah!"	71 — point (never)	107 Storage spot for a midget?	38 Patronizes
28 "And this is the thanks—?"	72 Corp. magnates	111 Across-the-board	40 Indo-European speaker
29 Ax politely	73 State of the union	112 Holds one's interest	41 Choral syllable
31 Penta plus three	74 Buyer, in a phrase	113 Fiasco	42 With 83-Down, "new socialist man" advocate
32 Juan—Pins (Riviera resort)	75 Solderer's activity	114 Scotsman's nickname	43 Everywhere
33 Sports trophy since 1927	77 Text	115 Bacon servings	44 Nuzzles or nozzles
35 Sapporo sash	78 Sinner Coolidge	116 Pass along greetings	45 "An American in Paris" co-star, 1951
36 A question of timing	79 Confessional account of a sensational nature	1 DOWN	46 "No problem here"
37 Pants problems	81 Naval position	1 Bow (to)	47 Bow
39 It has shoulders	82 Twinkle-toe	2 Old-style revolutionary	48 Give top honors in New Jersey?
40 Trading partner of ancient Tyre	84 Abide a W.W. II general?	3 Empathize	49 Diplomat: Abbr.
41 Vandalize part of Ohio?	87 It doesn't get far from home	4 1993 Super Bowl M.V.P.	51 Pullovers
42 Weight lifter	88 Color of the Seine	5 Big bang maker	53 Go flat?
46 Annual TV event, with "the"		6 Research types	54 Class of submarines
50 "You have to see this!"		7 Wee	56 Lauder's challenge
51 Is worthwhile		8 Have — (display)	57 Purim honoree
52 Fate		9 Lemon-flavored, maybe	59 "Butterfield 8" author
		10 Upset	
		11 Concern	
		12 It may block a compromise	

### Meetings

**Feb. 16**  
Disabled American Veterans; 7 p.m.; D.A.V. chapter 25, Berkeley-Albany will meet for a no-host dinner at Kentucky Fried Chicken, 1805 Shattuck Ave., Berkeley, and then at the Veterans Memorial Building, 1931 Center, Berkeley at about 8 p.m.

**Ongoing**  
Higher Alignment; 7 p.m. - 9:30 p.m. Mondays; fun, informative seminars creating spiritual partnerships; Feldenkrais Center, 830 Bancroft Way, Berkeley; (415) 461-5337; \$20.

**Alta Bates Support Groups - Arthritis Support Group** meets the second Tuesday of every month; 1 - 2:30 p.m.; 204-4503. Call for additional special events.

**Overesters Anonymous**, a 12 step program providing free aid for those with eating problems, meets in Berkeley every Saturday at 8:30 a.m. (newcomers at 8 a.m.) at St. John's Church, 2727 College Ave. and in Richmond every Thursday at 7 p.m. at Kaiser Hospital, 901 Nevin (take Elevator C to the third floor). For further information, call 273-9292.

**TOPS**; 9:30 a.m., Mondays; Take Pounds Off Sensibly, Albany Chapter meets at 980 Stannage St. at Marina; Earnie, 233-2948 or Karen, 525-6858.

**Avatar Metaphysical Toastmasters**; meetings on the 1st and 3rd Thursdays of the month from 6:15 p.m. to 7:30 p.m. Call 643-7645.

**Toastmasters**; noon - 1 p.m. Tuesdays; stand up and say what you mean; practice with the toastmasters; 700 Heinz Ave., Berkeley; 883-6708.

### Music

**Feb. 12**

**Wild Oats**; 5 p.m. - 7 p.m.; live music with the Mimi Fox Duo and free "java" sampling; 1518 University Ave. 549-1714.

**Feb. 12 & 13**  
Opera a la Carte; 6:30 p.m.; Unitarian Universalist Church of Berkeley presents a multi-course gourmet dinner, interspersed with arias, ensembles and choruses from grand opera and operetta; One Lawson Road, Kensington, reservations required; 525-0302.

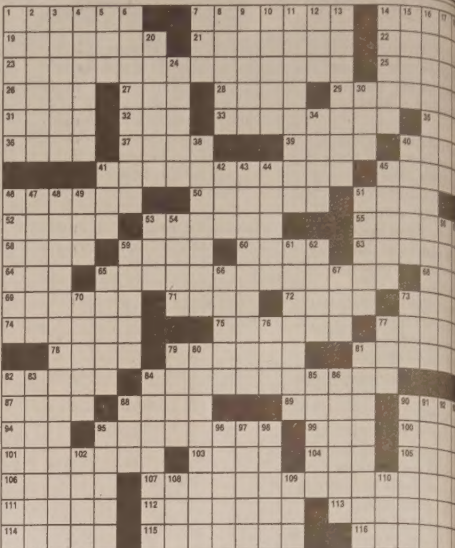
**Feb. 14**  
Blowing Zen; 3:30 p.m.; master shakuhachi flutists Yoshio Kurahashi and John Singer with koto artist Sumi Honami in a rare performance of Zen and traditional Japanese Ensemble pieces; St. John's Presbyterian Church, 2727 College Ave., Berkeley; 528-2027; \$10.

**Feb. 15**  
American Guild of Organists mini-convention; 9 a.m. - 4 p.m.; AGO national chair Philip Hahn gives the keynote address, demonstrations of the combination organ, a MIDI tonal expander, how to set a hymn on the Finale computer program, vocal health for organists and cantors; The Church of St. David of Wales, 5641 Esmond Ave., Richmond; 237-1531.

### Outdoors

**REI Berkeley**  
Feb. 11; "Trekkling and Travel in Nepal and Tibet" 7 p.m.; Suzanne Behrendt spent three months traveling through Pakistan, western China and Tibet after a two-year assignment with the Peace Corps in Nepal. This slide presentation hits the highlights of her 1996 - 98 adventure.

Feb. 18; "Cycling Across America"; John Hunter joined 730 riders from all



61 Carnegie Hall event  
62 Team components  
65 Government issue  
66 Just for laughs  
67 Dress (up)  
70 Inclined  
73 Coffee maker  
76 Small intake  
77 "Miró, Miró, on the wall," e.g.  
79 Particular  
80 Kindergarten's art, e.g.  
81 Succeeded  
82 Takes in  
83 See 42-Down  
84 Stir  
85 Verdi's Alfredo Germont, e.g.  
86 Followed  
88 Cold call?  
90 Fracas  
91 Measles mark  
92 King of 70's pop  
93 2000 Olympics site  
95 1941 #1 Sammy Kaye hit  
96 Whom King David sent to be killed in battle  
97 Campaigns concern  
98 Faster's opponent  
99 Keating's mark  
102 Pored over  
103 "— moon" motto  
109 Naval letters  
110 Denver Nuggets' league

Goes the Distance: Enduring Love Changing Times" with Betsy Rose; Cedar St. at Bonita; 841-4824.

**Theater, Dance & Film**

**Ongoing**  
"To Kill a Mockingbird"; 8 p.m. Fridays and Saturdays through Feb. one Thursday performance Feb. 18; tors Ensemble of Berkeley's 42nd anniversary, directed by John Dahlen; 528-8000 for reservations; \$9.

**Friday Night Folk Dancing**; 8 p.m. - 11 p.m.; no partners necessary for dances taught from Rumania, Bulgaria, Israel, Turkey, Near East and other lands each Friday from 8 p.m. to 9 p.m. followed by request dances from 9 p.m. to 11 p.m. No experience necessary; ages welcome. Albany YMCA, 501 Kaye Ave.; \$4; call 525-1542.

### Religion

**Feb. 12**  
Song of Songs Minyan; 7:30 p.m.; Shir HaShirim offers a community Kabbalat Shabbat service at the Berkeley Richmond Jewish Community Center, 1414 Walnut St., Berkeley; 848-0237, extension 119.

**Feb. 14**  
Sycamore Congregational Church; 9:45 a.m.; Nichigibou Worship service; 1111 Navellier St., El Cerrito; 525-0727.

Berkeley Fellowship of Unitarian Universalists; 10:30 a.m.; "Love That

## Tehiyah Day School accepting applications for fall

Member schools of the Northern California Council of Jewish Day School Principals are now accepting applications for the 1999-2000 school year beginning September 1999.

Tehiyah Day School in El Cerrito serves students in kindergarten through eighth grades and accepts applications for grades 1 through 8 on an ongoing basis.

Call the school at 233-3013 for more information.

Each of the 10 Jewish Day schools from the South Bay to Sacramento has an independent deadline for general enrollment and financial assistance applications. Enrollment applications received past deadlines will be accepted on a space available basis.

GOLDEN GATE GEOGRAPHIC SOCIETY PRESENTS:

# NEW ZEALAND!

FULL-LENGTH TRAVEL FILM - LIVE NARRATION

## OAKLAND

PARAMOUNT THEATRE  
2025 BROADWAY  
SAT, FEB. 13 - 2:00 PM

FOR TICKETS - \$8.00 - 1-800-247-GGGS  
ALSO AVAILABLE PARAMOUNT BO - CALL FOR FREE SERIES BROCHURE

# NONSTOP TO VAIL

SAN FRANCISCO TO VAIL/EAGLE AIRPORT

## \$99\*

FROM PER PERSON EACH WAY

Colorado skiing is more accessible and more affordable than ever before ...

- Largest ski mountain in the United States
- 4,644 acres
- 174 trails
- Nation's most extensive lift network

**SFO - EGE**  
Departs: 6:40 p.m.  
Arrives: 9:47 p.m.

**EGE - SFO**  
Departs: 6:30 p.m.  
Arrives: 7:56 p.m.

For complete package information call

**Travel Service Inc., Montclair**  
6104 La Salle, Oakland • (510) 339-7000

**AA**  
American Airlines

\*Service runs Wednesday through Sunday, 14-day advance purchase. Based on roundtrip fare & availability. 2 night minimum. 30 day maximum stay. Valid until 3/28/99. Airport taxes, surcharges, and a \$6 passenger facility charge not included. Must be nonstop flight.

## Donate Your Vehicle

and a child gets a WISH for FREE Pick-Up Call

Call 1-888-794-WISH

Boats Real Estate RVs

you get a Tax Deduction

Greater Bay Area

Make -A-Wish Foundation®

## Out with the old?

Old things in your way? We'll find them a new home. Or come buy nice stuff somebody else didn't need anymore. Or both.

Doors, windows, sinks, tubs, cabinets, sofas, tables, books, computers, and more.

**URBAN ORE®**  
7th at Gilman, Berkeley Open 7 days a week 8:30-5:00  
Information: 510/559-4454

# NEED TO MAKE ROOM FOR NEW INVENTORY

RED TAG SPECIALS 75% OFF MARKED PRICE

## DEALIN' DOLAN DAYS

LUMBER

# DOLAN'S

DOORS • WINDOWS

# YARD SALE

CLEARANCE SALE

OVERSTOCK • DISTRESSED • DISPLAY ITEMS

ADDITIONAL SAVINGS BY THE UNIT

EVERYTHING IS NEGOTIABLE • NO REASONABLE OFFER REFUSED

**EXAMPLES:**

- DOWNFALL REDWOOD 2X4X8 REG. \$4.99 NOW \$1.99
- FENCE BOARDS REG. \$2.99 NOW \$1.50
- WEATHERED 2X6 RS4S CONCRETE REG. \$1.19 L.F. NOW 75¢ L.F.
- CEDAR BARK LOGS REG. \$6.99 NOW \$3.99
- PATIO DOOR PANELS AS LOW AS \$25.00
- DOORS AS LOW AS \$5.00
- MASONRY LOCKSETS
- WINDOWS AS LOW AS \$10.00

**EVERYTHING MUST GO**

**PINOLE**

990 San Pablo Ave. 724-8753 or 529-0455  
OPEN 7 DAYS Mon.-Fri. 7-6, Sat. 8-6, Sun. 9-5



## El Cerrito Chamber of Commerce By SEWALL GLINTERNICK

### Seven join El Cerrito Chamber in January

The El Cerrito Chamber of Commerce has added six new members to its roster in January, resigning a former member.

The first to join in January were Evergreen Alternative Medicine, New Impression Hair and Beauty Salon, Nova Dental, Antique And Jewelry, Plaza Beauty Salon and Salon, and the El Cerrito Chamber of Commerce International.

The El Cerrito Chamber of Commerce has a short absence was noted inside the El Cerrito Chamber of Commerce Center at 10690 San Pablo Ave. Evergreen Alternative Medicine is headed by Dr. J. Th. who is a licensed acupuncturist and herbalist.

The full service multi-ethnic hair shop and beauty salon, New Impression is located at 10690 San Pablo Ave. Owned and operated by Orlando and Maria Cotton, it specializes in hair styling.

Offered at Nova Family Hair, located at 10005 San Pablo Ave., is a full range of hair services. The facility, which opened late last month, managed by Mojdeh Khosravi.

Patricia Lovato is the owner/manager of Antiques And Jewelry, which opened recently at 10585 San Pablo Ave. In addition to offering jewelry for sale, the firm also specializes in refinishing and jewelry.

A full range of beauty services and cosmetics are available at Plaza Beauty Salon and Salon, 450 El Cerrito Plaza. The firm, which offers complete salon services, was taken over recently by Patricia Montoya Rosales.

Full processing services for hair is being offered by Service International, located at 5171 El Cerrito Plaza.

Following the newly-opened El Cerrito Chamber will be investments roll in

In the first 34 days of 1999 a total of 85 current members have already reinvested in the El Cerrito Chamber.

The latest list of individuals, organizations and firms who have been quick to show their support for the business group include:

The Mechanics Bank, Kensington Business & Professional Association, Albany-El Cerrito Exchange Club, Soroptimist Club of El Cerrito, Collins Property Management, Prudential Real Estate, Mira Vista Tire & Brake, Fraternal Order of Eagles, Longs Drug Store, PetVet/Petfood, Locators Real Estate, The Junket.

Neal Wells, DDS, El Cerrito Lighting, Mercury Mail and Message, Armstrong University, Private Industry Council, LITA of Contra Costa, Black, Brown & Lanier, Golden Dynasty/Cindy's Gifts, Kerr's Tax Service, Mira Vista Golf and Country Club, Bank of the West, Primerica Financial Services, and Bertram Chan.

#### Luncheon deadline nears

Members have until Friday, Feb. 19, to make reservations for the El Cerrito Chamber's February business luncheon.

Those planning to attend this event, which will be held at noon at Little Ange's Restaurant and Tavern, 6115 Potrero, may arrange to do so by telephoning the Chamber office at 233-7040. Cost of the luncheon is \$10 per person.

Guest speaker at their Feb. 22 meeting will be Bruce Campbell of Value Net, who will tell members and their guests "How To Do Business On The Internet."

#### Couple wins free trip to Maui

Paul and Joyce Sonobe of Albany will get a chance to warm up in sunny Maui — thanks to a business promotion now being sponsored by Suntrips and El Cerrito Plaza Travel in conjunction with the El Cerrito Plaza Merchants

Association.

In addition to the trip won by the Sonobes, two other trips for two will be given away. Trip winners will be selected again on the last day of February and the last day of March.

According to El Cerrito Plaza Travel chief, Raj Patel, the Sonobes and the other winning couples will get free round trip airfare, seven nights in an ocean view room at the Maui Weston Resort, and the use of a rental car with unlimited mileage.

No purchase is necessary to participate in this vacation give away but, according to Patel, separate entries must be submitted for each section of the program. "Those who entered the competition for the first set of tickets," he explained, "must submit a new entry blank for the next drawing." Entries forms can be brought or mailed to El Cerrito Plaza Travel at 500 El Cerrito Plaza.

Entry forms are now available at most El Cerrito Plaza stores, at the Chamber of Commerce office or may be found in a flier that appeared in the Jan. 19 edition of the West County Times.

Participants may also sign up by contracting the travel agency's web site at [www.buytravel.com](http://www.buytravel.com).

Winners will be notified by phone or e-mail. Travel must be completed by Sept. 30, 1999. Some restrictions apply. Winners will be responsible for departure tax, and 21 days' booking is required.

While the current give away program is scheduled to end March 31, Patel reports that should this promotion prove to be a success, he hopes to continue it throughout the year.

#### Set plans for Easter

The merchants of the El Cerrito Plaza, most of whom are members of the El Cerrito Chamber, are making plans to celebrate Easter this year with a children's coloring contest and



Mayor Gina Brusatori selects the winner of the first of three free trips for two to Maui. Holding the bowl with entries is Wil Chun, President of the El Cerrito Plaza Merchants Association. Watching are Plaza Manager Janet Jolley (left) and Jill Adams (right), manager of El Cerrito Plaza Travel.

a giant East Egg Hunt.

The coloring contest will be open to area youngsters, and free entry blanks will be available in Plaza stores in mid March.

Winners will receive "Plaza Money" which can be redeemed for merchandise at participating Plaza stores.

Climaxing the holiday

promotion will be an Easter Egg Hunt to be held at 3 p.m. on Good Friday, April 2, in the former Miller's Outpost store.

With plans for both events well underway, Plaza management announced this week that attempts were being made to arrange for a return engagement of Circus Chimera at the Plaza sometime in June.

When it made its first

appearance in El Cerrito in August and September of last year, Circus Chimera impressed area residents with a theatrical spectacular which featured classic circus arts performed by world-class artists, combined with a timeless story, state of the art lighting and sound, Broadway choreography, innovative costumes and a special musical score.

### Foyer Gallery features local artist's paintings

The Albany Arts Committee presents "Portraits and Places," an art exhibit featuring watercolors by Albany resident Susan Cornelis. The event, held at the Community Center Foyer Gallery, 1247 Marin Ave., opens Sunday Feb. 28.

A reception will be held for the

artists that afternoon from 4 p.m. to 6 p.m.

Cornelis began her artistic career painting landscapes. A member of ProArts, the California Watercolor Association and the Society for Children's Book Writers and Illustrators, Cornelis says she "never starts a new painting un-

til there is a build-up of feeling about my subject and an inner urgency to paint."

Before beginning her career as an artist, Cornelis worked as a teacher and social worker. Currently she teaches an "Exploring the Joy of Watercolor" art course. Details: 526-4852.

# Wards Clearance Outlet

## NEW MERCHANDISE ARRIVES EVERYDAY!

**Dining Chairs**  
as low as  
**19<sup>99</sup>**

**Dining Tables**  
as low as  
**49<sup>99</sup>**

**20% off**  
to  
**70% off**

**Washers & Dryers**  
**20-40% OFF**

**Patio Furniture & Accessories**  
**50% OFF**

**Chairs & Recliners**  
as low as  
**99<sup>99</sup>**

**Sofa Sleepers**  
as low as  
**399<sup>99</sup>**

**THIS LOCATION ONLY!**

**Refrigerators**  
**20-40% OFF**

**Luggage**  
**75% OFF**

**Love Seats**  
as low as  
**149<sup>99</sup>**

**Sofas**  
as low as  
**199<sup>99</sup>**

\*Savings off original prices.  
Quantities limited. No rain check. Advertised items may be one-of-a-kind, overstock, new, used, discontinued, scratched or dented. All sales final. No return or exchange.

Clearance Outlet is located at rear of store next to Home Store

**STORE HOURS:**  
Mon. thru Fri. 10-9  
Sat. 10-7 • Sun. 11-6

**Cocktail Tables**  
**50% OFF**

**Mens, Women & Kids Shoes**  
**EXTRA 50% OFF**

4300 McDonald Ave. • Richmond 94805 • (510) 231-9200



### Whither Romance?

"Shakespeare in Love" faces "Saving Private Ryan." Love versus war; two good, Oscar-nominated movies. In most years either would deserve an Oscar. But I finally got around to seeing "Gods and Monsters" the other day, and if Ian McKellen doesn't win Best Actor, the fix is in; "G and M" is the best movie in the past year and deserved a Best Film nomination. If McKellen does win for his brilliant, subtle performance as "Frankenstein" director James Whale, won't he be the first gay man to win an Oscar for playing a gay character? ...Toughest category to pick is Best Supporting Actress: Kathy Bates, the only Yank nominated, was great in "Primary Colors." But Vanessa Redgrave, who plays McKellen's Teutonic maid in "Monsters," was just as good - and so convincing in the role I didn't realize it was her until halfway thru the movie. ...

The heart is a lonely hunter: A small indie film, British director Nicholas Barker's "Unmade Beds," has been showing on a few big screens hereabouts. It's also airing late this Sunday (at midnight) on cable's Cinemax. It's worth taping and/or watching, this visually stunning look at four depressing New York singles ... Alameda reader Karl Coryat, who does watch late téesve, writes, "Hope you watched KPIX late Monday night." (Couldn't, Karl, had a power failure during that storm.) "A classic dubious moment for KPIX — it cut away from its live San Quentin execution coverage to carry David Letterman's Top 10 list! They then rejoined the execution coverage in progress." Stop it, Letterman, you're killing me! ... Speaking of Channel 5's dismal news operation: Enough, already, with the weather teasers at 12:05 and 5:15 p.m. "We'll be back with a full forecast," we're told. Two problems: Roberta Gonzales does the tease at noon, so we WONT be back, and two: Even though I like evening forecaster Brian Sussman, I'm not about to break away from Brokaw or Jennings just

because KPIX can't run a full forecast on its 5-5:30 newscast ... Speaking of early-evening news: Why doesn't KRON make the long-overdue move of shifting its top weather talent, the bright and engaging Brian Hackney, to its evening forecasts from its morning Nubla newscasts? Steve Raleigh is OK, but Hackney is clearly the better anchor of the two — he's one of the best anchors in this market ... More meteorology: Former KRON/KGO forecaster Steve Newman, who can be seen on The Discovery Channel's "Discovery News," has taken an interesting career tack: He's currently enrolled in a truckdriving school up in Tacoma. "I'll get my own truck soon!" says the meteorologist enthusiastically. Just two months ago, Newman was being considered as a possible replacement for KGO's Spencer Christian on ABC's "Good Morning, America." ...

And why, we still wonder, did KRON bring line-blowing Wendy Tokuda back from L.A.? We're going to tape one of Tokuda's newscasts at random for a future column and keep a tally of the number of flubs, mispronunciations, "uhs," and blown lines. We're watching, Wendy! ... On the subject of newreading, one veteran female local TV anchor who doesn't want her name used offers this: "I don't like KGO's Terilyn Joe any more than you do, Bill. In fact, she makes my skin crawl. But give her credit — she's one of the best straight newsreaders in this market." Duly noted ... Could there possibly be a more annoying local ad on TV than the one currently running for Mormon Church-owned soft-rocker KOIT? The one where the far-too-cocky redhead says "There are many choices in life ..." And here are two of them: Turning off KOIT's abrasive ads and not listening to the insipid station ... San Jose-based KGO Radio news tonsil/right-wing talk host Gene Rusco, it's obvious, doesn't know the first thing about the stock market, although he'd like us to think he does. On one recent news update, he said the



Dow was up "15 dollars." That's points, Gene, not dollars. On another, he said the falling NASDAQ was "consolidating," and I doubt that he was referring to NASDAQ's merger with the Amex ... Oakland media gadfly Rich Leberman, a long-time Herb Caen contributor and regular caller to Ronn Owens' KGO show, was recently flying back to New York to attend a Letterman taping and was pleasantly surprised to find himself seated a few rows behind Owens. Rich adds: "It was really freezing in Letterman's studio." How cold was it? So cold people were standing next to pictures of the Nixon family for warmth. Not Lieberman's line — Johnny Carson's ... King Hussein's life, as we all know, was cut, um, tragically short. Iconoclastic comedian/Metro Traffic reporter Fred Reiss adds, "I always thought The Little King would have been perfectly cast working as a doorman at the Fairmont." ... Degree-wielding-know-it-all and KGO talk host Dr. Bill Wattenberg may be called "the world's smartest man" — well, by KGO's Gene Burns anyway — but his recent dim stunt of trying to create a major issue in Amador County about the CHP's gas-storage tank in Grass Valley was ridiculous. Wattenberg, who was reportedly slated by station management to move to right-wing sister station KSFO two years ago (where he would

See MANN on page A12

Unforgettable Edible: The other night I developed a craving for chocolate. So I took quick run to the Mother Church of choco-holics: The Edible Complex on College Avenue in Rockridge. The only question was what to order: The chocolate mousse? The sour cream chocolate Babycake? Or my all-time fave, the fudge pie?

But when I arrived, there it wasn't. The lights were off and there was a sign on the door saying the Edible had gone out of business!

The Edible Complex was founded 23 years ago as a joint venture between Bob Kelso and his then-girlfriend (now his wife) Marcy Wheeler, owners of Toot Sweets Fine Desserts, and Martin Aston, owner of Brothers Bagels.

It didn't take long to become a local institution. In the course of the day, you'd see a cross-section of the neighborhood, starting with the business people and commuters stopping by in the a.m. for their cuppa Joe.

After the morning rush, the young mothers would take over, and it was common to see three or four strollers parked in the aisles.

In the late afternoon, the moms would give way to the little old ladies taking high tea. Then the dinner crowd would come in for soup, salads and sandwiches.

Finally, the jukebox would crank up the volume and the high school and college kids would take over until closing time at midnight.

So if the place was so popular, why did it close? "There are no villains in this story," says Kelso. "After 23 years of wear and tear, the place needed some serious remodeling. We had to decide whether it was worth it. Martin had a stroke a couple of years ago, so we finally decided to say, 'Well, we've had a great run, but it's time to move on to other things.'"

Don't panic, fellow choco-holics: We can still get our fudge pies and chocolate mousses at Toot Sweets in North Berkeley, at the corner of Gilman and Santa Fe.

But Toots is basically a take-out, not a hang-out place. Nothing can fill the hole the

Edible left.

That became clear when I started reading the notes that bereft customers have been spontaneously posting on the front door.

Since the closing, that front door has become a sort of makeshift shrine, a la Princess Di, with poems, drawings of sad faces and letters. Here are a few:

"You got me through grad school, my dance career, a marriage, a baby, a divorce, and another baby (sans marriage). How could you leave me?"

"Come back! Please come back! I promise not to take an extra cup of coffee ever again. I'm sorry."

"No warning! I've been coming to the Edible since 1986. My best friend (now a respectable schoolteacher) says she used to sit upstairs on the platform and string her hippie beads."

"Whaaaaah! I've been coming here since '77. Used to come by BART from S.F. to buy chocolate mousse with food stamps."

"The Edible - my very first stop in California. Friends brought me here directly from the airport for Fudge Pie."

"I thought your manager was too sexy for words in his shorts and hiking boots and those eyes that really looked at each customer."

"My roommate won't write, but I thought you should know that several momentous evenings happened here, including the start of two bittersweet relationships and the according breakups. She thanks you from the bottom of her caffeine-addicted heart. And I liked your bathroom."

"In high school I was voted 'Most Likely To Be At The Edible Complex.'"

### SNAPPSHOT



By Martin Snapp

"I grew up here. I am now years old, and I can still remember coming here at the age of 7 to eat tapioca and coconut brownies."

"I need an Edible garden salad with sunflower seeds! I'm terribly constipated; but I'm heartbroken, I'll never eat another vegetable again."

"Rate! No more motorcycle cool guys."

"Thank you for: 1) My first café au let (1982), 2) The first place I saw women with short hair, 3) A warm room where I studied for the bar exam, and The two-tone cupcakes."

"Five years ago I met the perfect person for me. Where did I take him for us to get to know each other? The Edible course. This was our favorite place. Sigh."

"Can't believe it! There's place to meet your friend!

See SNAP on page

**A Sweetheart Deal**  
Buy 1 Valentine Cookie, get one Free  
Good for small valentine cookie ♥ 1 coupon per customer ♥ Good thru 2/14/99

**VIRGINIA BAKERY**  
1690 Shattuck Ave., Berkeley  
510-848-6711  
Mon. - Sat. 7:30 am - 6 pm • Customer Parking

**WATER PROBLEMS? SOLUTIONS:**

In Basements  
Under Homes  
Moving Hillside

- \* Retaining Walls
- \* French Drains
- \* Waterproofing

**WE GUARANTEE ALL WORK!**  
510-696-1722  
CA Lic. 378500

**RENT ANY VIDEO AND GET 1 FREE**  
(except new release) Good thru 2-17-99

**VIDEO MANIACS**  
1484 University Ave., Berkeley  
free parking • 540-7368  
One of the largest selections of adult videos

**STOVES & SPACES**

**TUBMAKERS**  
SPA & WOOD STOVE STORE  
915 Ashby Ave. @ Hwy 880 • Berkeley, CA 94708  
(510) 843-2000  
QUALITY SINCE 1971  
www.tubmakers.com

**Don't get mad...Get educated!**  
**COMPUTER TRAINING FOR ALL AGES**

Whether you're looking to supplement your child's curriculum, or wanting to learn yourself, we provide the tools that guide you away from fear and toward independence.

- Reasonable rates
- Proven results
- Client satisfaction
- Senior discounts

Keyboarding • Word Processing • Spreadsheets • Databases • Internet • Purchasing & set-up

Specializing in fearful beginners, including children and seniors!

Call today for a free consultation!  
(510) 526-5666

**bc** Bruno Consulting Services

**LOW COST VETERINARY SERVICES**

**SPAY & NEUTER CLINIC**  
Male Cat.....\$18  
Male Dog.....\$30-\$50  
Female Cat.....\$35  
Female Dog.....\$40-\$70

**VACCINE CLINIC**  
3-1 Feline Vaccine.....\$6  
6-1 Canine Vaccine.....\$8  
Rabies (Cat & Dog).....\$6  
Feline Leukemia.....\$11  
OFFER WITH COUPON ONLY

**Abbey Pet Hospital**  
11070 San Pablo Ave., El Cerrito • 529-0777

HOURS:  
M.-F. 8-6  
Sat. 8-12  
Sun. 9-12

**ALBANY TRAVEL 528-1400**

Best Domestic & International Airfares: Tours, Cruises, Vacation Packages  
Travel Guidebooks: Fodor's, Lonely Planet, Michelin, etc.  
Travel Accessories: Eagle Creek, Bucky Pillows, Voltage Converters, Foreign Currency Exchangers + more!

Hours: Mon-Fri. 9:00am-5:30pm • Saturday 10:00am-2pm  
1035 San Pablo Ave., Albany • Between Dartmouth/Marin • Free Parking  
e-mail address: albanystravel@earthlink.net

**Annual Floor Model Clearance!**

**Flexsteel**  
America's Seating Specialist

**PILLOW PARK PLAZA**  
All major credit cards accepted  
Visit our Website at www.pillowpark.com

40% to 70% Off Suggested Retail Prices

Free Take-Away • Free Local Delivery • 90 Days same as Cash OAC • Free Validated Parking  
1419 PARK STREET • ALAMEDA • NEW LOCATION • 510-521-6227

Sundays 11-5  
Mon.-Fri. 10-8  
Sat. 10-6  
Closed Wednesdays  
Family owned and operated for over 26 years

**JACK LONDON VILLAGE**

**VALENTINE'S DAY**  
SUNDAY, FEBRUARY 14TH  
Make this year's Valentine's Day one to remember.

Treat yourself and someone special to one of the most romantic spots in the East Bay.

Enjoy the beautiful gardens and stunning water views from one of the Village's restaurants.

Early reservations are suggested.

Zazoo's 893-7440  
Dutch East Indies 444-4555  
Happy Belly Cafe 835-0445  
Shenanigans 839-5883  
Banquets & Special Events

**EVENTS**  
Butterflys & Critters announces...  
Martha Roof's "All God's Children"  
Friday Evening, February 5th,  
6pm-8pm

The Happy Belly Cafe & Restaurant  
Special Valentine's Menu  
Sunday, February 14th, 5pm-9pm

Music in the courtyard every Sunday  
Weather permitting.

(510) 893-7956



## Lunar New Year celebration

Robert Kiguchi-Ynogojo brings a solo celebration of the Lunar New Year to the Berkeley Public Library's South Branch, 1901 Russell St., On Wednesday, Feb. 17 at 3:30 p.m. He is founder of the performance group Eth-No-Tec, which weaves music, movement and theatrical elements of the East and West into a lively collaboration which draws children into the fun. Using storytelling, dance and musical instruments such as Filipino gongs, Japanese taiko drums and Asian bamboo flutes, the free 45-minute program is a nonstop delight of humor and excitement for children ages five and up. The event is sponsored by Friends of the Berkeley Public Library. Call 649-3943 for more information.

past ten years and quite smoking about five years ago. "I will always consider myself an ex-drug addict," Dimmick said.

He explained that drug addiction "makes you a criminal" and becomes "part of your life-style" as opposed to smoking, which is unhealthy but legal.

After he quit the drug life-style, Dimmick made new friends and says people generally handle the revelation of his HIV status well.

"Most people — when you confront them with it directly — do really well," he said.

Dimmick said he has found that being up front about having AIDS works best for him. "That way—you don't end up leading people on."

Dimmick had his blood tested for HIV in 1991 after a girlfriend called and told him she had tested positive. Does he know how or when he was infected?

"I don't know—you know what, I've got a bunch of risk factors. I probably slept with

every woman in San Pablo, I had a blood transfusion in the military, and I did drugs," Dimmick explained. He said when people ask how he was infected, he thinks they are really asking "did you deserve it?"

A main objective of his life right now seems to be to find a mate.

He said he is currently between girlfriends and points out that he only dates HIV-positive women.

"I don't feel like seeing anyone else get infected," he answers when asked about his positive-only dating. "Why would I take a risk with someone I cared about?"

Dimmick said he believes he infected three women before he found out he had HIV and one has since died. Dimmick describes his positive-only dating practices as "sexually quarantining myself."

He ran a support group for HIV-infected heterosexuals called "Positive Support" for five years and met HIV-positive women there.

"People want to share their lives—you know, people want a partner with them," Dimmick said when asked why finding someone is so important to him. "I want a woman who wants to go out and have fun and everything — and I need to find one who can basically tolerate me," he explained. "Everybody wants a partner," he added.

Dimmick said he is hyperactive, rarely sits still, is "hypersexual" and does not like to practice safe-sex. "Not a safe-sex person," he admits honestly.

How has HIV and AIDS changed him? "When you've nearly died, you look at what's important and what's not," he said. "I guess what you find out is it doesn't matter how much money you make anymore."

"What really matters is things that you can do to change the world—things you can do to leave an impact," Dimmick explained.

"You're only going to be here for a set amount of time — and you become acutely aware of that — it's an awareness that

normal people don't have. When it's nearly ended for you—it makes you focus on how short life is and what you want to do with it."

Last July, Dimmick won his court battle with the state Department of Motor Vehicles and in December he finally received his "HIV POS" license plate.

He has since filed another lawsuit in U.S. District Court in Oakland charging that the state Attorney's General Office and others violated his civil rights and conspired to obstruct justice after he applied for his license plate. "That plate took a lot of energy to get," he said.

He has had only one comment on it so far. One day while riding on University Avenue in Berkeley, he heard honking from a bus behind him.

"The bus pulled up and the door opened and there was a black woman driving," Dimmick said. "She said 'I saw you in the paper—you're my hero,'" he recalled with a smile.

More than 60 quality shops, restaurants & services

# Elmwood Celebrates Valentine's Day!



The "Mom and Pop" Bank

**Mission National Bank**

- NEW ERA
- NEW MANAGEMENT
- NEW SPIRIT

2961 College Ave. (at Ashby)  
(510) 848-0161  
MEMBER FDIC

**Berkeley Connection** has been finding rental homes for thousands of satisfied renters for over 24 years in the East Bay. We specialize in properties in the Elmwood/ Rockridge area, and landlords can list their properties for FREE.

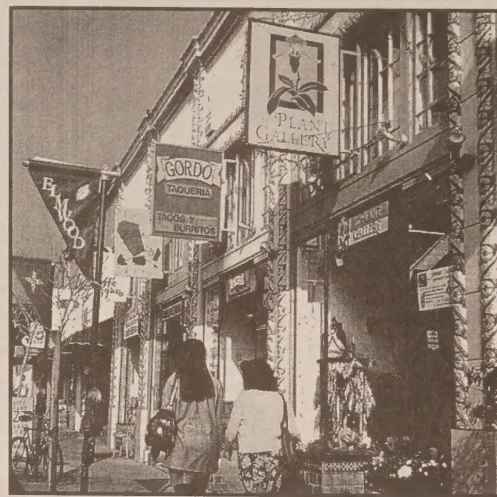
**Bolfing's Elmwood Hardware** is a mixture of old fashioned friendliness and modern mixtures of quality tools and hardware, housewares, Martin-Senour paints, Weber grills, gift wares, garden and plumbing supplies.

**Elmwood Gallery** specializes in quality European and Oriental rugs, textiles, paintings, and ancient artifacts. Providing such services as museum quality restoration, conservation, cleaning and appraisals.

**Global Exchange** - Do something good for the world! Shop at Global Exchange and support world artisans through fair trade. Block-printed cotton tablecloths from India, whimsical Ecotoys from Sri Lanka, silver jewelry from Nepal and much more!

**Fred Harvey** has been practicing law at this office in the Elmwood since 1973. His practice emphasizes trusts, wills, probate, and real estate matters.

**Mission National** is delighted to be serving the banking needs of our community. Our management team welcomes your business and invites inquiries on loan and deposit programs.



**Videots** "under new ownership" is celebrating its 1-year anniversary! We are a personal and dog friendly video store offering great service and a hilarious staff! We feature alternative films, and growing classic and foreign titles. Come meet the new owners Marsha and John Huffman.

**Your Basic Bird** is a full line pet store specializing in domestic hand-fed birds, rescue cats and kittens, small animals, dog and cat supplies. Come see our new fish section!

**2 Free Goldfish Special**  
with purchase of bowl, gravel, food, de chlor,  
(water supplied by EBMUD)  
Only \$19.99  
offer good thru 2/28/99



**YOUR BASIC BIRD**  
2940 College Ave • 841-7617  
Monday-Saturday 10-6, Sunday 12-5

### ELMWOOD GALLERY

Oriental Rugs, textiles and artifacts

Receive 15% off all cleaning with this ad  
offer ends soon

As always, we are interested in purchasing your estate goods.  
2635 Ashby Avenue • 548.2247

### BERKELEY CONNECTION

\$5 off with ad For the rental home of your dreams in the Elmwood and beyond.

845-7821 • 2840 College Avenue •

### Trusts • Wills

Assistance with Business & Consumer Problems

**FREDERIC L. HARVEY**  
ATTORNEY AT LAW

2832 COLLEGE AVE.  
BERKELEY, CA 94705

TEL: (510) 845-4597  
FAX: (510) 845-1209

**ELMWOOD Videots**  
"YOUR NEIGHBORHOOD VIDEO STORE"

See our great foreign, classics, & drama sections

Great Staff—  
Robin, Matt, Eric, Joni & Kat

**2 for 1**

every Monday, Tuesday, & Wednesday

2988 College Avenue • 540-0222



**GLOBAL EXCHANGE**

LOVE IS...

A unique not-for-profit, nonexploitative alternative store for gift giving!  
For Valentine's Day: Multicultural Valentines cards • Lovers statues from Africa & Bali • Applied courtship baubles from Thailand • Heart frames from Peru • Unique assortment of hearts from around the world... and more!!!

2840 College Avenue • 548-0370

### BOLFING'S ELMWOOD HARDWARE

Jeanette, Bob, Candy, Joe, & Tim

Great Valentine Gifts  
for Lovers of all ages!

2951 College Avenue • 843-3794  
- SERVING THE ELMWOOD FOR 75 YEARS -





# Hills Newspapers Salutes

# Women in Business

Women In Business recognizes women throughout the East Bay and the variety of professions they are pursuing. The following provides valuable resource information to businesses and individuals and reveals a multitude of professions established by women.

Today you can find women embracing careers in such fields as auto mechanics and chimney sweeping to entrepreneurs in the world of art and dancing. The areas of mortgage brokers, dentists, travel agents, psychologists and realtors have also attracted women as well as publishing, entertain-

ment, accounting, and public relations.

The opportunities continue to present themselves as more women-owned businesses develop. This special feature not only pays tribute to women, but offers a glimpse into the various backgrounds and accomplishments they have achieved.

## Karen Michel's On-Camera Commercial Workshop

Karen Michel has ten years of professional experience in the television and film industry. She has appeared in nearly three dozen national commercials, and has guest starred on "The Bold & the Beautiful," "General Hospital," and "Nash Bridges." Karen currently appears on the big screen as Mrs. Davis in "Patch Adams" starring Robin Williams.

"I just love this business," says Karen, "and when I share what I do with my students, their excitement reminds me of what a great career I've chosen!"

Alumni of Karen's workshops have gone on to enjoy many different levels of success in the commercial industry. So, whether your goal is to pursue a full-time career in this business or just a part-time hobby, Karen's On-Camera Commercial Workshop is an excellent place to get started!

Two-day intensive On-Camera Workshop for adults and children (6 years and older)



**Karen Michel**  
(510) 521-9506

\$150. Class size is limited. Call (510) 521-9506 now to reserve.

## Jan Mundo, CMT - The Headache Healing Center

The Headache Healing Center offers a holistic approach to relief and prevention of headaches and migraines. The focus is on creating awareness and alignment of body, mind, emotions and spirit, and supporting clients in being healthy, creative, and moving actively towards their goals. Chronic headache patients can relieve or reduce their own headaches without harmful side-effects and produce a better quality of life.

The Headache Healing Center features personalized treatment and self-care instruction. Deep tissue massage combined with breathing, energywork, mindfulness, posture and movement education help release patterns of tension, holding, numbness and pain, while increasing bodily awareness. Clients receive training in looking beyond their symptoms to find and address causes. Even for those who have "tried everything," in-depth coaching provides unique solutions that produce results.



Jan Mundo is a certified massage therapist with thirty years of experience using the Mundo Method for headache relief. She developed the Headache Healing Program in 1992.

Program benefits include no more, or less frequent and intense headaches, no side-effects, decreased stress, tension and pain, improved health, well-being, and productivity.

**The Headache Healing Center**  
(510) 559-9308

## Deborah L. Blackburn, MA - Marriage and Family Therapist

We all have times in our lives when we need help resolving difficult problems. Sometimes we need effective guidance or we may just need someone to listen.

Deborah L. Blackburn is a licensed Marriage, Family and Child Therapist with extensive experience in helping individuals, couples, families, and groups. Deborah has worked with men and women of all ages, including children and seniors. She specializes in relationship issues including conflict resolution, parent/child issues, teaching effective communication skills, and working through family crises. She also draws from her own life experience in leading specialized cancer and grief support groups.



Deborah offers an initial no-cost consultation. Her office is conveniently located in Montclair Village near Peet's Coffee. If it is difficult to travel outside your home, Deborah can arrange in-home visits.

(510) 339-1830

## Heather Yarris Price - Diet Center

For over 25 years Diet Center has been helping people to lose weight and establish a healthy lifestyle through the education and practice of proper nutrition and private one-on-one counseling support.

The components of the Diet Center program are what make it so successful. It provides structure, routine, support, body composition testing and a customized "real food" diet plan that is healthy and livable. The counseling sessions are on a drop-in basis and are what keep the client motivated and successful.

Diet Center has a maintenance plan that provides monitoring and support. Time is often the hardest commitment to one's nutritional fitness. Diet Center's goal is to help the client keep his or her health



Lois Finch, Heather Yarris Price & Cory Jackson

and weight goal a constant priority. The atmosphere at Diet Center is relaxed, caring and welcoming. The doors are open 6 days a week. Consultations are free. Please call or stop by anytime to learn about how the program can help you to become your best and healthiest self.

(510) 339-1576

## Jan Cull at Rumors Licensed Nail Technician

The newest member of Rumors professional team is Jan Cull.

Jan is a licensed nail technician of over 13 years and has recently brought her skills to Alameda. Before coming to Alameda, Jan had her own nail shop in San Ramon, but sold her shop so she and her husband Alan, could go and work on a scuba dive boat in Honduras for a year as an instructor and chef. Jan and Alan are again making their home in Alameda.

You can call or stop by to make an appointment with Jan at Rumors, 2325 Clement Avenue, Alameda, 522-0106. Jan is looking forward to meeting and servicing the wonderful clientele that our town has to offer.



**Jan Cull at Rumors**  
522-0106

## Monica Rohrer - Licensed Broker Le Maison Real Estate

With 18 years in the real estate business, Monica Rohrer understands that buying a home means making a dream come true. She is dedicated to helping her clients achieve this. For years, Monica has been consistently recognized as one of the most successful realtors in the community, ranking among the top 10% in productivity and client satisfaction. She brings this experience to Le Maison Real Estate as the Broker-Owner.

Having lived in Berkeley since 1971, Monica is well-versed in the complexities and styles of local architects and architectural history. A degree in Architecture from UC-Berkeley and coursework at the College of Arts and Crafts led to Monica's passion for architecture and an understanding of space and design. She is currently serving on the Board of Berkeley Architectural Heritage Association.



Monica devotes herself to her clients' goals. Her understanding of your needs and ideas is priceless. Since buying her home is one of the largest commitments you will make, make it easier by relying on a real estate professional whose most intention is to make your dream reality.

(510) 525-7805  
916 Oxford St., Berkeley

## Rhonda Nash - The Nash Group, Health Insurance/Benefit Consultant

After spending nearly a decade in the health care field as Account Manager and Account Sales Executive for two of California's largest HMO's, Kaiser Permanente and PacificCare, I decided to take on a new role, **motherhood**.

My goal was to spend the most critical years of life with my children and then launch my own company, The Nash Group - a company that is designed to meet the health care needs of small businesses in California.

During my years in the business, I have seen many small businesses neglected due to their size and lack of healthcare business savvy. Many small businesses were under served. After working with hundreds of small businesses, I learned that they were all



worthy of excellent service and quality care - the kind of quality service that I enjoyed providing.

As your healthcare consultant/agent, I will provide your company with the kind of service and care you deserve to meet your growing healthcare needs. Please give me a call to discuss your business needs.

(510) 653-3171

## Susan L. Jeffries, J.D., L.L.M. (Tax) Attorney at Law

Susan L. Jeffries has a masters degree in tax law and brings more than 15 years of experience in taxation, business and finance to resolve business and personal problems for people with assets to protect. Every consultation is confidential and her staff is utilized to keep your costs low.

After 10 years as a corporate tax attorney, she opened her own general law practice in Alameda in 1989 and now handles cases involving:

• DIVORCE, MARITAL AND FAMILY LAW, PROPERTY AGREEMENTS, TAX AND BUSINESS MATTERS.

Conveniently located near the heart of Alameda's business district in a newly converted office suite, Susan offers handicap accessibility and free parking. She is located at 2159 Central Avenue, near Walnut Street in Alameda.



**Susan Jeffries - Alameda**  
(510) 865-6664

## Faith Darling - Tax and Financial Services

Tax return preparation may not be everyone's cup of tea, but for Faith Darling of Faith Darling Tax and Financial Services, it has been the cornerstone of a successful and rewarding career.

Faith began preparing individual tax returns (with no computer!) in 1979. A dozen years ago she became an enrolled agent and began her practice in San Francisco which has thrived on personal service.

Last fall Faith, a longtime Oakland resident, opened a second office on Piedmont Avenue and is enjoying spending more time in her new office and less time on the freeway and BART. Another major growth step in 1998 was the addition of college and retirement planning to her menu of client services.

After 20 years in the tax business,



Faith's enthusiasm for her clients' financial well-being remains strong and she looks forward to meeting wonderful new clients in her Oakland office.

4383A Piedmont Ave., Oakland  
(510) 597-9891  
Fax (510) 597-9893

## Marvalee Wagner Almost Home Antiques

Specializing in the disposition and appraisal of estates, dissolutions, art, personal property, and collector's cars. Almost Home Antiques has recently moved to a new location at 1509 Webster Street (from 2027 Clement) - a beautiful showcase for an impressive variety of antiques, art, furniture and collectibles.

Marvalee has 25 years experience, and is a member of the American Society of Appraisers. She also does rescue work for the Humane Society, the Alameda Animal Shelter and individuals in Alameda County, as well as for the Oakland Animal Shelter. Marvalee also donates the remainder of her estates to homeless and women's shelters, local animal shelters, and the Alameda and Oakland Museums.

Sally Partridge, Vice President, has 5 years with the company. Come and meet both at 1509 Webster Street in Alameda. Please mention this



**Marvalee Wagner**  
523-8522

ad for a 10% discount. There is also a 10% discount to all pet owners. Humane Society members, and animal lovers.

## Lily Myers - SoulWorks

Lily Myers founded SoulWorks out of her belief that people and communities today are discovering their desire to build lives of meaning and purpose. Following her own deeply held commitment to live a life guided by soul, Lily finds her purpose in helping others discover and open to their soul - or authentic self - by reconnecting to their own priorities, values, and ethics. Lily refers to this search as a reconnection to our soul-code which she defines as that part of our self - or soul - that is "coded" with its true purpose. Her work emphasizes that by unlocking the code, and bringing it into daily practice, we create purpose and meaning, which leads to a sense of fulfillment in life.

Through SoulWorks, Lily brings her 20 years of teaching experience to individual and group sessions, as well as public speaking engagements, all designed to enable each individual to build and sustain



a flourishing relationship with his or her own soul and to link inner meaning with outer life. People whose lives have meaning naturally bring their energy, love, and personal commitment to their work, communities, and families, which, in turn, nourishes those around them. To find out more about what SoulWorks can do for you or your organization, and for a free initial consultation, call Lily today.

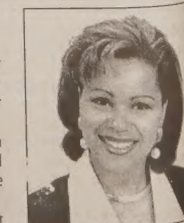
(510) 271-0129

## Donna Luci Williams - Prudential California Realty

Have you considered selling your property? Are you ready for a change? Thinking of a new career in Real Estate?

You may have seen my ads in Homes and Land Magazine and local newspapers. Since 1997 I have helped homeowners get the "SELL" and buyers get the best "BUY". How is this possible? My expertise and your "wish list" will turn dreams into reality. Phone today.

My studies at the University of San Francisco helped me understand the emotional energy needed to service a real estate transaction. I have personally invested in real



estate since 1978. Last year through Prudential, I sold 10.5 million in estate. I look forward to meeting with you soon.

Alameda/Oakland/Bay Area  
(510) 523-BEST (2378)  
donnaluci@aol.com



## Hills Newspapers Salutes

## Women in Business

Hills Newspapers will be donating a portion of the proceeds from this advertising section to

## A SAFE PLACE,

a shelter in Oakland for battered women and children.

## Pauline Kelley's Antiques

Pauline Kelley's Antiques has been an institution for over 35 years. The shop's name is co-owner (with her husband, Bob) Pauline Kelley. Kelley, who has ventured into the antique business bursting out of her store doors has entered into the antique business with pride and passion. Kelley's store at Chestnut and Alameda Avenue in Alameda for over 35 years. Kelley moved on to a larger location on Alameda Avenue at 1427 Park Street. Pauline's store offers over 10,000 sq. ft. of floor space. Kelley was in the antique business for 35 years. Kelley has it in her store. And, Kelley doesn't, she probably can



**Pauline Kelley**  
523-3561

tell you where to find it! Come and browse through the thousands and thousands of antiques and collectibles at Pauline's Antiques.

## Patricia Jennerjohn - Focused Finances

If you're like most women, you're probably too busy taking care of others to take care of yourself - particularly when it comes to your money.

Consider turning to an independent fee-only financial planner. Patricia Jennerjohn, MBA, CFP, dedicates a large part of her practice, Focused Finances, to helping women. "I enjoy helping women focus and organize their financial goals, so they can build a nest egg for themselves," explains Pat. "Sometimes it's as simple as making a commitment to watch impulse buying and pay yourself first."

Women's financial well-being depends on issues unique to their gender. This has nothing to do with smarts, savvy, or character, but lots to do with demographics and biology. For example,



women are expected to live for at least 19 years in retirement, four years longer than men. "It's never too late for women to start saving," says Pat.

**Focused Finances**  
(510) 763-3851

## Bonnie Headlee - The Trades Guild

Need a painter? A Plumber? A general contractor? Bonnie Headlee, founder of The Trades Guild, knows how frustrating finding a reliable, reputable contractor can be. Now in its ninth year, The Trades Guild helps East Bay consumers find quality building professionals. They've made over 130,000 referrals to homeowners in 70 Bay Area communities. From architects to painters to tree trimmers, and more!

With a single phone call, you receive the names and phone numbers of local contractors who have passed The Trades Guild's strict requirements, including a personal interview, portfolio review, and written references from previous customers. They also verify the license, bond, insurance, & current complaint record with other consumer agencies. And the referrals are FREE with no hidden percentages.



When you need work done at your home or business, call The Trades Guild first!

You'll prefer who we refer!

**(510) 547-3337**  
[www.trades-guild.com](http://www.trades-guild.com)

## Bonnie K. Bishop is Everything

Bonnie K. Bishop is everything a client needs first! You get expert legal advice and prompt service at reasonable attorney

Bonnie focuses her practice exclusively on the areas of wills, trusts, probate, and estate planning. She earned her degree at the College of the Law in 1988. She has been practicing as a trusts and probate attorney for 10 years. Her expertise includes large estates with complicated legal issues, as well as estates. She is recognized by the State Bar of California as a specialist in wills, probate and trust law and has extensive experience and knowledge in this complex legal area.

Bonnie always goes the extra mile for her clients. Telephone calls are returned. Clients are kept up-



to-date on their legal matters. She has handled numerous matters involving the frail elderly or the terminally ill client with sensitivity and expediency.

If you have questions about a will, trust, probate or conservatorship, call the Law Offices of Bonnie K. Bishop today. Client Satisfaction is Guaranteed!

**Law Offices of Bonnie K. Bishop**  
2171 Shattuck Ave., Berkeley  
(510) 486-8790

## Sarah E. Galvin - Attorney at Law

I take a practical approach to the practice of law. By that I mean that I believe that everyone needs and deserves access to affordable legal advice.

My role is to empower my clients with information to make free and informed decisions about their needs.

My practice is in estates and trusts. I strive to demystify the methods clients may use to determine the distribution of their estate and minimize their estate tax exposure.

I offer my services at a preset flat rate with all services defined at the outset. There are no hidden costs.

I am a graduate of Golden Gate University, school of law and have



been practicing law since 1989. I look forward to assisting you with your estate planning needs.

**(510) 569-8261**

## Meet Ramona Chang ...

A professional with 30+ years in real estate, Ramona was a multi-million dollar producer her first year as an agent, and every year since then. "I started my career working for my dad, he is my mentor and competitor." She also worked as an appraiser and continued her education to become a Certified Residential Broker, one of only 7000 in the nation. But what makes Ramona stand out in the real estate crowd is her ability to help people completely through a transaction. Ramona's portfolio includes many awards and accomplishments. But none are as important as the "caring commitment to her clients."

In order to service her clients better she became a Seniors Real Estate Specialist (SRES), a designation which is for agents with a particular knowledge of elderly-senior transactions. This tax season she will also give back to her community by being a volunteer tax preparer for AARP doing elderly and low income tax returns at no charge.

She serves the East Bay Area, her native land and is a fifth generation Californian.



Ramona was a director of the Oakland Association of Realtors and the California Association of Realtors. She remains active as past president of the Women's Council of Realtors and a Leadership Training Graduate.

**Chang & Hardeman Real Estate**  
1-(888)-CHANG RE (toll free)  
[HaywardCRB@aol.com](mailto:HaywardCRB@aol.com)

## Susan Nisbet, BSN, RN, Medical Counselor

Anything in your life you would like to change? Would you like to improve your relationship with your spouse, parent or child? Would you like more control over your work? Are you feeling overwhelmed, anxious, angry or stressed and need someone to talk to? As a registered nurse, I am aware how stress can affect the incidence of disease in your life. My skill of intuition and my genuine care for health and happiness, I am able to help people on a human level. I measure to be your supportive person who see options for living a better life. You may experience a personal transformation and peace and joy.



**Susan Nisbet**  
521-7417

## Chialin "Carrie" Tsao, M.D. - Primary Care Physician, Member of Alta Bates Medical Group/ East Bay Medical Association

Dr. Chialin Carrie Tsao was trained in internal medicine, primary care medicine and neoplastic disease at Mount Sinai School of Medicine, the City University of New York. She is board certified in Internal Medicine, a member of the American Medical Association.

She was formerly a primary care provider of the Brown & Toland Medical Group (primary care physicians of CPMC, UCSF & Stanford) and the California-Pacific Medical Center in San Francisco. Recently, Dr. Tsao joined the Alta Bates Medical Group/ East Bay Medical Association in Berkeley.

As a caring, compassionate physician, she offers comprehensive medical care, such as treatment of acute infections, management of high blood pressure, diabetes, gastrointestinal disorders, allergies,



asthma, arthritis and chronic pain. She offers advice on nutrition, stress related disorders, weight control, preventive medicine and acupuncture treatment.

She accepts major insurance plans, including HMO, PPO, Medicare, Medicaid and self-pay.

Office visits by appointment only. Monday - Friday; 9 a.m. to 5 p.m.

**2828 Telegraph Ave., Berkeley**  
510-845-2888

## Chandler Fairchild - Downtown Toyota/Saab/Subaru

Chandler Fairchild, the Internet/Fleet Manager at Downtown Toyota / Saab / Subaru, has worked for Toyota for five years, the last two as a member of Toyota's Silver Society.

Fairchild, a native of California, believes the car business has come a long way from the days when women couldn't test drive a car without their husbands, or wait for hours while they retrieved their keys from the roof.

Today's car buyer is sophisticated when it comes to car-buying. Fairchild welcomes the new way of buying cars. "Customers who have already done their homework make my job easier."

Fairchild believes that car buyers should enjoy and understand every aspect of the purchasing process, and is dedicated to eliminating the pressure, stress and hassle usually associated with car buying.



Chandler has created a consumer/family friendly environment, and will even deliver your car to you personally.

With an emphasis on customer service, Fairchild believes that you can do most of your car shopping from the comfort of your home.

**(510) 547-4436 ext. 202**  
[e-mail: womenscarshop@yahoo.com](mailto:womenscarshop@yahoo.com)  
4145 Broadway Auto Row, Oakland

## Miriam Mackey, B.S. C.Hom. Homeopath

Homeopathy is a 200 year-old system of medicine used throughout the world. It is a natural relationship to our environment and culture. Homeopathy considers all aspects of the person, not just the physical symptoms.

Products of the Pacific Academy of Homeopathic Medicine, I have had extensive training in the principles and practice of homeopathy and have had the opportunity to study with some of the leading homeopaths. I am particularly interested in assisting men, women and children achieve optimal health. My practice focuses on people in the principles of homeopathy, healthy living and disease



For more information, call 523-6946. My office is centrally located at the Therapy Center in Alameda, 2258 Santa Clara Ave., Suite 5.

**Miriam Mackey**  
523-6946

## Impeccable Interiors House Cleaning Service

After many years of experience at vocomew's, Melissa left the company for another full-time occupation — MOTHERHOOD. Finding a dependable, customer-oriented cleaning person wasn't just difficult, it was virtually impossible. Melissa discovered as she tried to secure help with her own home. Following the birth of her son, Impeccable Interiors was born a year later and has been going strong ever since.

It's simple, really. Impeccable Interiors is a cleaning service devoted to customer service. And it all begins with listening to your needs. All of them. To what you want, and especially to what you don't want. Anyone can push a vacuum around or scour the inside of an oven. Impeccable Interiors goes beyond that.

Melissa personally designs each cleaning program to mirror your wishes and style in every detail. She hand picks a house cleaner from her very select group of professionals whose abilities best suit your needs, making sure everything runs smoothly week after week — management, in other words.

Melissa coordinates everything — the work, the special arrangements, the vacation schedules, the before and after party cleanings, the unexpected mother-in-law "emergencies" — so you have to. Impeccable Interiors is a service where quality and customer satisfaction is a priority. First and foremost.



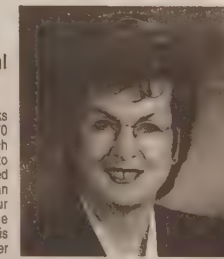
**Melissa Rogers-Powers**  
(510) 521-9600

To see how Impeccable Interiors could make a difference in your home, call for a complimentary consultation. Exclusively serving The East Bay and La Honda.

## Judy Miller, CFP Financial Vistas Fee Only Personal Financial and Investment Advisor

A desire for financial independence ranks as the top priority for most people, yet 70 percent report not understanding enough about investing and financial planning to make smart decisions. Judy Miller, Certified Financial Planner® practitioner, provides an integrated approach to achieving your financial goals through comprehensive financial and investment planning. She is compensated solely by fees paid by her clients; she does not accept commissions or compensation from any other source.

As a specialist, she offers a six-hour financial planning workshop, Financial Sanity: For Women Only. Groups are limited to six and meet in the privacy of her office. A specialty plan, the Financial Physical, allows clients to focus on the specific financial areas they select. She helps her clients manage their money



**Judy Miller**  
521-5400

and make it grow so they feel in control with a solid plan that gives them peace of mind. Call her today for a complimentary consultation at (877) 521-5400.

CFP® and Certified Financial Planner® are federally registered marks of the Certified Financial Planner Board of Standards, Inc.



## Mann

Continued from page A8  
have been right at home), apparently resisted because KGO's more powerful signal lets him bully listeners in outlying counties with his crackpot, Rush Limbaugh-like theories on environmentalists. On a recent Sunday night, the CHP commissioner was kind enough to call Wattenberg at 11:15 p.m. (probably past his bedtime) to address the host's fulminations about a "Gestapo-like" CHP officer in Amador County. Wattenberg wouldn't

let the polite cop finish answering a question without badgering him ...

Several readers have suggested I probably wasn't harsh enough in my assessment of this week's silly NBC miniseries, "The '60s." One ex-hipster from Oakland sent me a funny list of how much our concerns have changed since that decade. A few examples:

Then: Killer weed. Now: Weed killer.  
Then: Acid rock. Now: Acid reflux.

Then: Fighting to get rid of the lying President. Now: Fighting to keep the lying President.

Then: Keg. Now: EKG.

Then: Swallowing acid.

Now: Swallowing antacid.

Then: Seeds and stems.

Now: Roughage.

Then: Popping pills, smoking joints. Now: Popping joints.

Then: Our President's struggle with Fidel. Now: His struggle with fidelity.

Then: The perfect high.

Now: The perfect high-yield mutual fund.

## Snapp

Continued from page A8

Come back! I hate Starbucks!" "You helped save me when I first moved here and didn't have a life."

"This breaks my heart. I'm back from college, and home doesn't feel right any more without it. This café has been the site of countless meaningful conversations, two breakups, and many late-night meetings. I honestly feel like a piece of me is missing without it."

"The Edible has been an important part of my life for as

far back as my memory goes. I can actually, very clearly, remember eating chocolate mousse at the little table with the cushions with my mother when I was three years old. I want to thank you for being such a joyous place for so many people and for making my life a little happier."

"Good riddance! The food was overpriced, the service was slow and the customers were snotty!"

"Twenty or more years ago I held hands and talked the night away here with the man who

would be my husband for years. I cried here with my friend when that marriage ended and celebrated with coffee when I fell in love again. When we were in our 20's my sister and I sat on the porch and talked of the future. Our children came here as toddlers, little girls and boys. We are now on our way to 50, and the memories remain wish you had, too."

E-mail Martin Snapp at [catman@california.com](mailto:catman@california.com) or phone him at (510) 273-9800

# Make Your Valentine Feel Special!



end of season  
clearance sale

FEBRUARY 11-28

30-75% OFF  
everything!

801 Delaware St. • Berkeley • 525-1075

### The Claremont Gallery



#### For Your Valentine

Contemporary Photographs  
The Venice Series - Romantic Canals  
Views from Brollo & Tuscany Castles  
with Poppies

Etchings after Goya circa 1870

Lithographs of courtship  
by Alexandre Leroux circa 1850

#### Visit Our New gallery

2907 Claremont Ave. (at Ashby)  
near the Claremont Hotel

Open Sat 12-5pm by appointment  
(510) 848-9900

Photography by Kent Marshall San Francisco © 1998



### Cards For People Who Love

From fun and funky  
to truly romantic — at  
PAPYRUS you will  
find Valentine cards  
that say love — the way  
you want to say it.

PAPYRUS

#### FOUR AREA LOCATIONS

2924 College Ave. • BERKELEY • 848-9824

1793 Fourth St. • BERKELEY • 524-4580

3417 Lakeshore Ave. • OAKLAND • 451-3812

1481 Shattuck Ave. • BERKELEY • 841-1413

### A Lasting Gift of Love



#### Real American Rose

Dipped in 24 K Gold

\$69.50

while quantities last

### Lee Frank

MANUFACTURING JEWELERS

CERTIFIED GEMOLOGIST

AMERICAN GEM SOCIETY

2200 SHATTUCK AVENUE • BERKELEY • 843-6410



### Make the Walnut Creek Thomas Kinkadee Gallery your destination for romance!

Spent a "quiet Evening" in  
Thom's most recent idyllic  
setting, where places in the  
heart are made possible  
by the gift of love!

A box of See's Candy is our gift  
to you with the purchase of a  
limited edition lithograph in  
February. Come in for a  
FREE gift in February.

### THOMAS KINKADEE GALLERY

1256 Broadway Plaza Walnut Creek  
925/933-6088 800/933-6089

### EMERYVILLE FLOWER OUTLET

now in  
Montclair Village  
too!

VALENTINE SPECIAL  
A Dozen Fancy, Long Stem  
ECUADORIAN ROSES  
\$ 39.00

Visit one of our stores today

EMERYVILLE 5758 Shellmound St  
Emeryville, CA 94608 (510) 450-1350  
MONTCLAIR 8131 LaSalle Avenue  
Oakland, CA 94611 (510) 339-0399

No time to visit? Order online:

[www.floweroutlet.com](http://www.floweroutlet.com)







# Committee recommends EC redevelopment hiatus

By J. R. Deaton

**EL CERRITO** — After weeks on wrangling over the issue, a citizens' group studying city finances voted last week to recommend the Redevelopment Agency suspend operations for up to four years.

The Services for the 21st Century Committee of the Whole decided the agency should "go into hiatus" until its \$780,000 debt to the city is repaid.

There were 13 "yes" votes, one "no" vote, two abstentions and three "present — not voting." The prospect that an agency hiatus could result in staff lay-offs was a main concern of some committee members.

"I'm uncomfortable with a recommendation that calls for firing people," Brad Cafet told

the group prior to the vote.

He said he would rather the committee issue a report "that assumes the payments being made to the city" without specific recommendations that would include firing people.

He said there are "potentially other ways of doing it," and added "but if it turns out that firing people is the way it gets done — at least I haven't recommended it."

The Committee of the Whole is looking into ways the city can balance its needs and its taxes.

A sub-committee called the Financial Review Team studied the workings of the Redevelopment Agency for several months and issued a critical report last December.

The FRT reported that the agency's "current fiscal practices are wholly inadequate and amount to bad management."

The report states that members of the FRT came to a "general consensus" that the Redevelopment Agency "can no longer continue as it has" and recommended several changes.

It said that "proper financial accounting" needs to be established that would include tracking costs on a monthly and project basis, documenting use of city staff "to reflect real costs" and the establishment of an agency reserve fund to eliminate the need to borrow from the city's general fund.

"Accountability should be established for the missteps of the past to prevent their recurrence," the report stated.

The FRT's cardinal recommendation, and the one that caused much debate and some hard feelings, was that the agency "cease activity no later than the end of the fiscal year

1998-99," until the debt is repaid.

The agency would continue to make bond and note debt payments and perform other activities required by state law.

The FRT also subsequently recommended a payment plan that would retire the agency's debt in not more, and perhaps less, than four years.

The recommendation notes that the agency would "go into hiatus" but retain its powers so that "if an extraordinary opportunity arose" it could be reactivated and involved.

"The point is not that we would fire people simply in an arbitrary manner," said committee member M. Selph.

She explained that a full-time Redevelopment Agency manager will not be required in the next few years and added "we do not wish to pay for make-work."

Committee member Rose Lernberg said "I also do not feel right about saying that people should be fired," but, she added,

she does agree that the agency's debt to the city has to be repaid.

Lernberg liked Cafet's idea that the committee simply issue a report rather than a recommendation to the City Council.

FRT chairman Steve Magary noted that the city has seen the report and has the numbers and has not come forward with "other credible ways" to repay the agency's debt.

Magary called the report a "litmus test" for the City Council and asked: "Are they willing to, in fact, endorse what this committee feels is necessary in order to get the revenue sources for either infrastructure or the city that they think we need?" Committee Co-chair Anne Delehunt said she finds the possibility of lay-offs "very distasteful," but added that the city manager has said that if there is no redevelopment work to be done, it doesn't make sense to employ unneeded staff.

At least one person was still troubled by the "tone of the report."

Committee member Abelson said she was concerned that some language in the report "isn't totally neutral." Abelson said the FRT's report was presented as a "compromise" position, but she said "when I saw this I didn't think that it was a compromise."

Committee Co-chair M. Stark noted that the "nature" of the final report has been written by the report-writing committee and will be made differently than the report.

There was a late measure table the measure until a report is drafted, but it was voted down by the committee.

"It's important to understand that the reason this body set up to begin with is to make some difficult choices needed," said Stark shortly after the redevelopment vote.

"The council is looking for an independent body of citizens to make those choices and recommend to them how they implement them," Stark said.

## Plaza

Continued from A1

plan.

Other agency members seemed to basically concur with this sentiment.

Since no public money will be used to redevelop the Plaza, the entertainment-retail plan first presented last November is no longer viable.

The owners' proposed entertainment-retail plan would have required nearly \$5 million in public subsidy to build a BART garage in the Plaza's northeast corner to be used by Plaza patrons after commute hours.

The jewel of this plan was to be a 3,000-seat movie theater and would have included a "town square" area and pedestrian amenities.

The owners' older site plan — dubbed everything from "contemporary retail" to "market-driven" to "strip mall," is now in the forefront of Plaza revitalization. A city official said the site plan would come before the Planning Commission early next month.

This plan was not well received by the public when it was unveiled last summer, but the owners say they can build it without any public money.

It has no cinema, no department store and, at least as presented last July, fewer pedestrian amenities.

Noyan said the older plan has space for four 20,000-square-foot "mini department stores" or consolidation "to allow up to two 50,000-square-foot spaces." It also includes a new 68,000-square-foot Lucky/Sav-On super-grocery/drug store, a complete remodeling and refurbishing of the older Plaza buildings and new landscaping and lighting.

Any site plan has to be reviewed and approved by the city's usual planning entities, including the Planning Commission and the Design Review Board.

"I think we've looked at almost every possible scenario,"

Noyan told the Redevelopment Agency at their Feb. 1 meeting.

"Have our efforts been in vain?" he asked. "I don't think so."

Noyan said that "all the analysis and all the debate" has given the owners "a greater sensitivity to what the community wants." He said the owners cannot give the public everything it has asked for but that the redeveloped Plaza "will have many of the components of a department store." Noyan asked that the agency board direct staff to allow the owners to process their market-driven plan "which will not require public assistance."

Also speaking at the meeting, Plaza Merchants Association President Wil Chun pleaded with the agency members to "make a decision." Chun said no more studies or discussion were needed.

He said the Plaza merchants "are no longer here to ask, but we're here to beg you to help fast-track" the owners' plans for a revitalized Plaza.

Chun noted that the market-driven plan was first submitted to the agency last summer and although not well received "it is still a start."

Chun also reminded people that the merchants submitted a nearly 3,000-signature petition urging the city to "fast-track" the owners' plan more than two months ago.

"Let's stop spinning our wheels on this issue" Chun told the agency. "Let's get it in gear and move forward with redevelopment of the Plaza."

Department store proponents were also at the meeting and they seemed realistic about the fading chance of a department store at the Plaza. But they had fought the good fight and remained optimistic.

"We'd still prefer to have a department store — if we can't have it at the Plaza — perhaps someplace else in the city," said Faye Chow of the Contra Costa Interfaith Sponsoring Committee.

CCISCO is an interfaith reli-

gious organization that has worked for some months to make a department store part of the new Plaza.

Kathleen Perka, the El Cerrito who spearheaded a 10,000-plus petition effort to entice a department store to the Plaza, said she was "most disappointed" that there is no department store in the owners' plan. Perka agreed that "we do need to move forward," and said that there are other places in the city where a department store might be located in the future.

"The owners can do whatever they want there within the existing zoning," said Agency member Norman La Force.

Agency Member Mark Friedman remarked that several of his Plaza objectives are not satisfied by the owners market-driven plan, but he noted that it does help the Plaza merchants.

Mayor Gina Brusatori said there will be no "blank check" given to the market-driven site plan as presented and that the owners should "go forward" and work with the city's planning department and the Planning Commission.

In response to questions from Redevelopment chairwoman Jane Bartke, Noyan said the owners hope to submit a plan for site plan review within the next 30 days.

"We would like to officially begin the process within the month of February," Noyan explained.

He said the actual work can begin "as soon as building permits can be issued."

At a Planning Commission meeting last Wednesday (Feb. 3), the owners' architect for the new Plaza, Edward Gee, said he hopes to "start construction sometime this summer." Gee hopes to meet with the Planning Commission and the Design Review Board in a special joint meeting this week to get things moving promptly.

Gee said he plans to request use permits and demolition permits and intends "to push this project forward as quickly as possible."

for young people to get fit. It's a sport you can do by yourself or a group for the rest of your life." And she should know. At 77-years-of-age, Rubin has spent the last 17 years of her life doing more than running for political office: she started jogging when she was 60 and runs every day.

To make a donation to the track & field program, or for more information, contact The Albany High Athletic Boosters at 824 San Carlos Ave., Albany, 94706.

## Passing the baton

Volunteers from the Track & Field Committee are working closely with the AHS Athletic Boosters to form a team, according to Jewel Okawachi, one of six members of the group. Mechanics Bank and the Lions Club are also taking turns passing the baton all in an effort to establish the program.

Former Albany mayor Thelma Rubin said track and field "is one of the fastest ways

## Raffle

Continued from A1

bicycle: second prize is a Seiko watch, and third a \$100 gift certificate from Mary & Joes.

Tickets are \$1 each or six for \$5, less than what one would pay for a five minutes of air at a self-serve gas station.

Raffle tickets are currently available at Solano Avenue Cyclery and the Albany Chamber of Commerce.

## Candy

Continued from A1

lates.

One fellow, Tim Rogers of Rodeo, works in the area and said he comes to the Plaza See's store most holidays to buy candies for his wife.

Rogers wears a plaid work jacket, jeans, work boots and a San Francisco Giants baseball cap.

He's a former boxer, his nose looks like it's had more than one argument with an opponent's fist and he doesn't seem to be the kind of guy who buys candies for his love.

But he does — he carefully chooses just the right selection of chocolate covered walnuts,

dark bordeaux chocolates and divinity cups for his one-pound box.

He confirms that he earns a lot of bonus points for his effort and that his wife appreciates the gift.

Joy Aaronson was there buying a box of candies for her husband. Aaronson lives in Berkeley but said she comes to the Plaza shop because of the convenience and because "the candy is really super." She said she likes See's candies better than Godiva chocolates and that See's "is a good value."

Manager Faria said "our two-pound fancies" are probably the Valentine's Day best seller.

She said the time around this holiday is hectic but also fun.

"Everybody is in an uplifted

mood — they're happy — they're in love I guess," she said with a laugh.

She said that the day after Valentine's they see a lot of men "with a frown" in the shop.

"They may have forgotten Valentine's Day" she explained and are now "in trouble." Oftentimes these late shoppers are out of luck because Mrs. See's cupboards are sometimes bare after the holiday rush, Faria said. "They're trying to buy the biggest and fanciest heart, but it's too late," she explained.

So fellows — you have been warned.

The Plaza See's Candies shop is open early and late this week and will open at 9 a.m. on that special day we all dread — er, I mean look forward to.

## Longtime El Cerritan Mary Gillis dies at 86

Mary Gillis, a 33-year El Cerrito resident, died Jan. 22 at age 86 in a care home in Apple Valley, Calif., where she had lived for the past year.

She was retired after 28 years as an apartment manager in El Cerrito.

She was born Jan. 16, 1913 in Grand Forks, N.D.

Her affiliations included St. John the Baptist Catholic Church in El Cerrito, and Alpha Phi Sorority in Grand Forks, and she was active in Girl Scouting and social work.

She is survived by daughters Suzan Page of Lilburn, Ga., Gail Stackelhouse of Apple Valley and Jane Del Simone of

Richmond; sister Dorothy O'Keefe of Grand Forks; grand children and six grandchildren.

Her husband of 39 years, Gordon L. Gillis, died in 1978.

Services were held Jan. 25 at St. Joseph Cemetery in San Pablo.

## In brief

### Albany seeks citizens for zoning revision committee

The Albany City Council is seeking five interested citizens to serve on the Zoning Code Revision Committee. Citizens will be involved in a process to revise the existing Zoning Code. Interested applicants can contact the City Clerk for all application.

Applications are due on Feb. 20 by 5 p.m. Details: call 528-5720 or visit City Hall at 1000 San Pablo Ave.

### Rubicon taking applications

EL CERRITO — Rubicon Programs will begin accepting applications for its new afford-

able housing building, The Idaho Apartments, on Feb. 1. There are 28 SRO (Single Room Occupancy) units for individuals who are homeless and disabled with HIV/AIDS or mental illness and the complex is located at 10203 San Pablo Ave. in El Cerrito.

All rents are subsidized for qualified applicants. The complex is due to open in April 1999. Eligible applicants must meet all of the following four criteria:

- Be homeless by Federal standards of homelessness.
- Have a mental health disability and/or be disabled by HIV/AIDS
- Have income at or below 50 percent of the area median

income (\$22,150 is the minimum annual income level).

• Meet the eligibility requirements of the Housing Authority of Contra Costa Section 8 program.

Applications will be available to the public now through March 12, 1999. The application period will close after 150 completed applications are received. Pick up applications at the Programs, 2500 Bissell St., Richmond, Monday through day between the hours of 10 a.m. to noon only. Applicants encouraged to return completed applications as soon as possible. Applications will be processed as they are received. For information call 869-5663.

## Lot

Continued from A1

large lot and neighbors argued that the city promised to keep it that way.

Longtime El Cerrito residents Joseph and Brooke Olson bought the lot in 1998, and Joseph told the commissioners that he and his wife originally planned to build a home on the northern part of the lot.

But later, after clearing off the southern part of their property, he said they discovered "a very nice site" with better views. They talked with the city planner and the fire marshal, and retained an architect to begin planning their new home, he said.

The architect, Michael Woldeimar of Richmond, presented his plans to the commission at last week's meeting. He said there would be "significant" landscaping and "re-vegetation" to the lot, which will also require grading and the building of retaining walls.

A creek runs through the property and part of the existing fire trail access road would be relocated.

"This is a concept for a house — this isn't a house yet," Woldeimar told the commission.

But half a dozen neighbors spoke at the meeting and argued strenuously against the lot split and new home site.

"It will destroy the creek — it will destroy wildlife — it will violate the El Cerrito General Plan," neighbor Lori Schweitzer told the commission.

Noting the Hayward Fault is nearby, Schweitzer said she has "serious seismic and safety concerns" about building there and that a house on the southern part of the property "is just looking for trouble." Schweitzer said that when the Olsons bought the property they knew

they could put only one house on the lot and where the approved site was.

"Promises were made by the city," she said and later asked "what good are those promises?" She said that the city promised neighbors that the current entrance to the Hillside Natural Area would not be "destroyed" and that "the people in this room are very committed to not letting this happen."

According to a draft report from a Kent Court neighborhood and trail users group, the City Council and city planning bodies promised residents in the late 1980s that at least the southern part of lot 1 would be left natural.

"The proposed subdivision and development of lot 1 can only be permitted if the current Planning Commission and City Council ignore the clear intent of their predecessors," the report states.

"The retention of the natural state of the south entrance to the Hillside Area was the quid pro quo for the approval of the Regency Court development," the report contends.

Citing original reports and meeting minutes and resolutions from 1986 to 1992, the neighborhood report lays out its case.

The original 1989 City Council resolution approving the Regency Court subdivision is quoted: "The retention, in a natural state of the riparian corridor at the entry to the subdivision, is essential to maintaining an appropriate access to Hillside Natural Area."

It notes that the city's Design Review Board mandated that "the developer shall record a deed restriction for each parcel which shall inform future purchasers of the restrictions and obligations of the approved landscape plan and landscape guidelines." There were questions at last week's meeting as to whether or not such deed

restrictions were ever recorded.

The report states that the Olsons "were assured by the city that the south access to the natural area and existing vegetation would be preserved" and that neighbors "relied on assurances during the approval process."

Opponents of plan also filed a petition, signed by more than 50 neighbors and trail users, urging that the lot be left whole.

"We are opposed to the division of lot 1 on Regency Court for the purpose of developing two houses, where only one house is currently allowed," the petition reads.

In a later talk, Olson said he had accommodated people's concerns and has no intention of blocking access to public open space. "I've been walking trails for 26 years," he said of the Hillside Natural Area.

Olson said some neighbors have quoted "a lot of access to the city had in 1989" and lot "as if they were renters — but they weren't." But the only City Council action on the property was to allow for public access to the natural area and drainage easement.

Brooke said their plan would create "a private entrance" to the natural area and added "we would make it as part of our home."

One El Cerrito resident, Michael Hughey, came to the meeting to support the plan. Hughey, who said he never met the Olsons, said the site plan could benefit the neighborhood and that he is okay with it as long as it "meets code." He said he was getting "a lot of feedback" from the neighbors that the body else has their own opinions. The Planning Commission took no action at last week's study session and will revisit the issue at its next meeting.



## Thornton Jackets in EBAL

By MIKE MCGREEHAN

Four players reached double digits in scoring Tuesday night as the Berkeley High School basketball team remained undefeated in East Bay Athletic League play with an 83-56 victory over the Livermore Yellowjackets.

Marlin Thornton led the Jackets with 17 points. Jason Nichols added 14. Jason Pugh and Perry Pugh poured in 10 points each.

Livermore kept the game close in the first half, trailing by three points at halftime. The Yellowjackets (9-0, 16-5 overall) established a lead in the third quarter. They entered the final quarter with a 62-43 lead, then went on to outscore the Cowboys 21-10 in the fourth quarter.

William Watkins tossed in 10 points for Berkeley. Marcus Thompson added 10. David Doubly chipped in with five and Allyn Robertson added four.

Allyn McGlaston, Malik Harris and Shobab Gaskin finished with two points each.

Thursday's game was simply a continuation of the smooth sailing the Yellowjackets have enjoyed this season. On Friday, they traveled to Granada, where they beat the overmatched Raiders 80-59.

Thornton, once again, was the game's top scorer. This time, he finished with a game-high 25 points.

Berkeley started quickly, taking a 17-9 lead after one quarter. By halftime, the

## Parity exists only in



Mark DuFrene

St. Mary's Lorenzo Alexander drives inside against El Cerrito's Jason Washington in the Gauchos' 65-36 victory in Alameda Contra Costa Athletic League action Friday at St. Mary's.

## Gauchos explode in second half to down Panthers

By MIKE MCGREEHAN

The idea of parity is great; it gives every team a shot at the big prize.

The Alameda Contra Costa Athletic League would like to have parity amongst its boys basketball teams and that is done by dividing the league in two for the league playoffs.

That's why the ACCAL has the Powerhouse and Super Power, according to each schools' relative size and strength.

The league hopes to create a more exciting regular season under this system. When the season ends the teams go their separate ways to fight it out with the schools that more their own strength.

Despite this attempt at parity, much disparity still exists between the two divisions when it comes to regular-season games.

Super Power division leader El Cerrito High School drove that point home last Friday by easily beating Powerhouse leader St. Mary's, 65-36, in an ACCAL cross-divisional matchup at St. Mary's.

Despite its lopsided loss, St. Mary's (5-3 ACCAL, 13-10 overall) kept the game close during the first half and into the early part of the second.

The Panthers even owned a one-point lead as late as the 6:30 mark of the third quarter. Then El Cerrito's Andrew Gooden and Jovan Harris took over, and the

Panthers were never in the game again.

The two El Cerrito seniors alone combined to outscore St. Mary's by seven points. Harris finished with a game-high 25 points, while Gooden added 18. Both, however, were most valuable in leading the Gauchos' second-half surge.

Gooden became a force on the boards, cleaning the defensive glass, blocking shots and putting up two, sometimes three shots on offense. The Kansas-bound star also showed a deft passing touch. Overall, Gooden finished with 17 rebounds and five assists.

Harris was easily the best non-center on the court. At times, he befuddled Panthers defenders with his above-the-rim acrobatics. At others, he showed his fine outside shooting touch.

No matter what, the Panthers could do nothing to stop the St. Mary's College-bound Harris. In addition to his 25 points, Harris had nine rebounds and five steals.

Before the game transformed into the Gooden-Harris Show, El Cerrito (7-0, 19-3) looked as if it would have its hands full.

Even more surprising, St. Mary's had three of its top players - Victor Venters, Kellen Dixon and Justin Preston - out with injuries.

"I thought we missed some open shots," said St. Mary's coach Jose Caraballo. "But my kids were a little short-handed, so I guess that they really ran

See EXPLODE on B2

## League opens door in playoffs

By PETER MENTOR

Parity or not, the door is still open for the St. Mary's High School boys basketball team to move out of the Alameda Contra Costa Athletic League playoffs and into the league championship.

The Panthers may have lost Tuesday night, but they still lead the Powerhouse Division of the ACCAL with a 5-3 record.

St. Mary's is clearly the team when it comes to that division. It is the only team with a winning record in the league, sitting at the top of the standings with a 5-3 record.

St. Mary's (5-3) and Kennedy (3-4) and El Cerrito (4-5) tied for second at the games back.

Salesian (3-5) and St. Elizabeth (3-6) are vying for the fifth spot in the league playoffs. It's easy to see why St. Mary's is the favorite to win the

divisional title.

The Panthers could go into the North Coast Section as a league champion in spite of losing to league opponents from the Super Power Division, which has schools with larger student populations.

Piedmont is on a small tear of sorts, having won its last four games to move into second place in the Powerhouse.

Albany is not in the same shoes at St. Mary's. The Cougars are 0-9 in league after losing to Piedmont, 65-51, Tuesday night. This has been an especially tough year for Albany.

El Cerrito is at the top of the Super Power Division at 8-0 and chances are it will have to face St. Joseph in the finals.

See DOOR on B2

## Soccer gaffe leaves teams scrambling

By MIKE MCGREEHAN

A scheduling gaffe has left boys and girls soccer teams in a scramble to complete the Alameda Contra Costa Athletic League season. The league playoffs will begin on Wednesday, but some teams have yet to play their final regular-season game.

The girls' season was disrupted by a scheduling error that left some teams with more games than others. The boys' season was also affected, with some teams having more games than others.

The exact order of the playoffs, though, had yet to be determined.

As yet to be answered is

which teams will advance to the final two playoff spots.

Four teams - El Cerrito, Alameda, Salesian and Piedmont - were tied on points for fifth spot entering Wednesday's action. Piedmont, though, had already lost 2-1 to St. Mary's on Tuesday. Berean Christian of Walnut Creek was also still in the playoff hunt with 11 points.

El Cerrito (5-4-2 ACCAL, 8-6-2 overall) was slated to complete its regular season at Encinal on Wednesday. Berean Christian hosted Alameda.

Originally, the league was to have completed its regular season Friday and then go into the playoffs next week. But that schedule was in error, as ACCAL commissioner Bob Roberts admitted last week. The North Coast Section playoffs

See GAFFE on B2



Felmond Lee

St. Mary's Heidi Spurgeon (11) is quickly surrounded by Holy Names defender Kendra Boyd (50) during a 48-31 loss Saturday night at Holy Names College. The loss dropped the Panthers into second place in the ACCAL Powerhouse Division.

## St. Mary's wilts in the heat Panthers' rally falls short in divisional rivalry at Holy Names

By PETER MENTOR

It was a dark and stormy night in Oakland, but in the Holy Names College gymnasium it was more like Miami.

The faithful fans had gathered on this dreary Saturday night for one of the most anticipated girls basketball games of the Alameda Contra Costa Athletic League season.

St. Mary's High School (17-6, 7-2 league) went to Oakland to face off with Holy Names High (20-3, 8-1 league) in a battle for the Powerhouse Division lead and top seeding in the league

playoffs.

The Panthers fell behind early and had a good run at the Monarchs, but they couldn't quite come back from such a deep deficit and ended up losing 48-31 to drop into second place in the division.

Holy Names jumped out to a 17-8 lead in the first quarter. That lead climbed to 33-15 by halftime and it was only the beginning.

The Monarchs scored the first six points of the third quarter to go up by 24, at 39-15, before a wheel came off their wagon.

The Panthers cut the lead in

half on an exciting 12-0 run, getting themselves and the crowd back into the game.

St. Mary's Joslyn Shelton made a great pass to Spring Harris inside the paint to start the run. Heidi Spurgeon hit a long 2-pointer and Rosie Aikens banked one in from four feet for another basket.

Desiree English stole an inbound pass and converted the hoop, then Spurgeon hit another field goal from just inside the 3-point arc to end the third quarter.

Robyn Bynes finished the Panthers' run at the start of the

fourth quarter with another outside shot, and the Monarchs' lead was now 12 at 39-27 with more than six minutes remaining in the game.

If there was a pivotal play it came next. Holy Names' Lorena Ahumada was streaking down the court on a fast break when Bynes took her down.

The referee called a rare intentional foul. Ahumada went to the line and hit both her shots, then the Monarchs got the ball back.

"Our legs got really tired in

See HEAT on B2



# Cougars fight adversity to find their own success

By SCOTT STRAIN

Even though its record may not show it, the Albany High girls basketball team considers this season a success, according to coach Rich Thompson.

Fact one: The Cougars suffered a demoralizing midseason coaching change last year and have a new coach — Thompson — this season.

Fact two: There is no gymnasium at Albany High School and the team has to practice and play its "home" games at the Alameda Point Gym at the Alameda Naval Air Station.

Fact three: Albany has a 1-17 record overall and is 1-9 in the Alameda-Contra Costa Athletic League.

Fact four: the Cougars lost at Piedmont 66-40 on Tuesday night.

So why are things considered to be better?

"This team has gone through a lot of adversity and they have kept it together," said Thompson. "The players are playing with enthusiasm and we had some close games. That tells me the players aren't getting down on themselves and not giving up."

"We only lost by one point to

St. Elizabeth last week. We had a six-point lead in the last minute of the game. That was very tough."

By no means are the Cougars one of the elite teams of the league, but they had 10 returning seniors to add stability to an unstable situation. Eight of them are currently on the team.

"Almost all the girls came back," Thompson said. "They knew the problems we had and they still came out for the team."

Albany High is in the midst of a major rebuilding project and currently has no gym, so all boys and girls teams in the indoor sports must go elsewhere to practice for the next three years.

It takes real commitment and determination to continue during a season that has been less than satisfying when it comes to wins and losses.

"My hat is off to these girls, it has been real difficult. It is tough to get on that bus and make that ride and go every day to a practice or a game," Thompson said, "but they do it."

Thompson said that all his seniors have contributed to the team's survival this season, but

he specifically named Kimbra Baker and Kimi Yamamoto as being the two who have been the most influential.

"Most definitely," he said. "These two players have had the most impact on our season. I took this job mainly for the seniors, who have gone through so much. That's been my main job and I think I have succeeded."

Against Piedmont, Baker was the most consistent of the Cougars, scoring 20 points on a variety of shots.

The Highlanders raced out to a 14-8 lead at the end of one quarter and never had much trouble.

The Cougars had trouble stopping the Piedmont fast break and the inside game, particularly Courtney Gault, who scored 16 points, and Nancy Rubenstein, who finished with 14. Mariya Leahy had 12 points.

But at this point, the Cougars can't quibble. They're happy just to be playing some good basketball, Thompson has seen to that.

"We've really overcome a lot of stuff and I am proud of the way the girls have kept everything together," he said.

## Explode

Continued from B1

out of gas a little bit."

While Venters, Dixon and Preston could have provided an offensive boost, it was their defensive abilities that the Panthers missed most.

St. Mary's had some younger players on the court and their defensive inexperience showed.

"Andrew (Gooden) is a great player and Jovan (Harris) was sneaking in on the baseline," Caraballo said, praising the two opposing players most responsible for his team's loss. "As for St. Mary's it's not so much the point average (of the three missing players), but those kids know how to play defense."

El Cerrito looked to get a big early jump, going up by as many as eight points in the first quarter. But when the Panthers' Ebon Glenn hit a 3-point shot with 20 seconds left, St. Mary's saw its deficit dwindle to a respectable 15-10.

St. Mary's continued to chip away in the second quarter. With 3:25 left in the half, the Panthers' James Harris hit a jumper from the middle of the key to pull his team to within one point at 17-16.

Moments later, Harris buried a trey to put St. Mary's up 19-17. The teams then battled back and forth before going into halftime tied 23-23.

"We just did not rebound very well in the first half," said Gauchos coach Chris Huber. "We didn't have a good transition game in the first half. We also weren't playing good defense. We were playing passive."

St. Mary's fans might have had thoughts of an upset when James Harris nailed a 3-pointer from the left side to give the Panthers a 28-27 lead with 6:30 left in the third quarter.

But Gooden and Jovan Harris didn't take long to squelch those dreams.

Though Gooden and Harris dominated, they also received plenty of help. Emonte Jernigan finished with five points for the Gauchos. Jamal Hill had four points and Jeremiah King added three.

Montri Vanderhorst, Jason Washington, James Brown, Alonzo Moore and Billy Hill finished with two points each.

Glenn led St. Mary's with 13 points, and James Harris added 12. Lorenzo Alexander finished with seven points and Stephen Briggs added four.

## East Bay Futsal League season begins

The East Bay Futsal League is offering a 10-game season through mid-March for men and girls in the under-19 age groups.

Futsal, a five-a-side indoor soccer game played on a small ball court, was developed in Brazil and is affiliated with the U.S. Soccer Federation. The East Bay Futsal League, now in its third season, features minute games at the Alameda Naval Air Station, Bret Middle School, Bret Intermediate School, the Robinson Baker YMCA and College of Holy Names.

Nearly 1,000 players from Oakland, Berkeley, Piedmont and other communities have already opted to develop their foot skills and decision-making abilities in this fast-paced sport.

Those who have any questions, or know of a gymnasium with time available, should contact league president Liz Stern at 547-2152.

## Jackets

Continued from B1

lowjackets' lead had grown to 14 points.

Pugh finished with 12 points for Berkeley and Holman added 10. Watkins poured in nine, Doubly eight and Harris seven.

Nichols had four points. Thompson and Art Alexander finished with two apiece. Gaskin added a free throw.

### Girls

Berkeley's girls have been just as efficient as their male counterparts this season. On Friday, the Yellowjackets continued their winning ways by creaming Granada 66-29.

Robin Roberson led the host Yellowjackets with 16 points. Sabrina Keys finished with nine. Angelita Hutton and Nycole Brown added eight each. Fele Uperesa tossed in seven points. Celeste Jenkins had six, Nicole Hardaway five, Natasha Bailey four and Coriel Davis three.

Berkeley (8-0, 14-5) controlled the game from the start. By halftime, the Yellowjackets had the game in hand with a commanding 35-15 lead.

Berkeley played Livermore on Wednesday night.

## Heat

Continued from B1

the third quarter," said Ahumada. "We had lost a little bit of our focus. That foul gave it back."

That was the beginning of a 9-4 run for Holy Names and it was the end of the run for St. Mary's.

The Panthers were not happy with the way they started the game, but they were giving up hope for the future.

"We didn't get to run our offense," said Harris. "There were times we didn't get back on defense. We're going to see them again in the second half of the league finals and maybe in the sectionals."

This game was big as far as league bragging rights go, but overall it meant little more than which team would be seeded first in the Powerhouse Division playoffs.

If the Panthers remain in second place in the division they will have to play the third place team in the opening round. The winner of that game would most likely play Holy Names in the divisional finals.

There is also a chance St. Mary's could see Holy Names in the North Coast Section playoffs because both schools are in Division IV, although both team would have to advance past the

first round at North Coast.

St. Mary's may have lost this game by a big margin, but that doesn't crush any hope of beating the Monarchs.

"They're good, but nobody is unbeatable," said Harris, who discounted all the hype of a rivalry. "We need to be patient."

That was one of the Panthers' problems. They had open shots, but they were rushing them. Harris said a lot of that was the need to score quickly because of the large lead.

St. Mary's coach Don Lawson said his team responded well in the second half, giving even more hope to a future meeting with this opponent.

"In the first half we didn't run what we wanted to run," said Lawson. "In the second half we slowed the game down. We went from zone to man (defense) in the flat. That's what we told them to do at halftime."

St. Mary's may have done a better job on defense, but the offense suffered. Harris had 11 points in the first half, but was held to a single basket in the entire second half.

Spurgeon scored six points for the Panthers, with Byne getting four points. Kendra Boyd had a game-high 17 points for Holy Names.

## Door

Continued from B1

The Gauchos could go the entire season undefeated in league play, only to lose to the Pilots in the playoffs and have to go into the North Coast Section playoffs by applying for an at-large berth.

It doesn't seem fair in some ways that St. Mary's could be a league champion and El Cerrito not, but that is the way the league is set up and all the teams just have to live with that fact.

### Girls action

In girls action, once again it is St. Mary's at the forefront of

things with only Holy Names ahead of the Panthers. The Panthers lost to the Monarchs Saturday night (see related story) hurt, but things can happen in the playoffs and they usually do.

The Panthers learned a lot from that game and they are hoping to use that knowledge in the finals.

That would set up a shot at both St. Mary's team being league champions, which has never happened at the school.

The El Cerrito girls basketball team is still in the thick of things in the Super Power Division. A 3-6 record put the Lady Gauchos in third place tied with De Anza.

The Lady Dons have the

same 3-6 league mark. Richmond is only 2-8, but the Cougars still have a shot at the playoffs.

The last few league games are going to make or break post-seasons for a lot of the teams. Peaking at the right point is essential.

El Cerrito beat Kennedy 31 Tuesday, but the Eagles lost 0-9 and that tells very much about either team other than the expected blowout outcome.

De Anza handled Richmond 80-51 to stay tied with the Gauchos.

Those teams will have hands full either when the playoffs begin. The top two to Alameda (9-0) and Encinal are head-and-shoulders above the rest.

Sanchez and Kevin Mello added one apiece.

### Girls picture

Piedmont, with 18 points, had the top spot wrapped up entering Wednesday's contest with St. Mary's.

As the first-place finisher, the Highlanders have a bye today in the first round of playoffs and then play Friday.

Having also already clinched playoff spots were Alameda, Salesian, El Cerrito and De

Anza. Again, as in the boys' exact order of finish was to be determined.

St. Mary's and Albany to be the prime candidates for the fifth and sixth spots.

Albany was to host Alameda on Wednesday. Encinal, six points, hoped to keep slim playoff chances alive if it visited El Cerrito. St. Mary's, meanwhile, hosted Piedmont.

In action from Tuesday night, Albany tied 1-1 with De Anza beat Richmond 6

# SCHOOL GUIDE

Subscribe: 339-4040

## Sequoia Elementary PARENT INFORMATION NIGHT

Come learn about our:

- Outstanding Literacy Program
- Excellent and stable teaching staff
- One-of-a-kind arts program
- Artist in residence
- Computer lab
- Active parent community



Wed., Feb. 10, 7 p.m., in the School Library childcare provided  
3730 Lincoln (510) 879-1510

## Ecole Bilingue de Berkeley East Bay French-American School



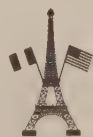
A bilingual French-American education means more than just fluency in the French language. It harmonizes the high expectations and discipline of the French educational experience with the openness and experimentation of the American system. At the East Bay French-American School, Ecole Bilingue de Berkeley, we provide an environment that stimulates your child's intellectual awareness and social development. Our students thrive in a bilingual multicultural setting that embodies the best of the French and American educational experience. Ecole Bilingue de Berkeley: Education with a world view. A proud tradition in Berkeley for 21 years.

Application Deadline:  
February 8, 1999

Call for Tours

1009 Heinz Avenue • Berkeley, CA 94710

(510) 549-3867 Preschool - 8th www.ebfas.org



## EAST BAY SCHOOL FOR GIRLS

WE WOULD LIKE TO INTRODUCE YOU TO A VERY IMPORTANT PERSON

### MEET THE TEACHER OF OUR FIRST CLASS

February 11<sup>th</sup> from 6:30 - 8:00 p.m.

PLEASE JOIN US FOR DESSERT AND SCHOOL TOUR

We welcome applications for Kindergarten, 1<sup>st</sup> and 2<sup>nd</sup> grade

Greek Orthodox Cathedral School Building  
4700 Lincoln Avenue, Oakland  
Lincoln Avenue Exit from Highway 17

For information and an admissions packet, please phone 510.547.8227

## The Head-Royce School

### Group/Semi-Private/Private Lessons

Session I June 21-July 2 1/2 hr lessons  
Session II July 6-16 1/2 hr lessons  
Session III July 19-30 1/2 hr lessons

Early Registration: January - May 30  
Late Registration: June 1-July 16

Red Cross Certified Staff. Lessons follow the Red Cross "Learn to Swim Program." Small classes and warm water make program extremely popular. Sign up early to guarantee your place in a class. Group lessons: Early Reg. \$68/Late Reg. \$85  
Semi-Private Lessons: Early Reg. \$110/Late Reg. \$130. Private Lessons: Early Reg. \$205/Late Reg. \$230

Call for free catalog: 531-1300 x305

## The Head-Royce School SPORT & RECREATION GAMES

Boys & Girls June 21-July 30 Ages 8-15

Our "Weekly Program" offers a wide variety of activities for one week. Sign up for one week or all six weeks. Cost \$130/wk (12:00-6:00), \$57/wk (12:00-2:30), \$78/wk (2:30-6:00).

The "Session Program" offers selected tennis activities for two weeks. Fee's vary depending on the program.



Call for a free program catalog: 531-1300 x305



## Give me another chance

The city shelter can only keep stray pets a few days. Their future would be grim if it weren't for Hopalong Animal Rescue, which adopts as many as it can and finds homes for them. For several years in a row, no adoptable cat

was been put down, thanks to Hopalong. Hopalong needs help to cover vet costs and other expenses (no salaries). Send donations to Hopalong Animal Rescue, P.O. Box 27507, Oakland 94602. volunteer, call 655-785

Hopalong Animal Rescue  
Donations are tax-deductible.





## Events celebrate Black History Month

### Young Adult Project

The City of Berkeley's Young Adult Project will be hosting its Annual Black History Month Celebration on Saturday, Feb. 20 at the Martin Luther King Jr. Youth Services Center, 1730 Oregon St. in Berkeley from 11 a.m. to 5 p.m. The theme for the celebration is "Sounds of Blackness"—celebrating the many talents of African Americans.

There will be a parade from the Ashby BART station to the MLK Center starting at 11:15 a.m., entertainment, arts and crafts vendors, community service recognition awards and free dinner. Guest speakers include Gerald Baptiste of the Center for Independent Living and Martin Wyatt of KGO Channel 7 News. Details: 644-6226.

### Berkeley Public Library

Awele Makeba, "Teller of All Tales", will bring her spellbind-

ing stories to three Berkeley Public Library branches during February. An Oakland resident who specializes in African folktales, multicultural folklore and personal stories, Awele has performed across the country as well as in Russia, France, Taiwan, Australia, and Canada. Theatrically trained and raised on the stories of Bigmama Alice, Grandma Ruth, Granddaddy Joe, and her parents, she weaves African-American history, and culture into stories that celebrate joy, strength and humor. The Berkeley Public Library program is titled "In the Tradition," and will include such things as trickster tales, conjure tales and play songs handed down in the oral tradition. Awele's storytelling leaves plenty of room for her audience to join in with song and movement. Sponsored by the Friends of the Berkeley Public Library, these programs are suit-

able for children aged 5 and up and all ages who enjoy a good story.

Programs take place on Tuesday, Feb. 9 at 3:30 p.m. at the Claremont Library, 2940 Benvenue Ave., and at 7 p.m. at the North Branch Library, 1170 The Alameda. Details: Central Children's Room, Berkeley Public Library, 649-3943.

### El Cerrito Library

To celebrate Black History Month and the Asian Lantern Festival, the El Cerrito branch of the Contra Costa County Library, 6510 Stockton Ave., will have a special story and craft program on Thursday, Feb. 18 at 3:30 p.m. for children ages 5 and up and their parents.

Listen to stories from Africa and China and make a colorful paper lantern or a placemat to take. Materials will be provided by the library.

This free program is an hour in length. Details: 526-7512.

### Richmond Art Center

The Richmond Art Center, 2540 Barrett Ave. at Civic Center Plaza in Richmond, will host the Third Annual "The Art of Living Black: Bay Area Open Studios" event and exhibition, the only Bay Area event that exclusively features the work of local artists of African descent in an exhibition and open studios tour format.

This year's event will include 40 artists who will present a work in the RAC exhibition and then will open their doors to invite the public into their studios for a glimpse of the "Art of Living Black." This is a rare opportunity for the general public to learn first hand about the specific cultural experiences of the black artists and crafts people of this area.

See CELEBRATE on page B6

East Bay Event  
de ind  
a state  
ploped  
a with  
tion. Th  
ne, now  
Alameda  
Piedmont  
at Har  
the  
ICA and  
ers from  
Piedmont  
ies ha  
top the  
n-mat  
st-pat  
ny qu  
manag  
ould c  
Sterna  
rk. Rick  
the Olin  
playbo  
e can  
break  
of the  
the reg  
medy  
Alameda  
ry his  
aggro  
er the  
actual  
Richm  
the La  
ave the  
to team  
inal (Ch  
s boys  
ys ye  
ny se  
dates  
Alameda  
al, w  
keep  
we  
Mary  
mont.  
ay, Sa  
-1 wh  
6-1  
ic at the Pub  
Alameda  
Cafe & Pub, 1309 Solano Ave. in Albany, hosts a  
onal old time music session" today from 7 p.m. to 10 p.m. On  
the spot hosts a flute and guitar performance by Duo Petra  
p.m. to 6 p.m. Details: 527-4475.

Alley American Dance Theater member Dwana Adiaha  
wood, who dances Ailey's paean to black women, 'Cry.'

### Nacional de Cuba

Internationally acclaimed Ballet Nacional de Cuba makes its  
appearances in Berkeley on Friday and Saturday at 8 p.m., and  
at 3 p.m. in a Cal Performances presentation. The company  
performer Alicia Alonso's *Giselle*, a stylish and technically  
production that showcases the company's trademark combi-  
er elegant classicism and extraordinary footwork.

Ballet Nacional de Cuba will also perform a *SchoolTime* concert on  
at 10:30 a.m. in Zellerbach Hall for Bay Area students in  
through 12. Cal Performances' *SchoolTime* program for  
children and teachers is offered to public and private school  
children learn in the classroom with Cal Performance study  
then attend performances at Zellerbach Hall.

Tickets are \$18, \$30, and \$42 and are available through the Cal  
Performances Ticket Office at Zellerbach Hall; at 642-9988 to charge  
card, and at the door. Tickets are also available through all BASS  
through BASS tickets at (510) 762-BASS, and the BASS Arts  
(415) 776-1999. Half-price tickets are available for purchase  
Berkeley students. UC faculty and staff; senior citizens and  
students receive a \$2 discount. Tickets for the Schooltime  
performance are \$3 per student or adult chaperone, and are available  
at the Cal Performances Ticket Office at Zellerbach Hall or at  
642 to charge by phone.

### Mood

Alameda Music & Dance Community Center, 1317 San Pablo  
Berkeley, hosts Mood Swing Orchestra playing East Coast  
Lindy Hop, etc. tomorrow at 9 p.m. Before the main event,  
sessions with Nick and Shanna start at 8 p.m. All ages welcome.  
Info: \$10. Details: 525-3630.

### GAIA benefit

Authors David Korten and Elisabet Sahtouris will engage in a  
dialogue to benefit GAIA Books Monday, Feb. 22, at St. John's  
Episcopal Church, 2727 College Ave. in Berkeley. Tickets are \$15-  
and on a sliding scale. Details: 548-4172.

### Music at the Pub

Alameda Cafe & Pub, 1309 Solano Ave. in Albany, hosts a  
onal old time music session" today from 7 p.m. to 10 p.m. On  
the spot hosts a flute and guitar performance by Duo Petra  
p.m. to 6 p.m. Details: 527-4475.

### Time Began to Rant and Rage

Berkeley, Berkeley Art Museum and the Pacific Film Archives  
are the ground-breaking exhibition "When Time Began to  
Rage: Figurative Painting from Twentieth-Century Ire-  
through May 21, the largest exhibition devoted to Irish paint-  
held in North America.

### Kill A Mocking Bird

Ensemble of Berkeley continues its 42nd season with "To  
Mocking Bird" by Christopher Sergel, based on Harper Lee's  
Prize-winning novel and directed by John Dahlen. Perfor-  
mance Fridays and Saturdays at 8 p.m. through Feb. 20, with a  
Feb. 18 performance also scheduled at 8 p.m. Tickets: \$9,  
discounts for groups of 15 or more. Reservations: 528-5260.

### Mochochek Gallery

Mochochek Gallery, 1809 D Fourth St. Berkeley, pre-  
sents Talking Art: Visual Conversations with African-American  
an exhibit that runs through March 7. Featuring 18 nation-  
ally known artists from the Bay Area, the exhibit  
how language, text, and symbols are expressed through the  
work. 649-1018.

### Discussionist John Santos teaches

Discussionist John Santos will teach "The Latin American Roots of  
the Jazz School, 2375 Shattuck Ave., Berkeley on Sundays,  
Feb. 14 and 28 from 2 p.m. to 4 p.m. The classes concentrate on the  
of Cuba, Puerto Rico, New York and Brazil. Santos has taught  
1973, and is currently on the faculty of the Stanford Jazz  
School and the Jazz Camp of Rhythmic Concepts, Inc. Registra-  
tion is \$5 for each class. 845-5373.

### on the Block

These puppet shows on physical and mental differences will be  
held at the Hall of Health, 2230 Shattuck Ave. (Lower Level) in  
Berkeley on Saturday, Feb. 20, at 1:30 p.m. and 2:30 p.m. The shows,  
open to all ages and their parents, feature the Kids on the  
Block award-winning educational puppet troupe that includes  
characters with such conditions as cerebral palsy, blindness and Down  
syndrome. The shows promote acceptance and understanding of  
physical and mental differences. Details: 549-1564.

See EVENTS on page B5

## 'Don Giovanni' opens Berkeley Opera season

Berkeley Opera opens its 1999  
season with six performances of  
the Mozart's opera "Don  
Giovanni" Feb. 19 to 28 at the  
Julia Morgan Theater, 2640 Col-  
lege Ave. Performances are at 8  
p.m. on Feb. 19, 20, 26 and 27,  
and at 2 p.m. on Feb. 21 and 28.

This is the first opera in a  
season that celebrates the great  
19th century genius of the Ro-  
mantic era — E.T.A. Hoffmann,  
probably best remembered today  
as the writer of the story the  
"Nutcracker" ballet is based on,  
and, of course, as the central char-  
acter of the opera, "Tales of  
Hoffmann." But he was also a  
composer, a distinguished jurist,  
and a gifted artist. His writing  
was one of the most important  
influences on Romantic compos-  
ers, with his tales of the super-  
natural and incidents that are  
distorted or exaggerated for ex-  
pressive effect. "Don Giovanni,"  
with its supernatural climax, was  
Hoffmann's favorite opera.

On the surface "Don Giovanni"  
is the classic story of the woman-  
izing Don Juan — and his ultimate  
comeuppance, but there are many  
layers of meaning and it is full of  
metaphor and questions.

Directed by Rafal Klopotoski,



Zerlina (Laura Decher) confronts Leporello (Ted Weis) in Berkeley Opera's production of 'Don Giovanni.'

the production is fully staged,  
with orchestra. It will be sung in  
Italian, with English supertitles.

Tickets are \$28 general ad-  
mission, \$22 seniors, and \$15  
youth (17 and under). Full-time

students with I.D. may purchase  
unsold seats 20 minutes prior to  
curtain for \$10. Tickets are avail-  
able at the Willows Theater Box  
Office, (925) 798-1300.

Subscriptions for the entire

season, at a substantial savings  
over single ticket prices, are still  
available through Willows The-  
ater Box Office. For a season bro-  
chure or to obtain further infor-  
mation, call (510) 841-1903.

## Play is fantastic flight of fancy

Berkeley Rep's 'Peter and Wendy' takes this classic children's story far beyond Disney

By GEORGIA ROWE

All theater begins in the  
imagination, and a child's  
imagination is an especially  
fertile place to start.

J.M. Barrie's "map of a  
child's mind" becomes an  
endless wellspring in "Peter  
and Wendy," the new theatrical  
adaptation of Peter Pan that  
opened last week at the Flo-  
rence Schwimley Theatre.

Adapted, produced and  
directed by the New York-based  
theater collective Mabou Mines,  
and presented as part of the  
Berkeley Repertory Theatre's  
Parallel Season, this remark-  
ably original retelling of  
Barrie's classic children's story  
takes the audience on a fabu-  
lous flight of fantasy.

Barrie's fascinating, highly  
symbolic tale of a boy who runs  
away from home so he never  
has to grow up started as a  
1904 play titled Peter Pan. But  
"Peter and Wendy," adapted by  
Liza Lorwin, is based on  
Barrie's 1911 novel of the same  
name.

In the seven years that

elapsed, the author refashioned  
the play as a much more serious  
work. Director Lee Breuer's  
dreamlike staging stays true to  
the novel, exploring the story's  
darker aspects as well as its  
comic and fantasy elements.

This is definitely not Disney's  
Peter Pan, and Berkeley Rep is  
recommending it only for  
children over the age of 9.

Which isn't to say that all the  
familiar characters — Mr. and  
Mrs. Darling, Capt. Hook,  
Tinkerbell, Smee and the Lost  
Boys, in addition to the title  
pair — aren't present. They are.  
So are the animals that help  
make the story so enchanting —  
Nana, the family dog who is  
also the children's nanny; the  
Crocodile, the mysterious  
Neverbird — and various  
magical effects, such as Peter's  
Shadow.

Breuer's staging, which uses  
a mixture of puppetry and live  
characterization, is a constant  
delight, with highly imaginative  
designs by Julie Archer, evoca-  
tive sound by Edward Cosla and  
apt costumes by Sally Thomas.  
Original music by Celtic fiddler

Johnny Cunningham, per-  
formed live by the composer  
and a five-piece band featuring  
vocalist Susan McKeown, adds  
an excellent soundtrack.

Most of the characters are  
represented by puppets; a team  
of seven hooded puppeteers  
uses a range of formal styles  
including bunraku, wayang  
kulit and marionettes, as well  
as creative innovation with  
pieces of clothing held on hands  
and the hands themselves used  
to make silhouettes. It's a  
range that makes some of the  
characters — Peter especially  
— amazingly lifelike. Others,  
such as a pack of tiny manne-  
quins for the Lost Boys, are  
highly stylized.

The other characters, such  
as Wendy, Tiger Lily and Mr.  
and Mrs. Darling, are played by  
the endlessly resourceful Karen  
Kandel, who won an Obie  
Award for her performance in  
the show's original East Coast  
run.

Kandel's performance is in  
many ways the most astonish-  
ing thing about the production.  
Onstage virtually throughout

— WHAT: Berkeley Rep-  
ertory Theatre presents Pe-  
ter and Wendy

— WHERE: Florence  
Schwimley Theatre, 1920 All-  
ston Way, Berkeley

— WHEN: 8 p.m. Tues-  
days through Saturdays; 2  
p.m. matinees Saturdays and  
Sundays; 7 p.m. Sundays,  
through Feb. 21

— HOW MUCH: \$24.50-  
\$35

— CALL: 845-4700

the show's 2-1/2 hours, she  
narrates and provides voices for  
all of the characters — a primly  
piping voice for Wendy, a severe  
Scottish brogue for Mr. Darling;  
snuffly baby talk for little  
Michael, and an uncanny sneer  
for an uncommonly elegant  
Hook. Her delivery is flawless,  
her stage movements are  
graceful and her transition  
between characters is fluid and  
mercurial.

See FLIGHT on page B6



# Oakland East Bay Symphony celebrates anniversary with music of the century

By MARILYN TUCKER

There's cause for rejoicing as Michael Morgan and the Oakland East Bay Symphony celebrate the orchestra's 10th anniversary season with an auspicious series of five concerts composed entirely of music written in the 20th century.

The first of these concerts of "my favorite things," as Morgan calls them, took place Jan. 29, at the Paramount Theater.

Beginning with Adolphus Cunningham Hailstork's aptly-titled "Celebration!" and continuing with important works by Joseph Schwanter, Richard Strauss and Maurice Ravel, the concert was festive, exhilarating, thoughtful and well played.

"Celebration!" which was a Bicentennial commission for the Minnesota Orchestra, was over almost as soon as it began, but it got the juices primed for the rest of the program, especially Joseph Schwanter's Concerto for Percussion and Orchestra that immediately followed.

This zesty and dynamic work by the Pulitzer Prize-winning American composer now teaching at Eastman was

written for the New York Philharmonic's 150th anniversary only four years ago. It's obviously a show-off piece, but it may well become a repertory favorite with a virtuoso like percussionist Ross Williams as leader of the parade.

Williams was simply astonishing as the lead player in a collaborative ensemble that included three other percussionists, all orchestra members, plus piano and harp.

The two dozen or so solo instruments were spread out across the entire pit apron and included all kinds of drums, marimbas, xylophone, pitched bells, vibraphone, bowed and beaten triangles — even a water gong, whose strange sound came from a tam-tam lowered into a kettle drum filled with water.

Schwanter's three-movement concerto, played as one large arc of sound, was thrilling to the marrow, but it was also intermittently beautiful. The first movement was like a call to arms, with the marimbas and drums exerting a forceful presence. The second movement, In Memoriam, called to mind a funeral procession, with Williams emphasizing the elegiac mood with iridescent

sonorities of the vibraphone as well as an insistent "heartbeat" on the bass drum. This was strongly laid out music, which came through with the full support of Morgan and the orchestra, highlighting the true collaborative aspects of the music.

While most traditional concertos offer a soloist a cadenza in the first movement, Schwanter wisely saved the Big Number for the end.

This was a hell-for-broke finale, which underscored Williams' compelling technique and musicianship. No doubt about it, he wowed the audience. Another note from anyone would have been superfluous.

The soprano Alison Buchanan, a former Adler Fellow with the San Francisco Opera Center who has soloed with the Oakland East Bay Symphony on two other occasions, returned as soloist in Richard Strauss's Four Last Songs.

Written in the late autumn of the composer's life, they project a mellow spirit that in no way diminishes the sensuous combination of high solo voice and full orchestra, a trademark of Straussian composition.

Buchanan's voice was

luscious and appealing, when it could be heard. But in the first two songs — "Spring" and "September" — it was often swept away by the orchestra. Actually, a lot of that probably had to do with the vagaries of the Paramount design, which, after all, was originally intended to be a movie palace. This was simply the right artist in the wrong place.

Still, while diction was impenetrable throughout, Buchanan caught the spirit and nobility of the third song, "Falling Asleep," with the poet Hesse's lines about a soul wanting to soar in free flight coming through radiantly in spirit, if not in word.

With "In the Sunset," whose view Strauss muses on as his own death, Buchanan and Morgan found the balance that previously had been so elusive.

Ravel's wondrous La Valse brought the concert to a triumphant close. This is the same music that almost brought the composer and the dance impresario Diaghileff, who had commissioned it, to a duel. There was no such negative challenge in the performance by Morgan and the orchestra, only the urge to dance all night as a listener left for home.

## Spend a romantic Valentine's at the movies

Local cinemas have scheduled special showings for Valentine's Day.

### UC features Audrey Hepburn

On Sunday, Feb. 14, the UC Theatre, 2036 University Ave., invites you to bring a loved one and settle in with a bag of popcorn for two Audrey Hepburn films at Berkeley's favorite lovebarn.

"This is the perfect opportunity to impress your sweetheart with your impeccable taste and practice those 'Richie Cunningham yawn and stretch' snuggle techniques that work best in a dark theater," say exhibitors, who advise the romantic not to miss their "chance to marvel in the grand innocence and enchanting work of the legendary Audrey Hepburn, in pristine black and white, on the UC Theatre's beautiful new screen."

"Roman Holiday" shows at 2:20 p.m. and 7 p.m., featuring Hepburn in her Oscar winning role as a bored, lovelorn princess who runs away from her royal life to find romance with American news reporter Gregory Peck. The paired screening is "Sabrina" at 12:05 p.m., 4:40 p.m. and 9:20 p.m. with Hepburn and Humphrey Bogart.

Tickets are \$6.50 general ad-

mission and \$4.50 for children, and the disabled. Those who attend the show of the day, or any beginning before 3:30 p.m., take advantage of the matinee price of \$4.50. 843-FILM.

### Free for early-rising lovers

For those who are romantic but more budget-minded, the Renaissance Rialto Theatre offers free 10 a.m. screenings of Valentine's weekend (Feb. 14 and 15, which is President

at the Oaks Theatre, 1836) you can choose from romantic comedy "Gentle Prefer Blondes" (1953, Jane Fonda, Marilyn Monroe) in theater 1; or the equally romantic comedy "Palm Beach Story" (1942, Claudette Colbert, Joel McCrea) in theater 2.

At the Grand Lake Theatre, 3200 Grand Ave. in Oakland (510-3556), the choice is the romantic drama "African Queen" (1951, Katherine Hepburn, Humphrey Bogart) in theater 1, or "Long Legs" (1955, Fred Astaire, Leslie Caron) in theater 2.

Each film will be played a.m. only on Feb. 13, 14 and 15. Admission is free on all screenings and doors will open at 9:30 a.m.

# Shoppers Love... Albany

Serving Breakfast To Bar-B-Que

**EVERY** burger, veggie melt, egg dish & specialty is

**Cooked to Order - Made from Scratch**

TUES. - SUN. 8 A.M. TO 4 P.M.  
CLOSED MONDAY

902 MASONIC AVE. • ALBANY

**(510) 526-1109**

For the Young and Young at heart

gently used or never used toys • sold on consignment

**PLAY IT AGAIN TOYS**

1170 Solano Ave, Albany • below Cornell • (510) 528-TOYS

Open Tues. - Sat. 10-5:30 • www.playitagaintoys.com

**Orrefors**  
A National Treasure of Sweden

Light up your life with "Amour" crystal votives from Orrefors of Sweden

Only \$35.00

**Scandia Imports**  
1286 Solano Ave., Albany  
(510) 525-7370 Tues-Sat 10 - 5:30

The city of Albany is conveniently located just off the Eastshore Freeway (I-80), between Berkeley and El Cerrito.

This town is a shopper's paradise, with two major business districts (Solano and San Pablo Avenues) and NO PARKING METERS!

Keep your treasures local... buy, sell and trade at Sisters

**Hey Sweetie! Come and see the great Valentine's Gifts at Sisters!**

510-528-8020

Always looking for Housewares, Small Furnishings, Linens, & Knit-Knicks

**SISTERS**

1250 SOLANO AVE. ALBANY, CA 94706

Mothers have ...

**Gone MAD** shopping here!

• Antique Dolls • Toys • Collectibles & Jewelry • Vintage Clothing • Fabulous Things! Estate Liquidation • "We Buy Antiques"

853 Ramona (at Solano), Albany  
528-3660 • Th-Sat 11-4, Call for Sunday apps.

Come Home to an Old Friend And Bring a Friend

**2 for 1 Breakfast or Lunch**  
\$6.00 maximum  
2nd entree of equal or lesser value free!

With this ad • Exp. 3/4/99  
DINE-IN ONLY

**WALKER'S RESTAURANT AND PIE SHOP**

Breakfast 8 - 11 am  
Lunch 11 am - 3 pm  
Tuesday thru Saturday

VISA, MASTERCARD DISCOVER

1491 Solano Avenue, Albany  
(510) 525-4647

**It's Her Business Too!**  
ANTIQUES & COLLECTIBLES

**NOW IN ALBANY**

ALBANY 1248 Solano Ave. 528-5035  
TUES. - SUN. 12-6

BERKELEY 1814 San Pablo Ave. 845-1663  
WED - SUN. 12-6

**Bears & Baubles**  
For Unique Gifts & Jewelry

Ongoing Classes • Muffy Headquarters

**Valentine & Post Inventory Sale up to 50% OFF**  
thru February 14

1603 Solano Avenue • Berkeley • (510) 524-4794  
Open Tuesday thru Saturday 10:30 a.m. - 6:00 p.m.

**Patti & Steve's Auto Care**  
"Auto Repair From People Who Care"

ACURA & HONDA Specialists now servicing mini-vans and other vehicles by Customer Demand!

**WHY COME TO US?**

- Auto Professionals You Can Trust
- We will Explain Your Car's Condition & Never Sell You Needless Services
- Friendly Waiting Area/ Kid's Playroom
- Shuttle Service
- Other Makes by appointment

Open Mon. thru Fri. 9am - 5:30pm  
Saturday 9am - 3:00 pm

(510) 526-3906  
1057 Eastshore Albany (NORTH FROM GILMAN)

**GREEN BUSINESS PROGRAM** environmentally responsible

Eastshore (Frontage) Richmond Hwy 80 S.E.



through Feb. 27 at Caffè 817, 817 Washington St. in Oakland. A reception will be Feb. 4, 5:30 p.m. to 7:30 p.m. 839-0968.

### V-Day 1999

"V-Day 1999: The College Initiative" comes to the Mills College Theatre, 5000 MacArthur Boulevard, Oakland on Feb. 11, 12 and 13 at 8 p.m. and Feb. 14, 2 p.m. V-Day is a catalyst to end sexual violence against women and to proclaim Valentine's Day as the day to celebrate women and demand the end of abuse. The event will feature Eve Ensler's ground-breaking, Obie Award-winning play "The Vagina Monologues" presented by the Mills College Theatre. The play has been performed throughout the world, from Zagreb to Santa Barbara, from London to Seattle, from Jerusalem to Oklahoma City. Tickets: \$8 general, \$5 students and Seniors, free for those under 18 years when accompanied by an adult. Details: 430-3308.

### Discussion on contemporary memorials

A free panel discussion, Visualizing History, is planned for the evening of March 11 at the Richmond Art Center, 2544 Barrett Ave., at 7 p.m. Taking Richmond's planned Rosie the Riveter Memorial as its starting point, the program will look at how we remember and interpret the past in our public landscapes. Memorials have become an extremely popular method for communities to reflect upon their past, and position themselves in contemporary life. This panel will explore the complicated agendas for contemporary memorials, and the ways that history is transformed when it becomes a permanent, public symbol. The panel will include UC Berkeley professor of landscape architecture Walter Hood, local historian Charles Wollenberg, and the Rosie the Riveter Memorial design team of artist Susan Schwartzberg and landscape architect Cheryl Bartoni. Details: 540-6809

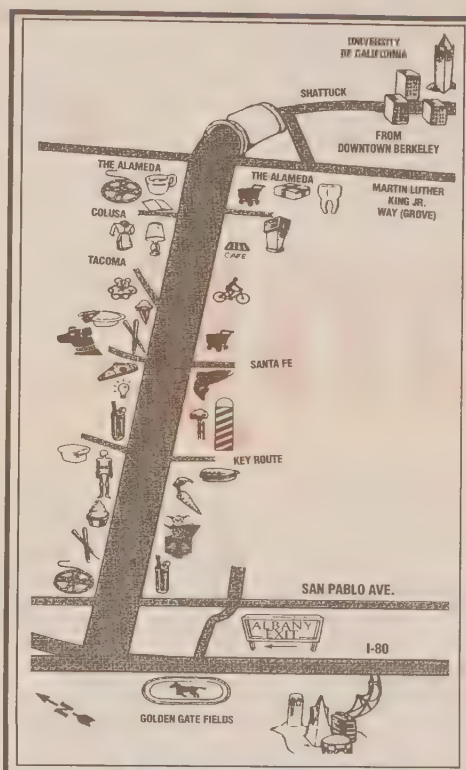
# SPOTLIGHT ON SOLANO AVENUE WHAT'S NEW FOR '99

**Deja Vú**  
CLAIRVOYANT READINGS by Peg  
2 FOR 1 TAROT READINGS  
By appointment only • Good thru 2/18/99  
PSYCHIC • PALM • TAROT CARDS • HEALINGS  
1145 Solano Avenue • Albany • 510-528-8868

**Now featuring...**  
Live Music and gently-read  
books for sale!  
FRIDAY, FEB. 12  
Dan Lande • Steel Blues Guitar & Vocals  
8:00-10:00  
SUNDAY, FEB. 14  
Duo Petra  
Flute & Guitar  
4:00-6:00  
Sun 12-9 M-Th 10-11  
Fri-Sat. 10-1 am  
1099 Solano Ave.  
Albany • 527-4475

**UNI TECH ELECTRONICS**  
PERSONAL & PORTABLE ELECTRONICS  
VIDEO • VIDEO • COMPUTER • PHONE & CELLULAR ACCESSORIES  
3 LOCATIONS!  
1158 Solano Albany (near 7/11) 2136 Oxford Berkeley (at Center St.) 2594 Telegraph Berkeley (2 blks. So. of Dwight)  
524-3884 849-3333 644-2277  
OPEN MONDAY-FRIDAY 11-8 • SATURDAY-SUNDAY 11-7

**CELLULAR PHONES**  
CHECK OUR PRICE BEFORE YOU BUY  
SPECIAL!  
PAGERS  
• Free Pager (Motorola)  
• Free Activation  
Monthly Rate  
\$5.95 with 1 year purchase  
• Bring your own pager - Free Activation  
Monthly Service as low as \$4.17  
Prepaid PCS Phone Service \$129  
Includes:  
• Activation • 50 Minutes  
• Airtime • Battery • Charger  
• Voice Mail • Caller I.D.  
COMPUTER RENTALS AND UPGRADES



North Indian & Pakistani Cuisine  
**Café Raj**  
Lunch • Dinner • Take-Out  
1158 Solano Avenue  
Albany • 524-5667

**CHRISTOPHER'S**  
Cafe on Solano  
1501-A Solano Avenue, Albany, CA 94706  
(510) 525-1668 • Fax (510) 525-1649  
DINNER: 5:30-10 p.m. 7 nights  
LUNCH: Starting Soon

**"Catering ... with a passion for food."**  
- Richard DiGaetano  
Catering Manager  
A.G. FERRARI FOODS  
PIEDMONT 4001 Piedmont Ave. 510.547.7222  
MONTCLAIR 6119 LaSalle Ave. 510.339.9716  
BERKELEY 2905 College Ave. 510.849.2701  
BERKELEY 1843 Solano Ave. 510.559-6860  
FOR CATERING SERVICES, CALL 510.356.2150

Support Your Local  
**SOLANO AVENUE**  
Merchants



## Celebrate

Continued from page B3

Maps and directories detailing the locations of the open studios are free and will be available at the Richmond Art Center and at various locations throughout the Bay Area.

To increase the public's understanding and knowledge of the artists, the center will host an artists lecture series.

The exhibition, open studios and all other related events are open to the public and free to attend.

Special Events:

• Artists' Talks at the RAC:

Saturdays, Feb. 13 and 27, 1 to 3 p.m.

• Open Studio Kick-Off Celebration: Feb. 27, 3 p.m. to 5:30 p.m.

• Open Studio Weekends: March 6 and 7, 11 a.m. to 5 p.m. (free Artists' Directories with locations of all studio spaces are available at RAC).

The exhibition closes March 13.

Details: 620 - 6772

**Celebrating at La Peña**

La Peña Cultural Center, 3105 Shattuck Ave. in Berkeley, offers a series of performances for Black History month. (Details: 849-

2568.)

**Live music:** Today at 8 p.m., legendary jazz trumpeter Eddie Gale. Tickets: \$10 advance, \$12 door. Friday at 8 p.m., SoVoS6. Tickets: \$12 advance. Saturday at 9 p.m., hip hop with The Coup and special guests at 9 p.m. Tickets \$10. Sunday at 7 p.m., Orisha Culture Series-Part 4, celebrating the Afro-Cuban deities through performance, participation and lecture-demonstration led by Jose Francisco Barroso. Tickets: \$12.

**Poetry/Literary events:** Wednesday, Feb. 17, Paradise and The International Black

Writers & Artists present 2K (Paradise 2000) The 8th Annual Pieces/Aquarius Birthday Party and Black History Month Celebration Featuring a Poetry SLAM with \$1000 in cash and prizes! Open Mic and Live Entertainment. 7 p.m. Tickets: \$10 sliding scale

**Children's programs** on Saturday, Feb. 20 at 10:30 a.m. Derique combines electronics with traditional clowning. An internationally renowned clown and multi media performer, Derique has appeared on the Arsenio Hall Show, and on the Disney Channel. Tickets: \$3 adults, \$2 kids.

## Flight

Continued from page B3

Breuer's staging is just as kinetic; the opening nursery scene is strewn with large white books, which become the building blocks for set pieces throughout the story. Archer's pop-up storybook designs appear with magical precision.

Some scenes are truly inspired, such as the children's

flight in Act I; with a film by Andrew Moore and Cunningham's lively music backdrop, Peter and the rabbit career through towns, over fields and across the ocean. Neverland in a wild night. The Crocodile does a sultry tango in search of prey. Act II showdown on Hook's pirate ship, complete with sword fights is hilarious and hair-raising.

**Our classifieds get results!**  
**Call 339-8777**

# PET TALK

Advertising Feature



## Dog Days Walking Service

Serving North Oakland, Berkeley, Piedmont walking • pet sitting • transportation • special care

**Personalized care for your pets**

**Tom Merz**

bonded - insured - references

(510) 655-9865



## What To Do If You Find A Lost Animal

Tales From The Dog House

Driving home from work recently, our friend Lisa found a stray dog with no tags running along highway 80. As the owner of four indoor cats and no yard to speak of, Lisa needed to find a safe place to bring the dog. Like Lisa, many people are relatively unaware of what to do when faced with a similar situation. Figuring out what to do with a rescued animal can be traumatic. So we spoke to several animal shelters and rescue organizations in the East Bay to gather information about what to do if you find a lost animal.

The first step you can take to help reunite the animal with its owner is to call local animal shelters such as Animal Control and the local Humane Society to report the found animal. These places keep files on lost and found pets. You may also consider taking a Polaroid of the animal and posting signs in the neighborhood in which it was found. Placing an ad in your local newspaper can be

effective too. Some newspapers offer free classified advertising space for lost and found pets. Keep in mind it could take days for the owner to realize their pet is missing (this is especially true for cats), so keep looking.

Then decide whether to take the pet to Animal Control or foster it yourself. Most rescue shelters and organizations have an excellent track record for placing healthy and non-aggressive pets in good homes, but these facilities have limited space and take mostly owner-surrendered animals. I According to Eric Armstrong of the Berkeley Humane Society, "The best way to get a stray animal into their facility is to foster the animal first for two weeks, while trying to find the owner, after which time they will consider taking the animal."

Rescue shelters and organizations agree that if you cannot foster the animal yourself, taking it to Animal Control is the next best thing. According to Eliza Dexter of

**every dog has its day care**

Large playrooms • t.l.c. • Professional staff  
Call 510-686-7832

1306 65th Street • Emeryville, CA 94608

7:00 AM - 7:00 PM  
MONDAY - FRIDAY

## Auntie Jane's Doggie B&B

Companionship 24 Hours a Day

Expert Loving Care  
in a Private Home

OFF PIEDMONT AVENUE  
510-652-4340



## Arthritis And Degenerative Joint Disease

By Allen A. Cesafsky, D.V.M.

Almost all of our pets will suffer the effects of these maladies at some point in their lives, especially at age "6" and above. Modern biochemistry has allowed the pharmaceutical industry to develop some very effective treatment for these conditions. "Adequan", "Synovcive", and "Rimadyl", are three very effective products for dealing with these ravages of middle age in our pets. They help by (1) increasing muscle strength and endurance, (2) by stimulating fluid retention in

joints and provides a matrix upon which collagen, the major structural protein for ligaments and tendons, is formed, (3) by reducing inflammation in joints and thereby allowing for smoother and more pain free movement.

If your pet is showing any signs of degenerative joint and/or arthritis please contact your veterinarian and get started on some of these relatively new and helpful pharmaceuticals.

## MONTCLAIR PET SHOP

Montclair's Independent Pet Store Since 1951

Prices Among the Lowest - Service Second to None

Expert Dog Grooming

Now accepting VISA, MasterCard and American Express

Manufacturers' Coupons Honored

Open 7 Days a Week



339-9474

We sell and endorse  
Hill's Science Diet

6400 Moraga Ave.  
(Next to Lucky's)



## WOODMINSTER VETERINARY HOSPITAL

CALL OUR  
PROFESSIONAL  
GROOMERS:

**SAM RAMIREZ**  
and Introducing  
**AMY CASE**  
with 10 years  
experience & has  
worked in Hollywood  
as a groomer for  
the stars!

**Hydro-surge  
Bathing System  
Therapeutic  
Pet Bath**

Jacuzzi-like jet action removes  
loose hair and dead skin for  
the healthiest skin possible.  
Pets love the massage-like  
treatment...it feels wonderful!

**Treat your pet to  
the luxury of a  
hydro-surge bath.**

Call Now For An Appointment

Monday, Tuesday, Thursday, Friday  
9 a.m. - 12 noon, 3 p.m. - 6 p.m.

Wednesday & Saturday  
9 a.m. - 12 noon

**Allen A. Cesafsky, D.V.M.**  
5045 Woodminster Lane, Oakland  
(510) 531-0121



**3535 Hollis St. Emeryville**  
510-595-7955  
Effective 2/10-2/16  
STORE HOURS  
M-F 9-8, SAT 9-7, SUN 10-7

**NUTRO MAX**  
ADULT DRY DOG FOOD  
35 lbs. **\$16.99**  
• Naturally preserved with Vitamin E  
• Regular Max  
Limit 2 Bags per Family  
Effective 2/10-2/16

**FRISKIES BUFFET**  
CANNED CAT FOOD  
ALL VARIETIES 5.5 OZ.  
Limit 2 Cans Per Family  
**4/\$1**  
Effective 2/10-2/16

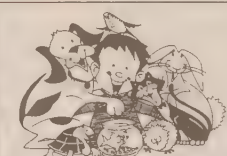
## PET CLUB

FOOD AND SUPPLIES  
GUARANTEED WAREHOUSE PRICES  
on Dog & Cat Food, Lower than Wholesale Clubs "C" or "P"  
Supermarkets, or Wholesale Food Cuts  
(No Membership Fees)

SO MUCH FOR SO LITTLE

**IAMS**  
Lamb Meal & Rice  
DRY DOG FOOD  
40 lb. Bag (Less Active - \$21.99)  
**\$21.99**  
Limit 2 Bags per Family  
Effective 2/10-2/16

**KAL KAN**  
CHOICE CUTS/PEDIGREE  
CANNED DOG FOOD  
22 OZ. All Varieties  
**69¢**  
Limit 1 Case per Family  
Effective 2/10-2/16



COUPON

**SCIENCE DIET**  
DRY DOG FOOD  
• Senior • Lite  
40 lb. Bag  
**\$22.99**  
Limit 2 Bags per Family  
Effective 2/10-2/16

**TIDY CAT**  
SCOOPABLE CAT LITTER  
20 lbs. Jug Limit 2 Jugs  
• Regular • Multiple Cat Formula  
**\$4.99**  
Effective 2/10-2/16

**\$150 OFF**  
ANY PURCHASE OF  
PET OR FISH SUPPLY  
(Excluding Pet Food or Litter)  
Limit: 1 Coupon per Family  
Effective 2/10-2/16

**NUTRO MAX**  
DRY CAT FOOD  
• Regular  
20 lbs. Bag  
**\$16.99**  
Limit 2 Bags per Family  
(Lite-20lbs \$17.99)  
Effective 2/10-2/16

**PRETTY BOY**  
WILD BIRD SEED  
20 lbs. Bag  
Limit 2 Bags Per Family  
**\$3.49**  
Effective 2/10-2/16

**EVERCLEAN**  
PREMIUM CAT LITTER  
• ES • LT • FG • HD  
25 lb. Box  
**\$8.99**  
Super Buy!

**WALTHAM**  
DRY DOG FOOD  
40 lb. Bag  
• Adult Conditioning  
**\$17.99**  
Pet Club Sale Price  
In store coupon

**NUTRA NUGGETS**  
Lamb Meal & Rice DRY DOG FOOD  
40 lb. Bag  
**\$15.99**

**BREEDER'S CHOICE**  
AVO-CAT DRY CAT FOOD  
3 lb. Bag • Regular • Lite  
**\$2.99**  
Super Buy!

**ALPO**  
DRY DOG FOOD  
50 lb. Bag  
Limit 2 Bags Per Family  
**\$11.99**

**PESTELL**  
CLUMPING CAT LITTER  
40 lb. Bag  
**\$6.99**  
Super Buy!

**PREMIUM CHOICE**  
"EXTRA" CLUMPING CAT LITTER  
16 lb. Jug • Less Tracking Formula  
**\$4.99**

**IAMS**  
CANNED DOG FOOD  
All Varieties 14 Oz. (Lamb & Rice, Puppy 89¢)  
**75¢**

**SCIENCE DIET**  
CANNED CAT FOOD  
• Feline Maintenance • Feline Senior • Feline Growth  
• Regular • Savory Cuts (NEW) 5.5 oz  
Limit 2 Cans  
**49¢**

**KAL KAN WHISKAS**  
DRY CAT FOOD  
17.6 lb. Bag  
**\$7.99**

**CYCLE**  
DRY DOG FOOD  
17.6 lb. Bag • Adult • Senior • Lite • Puppy  
**\$6.99**

**SCAMP**  
SCENTED CAT LITTER  
25 lb. Bag  
**\$2.99**

**CAT FURNITURE**  
• CRS • CARROT TOP  
(C & D Products not included)  
LOTS OF SELECTIONS  
ASSORTED SIZES  
**20% OFF**  
OUR SUPER LOW PRICES

**FRISKIES/ALPO**  
Master's Choice  
Beef Hide Dog Treats  
All Varieties  
Except Value Pack  
**20% OFF**  
OUR SUPER LOW PRICES

**SHERPA BAGS**  
ORIGINAL W/LINING  
• Super Buy! • Med • Large  
Roll-ups not included  
**\$4.99**  
**\$5.99**

**COSMIC CATNIP**  
PRODUCTS & TREATS  
All Varieties  
**20% OFF**  
OUR SUPER LOW PRICES

**EARTHBATH**  
NATURAL PET SHAMPOO & PET CONDITIONER  
All Varieties  
Except Clear Advantages (\$8.99)  
**\$5.99**

**BONUS COUPON**  
9 LIVES PLUS  
CANNED CAT FOOD  
All Varieties  
Limit 10 Cans with Coupon  
Limit One Coupon Per Family  
Effective 2/10-2/16  
Price Valid Only With Coupon  
**5/\$1**

**MARINELAND POWER FILTER SALE**  
MODEL TANK SIZE PET CLUB PRICE  
PENGUIN MINI 10 Gal. \$14.99  
PENGUIN 125 20 Gal. \$19.99  
PENGUIN 170 40 Gal. \$22.99  
PENGUIN 330 75 Gal. \$31.99

**ALL-GLASS 10 GAL. BLK. AQUARIUM**  
With Starter Kit  
Just add water and Gravel  
**\$26.99**  
Limit 1 Per Family

**WHISPER BIO-BAG CARTRIDGE SALE**  
Single Pack C 1 2 3 \$1.79  
4 Pack JR \$3.99  
12 Pack C 1 2 3 \$8.99

**BONUS COUPON**  
JONNY CAT  
PREMIUM CAT LITTER  
10 LB BAG  
Limit 2 Bags With Coupon  
Limit One Coupon Per Family  
Effective 2/10-2/16  
Price Valid Only With Coupon  
**99¢**

**BONUS COUPON**  
POUNCE  
CAT TREATS  
2-3 Oz. All Varieties  
Limit 3 Total with coupon  
Limit One Coupon Per Family  
Effective 2/10-2/16  
Price Valid Only With Coupon  
**59¢**

**BONUS COUPON**  
TARTAR  
CONTROL  
REGULAR  
PLU463  
**69¢**







## What's Happening

### LAWRENCE HALL OF SCIENCE

"Backyard Monsters: The World of Insects," through June 6. Explore the often hidden world of insects through this extensive exhibit. There are huge, robotic insects to see, live insects to watch, and many hands-on activities. Visitors can also learn about insect locomotion by controlling robots that mimic insects.

"ChemMystery," ongoing. Survey a crime scene using scientific tests, such as fingerprinting and handwriting analysis, and figure out whodunit. There are separate scenarios for different age levels.

"Surf City," ongoing. Learn about the world wide web and how to surf it.

"Math Around the World," ongoing. Learn about math from a multicultural perspective through games and displays.

"Math Rules!" ongoing exhibit. A math exhibit of hands-on problem-solving stations, each with a different mathematical challenge. Make mathematical ice-cream cones, use blocks to build three dimensional structures, make dodecahedron pies from a variety of mathematical shapes and stretch mathematical thinking.

"DNA Model," ongoing installation. This 60-foot-long model of a deoxyribonucleic acid molecule is designed to kinetically teach the physical structure and chemical makeup of the small part of a gene that makes alpha-amylase, the protein in saliva that changes starch into sugar. It is designed for children to play on. At the Hall of Science Plaza.

"The Fallen Giant," ongoing installation. This 14-ton redwood tree sculpture, the creation of artist J.B. Blunk, is intended for touching, exploring and climbing.

"Within the Human Brain," ongoing installation. Visitors test their cranial nerves, play skeeball, master mazes, match musical tones and construct stories inside a simulated "rat cage" of learning experiences.

"Laser: The Light Fantastic," ongoing exhibit. Make a laser light show, work a supermarket-style laser, examine holograms and stop a laser beam barehanded.

"1492: Two Worlds of Science," ongoing exhibit. Explore European and Native American science and technology at the time of Columbus' voyage through

activities with number systems, navigation tools, map making, computer games and a replica of the rocking deck of the Nina.

**SPECIAL EVENTS —**  
Storytelling with Claressa Darden Morrow, Feb. 13 and Feb. 20, 2 p.m. Morrow uses song, poetry and sign language to tell the Liberian folktale "The Cow-Tail Switch." Free with admission.

Family Affair African Rhythms, Feb. 14, 1:30 p.m. and 2:30 p.m. Learn about the rhythms of Africa as you listen to tribal drums. Free with admission.

"Black History, Women and Medicine," Feb. 15, noon to 2 p.m. African American in the medical field will answer questions about their careers and studies. Free with admission.

"Brave Dreamer: The Story of Astronaut Mae Jemison," Feb. 15 and Feb. 21. A play presenting the story of Mae Jemison, the first African American woman in space. Monday, 2 p.m. and 3 p.m.; Sunday, 2 p.m. Free with admission.

"Stepping: A Rhythmic Art," Feb. 27, 1 p.m. and 2 p.m. Delta Sigma Theta Sorority demonstrates the art of stepping, a rhythmic art developed in West Africa and continued in America by slaves.

**SPECIAL PROGRAMS —** "Backyard Monsters" Live Demonstrations, through June 6. Learn what makes and insects an insect, whether all bugs are insects, and where arachnids fit in. Monday through Friday, 10:30 a.m., 11:30 a.m., 12:30 p.m.; Saturday and Sunday, noon, 1 p.m., 2 p.m. and 3 p.m. Free with admission.

"Backyard Monsters" Family Activities, through June 6. Saturday and Sunday, noon to 2 p.m. Learn more about insects through a variety of fun hands-on activities. Free with admission.

"Many Faces in Science," through March 7. A photography exhibit that encourages students to stay in school, set goals and work toward goals in the math and sciences.

Black History Displays, through February. A display of dioramas on the lives of black scientists and inventors created by local students.

**FAMILY WORKSHOPS —** Registration is required and each child must be accompanied by an adult. Call for a complete schedule. \$15 one adult/child pair; \$5 for each additional person, in-

cludes Hall of Science admission. 642-5134.

**ONGOING PROGRAMS —** Free after museum admission.

Macintosh Computer Lab, ongoing. A chance for children to explore age-appropriate software and the Internet. For children age 5 and up accompanied by an adult. Saturday and Sunday, 12:30 p.m. to 3:30 p.m.

Biology Discovery Lab, ongoing. In the renovated Biology Lab visitors may hold and observe gentle animals. Saturday and Sunday, 1:30 p.m. to 4 p.m.

**HOLTPLANETARIUM —** No knowledge of astronomy is required for these shows. Programs are recommended for ages 8 and up; children under age 6 will not be admitted. \$2 plus regular museum admission.

"African Skies," through Feb. 28. Use star maps to learn what the night sky looks like to people in South Africa. Saturday and Sunday, 2:15 p.m.; Feb. 15, 2:15 p.m.

"Northern Lights," ongoing. Learn about the northern lights, also known as the aurora borealis. Through March 14: Saturday and Sunday, 1 p.m.

"Constellations Tonight," ongoing. Using a simple star map, learn to identify the most prominent constellations for the season in the planetarium sky. Through March 14: Saturday and Sunday, 8:30 p.m.

"Saturday Night Stargazing," ongoing. See the moon, planets, star clusters and galaxies through astronomical telescopes, weather permitting. At the Lawrence Hall of Science Plaza. Saturday, 8 p.m. to 11 p.m. Free.

\$6 general; \$4 seniors, students and children ages 7 to 18; \$2 children ages 3 to 6; free children under age 3. Daily 10 a.m. to 5 p.m. Centennial Drive, UC Berkeley. 642-5132.

**GAIA BOOKSTORE —** Eric Maisel, Feb. 12, 7:30 p.m. The author will discuss his book "Deep Writing."

A Valentine Evening with Robert Bly and Rumi, Feb. 14, 7:30 p.m. Robert Bly reads poems of the heart followed by a screening of "Rumi: Poet of the Heart." At King Middle School, 1789 Rose St. \$15.

Gaia Cultural Series Workshop: A Dialogue with David Korten and Meg Wheatley, Feb. 22, 7 p.m. A public dia-

logue on the Year 2000 Problem and creating positive, community-sustained cultures. Korten is the author of "When Corporations Rule the World." Wheatley is the author of "Leadership and the New Science."

\$3; free if author's book is purchased. 1400 Shattuck Ave., Berkeley. 848-GAIA or 548-4172.

**PARAMOUNT MOVIE CLASSICS 26TH ANNIVERSARY CELEBRATION SERIES —** ongoing. The evening includes a classic movie, walk-in music from the Wuritzer organ, a newswire, cartoon, movie previews and the Paramount prize give-away game "Doc-O-Win." Call for movie schedule. Movie Classics patrons will also be able to view "Celebrating 25 Years," a retrospective exhibit of the Paramount's history on display in the theater's lobbies.

Feb. 19, 8 p.m.: "Raiders of the Lost Ark."

\$5. 2025 Broadway, Oakland. 465-6400 or (925) 762-2277.

**"GODARD: A JEAN-LUC GODARD FESTIVAL" —** through March 1. A series of Godard's French new wave titles: "Two or Three Things I Know About," "Breathless," "Weekend," "Hail Mary" and others.

\$5.50 general; \$4.50 seniors and children. UC Theatre, 2036 University Ave., Berkeley. 843-FILM.

**PACIFIC FILM ARCHIVE —** "Albert Johnson: A Wonderful Life at the Movies," through Feb. 28. A series of films championed by the late Albert Johnson, a former University of California Berkeley professor. Titles include: "Closely Watched Trains," "The Battle of Algiers," "Faces," "My Brother's Wedding" and "The Umbrellas of Cherbourg."

\$6 single show; \$7.50 double bills. University of California Berkeley Art Museum, 2625 Durant Ave., Berkeley. 642-1412.

**PACIFIC FILM ARCHIVE —** "Brazil: Cinema Novo and Beyond," through Feb. 24. A series of films from Brazil that were influenced by Italian Neorealists and the French New Wave in cinema. Titles include: "Amulet of Ogum," "The Angel is Born" and "Black God, White Devil." Call for schedule. At 2621 Durant Ave. \$7 general; \$3.50 se-

niors and children; \$8.50 double bills. "Experimentos Tropicais: Recent Video from Brazil," through Feb. 24. A series of videos covering social issues, the outlook of Amazonian peoples, and visual essays. At Gund Theater, Berkeley Art Museum, 2625 Durant Ave. \$6. Berkeley. 642-5249 or 642-1412.

**NAMELE HULA 'OHANA HALAU —** "Ho'ike '99: A Kingdom Denied," Feb. 12 and Feb. 13, 8 p.m. A tribute to the last of the Hawaiian monarchs, this weekend of events features dance, chants and traditional music. Performers include Kumu Hula Mark Keali'i Ho'omalulu, The Ladies of Ka Ja Lei Ma'ohu, and The Men of Ka Moani Hali'ala O Puna.

\$20 to \$30. Paramount Theatre, 2025 Broadway, Oakland. 465-6400 or 762-BASS.

**"1998 WORLD'S BEST COMMERCIALS" —** Feb. 13, 1:30 p.m., 3:30 p.m., 5:30 p.m., 7:30 p.m. and 9:30 p.m. Come and see the best 100 commercials from the United States and abroad.

\$6.50 general; \$4.50 seniors and children. UC Theatre, 2036 University Ave., Berkeley. 843-FILM.

**"LA PARISIENNE FLEA MARKET AND CAFE" —** Feb. 13 and Feb. 14. A chance to sample Parisian foods and browse through a flea market. Proceeds benefit the Berkeley Fellowship.

Valentine's Day Program, Feb. 14, 10:30 a.m. A concert with folksinger Betsey Rose.

Free. Saturday, 9 a.m. to 4 p.m.; Sunday, noon to 4 p.m. Berkeley Fellowship, 1924 Cedar St., Berkeley. 528-5403.

**THE 24TH ANNUAL VALENTINE'S DAY RUN AND WALK —** Feb. 14, 9 a.m. Choose from a 5K or 10K walk or run around Lake Merritt to benefit the American Heart Association. The event also features a couple's relay and entertainment. Call for meeting place.

\$25. Lake Merritt, Oakland. 632-9606.

**"DAY OF REMEMBRANCE" —** Feb. 18, 7 p.m. A concert featuring the Asian American Jazz Orchestra in memory of the Japanese Americans who

were interned during World War II. Free. Wheeler Auditorium, Berkeley. 643-5497.

**PARAMOUNT THEATRE**  
"I'm Sorry," Feb. 20, 6 p.m. A play about opening a dialogue between American women and men. \$10 to \$50. 2025 Broadway, Oakland. 465-6000 or 465-0804.

## Public Notices

1 Notice of Trustee's Sale. Trustee's Sale of Real Property. You are in default under a deed of trust. Unless you take action to protect your interest, the property described herein will be sold at a public sale. If you need more information, please call the trustee at (925) 434-1412 or contact a lawyer. On 02/24/99 at 10:00 a.m. Equity National Corporation (Trustee) will sell at public sale the real property described herein as follows: Parcel Number 518-082-014-1. The street address of the property is 1814 18th Street, San Francisco, California 94116. The property is located in the City and County of San Francisco. The property is being sold to satisfy the debt of the Trust recorded 08/19/94 in the Office of the County Clerk, California. Exempted from the provisions of the real property described herein is the real property described herein as follows: Parcel Number 518-082-014-1. The street address of the property is 1814 18th Street, San Francisco, California 94116. The property is being sold to satisfy the debt of the Trust recorded 08/19/94 in the Office of the County Clerk, California. Exempted from the provisions of the real property described herein is the real property described herein as follows: Parcel Number 518-082-014-1. The street address of the property is 1814 18th Street, San Francisco, California 94116. The property is being sold to satisfy the debt of the Trust recorded 08/19/94 in the Office of the County Clerk, California. Exempted from the provisions of the real property described herein is the real property described herein as follows: Parcel Number 518-082-014-1. The street address of the property is 1814 18th Street, San Francisco, California 94116. The property is being sold to satisfy the debt of the Trust recorded 08/19/94 in the Office of the County Clerk, California. Exempted from the provisions of the real property described herein is the real property described herein as follows: Parcel Number 518-082-014-1. The street address of the property is 1814 18th Street, San Francisco, California 94116. The property is being sold to satisfy the debt of the Trust recorded 08/19/94 in the Office of the County Clerk, California. Exempted from the provisions of the real property described herein is the real property described herein as follows: Parcel Number 518-082-014-1. The street address of the property is 1814 18th Street, San Francisco, California 94116. The property is being sold to satisfy the debt of the Trust recorded 08/19/94 in the Office of the County Clerk, California. Exempted from the provisions of the real property described herein is the real property described herein as follows: Parcel Number 518-082-014-1. The street address of the property is 1814 18th Street, San Francisco, California 94116. The property is being sold to satisfy the debt of the Trust recorded 08/19/94 in the Office of the County Clerk, California. Exempted from the provisions of the real property described herein is the real property described herein as follows: Parcel Number 518-082-014-1. The street address of the property is 1814 18th Street, San Francisco, California 94116. The property is being sold to satisfy the debt of the Trust recorded 08/19/94 in the Office of the County Clerk, California. Exempted from the provisions of the real property described herein is the real property described herein as follows: Parcel Number 518-082-014-1. The street address of the property is 1814 18th Street, San Francisco, California 94116. The property is being sold to satisfy the debt of the Trust recorded 08/19/94 in the Office of the County Clerk, California. Exempted from the provisions of the real property described herein is the real property described herein as follows: Parcel Number 518-082-014-1. The street address of the property is 1814 18th Street, San Francisco, California 94116. The property is being sold to satisfy the debt of the Trust recorded 08/19/94 in the Office of the County Clerk, California. Exempted from the provisions of the real property described herein is the real property described herein as follows: Parcel Number 518-082-014-1. The street address of the property is 1814 18th Street, San Francisco, California 94116. The property is being sold to satisfy the debt of the Trust recorded 08/19/94 in the Office of the County Clerk, California. Exempted from the provisions of the real property described herein is the real property described herein as follows: Parcel Number 518-082-014-1. The street address of the property is 1814 18th Street, San Francisco, California 94116. The property is being sold to satisfy the debt of the Trust recorded 08/19/94 in the Office of the County Clerk, California. Exempted from the provisions of the real property described herein is the real property described herein as follows: Parcel Number 518-082-014-1. The street address of the property is 1814 18th Street, San Francisco, California 94116. The property is being sold to satisfy the debt of the Trust recorded 08/19/94 in the Office of the County Clerk, California. Exempted from the provisions of the real property described herein is the real property described herein as follows: Parcel Number 518-082-014-1. The street address of the property is 1814 18th Street, San Francisco, California 94116. The property is being sold to satisfy the debt of the Trust recorded 08/19/94 in the Office of the County Clerk, California. Exempted from the provisions of the real property described herein is the real property described herein as follows: Parcel Number 518-082-014-1. The street address of the property is 1814 18th Street, San Francisco, California 94116. The property is being sold to satisfy the debt of the Trust recorded 08/19/94 in the Office of the County Clerk, California. Exempted from the provisions of the real property described herein is the real property described herein as follows: Parcel Number 518-082-014-1. The street address of the property is 1814 18th Street, San Francisco, California 94116. The property is being sold to satisfy the debt of the Trust recorded 08/19/94 in the Office of the County Clerk, California. Exempted from the provisions of the real property described herein is the real property described herein as follows: Parcel Number 518-082-014-1. The street address of the property is 1814 18th Street, San Francisco, California 94116. The property is being sold to satisfy the debt of the Trust recorded 08/19/94 in the Office of the County Clerk, California. Exempted from the provisions of the real property described herein is the real property described herein as follows: Parcel Number 518-082-014-1. The street address of the property is 1814 18th Street, San Francisco, California 94116. The property is being sold to satisfy the debt of the Trust recorded 08/19/94 in the Office of the County Clerk, California. Exempted from the provisions of the real property described herein is the real property described herein as follows: Parcel Number 518-082-014-1. The street address of the property is 1814 18th Street, San Francisco, California 94116. The property is being sold to satisfy the debt of the Trust recorded 08/19/94 in the Office of the County Clerk, California. Exempted from the provisions of the real property described herein is the real property described herein as follows: Parcel Number 518-082-014-1. The street address of the property is 1814 18th Street, San Francisco, California 94116. The property is being sold to satisfy the debt of the Trust recorded 08/19/94 in the Office of the County Clerk, California. Exempted from the provisions of the real property described herein is the real property described herein as follows: Parcel Number 518-082-014-1. The street address of the property is 1814 18th Street, San Francisco, California 94116. The property is being sold to satisfy the debt of the Trust recorded 08/19/94 in the Office of the County Clerk, California. Exempted from the provisions of the real property described herein is the real property described herein as follows: Parcel Number 518-082-014-1. The street address of the property is 1814 18th Street, San Francisco, California 94116. The property is being sold to satisfy the debt of the Trust recorded 08/19/94 in the Office of the County Clerk, California. Exempted from the provisions of the real property described herein is the real property described herein as follows: Parcel Number 518-082-014-1. The street address of the property is 1814 18th Street, San Francisco, California 94116. The property is being sold to satisfy the debt of the Trust recorded 08/19/94 in the Office of the County Clerk, California. Exempted from the provisions of the real property described herein is the real property described herein as follows: Parcel Number 518-082-014-1. The street address of the property is 1814 18th Street, San Francisco, California 94116. The property is being sold to satisfy the debt of the Trust recorded 08/19/94 in the Office of the County Clerk, California. Exempted from the provisions of the real property described herein is the real property described herein as follows: Parcel Number 518-082-014-1. The street address of the property is 1814 18th Street, San Francisco, California 94116. The property is being sold to satisfy the debt of the Trust recorded 08/19/94 in the Office of the County Clerk, California. Exempted from the provisions of the real property described herein is the real property described herein as follows: Parcel Number 518-082-014-1. The street address of the property is 1814 18th Street, San Francisco, California 94116. The property is being sold to satisfy the debt of the Trust recorded 08/19/94 in the Office of the County Clerk, California. Exempted from the provisions of the real property described herein is the real property described herein as follows: Parcel Number 518-082-014-1. The street address of the property is 1814 18th Street, San Francisco, California 94116. The property is being sold to satisfy the debt of the Trust recorded 08/19/94 in the Office of the County Clerk, California. Exempted from the provisions of the real property described herein is the real property described herein as follows: Parcel Number 518-082-014-1. The street address of the property is 1814 18th Street, San Francisco, California 94116. The property is being sold to satisfy the debt of the Trust recorded 08/19/94 in the Office of the County Clerk, California. Exempted from the provisions of the real property described herein is the real property described herein as follows: Parcel Number 518-082-014-1. The street address of the property is 1814 18th Street, San Francisco, California 94116. The property is being sold to satisfy the debt of the Trust recorded 08/19/94 in the Office of the County Clerk, California. Exempted from the provisions of the real property described herein is the real property described herein as follows: Parcel Number 518-082-014-1. The street address of the property is 1814 18th Street, San Francisco, California 94116. The property is being sold to satisfy the debt of the Trust recorded 08/19/94 in the Office of the County Clerk, California. Exempted from the provisions of the real property described herein is the real property described herein as follows: Parcel Number 518-082-014-1. The street address of the property is 1814 18th Street, San Francisco, California 94116. The property is being sold to satisfy the debt of the Trust recorded 08/19/94 in the Office of the County Clerk, California. Exempted from the provisions of the real property described herein is the real property described herein as follows: Parcel Number 518-082-014-1. The street address of the property is 1814 18th Street, San Francisco, California 94116. The property is being sold to satisfy the debt of the Trust recorded 08/19/94 in the Office of the County Clerk, California. Exempted from the provisions of the real property described herein is the real property described herein as follows: Parcel Number 518-082-014-1. The street address of the property is 1814 18th Street, San Francisco, California 94116. The property is being sold to satisfy the debt of the Trust recorded 08/19/94 in the Office of the County Clerk, California. Exempted from the provisions of the real property described herein is the real property described herein as follows: Parcel Number 518-082-014-1. The street address of the property is 1814 18th Street, San Francisco, California 94116. The property is being sold to satisfy the debt of the Trust recorded 08/19/94 in the Office of the County Clerk, California. Exempted from the provisions of the real property described herein is the real property described herein as follows: Parcel Number 518-082-014-1. The street address of the property is 1814 18th Street, San Francisco, California 94116. The property is being sold to satisfy the debt of the Trust recorded 08/19/94 in the Office of the County Clerk, California. Exempted from the provisions of the real property described herein is the real property described herein as follows: Parcel Number 518-082-014-1. The street address of the property is 1814 18th Street, San Francisco, California 94116. The property is being sold to satisfy the debt of the Trust recorded 08/19/94 in the Office of the County Clerk, California. Exempted from the provisions of the real property described herein is the real property described herein as follows: Parcel Number 518-082-014-1. The street address of the property is 1814 18th Street, San Francisco, California 94116. The property is being sold to satisfy the debt of the Trust recorded 08/19/94 in the Office of the County Clerk, California. Exempted from the provisions of the real property described herein is the real property described herein as follows: Parcel Number 518-082-014-1. The street address of the property is 1814 18th Street, San Francisco, California 94116. The property is being sold to satisfy the debt of the Trust recorded 08/19/94 in the Office of the County Clerk, California. Exempted from the provisions of the real property described herein is the real property described herein as follows: Parcel Number 518-082-014-1. The street address of the property is 1814 18th Street, San Francisco, California 94116. The property is being sold to satisfy the debt of the Trust recorded 08/19/94 in the Office of the County Clerk, California. Exempted from the provisions of the real property described herein is the real property described herein as follows: Parcel Number 518-082-014-1. The street address of the property is 1814 18th Street, San Francisco, California 94116. The property is being sold to satisfy the debt of the Trust recorded 08/19/94 in the Office of the County Clerk, California. Exempted from the provisions of the real property described herein is the real property described herein as follows: Parcel Number 518-082-014-1. The street address of the property is 1814 18th Street, San Francisco, California 94116. The property is being sold to satisfy the debt of the Trust recorded 08/19/94 in the Office of the County Clerk, California. Exempted from the provisions of the real property described herein is the real property described herein as follows: Parcel Number 518-082-014-1. The street address of the property is 1814 18th Street, San Francisco, California 94116. The property is being sold to satisfy the debt of the Trust recorded 08/19/94 in the Office of the County Clerk, California. Exempted from the provisions of the real property described herein is the real property described herein as follows: Parcel Number 518-082-014-1. The street address of the property is 1814 18th Street, San Francisco, California 94116. The property is being sold to satisfy the debt of the Trust recorded 08/19/94 in the Office of the County Clerk, California. Exempted from the provisions of the real property described herein is the real property described herein as follows: Parcel Number 518-082-014-1. The street address of the property is 1814 18th Street, San Francisco, California 94116. The property is being sold to satisfy the debt of the Trust recorded 08/19/94 in the Office of the County Clerk, California. Exempted from the provisions of the real property described herein is the real property described herein as follows: Parcel Number 518-082-014-1. The street address of the property is 1814 18th Street, San Francisco, California 94116. The property is being sold to satisfy the debt of the Trust recorded 08/19/94 in the Office of the County Clerk, California. Exempted from the provisions of the real property described herein is the real property described herein as follows: Parcel Number 518-082-014-1. The street address of the property is 1814 18th Street, San Francisco, California 94116. The property is being sold to satisfy the debt of the Trust recorded 08/19/94 in the Office of the County Clerk, California. Exempted from the provisions of the real property described herein is the real property described herein as follows: Parcel Number 518-082-014-1. The street address of the property is 1814 18th Street, San Francisco, California 94116. The property is being sold to satisfy the debt of the Trust recorded 08/19/94 in the Office of the County Clerk, California. Exempted from the provisions of the real property described herein is the real property described herein as follows: Parcel Number 518-082-014-1. The street address of the property is 1814 18th Street, San Francisco, California 94116. The property is being sold to satisfy the debt of the Trust recorded 08/19/94 in the Office of the County Clerk, California. Exempted from the provisions of the real property described herein is the real property described herein as follows: Parcel Number 518-082-014-1. The street address of the property is 1814 18th Street, San Francisco, California 94116. The property is being sold to satisfy the debt of the Trust recorded 08/19/94 in the Office of the County Clerk, California. Exempted from the provisions of the real property described herein is the real property described herein as follows: Parcel Number 518-082-014-1. The street address of the property is 1814 18th Street, San Francisco, California 94116. The property is being sold to satisfy the debt of the Trust recorded 08/19/94 in the Office of the County Clerk, California. Exempted from the provisions of the real property described herein is the real property described herein as follows: Parcel Number 518-082-014-1. The street address of the property is 1814 18th Street, San Francisco, California 94116. The property is being sold to satisfy the debt of the Trust recorded 08/19/94 in the Office of the County Clerk, California. Exempted from the provisions of the real property described herein is the real property described herein as follows: Parcel Number 518-082-014-1. The street address of the property is 1814 18th Street, San Francisco, California 94116. The property is being sold to satisfy the debt of the Trust recorded 08/19/94 in the Office of the County Clerk, California. Exempted from the provisions of the real property described herein is the real property described herein as follows: Parcel Number 518-082-014-1. The street address of the property is 1814 18th Street, San Francisco, California 94116. The property is being sold to satisfy the debt of the Trust recorded 08/19/94 in the Office of the County Clerk, California. Exempted from the provisions of the real property described herein is the real property described herein as follows: Parcel Number 518-082-014-1. The street address of the property is 1814 18th Street, San Francisco, California 94116. The property is being sold to satisfy the debt of the Trust recorded 08/19/94 in the Office of the County Clerk, California. Exempted from the provisions of the real property described herein is the real property described herein as follows: Parcel Number 518-082-014-1. The street address of the property is 1814 18th Street, San Francisco, California 94116. The property is being sold to satisfy the debt of the Trust recorded 08/19/94 in the Office of the County Clerk, California. Exempted from the provisions of the real property described herein is the real property described herein as follows: Parcel Number 518-082-014-1. The street address of the property is 1814 18th Street, San Francisco, California 94116. The property is being sold to satisfy the debt of the Trust recorded 08/19/94 in the Office of the County Clerk, California. Exempted from the provisions of the real property described herein is the real property described herein as follows: Parcel Number 518-082-014-1. The street address of the property is 1814 18th Street, San Francisco, California 94116. The property is being sold to satisfy the debt of the Trust recorded 08/19/94 in the Office of the County Clerk, California. Exempted from the provisions of the real property described herein is the real property described herein as follows: Parcel Number 518-082-014-1. The street address of the property is 1814 18th Street, San Francisco, California 94116. The property is being sold to satisfy the debt of the Trust recorded 08/19/94 in the Office of the County Clerk, California. Exempted from the provisions of the real property described herein is the real property described herein as follows: Parcel Number 518-082-014-1. The street address of the property is 1814 18th Street, San Francisco, California 94116. The property is being sold to satisfy the debt of the Trust recorded 08/19/94 in the Office of the County Clerk, California. Exempted from the provisions of the real property described herein is the real property described herein as follows: Parcel Number 518-082-014-1. The street address of the property is 1814 18th Street, San Francisco, California 94116. The property is being sold to satisfy the debt of the Trust recorded 08/19/94 in the Office of the County Clerk, California. Exempted from the provisions of the real property described herein is the real property described herein as follows: Parcel Number 518-082-014-1. The street address of the property is 1814 18th Street, San Francisco, California 94116. The property is being sold to satisfy the debt of the Trust recorded 08/19/94 in the Office of the County Clerk, California. Exempted from the provisions of the real property described herein is the real property described herein as follows: Parcel Number 518-082-014-1. The street address of the property is 1814 18th Street, San Francisco, California 94116. The property is being sold to satisfy the debt of the Trust recorded 08/19/94 in the Office of the County Clerk, California. Exempted from the provisions of the real property described herein is the real property described herein as follows: Parcel Number 518-082-014-1. The street address of the property is 1814 18th Street, San Francisco, California 94116. The property is being sold to satisfy the debt of the Trust recorded 08/19/94 in the Office of the County Clerk, California. Exempted from the provisions of the real property described herein is the real property described herein as follows: Parcel Number 518-082-014-1. The street address of the property is 1814 18th Street, San Francisco, California 94116. The property is being sold to satisfy the debt of the Trust recorded 08/19/94 in the Office of the County Clerk, California. Exempted from the provisions of the real property described herein is the real property described herein as follows: Parcel Number 518-082-014-1. The street address of the property is 1814 18th Street, San Francisco, California 94116. The property is being sold to satisfy the debt of the Trust recorded 08/19/94 in the Office of the County Clerk, California. Exempted from the provisions of the real property described herein is the real property described herein as follows: Parcel Number 518-082-014-1. The street address of the property is 1814 18th Street, San Francisco, California 94116. The property is being sold to satisfy the debt of the Trust recorded 08/19/94 in the Office of the County Clerk, California. Exempted from the provisions of the real property described herein is the real property described herein as follows: Parcel Number 518-082-014-1. The street address of the property is 1814 18th Street, San Francisco, California 94116. The property is being sold to satisfy the debt of the Trust recorded 08/19/94 in the Office of the County Clerk, California. Exempted from the provisions of the real property described herein is the real property described herein as follows: Parcel Number 518-082-014-1. The street address of the property is 1814 18th Street, San Francisco, California 94116. The property is being sold to satisfy the debt of the Trust recorded 08/19/94 in the Office of the County Clerk, California. Exempted from the provisions of the real property described herein is the real property described herein as follows: Parcel Number 518-082-014-1. The street address of the property is 1814 18th Street, San Francisco, California 94116. The property is being sold to satisfy the debt of the Trust recorded 08/19/94 in the Office of the County Clerk, California. Exempted from the provisions of the real property described herein is the real property described herein as follows: Parcel Number 518-082-014-1. The street address of the property is 1814 18th Street, San Francisco, California 94116. The property is being sold to satisfy the debt of the Trust recorded 08/19/94 in the Office of the County Clerk, California. Exempted from the provisions of the real property described herein is the real property described herein as follows: Parcel Number 518-082-014-1. The street address of the property is 1814 18th Street, San Francisco, California 94116. The property is being sold to satisfy the debt of the Trust recorded 08/19/94 in the Office of the County Clerk, California. Exempted from the provisions of the real property described herein is the real property described herein as follows: Parcel Number 518-082-014-1. The street address of the property is 1814 18th Street, San Francisco, California 94116. The property is being sold to satisfy the debt of the Trust recorded 08/19/94 in the Office of the County Clerk, California. Exempted from the provisions of the real property described herein is the real property described herein as follows: Parcel Number 518-082-014-1. The street address of the property is 1814 18th Street, San Francisco, California 94116. The property is being sold to satisfy the debt of the Trust recorded 08/19/94 in the Office of the County Clerk, California. Ex



# Real Estate & Home

The Montclair, The Piedmonter, Berkeley Voice, The Journal

February 11-12, 1999

Section C

**Weekly sales** TitleTech's weekly list of area home sales by cost, address [C3]

**Tarpooff and Talbert** Proof that open home tours are really fun [C6]

**Inspector pride** Don Pearman on the California Inspector Association [C8]

## Beauty, energy-efficiency at home

BY STEVE THORNTON  
SPECIAL SECTIONS

At first glance the triangular site of Ian Nabeshima and Henry Kahle's dream house may not appear idyllic, nestled as it is between the fire-scarred Oakland hills and Highway 24. But take a closer look and you begin to see how their new home, designed and built by Wanaselja Architecture after the 1991 firestorm destroyed their former residence, provides a harmonious and comfortable sanctuary.

Their home is not as ostentatious or immense as some of the colossal mansions that have risen from the ashes of what had been a quaint old neighborhood, covering every inch of their lots and intruding upon neighbors. In fact, at 1,600 square feet, the home is modest by current standards. Yet it feels much larger and very comfortable.

For a home that is supposed to be energy efficient and ecologically sound, built with minimal environmental impact using concrete walls and reused timber, Kahle's only complaint seems rather surprising. "There are so many windows to clean."

### Thermal mass

How can all these features come together in one home?

Architects Karl Wanaselja and Cate Leger of Berkeley used the principle of thermal mass, building walls and floors on the home's lower level with polystyrene-insulated concrete. This thermal mass slowly heats up during the day, storing solar power and radiating heat into

the home at night.

At night the walls and floors slowly begin to cool down, providing cooler interior temperatures during the early part of the day.

"It's very efficient to keep the home's interior temperature static," Wanaselja says, "and you get a real sense of being enveloped and protected."

The concrete walls also provide an effective sound barrier against noise from the freeway, which is literally across the street. The home features vertical lift doors — like garage doors — on the ground floor level. They can be opened on a hot day to let cool air to flow in from the shaded garden.

Operable windows upstairs on the opposite side of the house allow warmer air to escape, creating excellent cross flow ventilation and maintaining comfort without wasting electricity on air conditioning.

As Nabeshima and Kahle's home demonstrates, making your home more resource efficient doesn't mean you have to sacrifice comfort, quality or beauty.

Wanaselja and Leger stress quality of space versus quantity. For instance, large, open spaces allow diagonal views through the home, taking advantage of light from all the windows. Space efficiency is maximized with the use of sliding pocket doors.

Architect David Arkin of Albany agrees with this philosophy.

"By maximizing the use of space," he says, "there is less to heat, clean and maintain. The cost savings of less square

footage allows a reallocation of funds; more windows, better and recycled materials, etc."

### Orientation

In the case of new construction, planning for resource efficiency begins by analyzing the site and its microclimate. Critical factors include geography, orientation to the sun and prevailing wind direction.

Many of these concepts apply equally to remodeling projects. Arkin, who sees renovation as the "architectural equivalent of recycling," notes the growing importance of urban revitalization in the Bay Area as undeveloped land disappears and sprawl threatens to consume the hinterlands.

In the renovation of one ranch style home Arkin recently completed, he added a cupola on the roof, greatly increasing natural light inside and reducing use of artificial light sources during daylight hours.

"Glass," says Arkin, "is the weak link in insulation, but also the vehicle through which passive solar energy works."

He recommends using advanced glazing like low-emittance (low-E) coatings or heat mirrors (thin film suspended between panes of glass), especially for south or west-facing windows. By reducing transparency to certain parts of the solar spectrum, low-E coatings lessen the flow of heat through glass, retaining heat during the winter and keeping heat out during the summer.



Walls of windows let in lots of light but don't turn living areas into heat traps, thanks to careful environmental design. The home is in the Oakland Hills.

See ENERGY, Page C2



**NEW LISTING - PIEDMONT PINES.....\$319,000**  
Level lot! Traditional 2+BR, 1.5 + 1/2 bath home on quiet street w/sidewalks. Hardwood, att'd garage, formal dining room, bonus room.  
HAL CASTLE 339-8900 x 220

**SWEETHEART OF A HOME.....\$525,000**  
This is the pride of the neighborhood. Five bedrooms, three plus baths. Grand piano size living room. You can move right in.  
TOM ERWIN 339-8900 x 230

**TOP LOCATION - CUSTOM CONTEMPORARY.....\$499,000**  
Skyline hills. Cut-de-sac lot. 4BR, 3BA. Fabulous family room w/interesting architectural details.  
CAROL COHEN 339-8900 x 225

**NORTH BERKELEY HILLS NORMANDY.....\$399,000**  
So charming! 4BR, 2BA. Large airy living room & family room with panoramic Bay views. Formal dining room, workshop, 2 car tandem garage.  
HELEN NICHOLAS 339-8900 x 238

**PIEDMONT SIDE OF MONTCLAIR.....\$359,000**  
One block to village. 3BR, 2.5BA. Formal dining, living, with fireplace. Family room w/developed yard.  
ED LINDORFER 339-8900 x 241

**PIEDMONT AVE. HOUSE & COTTAGE.....\$339,000**  
Charming 2BR house w/renovated floors, great live/work space, large basement w/separate entrance & detached 1BR cottage w/replace, hardwood floors.  
SUE WILLIAMS 339-8900 x 229

**MUSIC TO YOUR EARS!!.....\$249,000**  
This 3+BR home is currently used as a sound studio with beautifully remodeled kitchen. Home or music studio sounds sweet.  
PHILIP WEINGROW 339-8900 x 245

**DREAM CONDO.....\$244,000**  
Piedmont model. Two master's bedrooms. Upgrades, fireplace, two decks, private, quiet pool, spa, gym. Commute friendly.  
TOM ERWIN 339-8900 x 230

**COSMETIC FIXER-UPPER!.....\$239,500**  
Spacious 2BR on oversized lot. Formal dining room, hardwood floors, newer kitchen. As-is!  
KEN FERRELL 339-8900 x 252



**BERKELEY HILLS MAYBECK.....\$795,000**  
Architecturally significant Maybeck remodeled kitchen & baths, decks, Bay view, almost 1/3 acre, bomb shelter, 2-car garage.  
VICTOR FIERRO 339-8900 x 248

**HAVE TO SEE IT TO BELIEVE IT!.....\$239,500**  
Completely remodeled craftsman, over 2,000 sq. ft. 3BR, 2BA, new roof, kitchen, baths, refinished hardwood floors. Pest clearance. OPEN SUNDAY 2-4:30  
KEN FERRELL 339-8900 x 252

**THE REGILLUS!.....\$219,500**  
Historic building, old world charm, high ceilings, lovely molding, hardwood floors, 2BR, 2BA. OPEN SUNDAY 2-4:30  
MARY HANNA 339-8900 x 253

**LOCATION - PRICE - QUALITY - SIZE.....\$215,000**  
This 3BR, 2BA condo has all of the above and more. Only 4 units in building. One block to San Francisco Transportation. Glenview special.  
ED LINDORFER 339-8900 x 241

**JUST LISTED!.....\$199,000**  
Idora Park cutie. Built in 1931 with solid craftsmanship. Open floor plan allows for lots of light. OPEN SUNDAY 2-4:30.  
TOM NEMETH 339-8900 x 249

### ♦ FREE OFFER ♦

Free Real Estate Newsletter: Have an E-mail address? Send us yours and we will send you a FREE Real Estate newsletter every month. Everything you want to know about the local residential Real Estate Market - sales, tax changes, market conditions, and tips for buying and selling. Send your E-mail address to [pweingrow@lasalleprop.com](mailto:pweingrow@lasalleprop.com)



[www.lasalleprop.com](http://www.lasalleprop.com)

Look up: Houses for Sale • Local Demographics • Financing • Q&A & More

339 8900

— 424 Years of Combined Real Estate Experience —

Steven Biasatti  
Kevin Blattell  
Vickie Chan Case, G.R.I.  
Hal Castle  
Kate Castle  
Carol Cohen

Mel Copland  
Tom Erwin, G.R.I.  
Kenneth Ferrell  
Victor Fierro  
Mary Hanna

Jeff Hilgert  
DC Hodges  
Lois Johnson, C.R.S.  
Harry Kress  
Nick Lavrov G.R.I., C.R.S.

Angela Lawson  
Ed Lindorfer  
Lyn Murray  
Jan Neff  
Tom Nemeth

Helen Nicholas, C.R.S.  
Doris Taboloff  
Keith Tower  
Philip Weingrow  
Anida Weyl  
Sue Williams



Lasalle Properties  
Residential Real Estate  
4211 La Salle Avenue  
Oakland, California 94611



## Energy

FROM PAGE C1

The bulk of a home's windows should be placed on the east or southeast sides, Arkin says.

"This gives a kick of solar gain in the morning, and turns off the heat as the sun warms during the day," he says.

### Buttoning up

While all these ideas are effective, what can you do to increase the energy efficiency of an existing home? Reducing your heating and cooling needs is probably the cheapest and easiest thing you can do.

Sealing is the first logical place to

start. Prevent outside air from entering your home where holes, gaps or cracks exist; around doors, windows, pipes and vents.

Insulation is also important. Walls, floors, ductwork and attics should be properly insulated to keep heat in during the winter and out during the summer. Common insulating materials include fiberglass (blown in or installed in batts or rolls), polystyrene foam sheets, and cellulose (blown in recycled newspaper treated with fire retardants). You can also install a special blanket on your gas water heater, greatly increasing its efficiency.

Proper maintenance of heating and air conditioning systems extends their life and saves energy. PG&E recommends that you clean or replace furnace and air-conditioner fil-

ters regularly and have systems professionally checked and serviced yearly.

### Appliances

Refrigerators typically use more electricity than any other home appliance. However, because of technological advances, new models are as much as 50 percent more energy efficient than they were just 10 years ago.

Because they require no pre-washing of dishes, new dishwashers can use less energy and water than hand washing. Some models use booster heaters, allowing you to lower the temperature of your home's water heater, further reducing overall energy consumption. If your kitchen has an electric range and oven, switching to new gas models with convenient electric ignition

can easily cut the cost of cooking in half. (Be aware, however, that gas stoves can cause greater indoor air pollution than electric models if they are not adequately vented.)

New electric laundry dryers also are far less efficient than gas models. Also, new front-loading tumble-dryers can cut energy and water consumption substantially and may even get clothes cleaner than top-loading models.

### Saving energy through efficient lighting

Window placement should maximize the use of natural light. Skylights can also help bring natural light into any home.

South-facing windows allow passive solar heat during winter months

when the angle of the sun is low. During the summer, when the sun's angle is higher, south-facing windows can be shaded by well-placed roof overhangs.

West-facing windows produce unwanted heat during the summer. Low-E coatings, blinds, trees, awnings or trellises help keep interior spaces cooler.

Energy efficiency can be maximized without degrading overall lighting quality by matching light levels and light quality to specific tasks: Put task-oriented direct lighting where it's needed and indirect ambient lighting elsewhere.

While fluorescent lights have traditionally been used more in commercial buildings, technological innovations have made them a good option for home use as well.

Scott Henderson, Manager of Lamps Plus in Pleasanton, says products like General Electric's "warm white" incandescent bulbs provide color-rendering even light with warm tones. Some one-third the energy of equivalent incandescent bulbs, these bulbs also last up to 10 times longer than conventional incandescents.

Color-corrected fluorescent bulbs are available for standard fixtures. Many new fixtures, including recessed down lights and track lighting systems designed specifically for fluorescent bulbs, are available.

One often-overlooked way to increase energy efficiency is to install dimmers. "Dimming lights even slightly will greatly reduce energy life and save substantially on consumption," Henderson says.

## Y2K panic, not fact might do harm

The media in recent months have bombarded the public with horror stories about the year 2000 problem, detailing the computer catastrophes that could occur when the clock strikes midnight on December 31, 1999.

One such story holds that airplanes will not fly on January 1, 2000 because the Federal Aviation Administration's flight safety computers will not be fixed.

Also called the millennium bug, the threat stems from the fact that many older computer hardware and software systems were taught to read the year in two-digit form, such as '89 or '97, rather than the four-digit form, 1989 or 1997.

In these systems, computers would interpret the '00' of 2000 as 1900, potentially causing myriad problems as computers attempt to compare or subtract dates.

Some people believe that the year 2000 problem will be bad for the economy and the stock market.

Although some disruptions to economic activity are likely, disruptions

### Smart Money

By Leila Gough

often occur anyway from a variety of unpredictable events such as major strikes, severe weather, crop failures and government shutdowns.

But the news is not all bad. Many companies unable to fix their computer problems in time may merge with other companies whose computer systems are prepared for the millennium.

Other companies may buy whole new computer systems, boosting their productivity in the process.

Businesses and consumers concerned about having needed supplies in the event of massive computer shutdowns in 2000 may stockpile goods, helping the 1999 economy.

As the focus on the year 2000 problem increases in the months ahead, investors should consider the following:

### Baseless projections

Businesses and consumers concerned about having needed supplies in the event of massive computer shutdowns in 2000 may stockpile goods, helping the 1999 economy.

Those predicating dire consequences for the economy as a result of year 2000 computer problems are making projections that cannot be substantiated.

### Portfolios at risk

Investors who significantly alter their long-term portfolios might be making a serious mistake if the dire predictions never materialize.

### Higher prices possible

Investors who take a break from participating in the financial markets until the whole thing blows over

might return to the markets at prices higher than when they halted their investing and miss the opportunity for their investments to grow while they were on the sidelines.

Stay the course.

Leila Gough, an Associate Vice President-Investments with A. G. Edwards in Oakland, helps clients define and reach their investment goals. She can be reached at (510) 273-8851. Check out our web page at [www.agedwards.com](http://www.agedwards.com).

## Windows eyes to the soul of urban renewal

By Jane Powell

In previous decades, urban renewal meant bulldozing hundreds of perfectly good historic houses to make way for nasty modern buildings.

But I'm talking about a different sort of urban renewal - the restoration of perfectly good historic houses that make up the majority of our neighborhoods here in the East Bay - kind of an arboreal renewal, that makes this a beautiful and desirable place to live.

Probably no feature of a house does more to define its architectural style than its windows. The tall hooded windows of an Italianate Vic-

torian, the distinctive three-part window of a Bungalow, the small windows of a Tudor - all are important elements of the architecture. To place them with something new, the house begins to look new.

Yet they are often replaced for the simple reason that the original windows didn't work. They didn't open easily, didn't stay open, and many companies will be reluctant to convince you to spend the dollars on replacement windows since that is how they make their money. In reality, however, most old windows can be repaired.

### DOWNPAYMENT ASSISTANCE FOR FIRST TIME BUYERS

Are you a low to moderate income, first-time homebuyer interested in purchasing a home in Emeryville?  
CONTACT: The Emeryville Redevelopment Agency's First-Time Home Buyer's Program (510) 596-4316



### PUBLISHER'S NOTICE

All real estate advertising in this newspaper is subject to the Fair Housing Act which makes it illegal to advertise "any preference, limitation or discrimination based on race, color, religion, sex, handicap, familial status or national origin, or an intention to make any such preference, limitation or discrimination." Familial status includes children under the age of 18 living with parents, or legal custodians, pregnant women and people securing custody of children under 18.

This newspaper will not knowingly accept any advertising for real estate which is in violation of the law. Our readers are hereby informed that all dwellings advertised in this newspaper are available on an equal opportunity basis.



**Security Pacific**  
Real Estate Brokerage

3223 Blume Drive, Richmond  
510-222-8870

### EL CERRITO

**THIS IS THE HOME YOU'VE BEEN LOOKING FOR!...\$225,000**  
2BR/1BA with added family rm, frpl, new paint & thick carpet, updated kitchen with attractive cabinets. Detached garage has extra rm for storage, fenced backyard with creek setting. Desirable neighborhood, near Fatapples. #99001868 Tom Cazazza 510-388-8227

**TUCKED IN THE EL CERRITO HILLS - PANORAMIC BAY VIEW!...\$249,900**  
2BR/1BA, great updated cottage style bungalow on a quiet cul-de-sac. Wonderful yard with spa, off street parking, one story. Dual pane windows, frplc insert. #99001909 Magany Abbass 510-222-8870 x 230

### BERKELEY

**3 HOMES ON 1 LOT...\$339,000**  
Needs Your TLC! Good income property. #9864417 Ed Messner 510-799-3527

**CONTEMPORARY HOME IN THE HILLS...\$389,900**  
4BR/3BA, approx. 2,396 sq. ft. Gourmet kitchen with granite counters & oak cabinets, 2-car attached garage, marble fireplace, hardwood floors, formal dining. #W46080. Bijan Jafari 510-222-8300

### RICHMOND/EL SOBRANTE

**WHAT A GEM!...\$214,500**  
Newer 3BR/2BA on quiet cul-de-sac. Recently spruced up for sale. Beautiful yard. Convenient to shopping, schools, and transportation. #99001352 Magany Abbass 510-222-8870 x 230

### RICHMOND ANNEX

**GREAT STARTER...\$147,500**  
5616 Carlos (Open Sun 2-4) 5 Blocks to BART. 2BR/1BA clean! 1 car garage, fully fenced yard, and laundry room. Over 902 sq. ft. #9001251 David K. 510-758-2323

### RICHMOND VIEW

**HOME IN THE BEAUTIFUL HILLS...\$219,988**  
4BR/2BA, 6225 Ralston Ave. Wonderful shining home with in-law potential. New carpet and paint. Close to schools, transportation and parks. Cynthia Burke 800-262-0949

Visit our website - <http://www.spre.com>

**OAKLAND FUNDING GROUP**  
Committed to finding the best mortgage for you

**Million \$ Club**  
6.375% Interest Only to \$5 Million!

LIBOR + 1.875 Margin, 1 Point, APR 7.009\*  
\*.125 PER \$400,000 & .25 FOR 1MM+

30 YR APR 7.235 + 5% Dn to 300K, 10% Dn to 400K, 20% Dn to 500K, 25% Dn to 650K

**6.750%** Fixed Rate to \$650,000  
30 YEAR TERM APR 7.251 (720 FICO Score) or add .25. Min. 5% Down

**7.000%** Fixed Rate to \$400,000  
(Min. 5% Down) NO PMI!  
15 YEAR APR 11.955, 100% LTV 5.99 to 100K

**6.990%** Equity Line to \$250,000

### No Income or Asset Verification

6.625% Fixed for 2 Years  
5% Down to 300K, 10% Down to \$400,000  
20% Down to 500K, 25% Down to \$650,000  
Good Credit required, No PMI! 30 Year Term - APR 8.213%

## PERS LOANS

CALL NOW! Available 7 days a week.

24 hours: \*(510) 874-4216 \*\*\*(510) 874-4214 \*\*\*(510) 874-4218

**JIM STEWART** Managing Partner Loan Officer  
**JULIE A PARKER** V.P. Operations Loan Officer  
**TYRONNE FORD** Finance Director  
**DAVID BROADY** Loan Officer  
**BALBIR CHADHA** Loan Officer  
**DONNELL FARMER** Loan Officer  
**STELLA LASSEY** Loan Officer  
**CHARLES LEVINE** Loan Officer  
**KATIE SON** Loan Officer



(510) 874-4210



"THE MORTGAGE LOAN SPECIALIST"  
ONE KASSIR PLAZA, SUITE 305 • OAKLAND, CA 94612  
PHONE: (510) 874-4210 • FAX: (510) 874-7888

Licensed Mortgage Broker, California Department of Real Estate. All rates are subject to change without notice. L.J.C. #011333 (415) 571-7953

## MARVIN GARDEN

REAL ESTATE

OPEN  
SUNDAY  
2-4



**BAY VIEW HOME!...\$239,000**  
Located in a favorite El Cerrito neighborhood this precious mint condition home has two bedrooms, one bath, a large kitchen, hardwood floors, and a beautiful private yard with large hot tub. Close to BART. 6781 Glen Mawr. Mary Gray 527-9111, 559-2939

7502 FAIRMOUNT AVE, EL CERRITO • 527-9111

When it's your move...

## Real Estate

A Weekly Publication  
of Hills Newspapers, Inc.

Publisher: Scott Light  
Editor: John Snyder  
Operations Manager: Ed Markley  
Advertising Sales: Marie Allison  
Open Homes Guide: Susan Gorham  
Sales Assistant: M.J. Hoon  
Advertising Design: Laura Fjellstrom

The Montclairion • Berkeley Voice  
El Cerrito Journal • The Piedmont  
Alameda Journal

HILLS NEWSPAPERS, INC.

5707 REDWOOD ROAD, OAKLAND, CA 94619 • (510) 339-4444







## Sales

FROM PAGE C3

1950 Evergreen Ave. - \$281,000  
921 Glen Dr. - \$230,000  
16068 Gramercy Dr. - \$190,000  
16723 Hannah Dr. - \$120,000  
15266 Hardin St. - \$196,000  
296 Lorraine Blvd. - \$185,000  
2280 Marina Blvd. - \$176,000  
2018 Marina Ct. - \$220,000  
15789 Maubert Ave. #1 - \$135,500  
2202 Oceanside Wy. - \$348,500  
14999 Portofino Cl. - \$240,000  
16587 Rolando Ave. - \$240,000  
15355 Ruggles St. - \$241,000  
14594 Saturn Dr. - \$250,000  
1634 Scenicview Dr. - \$335,000  
2242 Somerset Ave. - \$179,000  
383 Warwick Ave. - \$249,000  
1870 Washington Ave. - \$108,000  
15594 Wicks Blvd. - \$195,000

### SAN LORENZO

16838 Daryl Ave. - \$176,500  
920 Elgin St. #F - \$123,000  
595 Grant Ave. - \$165,000  
214 Loma Verde Dr. #19 - \$129,000  
17341 Via Alamos - \$162,000  
17439 Via Anacapa - \$165,000  
1311 Via Coralla - \$187,000  
17055 Via Media - \$181,000  
1629 Via Tovita - \$189,000

### WEEKLY AVERAGES

#### ALAMEDA

TOTAL SALES: 20  
LOWEST SALES: \$ 144,000  
HIGHEST SALES: \$1,359,800  
AVERAGE SALES: \$ 320,040

#### ALBANY

TOTAL SALES: 18  
LOWEST SALES: \$ 135,000  
HIGHEST SALES: \$1,035,000  
AVERAGE SALES: \$ 327,833

#### BERKELEY

TOTAL SALES: 15

LOWEST SALES: \$135,000  
HIGHEST SALES: \$625,000  
AVERAGE SALES: \$258,700

### EL CERRITO

TOTAL SALES: 7  
LOWEST SALES: \$137,000  
HIGHEST SALES: \$300,000  
AVERAGE SALES: \$212,714

### EMERYVILLE

TOTAL SALES: 1  
LOWEST SALES: \$122,000  
HIGHEST SALES: \$122,000  
AVERAGE SALES: \$122,000

### KENSINGTON

TOTAL SALES: 1  
LOWEST SALES: \$379,000  
HIGHEST SALES: \$379,000  
AVERAGE SALES: \$379,000

### OAKLAND

TOTAL SALES: 116  
LOWEST SALES: \$ 60,000  
HIGHEST SALES: \$720,000

AVERAGE SALES: \$225,901

### PIEDMONT

TOTAL SALES: 1  
LOWEST SALES: \$365,000  
HIGHEST SALES: \$365,000  
AVERAGE SALES: \$365,000

### RICHMOND

TOTAL SALES: 35  
LOWEST SALES: \$ 60,000  
HIGHEST SALES: \$415,000  
AVERAGE SALES: \$164,857

### SAN LEANDRO

TOTAL SALES: 35  
LOWEST SALES: \$ 95,000  
HIGHEST SALES: \$386,000  
AVERAGE SALES: \$207,871

### SAN LORENZO

TOTAL SALES: 9  
LOWEST SALES: \$123,000  
HIGHEST SALES: \$189,000  
AVERAGE SALES: \$164,166



### Marc A. Dronkers Insurance Broker

#### PERSONAL AND BUSINESS SPECIALIST

- ◆ Agents for CNA, Hartford, SAFECO, Chubb & Fireman's Fund
- ◆ 23 Years experience
- ◆ Homeowners/Auto Packages

#### YOUR RELIABLE SOURCE FOR QUALITY COVERAGE

### Crist, Fritschi & Paterson, Inc.

Insurance Agents and Brokers since 1937  
266 Grand Ave, Suite 230 • Oakland, CA 94610  
510-451-6000 ext. 127  
CA Dept. of Insurance License #00358590

## TEMPLETON THE RESIDENTIAL REALTORS

### NEW LISTINGS



#### NORTH BERKELEY 1454 LE ROY

Designed by Walter Steilberg in 1924, this elegant property features magnificent SF Bay views, 4BR including master suite, 2.5 baths, library, study, garage and landscaped garden. Shown by appointment only. Susie Schevill ext. 144.....\$850,000



#### BERKELEY CLAREMONT

Beautiful Mediterranean with large rooms, on large lot with expansive Bay and City views. 4+ bedrooms, three baths. Jack McPhail ext. 135.....\$695,000

\*COMING ATTRACTION! BERKELEY, 15 CANYON RD. Rare and historical brown shingle of the grandest proportions. Bebe McRae ext. 145.....\$700,000 "As-Is"

### BERKELEY

THE ULTIMATE ELMWOOD COMPOUND. 5 Elegant 2BR garden apts. on one of Berkeley's most desirable streets. 2 units to be delivered vacant. Shown by appointment only. Gini Erick ext. 135.....\$1,100,000

BERKELEY. Breathtaking views! Architect-designed with highest quality! 3BR plus au-pair, 3 full baths, family room, and loft office! Very special new construction! Bebe McRae ext. 145.....\$629,000

BERKELEY, 2528 PIEDMONT AVE. JUST LISTED! Walk to campus & Elmwood shopping from this magical 4BR Victorian. Family room, attic, wonderful yard. Gini Erick ext. 135.....\$469,000

NORTHSIDE. Six units near U.C. All with 1+BR, fireplaces and hardwood floors. Potential. Jack McPhail ext. 135.....\$465,000

### OAKLAND



#### 20 WOODSIDE WAY CLAREMONT HILLS OPEN SUNDAY 2-4

Above the soaring eagles with the San Francisco Bay at your feet! This very sophisticated custom built home is just minutes from Berkeley, Orinda or Montclair. Master suite plus 4BR, 3 full baths, formal dining room, gourmet kitchen/family room, garage with interior access. Bebe McRae ext. 145.....\$1,090,000

3239 KEMPTON. Unconventional living space in converted Tudor school building! Beautiful loft Leslie Easterday ext. 134.....\$169,000

KENSINGTON. 206 AMHERST AVE. Three bedrooms, 2 baths, view, deck, all on one level. Pest clearance. Paul Templeton ext. 131.....\$335,000 "As-Is"

### ALBANY

650 STANNAGE #2. Sunny, lovely condo in Mediterranean building. Parking. 1BR, 1BA. Mary Monaldi ext. 132.....\$125,000

3070 CLAREMONT AVENUE AT THE UPLANDS  
BERKELEY • 510.652.2133 • email: Templetn@slip.net  
Visit our website: <http://www.templetoncompany.com>

## Agents make most of house tours

#269 In a series of true experiences in real estate

Every week we look forward to going on the agents' open house tour, not only to see what's new on the market, but to visit and chat with agent friends.

Greeting people quickly while touring houses is enjoyable and can be quite lively. Especially when a large bunch of agents arrives at a house at once, we follow one another in a string up the stairs, down the stairs, exchanging hellos, calling out news: "My people went in \$30,000 over and we didn't even get in back-up position; there were 12 offers."

We never know who we'll see on tour. Everybody's traveling around looking at a certain selection of

### Real estate forum

By Tarpoff and Talbert

houses from a list. We don't all look at the same ones and we don't all arrive at the same time. Some days we will see the same person half a dozen times in an hour; other times it's weeks and weeks before we happen to be at the same house together.

When we finally do meet again someone we haven't seen for a long time, we may learn that he or she has been sick or, better of course, has been away on a long vacation. So, when we realized a couple of weeks ago that we hadn't seen our friends Karen Bevis and Carol Parkinson since well before Christ-

mas, I called to find out what was going on.

Karen and Carol are agents at North Berkeley Prudential and they frequently tour together. These two. We ask how things are, compare notes on houses we've been, and trade comments on the house that we happen to be looking through at the time.

We had missed them. I wish I could say that on Karen's e-mail: Where are you? We haven't seen you or Carol for ages. What on tour today?

See PATANET, Page C4



1714 Solano Avenue, Berkeley, CA 94707

## BERKELEY HILLS REALTY

Integrity, Experience, Professionalism

### New Listings Open Sunday 2-4!



#### EL CERRITO.

221 Behrens.

Just Listed!

Open Sunday 2-4.

Located close to the Albany border, this 3BR/2BA home features a fab addition incl a master BR suite and family room w/skylights & French doors opening to a lovely garden. Remodeled kitchen w/Corian countertops. BARBARA CONHEIM 524-9888 x 28.....\$295,000



#### EL CERRITO

1427 Everett.

Just Listed!

Open Sunday 2-4.

Sweet 2BR/1BA cottage w/ hwdw flrs and ample light. Great upgrades incl forced air heating and French dr from rear bdrm to deck. Attached gar w/ int. access. TRACY SICTERMAN 524-9888 x 27.....\$179,000



#### ALBANY.

415 Cornell Ave. #101.

Just Listed!!

Open Sunday 2-4.

Very spacious 2BR/2BA condo. Wall to wall carpeted, off-street parking. Low monthly dues. Close to transportation and shopping. BILL McDOWELL 524-9888 x 30.....\$129,900



#### BERKELEY.

840 Ensenada.

Beautiful 1,000 Oaks 2BR/1.5BA w/updated kit. Spacious lower flr wonderful for entertaining. Hwdw flrs, FDR, back BR w/ cedar-lined walk-in closet, generous storage areas. Close to shops, restaurants etc. JEAN AUKA 524-9888 x 16.....\$359,000

### Call for an Appointment

BERKELEY HILLS REALTY  
Specialists in Fine East Bay Properties

(510) 524-9888

[www.berkhill.com](http://www.berkhill.com)



## Prudential California Realty

## Prudential Real Estate

\* Indicates Homes Being Held Open Sunday

### SAN LEANDRO

#### BRADY BUNCH HOUSE

.....\$329,000

Great 4BD/2.5BA house with character on coveted Glen Dr. in San Leandro. Barbara Reynolds 287-9361, 845-0200

### OAKLAND / PIEDMONT

#### SPECTACULAR ESTATE

.....\$2,950,000

Panoramic SF. views, double lot. Pride. Attention to detail, courtyard atrium.

Roberta Ousterman 530-4372, 428-0900

#### MAGNIFICENT SECLUDED FIXER

.....\$699,000

Oakland Hills, custom 4,100 sq. ft. Tudor. 1+ acres fine architectural details loc. at E. Bay Regional Park. 3+BD, covered patio, 4-car garage. Colette Ford 845-0211, 848-1093

#### PEACEFUL SETTING

.....\$415,000

Vaulted ceilings, two kitchens, canyon views, scenic decks. 4BD/2BA, 2-car gar. Darin Tinsley 287-5837

#### OAKLAND

.....\$375,500

Two-2BD units in great condition. Terrific location, close to shops/trans. Vince Moran 359-9290

#### COZY STARTER

.....\$135,000

This 2BD split level has bonus room, laundry room and full basement. Cynthia 452-6157

#### LANDMARK QUALITY TUDOR

.....\$460,000

Wonderful 3BD/2BA home with cathedral ceilings & leaded windows! Mamie Murti 273-9325, 849-3711

#### PRIDE OF OWNERSHIP!

.....\$395,000

Eight-1BD units. New roof. Good upside potential. Wonderful property! Gaby Olander 849-3711, 526-2418

#### \* ELMWOOD PARK CONDO

.....\$229,000

Spacious vintage condo. 1BD/1BA, garage, lovely detailing. Open Sun 2-5. Candice 273-9024 Warwick 273-9048, 845-0200

#### \* JUST LISTED

.....\$189,000

2309 Ashby, Berkeley. Open Sunday 2-4:30. 1st Open! 1+BD home w/1BD income unit, fireplace, hardwood floors. (415) 921-0113

### NINTH & ADDISON CONDO

.....\$131,500

Close to 4th St. dining & shopping, new paint, new carpets, new gas stove & new refrig. Remod BA, ceramic tile flrs in kit & bath. N. Shima 273-9387, 845-0200

### EL CERRITO

#### MOVE-IN CONDITION!

.....\$249,000

4BD/2BA home close to BART & shops. Fresh paint, new blinds, att. gar. w/inside access. Liz Day 286-7697, 845-0200

#### LOTS FOR SALE

#### 10 LOTS FOR SALE

.....\$1,300,000

Do you dare to buy 10 lots in Oakland's tri-park area. Candice 273-9000 Warwick 273-9048, 845-0200

#### 2 VIEW LOTS

.....\$199,000

In prestigious Claremont Knolls South Bay & Lake Merritt views, utilities on site, soils reports. Michele Aklonis Candace Bennyli 428-0200

#### FREE TRAINING

Looking for an exciting and challenging career? We will help you get licensed and provide you with the best training in the Real Estate industry. CALL KAREN • M-F • 10-4pm (800) 499-5551

ALAMEDA 510.652.2133	ALBANY 510.652.2133	BERKELEY 510.652.2133	BERKELEY SOUTH 510.652.2133	CLAREMONT 510.652.2133
EL CERRITO 510.652.2133	GRAND LAKE 510.652.2133	KENSINGTON 510.652.2133	ARRESTED 510.652.2133	PIEDMONT 510.652.2133

Find us on the internet at:  
<http://www.NorcalRealty.com>



# Calendar

Events Calendar does not accept listings. Announcements for these events can be made in the classified section by calling (510) 339-4066. Listings are made on a space-available basis.

## Monday, February 18

The Alameda County Association of Realtors will hold its 113th annual luncheon on Feb. 18 at 11:30 a.m. at Dino's Restaurant, 1000 Castro Valley Blvd., Castro Valley. Phone: (510) 537-1454. All are welcome. Call (925) 339-4066 for reservations.

## Tuesday, February 20

A seminar on residential appraisal techniques, Truitt and Truitt Lumber Company, 642 Hearst Ave., Berkeley. Homeowner seminar on Feb. 20 from 10 a.m. to 11:30 a.m.; a contractor seminar on Feb. 21 from 9 a.m. to 11:30 a.m. A contractor who specializes in drainage systems, will be at this seminar and review the importance of drainage products and what makes an effective drainage system, and installation tips.

## Wednesday, March 6

Woman to Woman: Finding the right person to buy your own home. Without investigating neighborhood, setting priorities, teaming with industry professionals and the buying process in general. Become an educated consumer! Sponsored

by Marsha Quick of Red Oak Realty and Karen Ward of CMG Mortgage. Workshop held in Albany. Call (510) 718-2134 for reservations.

## Saturday, March 27

The Golden Gate Cymbidium Society's 10th Annual Show and Sale will be held on Saturday, March 27th and Sunday, March 28th from 9 a.m. to 5 p.m.

Admission is free. The show will be held at the Lakeside Garden Center, 666 Bellevue Ave. in Oakland's Lakeside Park. The show will include

Cymbidium Society of America judging, orchid plant raffles, cultural supplies and information, and repotting demonstrations. Call (510) 893-8478 for details.

## Ongoing

Consumer Credit Counseling Service, a nonprofit community service organization in Oakland has a series of free workshops. Registration is mandatory. For more information call (800) 501-SAVE.

Discover Oakland's changing skyline, landmarks, churches and high-

ways on one of the Free Guided Walking Tours sponsored by the City's Community and Economic Development Agency. Call (510) 238-3234 for more information about these and other free tours.

Join University of California pathologist Dr. Robert Raabe from 9 a.m. to noon the first Saturday of every month for a free Sick Plant Clinic at the UC Botanical Gardens, 200 Centennial Dr. in Berkeley. Drop in with a piece of a sick or a dying plant and Dr. Raabe will diagnose the problem. Call (510) 643-2755 or

garden@uclink4.berkeley.edu for more information.

Russell Doi of the Mortgage Network hosts free First Time Homebuyer Seminar on an ongoing basis. Learn about the many first-time homebuyer programs available today. Find out just how much home you can afford to buy. Receive a free booklet that will help you prepare for the biggest investment you may ever make. Call (510) 526-6554 for reservations.

The Orchid Society of California

meets at 7:30 p.m. on the third Monday of each month at the Lake Merritt Garden Center, 666 Bellevue Ave., Oakland. Learn about orchids and their care. Purchase orchid plants at the members' plant sale before the meeting. Call (510) 531-1210 for more information.

To run an event listing, contact John Snyder, real estate editor, Hills Newspapers, 5707 Redwood Rd., Oakland, 94619. Phone: (510) 339-4047, Fax: (510) 339-4066. E-mail jsnyder1@oetimes.com. Events must arrive at least one week prior to publication.

## REAL ESTATE ADVERTISING

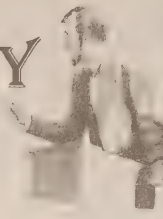
### PRESIDENTS' DAY DEADLINES

SPACE RESERVATIONS: 5:00 P.M. Friday

12 February

COPY & SKETCHES/PHOTOS IN: 3:P.M. Tuesday

16 February



## PRE-APPROVAL

MAKE AN OFFER  
THE SECOND YOU  
MAKE UP YOUR MIND.



Pamela Hancock Beale  
Senior Loan  
Consultant

3838 Grand Ave.  
Oakland, CA 94610  
510-238-0770

To work with a full-service lender, call me today.



Washington Mutual

Program subject to change. Certain restrictions apply. Borrower Pre-Approved subject to acceptable property appraisal. We have loan offices and accept applications in: Washington Mutual Bank, F.A. - many states, Washington Mutual Bank - ID, OR, UT, WA, and Washington Mutual Bank - ID, MT, UT.

## OPEN SUNDAY 2-4:30 p.m.



### 6120 Mazuela Drive, Montclair

Exquisitely designed new custom home with breathtaking views of the Bay and San Francisco. This five bedroom, four and one half bath home features a fabulous grand and spacious family room adjacent to a central gourmet kitchen with access to a level back yard slate patio. Ideal for both family and entertaining.

Offered for \$990,000  
Sherry Benninger  
(510) 339-0400 x 240

The GRUBB Co.  
REALTORS

## OPEN SUNDAY 2-4:30 p.m.



### 3007 Wisconsin Street, Oakland

Move right in to this charming Tudor in Redwood Heights. Features include; three bedrooms, one bath, living room with fireplace, formal dining room and hardwood floors. Enjoy a view of the Bay from the updated eat-in kitchen. The spacious rumpus room opens out to lovely sunny garden. Offered for \$279,000

Michelle Winchester  
(510) 339-0400 or (510) 547-8826

The GRUBB Co.  
REALTORS

## OPEN SUNDAY 2-4:30



### 4907 Cochrane Avenue, Upper Rockridge

Every detail was well planned in this four year old, Craftsman inspired home. Oversized windows in the entertainment areas and the grand master suite capture vistas of the San Francisco Bay. The spacious kitchen/family room opens to a spacious redwood deck overlooking the garden.

Offered for \$725,000

John Karnay  
(510) 339-0400 or (510) 832-5666

The GRUBB Co.  
REALTORS



## Montclair Better Homes Realty

339-4000 / 339-8400

You can find our listings on the Internet,  
<http://www.re-bayarea.com>

Attention Homebuyers! Don't even think of buying a home without calling for a free copy of THE HOMEBUYER'S REPORT. For your free copy of the Homebuyer's Report, please call Montclair Better Homes Realty.



**WINNING COMBINATION.....\$599,000**  
Master among mature trees on this flat 1/2 acre, is this beautiful 3BR plus den home. High ceilings! Very elegant!  
CAROLYN HASTINGS (925) 837-2200



**PIEDMONT FIXER.....\$375,000**  
Choice of location & affordable price, lots of potential. 3BR, 2.5BA Charming Traditional minutes to shopping, schools & freeways  
MARTHA SHIN 287-9806



**1800 BAY VIEW!! A-1 CONDITION.....\$359,000**  
Just listed brown shingle townhome, 3BD, 3BA, remodeled kitchen w/family room. Darkroom, maximum privacy, close to schools, shopping, freeways. 34 Sereno Circle. MARTHA SHIN 287-9806



**ROMANTIC CRAFTSMAN!.....\$329,000**  
Beautiful & gracious living awaits you in this grand home. Sit on the balcony and enjoy Lake Merritt. Fireplace, hwd flrs, large rooms, plus much more. 456 Shaw Ave. MARIA SINCLAIR 287-9596

## THE FOLLOWING PROPERTIES EXCLUSIVELY LISTED. PLEASE CALL FOR AN APPOINTMENT.

**NEW SINGLE STORY CUSTOM HOME!.....\$795,000**  
Master among mature trees on this flat 1/2 acre, is this beautiful 3BR plus den home. High ceilings! Very elegant!  
CAROLYN HASTINGS (925) 837-2200

**RETURN TO THE AGE OF ELEGANCE.....\$469,000**  
Old World Charm. Large grand formal rooms, 2 master suites, plus 3 large bedrooms - South Bay views.  
JENNIE LIPPINCOTT 665-7137

**INCREDIBLE VALUE!.....\$359,000**  
In this traditional Oakmore gem. Beautiful hardwoods, in-law and large corner lot are just a few desirable features.  
ROSEMARY GREENE 635-9842

**CHARMING BUNGALOW.....\$149,950**  
Spacious & charming bungalow in a quiet neighborhood. Perfect for the first time buyers. Hardwood floors & private yard. Open Sun. 2-4:30. 8916 Seneca. NONI ROBINSON 339-8400

**BAY VIEW.....\$624,000**  
Beautifully striking contemporary, 3 years old, over 2,800 sq. ft. 3BR, den, family room, 2 grand fireplaces, unique water throughout with every amenity. Relaxing near deck to enjoy the view.  
NAHID NASSIRI 531-1670

**UPDATED CLASSIC RANCH.....\$379,900**  
Seller transferred, must sell this pristine Danville home after adding loads of extras; hardwood floors, skylight, indirect lighting, updated baths, Anderson wood door leading to large yard w/sparking pool & built-in BBQ. 3BR, 2BA, 3-car garage, floor plan great for entertaining. View to Mt. Diablo  
SHIRLEY CULLUM (925) 837-2200

**UPCOMING LISTING.....\$345,000**  
English Tudor with all of its original details & architectural beauty. 5 bedrooms, 2 bath, large kitchen centrally located in Redwood Heights.  
NONI ROBINSON 287-2573

**CUTE STARTER HOME.....\$115,000**  
Perfect condo alternative. Two plus bedrooms, new kitchen, new carpet & paint. Owner wants an offer! MARIA SINCLAIR 287-9596

**MAJESTIC AREA.....\$455,000**  
Spacious San Ramon dream home features a generous use of granite, hardwood & hardwood flrs in kitchen, 4BD, 2BA, master suite & gourmet kitchen with large informal eating nook & built-in family room w/fireplace.  
FRANCES LOW (925) 837-2200

**WHAT A JEWEL!.....\$379,900**  
Sparkling 4 BD, 3 BA San Ramon home nestled in a quiet corner of Twin Creek Hills. Upgraded and redecorated with plantation shutters, plush carpeting and new appliances. Large private yard backs to open space.  
GINNY REEVES (925) 837-2200

**GREAT BEGINNINGS.....\$299,000**  
In great neighborhood in Montclair. 3BR, 2BA, family room, fireplace in living room, 2 car garage w/entry into home. All of this on a 16,000 sq. ft. lot! Call today to see.  
NAHID NASSIRI 531-1670

**MONTCLAIR LOT!.....\$79,000**  
Build your custom home in Montclair on this upslope lot! Cambridge Design Group plans available. Please to sell!  
CHARLENE CLAYBAUGH (510) 339-8400

**INCOME FOR THE FUTURE.....\$455,000**  
Investment property 7+ units near Temescal, good units mix, lots of parking plus income potential, freshly painted off street parking  
ARNOLD MUELLER 530-6099

**SOUTH BAY VIEW.....\$379,000**  
From this spacious split-level Sequoyah Heights home, 4 BA, 2.5 BA, formal dining and a sunken family room w/cozy fireplace await you family & friends! Seller will credit for cosmetics!  
ROSEMARY GREENE 339-4000

**NEW! EXCELLENT INCOME OPPORTUNITY.....\$225,000**  
Unbelievable value in this gleaming triplex modification for care facility. Includes access for non-ambulatory residents.  
ROSEMARY GREENE 339-4000

**CUTE CRAFTSMAN.....\$158,000**  
Lots of warm woods plus gleaming hardwood floors, sunny kitchen, level out private yard, EZ freeway access, walk to shops.  
ARNOLD MUELLER 530-6099

**DIAMOND BEAUTY.....\$489,000**  
3935 S.D. 3BA contemporary in-level Danville home wherever 50 yr old, beautiful & part. Beautiful w/d-deck location w/open views. Approx 1/2 acre lot. Access to private parks, 2 pools, tennis & sports courts.  
See listing 120-50024 Foxhall Court. RON GATTI (925) 837-2200

**MONTCLAIR FIXER W/VIEW.....\$365,000**  
Price reduced! Spacious farm home near schools & shopping, sunny kitchen, large rooms, quiet area, expansion poss, lots of potential here. Call today. Open Sunday 2-4:30. 2770 Artye St.  
ARNOLD MUELLER 530-6099

**HONEYMOON COTTAGE.....\$150,000**  
Cute, charming cottage on large priv. uphill lot. New kitchen and bath, view of Hills & Bay, expansion poss. Truly one of a kind.  
ARNOLD MUELLER 530-6099

## WE ARE EXPANDING OUR MONTCLAIR OFFICE.

We have a few openings for newly licensed Real Estate agents, who want to work as an assist. for a Broker, while you learn the business and get paid. Please call Gloria for an interview, (510) 339-8400.



## Patanet

FROM PAGE C4

Karen messaged back: Hi. We were both on tour today, but not together. I saw 30 or 40 houses today. Can't believe I didn't run into you.

"Wow, 30 or 40 houses!" I said to Anet. "Do you suppose this is typical? I must talk to Karen," and so I did. When I reached her, Karen said that she'd counted them up and that she had seen "only" 29 houses that day. Carol had taken her own car because she wanted to see different ones. But when they tour together and spend the whole tour time from 9:30 to 1:30 looking, they generally see 30 to 40 houses.

I told her that we usually see 20 to 25 houses on Thursdays and that I'm sure we've never seen as many as 40 which is an awful lot of houses. How do they do it, I wanted to know. They move fast. I knew that. But how do they organize their tour? How do they select what they will see, to what areas do they go, do they map

out a route ahead of time?

Karen spends part of Wednesday each week, the day before the Berkeley tour, going over the list and marking the houses she wants to see. Typically, there are 80 to 100 houses on the list, many of them new listings in Richmond and El Cerrito, Berkeley and Kensington, Albany, Rockridge and Montclair. Karen chooses houses that she thinks may work for buyers she has and she goes to see houses that may give her information about listings she has coming up.

Next she copies pages from a Thomas Brothers map book and marks a spot for each house she plans to visit. That's it. This week she was alone so she began from her home in Berkeley, went first to the houses closest to it, then moved north to El Cerrito, circled back through Albany and the middle of Berkeley, went on to South Campus, Rockridge, and finally to Montclair. It's a help that she has lived in Berkeley all of her life and knows her way around all of these areas.

"Tell me," Karen says, "how you do your tour." I tell her that on

Wednesday I go through the tour list and read the listing information for each house on tour. I make my selections, then print out MLS sheets for each house we will see. I give the stack of listings to Anet who orders them and figures out exactly what our route will be. Anet makes notes on where to turn and which side of the street the houses are on.

"Do you make notes about the houses you see?" I ask Karen. She doesn't. After tour she puts flyers that she has picked up at the open houses in the folders she keeps for each buyer. She calls her buyers to talk with them about these houses, making arrangements for them to see houses if she thinks they are good fits.

I tell her that I make notes about all the houses we see, that I keep them for a year or more, and that every once in awhile I have occasion to go back and read what I wrote. But my notes have limited usefulness. Frequently what I want to find out from my old notes, I didn't happen to write down. Still, it probably

See PATANET, Page C7

## New tax rules kinder to home offices

By Jan Zobel

Millions of small business owners, previously unable to claim an office-in-home because of strict IRS guidelines, may now find it easier to take this deduction.

New tax laws effective January 1 liberalize the home office requirements.

Prior to January 1, in order to deduct a home office, self-employed people needed to have a space that was used regularly and exclusively as either the primary place of work for the business, a place to meet with clients or customers, a separate structure not connected to the house, or the sole storage place for business inventory or product samples.

### More can reap benefits

This meant that small business owners and independent contractors who used their homes for administrative work only, even if a separate room was set up and used exclusively for that purpose, were not able

to take the potentially valuable home office deduction.

Consultants who work primarily at clients' offices, plumbers whose principal place of work is at the job site, and psychotherapists who see clients elsewhere but do their billing at home were among those who were unable to take this deduction.

Beginning January 1, 1999, the office-in-home deduction is available not only to those who meet the old guidelines but also to self-employed people who have no other location where they conduct substantial administrative or management activities for their business.

### Tax returns use old rules

Telecommuters and other employees can take this deduction only if use of the home is for the convenience of their employer. Tax returns for 1998, due April 15, must be prepared using the old rules.

In order to deduct business use of a home under the new rules, there still must be a space that is used reg-

ularly and exclusively for business. The home office does not have to be a separate room, but must be a clearly definable space in which personal activities take place.

One rule that hasn't changed is that home office expenses can't be deducted if the business has a loss or if deducting the home office would create a loss.

However, any home expenses can't be claimed in the current year because of a business loss carried over to the next year's return.

Homeowners already are claiming the mortgage interest deduction on their estate tax they pay but when they claim these expenses are deducted for an office-in-home, not only come tax reduced but there is a deduction of self-employment tax as well.

Additionally, claiming a home office means that a portion of home expenses as rent, utilities, insurance and depreciation, which could

See ZOBEL, Page C7

### NEW LISTING



#### 5780 Balmoral Drive, Oakland

This custom split level home, with a master suite with two additional bedrooms, has been meticulously cared for. The kitchen has been beautifully updated with Corian counter tops, a gas cook top, double oven and an eat-in area. Other features include an oversized living room with fireplace, family room, and formal dining room and an additional recreation room and level garden.

OFFERED AT \$475,000

Kurt Buchholz

(510) 339-0400 or (510) 531-1091

Information deemed reliable but not guaranteed

THE GRUBB CO.

REALTORS

### NEW LISTING



#### 5511 LaSalle Avenue, Montclair

The dramatic entry of this lovely home features floor-to-ceiling windows that capture the lovely parklike view.

Features include:

- 3 bedrooms and 2 baths
- Family room, formal dining room and spacious garage

Price Upon Request

Elizabeth Dickson

(510) 339-0400 or (510) 849-0801

Information deemed reliable but not guaranteed

THE GRUBB CO.

REALTORS

### NEW LISTING



#### 668 Blair Avenue, Piedmont

- Gorgeous views of San Francisco and beyond
- Elegant formal living with high ceilings and exquisite architectural details
- A very spacious and comfortable family room with warm fireplace and city views
- State-of-the-art kitchen with French doors out to sunny patio
- A glorious master bedroom retreat with city lights and fireplace
- Walk-in wine cellar
- Well designed exterior decking creating unique seclusion and capturing expansive views

Offered at \$849,500

Donald Grubb Jr.

(510) 339-0400

Information deemed reliable but not guaranteed

THE GRUBB CO.

REALTORS

# COLDWELL BANKER

## THE PREMIER REAL ESTATE COMPANY

SINCE 1906

### FIRST TIME OPEN SUNDAY 2:00-4:30 PM

424 EL CERRITO - Piedmont Cutie - This 3BD/1.5BA home has a view and a yard! There is a formal dining room, fireplace, recreation room, eat-in kitchen, h/dwd flrs. **NANCY DICKEY**.....\$399,000

6305 MELVILLE - Quiet & Pano Views - Glorious views, sophisticated contemp style, generous decks & a Piedmont Pines location invite you! 3BD/2BA, "plus" features. **RACHEL BAILER**.....\$364,000

7380 SARONI DR. - Montclair Home - Level-in, level-out, one story with family room. Corner lot. 3BD/2BA & master suite. **JACK BRENNEMAN**.....\$295,000

### OPEN SUNDAY 2:00 - 4:30 PM

5560 GOLDEN GATE.....ROCKRIDGE.....4+BD/3+BA.....\$849,950.....ELLEN LANCASTER

### BY APPOINTMENT • 339-1174

OAKLAND • MONTCLAIR • PIEDMONT • ALAMEDA

**BRAND NEW VILLA.....\$850,000**  
Magnificent Italian Villa in a private Montclair setting beautifully crafted and luxuriously appointed Bay views. **Fritz Hochfellner**

**PIEDMONT - SPECTACULAR VIEW.....\$534,000**  
Ranch style, level-in 2+BD/2.5BA, den, rumpus, front patio, back deck, hardwood floors. View of S.F., Bay & 2 bridges. **Norm Robinow**

**A SPECIAL PIEDMONT HOME.....\$499,000**  
Just reduced! Large 2-story home with fireplace, FDR, plus 2 bedrooms, 2 bathrooms, den, plus a yard to play in! **Adrienne Broché**

**PENTHOUSE VIEW.....\$499,000**  
Without the lower floor, this contemporary is perfect for a family, huge Bay views, decks, shows like a dream. **Fritz Hochfellner**

**NEW LISTING.....\$299,000**  
Cozy cabin in Montclair w/filtered Bay views. 3+BD/1.5BA on large lot. Pretend you're in Tahoe everyday! **Lynne Bantle**

**MONTCLAIR FIXER.....\$265,000**  
Looking better every week! Don't hesitate to make offer while work in progress. 1924 cottage on huge lot! **Marilyn Bremser**

**MOVE RIGHT IN.....\$224,500**  
Bright & cozy, 2+BD, rumpus room, interior access garage, large yard, updated kitchen, workshop. **Vicky Faulk**

**CONTRACTOR'S DREAM.....\$195,000**  
An opportunity to polish a diamond in the rough. 3BD/2BA, formal dining, on a cul-de-sac with lovely views. **Ruth Lockhart**

**WHY PAY RENT?.....\$87,000**  
Sunny, large one bedroom condo is freshly painted, has new carpet. Walk to Piedmont Ave. or Grand. Terrific value! **Marilyn Bremser**

**VALUE, VALUE!.....\$83,000**  
With excellent loans available, this condo decision beats paying rent. Newly carpeted. One bedroom, great location. **Marilyn Bremser**

Coldwell Banker &amp; Cendant Mortgage

## Phone In, Move In

Apply For A New Mortgage  
Or Refinancing By Phone  
& Receive A Decision  
The Same Day...  
It's That Easy.

1-888-281-9203  
CALL TOLL-FREE

### OPEN SUNDAY 2:00 - 4:30 PM

938 THE ALAMEDA.....BERKELEY.....3BR/1.5BA.....\$365,000.....PAT BRENNAN

1175 KEITH.....BERKELEY.....2BR/1BA.....\$395,000.....LYDIA MELSEN

5646 MARIN.....RICHMOND VIEW.....3BR/1BA.....\$229,500.....CHRIS COHEN

### BY APPOINTMENT • 486-1495

BERKELEY • KENSINGTON • ALBANY • EL CERRITO • RICHMOND

**EL CERRITO 4-PLEX WITH SF VIEWS.....\$495,000**  
3BR/2BA owner's unit full of sunlight with deck. Others are sweet, 2BR/1BA units. Well located near shopping, restaurants and transportation.

**CHARMING NORTHBRAE BUNGALOW.....\$365,000**  
REDUCED \$34,000! Walk to Solano shops and restaurants. 3BR/1.5BA, split-level floor plan, built-ins. Large fenced yard. Wood floors under carpet, new roof.

**HUGE BAY VIEWS FROM EL CERRITO.....\$399,000**  
Fabulous view from this 3+BR/2+BA home with family room, formal dining, breakfast room and hardwood floors. Plus decks and patio.

**MEDITERRANEAN LAKESHORE 4-PLEX.....\$398,000**  
JUST LISTED! Handsome 4-plex in popular neighborhood, a few blocks to the Grand Lake Theater. 2BR, 2BA penthouse plus 3 charming studios & 3 garages. Walk to shopping, restaurants & transportation.

**BERKELEY HILLS TAHOE STYLE CONTEMPORARY.....\$395,000**  
Gorgeous wooded, creekside setting. Striking open floorplan with 2 loft-style bedrooms, 1 bath. Picture windows with some Golden Gate view, decks and 2-car garage. A must see!

**SUPERB NORTHSIDE CONDO.....\$269,000**  
JUST LISTED! Special 2 story design in classic 1920's Northside building. 2BR, 1BA & extra "plus" room for office/guests. H/dwd floors, beamed ceiling, views. Garage & storage. Walk to UC, shops & restaurants.

**NORTH BERKELEY CRAFTSMAN BUNGALOW.....\$249,000**  
JUST LISTED! Super Westlake lot, walk to shops, restaurants, and parks. 2 bedrooms, formal dining room, hardwood floors & fireplace. Deck, yard and rear cottage for office/guests/in-law.

**CUTE ALBANY MACGREGOR.....\$239,000**  
JUST LISTED! Darling 2 bedroom with formal dining, hardwood floors, fireplace and garage. Lovely yard with lemon trees, pine trees, rose arbor and loads of sunshine.

**BRIGHT CONDITION IN RICHMOND VIEW.....\$229,500**  
JUST LISTED! Lovely home in desirable Richmond View. 3BR, formal dining, quality custom eat-in kitchen, remodeled bathroom and an elegant marble fireplace. Large lot w/partial North Bay views and 2 car garage.

**NORTH BERKELEY MEDITERRANEAN BUNGALOW.....\$209,000**  
JUST LISTED. Single story home, 2 BR, 2 bedrooms, 1.25 bath, open dining. Fireplace, hardwood floors plus large, fenced backyard. Needs some work, but great price for the location!

**VIEWS OF DOWNTOWN OAKLAND AND HILLS.....\$149,000**  
Lovely, spacious 2BR, south-facing unit with loads of sunlight. Remodeled kitchen and bath, with fireplace and balcony. Heated pool and underground parking.

**RICHMOND HILLTOP PATIO HOME.....\$125,000**  
JUST LISTED. Spacious 3BR/2BA home on one level with attached 2-car garage. Super convenient, close to shopping with good freeway access.

Coldwell Banker &amp; Cendant Mortgage

## Phone In, Move In

Apply For A New Mortgage  
Or Refinancing By Phone  
& Receive A Decision  
The Same Day...  
It's That Easy.

1-888-281-9197  
CALL TOLL-FREE

## BAY AREA LEADER IN HOMES LISTED AND SOLD

6137 La Salle Ave., Oakland • 339-1174  
E-Mail: montclair@coldwellbanker.com

## Expect the best.

1495 Shattuck Ave., Berkeley • 486-1495  
E-Mail: berkeley@coldwellbanker.com

To access information for our listings, contact us at our Internet address: <http://www.coldwellbanker.com>



## Prudential names new hills-area manager

From staff reports

**LAKE CREEK** — Marlene Bortano has been hired as the new Prudential California Realty manager for the hills area. According to A. David Cobo, Prudential California Realty CEO, Bortano will be in charge of the continued growth of the California Realty's market in the hills area. Bortano is a former sales associate and has been with Prudential California Realty for over 18 years. She joined Prudential California Realty while the company was under the name of the Mason McCallum name and is a life member of the company's President's Club. She is a former member of the Oakland Association of Realtors.

"We're proud to welcome Marlene as a Prudential California Realty branch manager," said Cobo. "She is an accomplished real estate professional who is focused on providing our clients the highest quality service."

According to Lynn LeRoy, Director of Network Relations for Prudential California Realty, "Marlene's professionalism, commitment and years of experience in the Piedmont and Claremont communities make her a valuable addition to our company."

The Prudential California Realty Piedmont office is located at 342 Highland Ave. and can be reached at (510) 428-0900. The Claremont office is located at 2 Tunnel Rd. and can be reached at (510) 845-0211.

Prudential California Realty is one of Northern California's leading real estate companies, with 90 offices and more than 2,500 Sales Associates throughout the Bay Area and Northern California.

## The Mortgage Company that Delivers Results...Period!

Lowest Rate Loans Available for EVERY Credit History

- \* Purchase & Refinance Loans
  - \* Residential & Investment Properties
  - \* Guaranteed Complete Satisfaction
- Complimentary Consultation: 510-444-8420  
Ask for Rene

**RIGHT TRAC FINANCIAL GROUP**  
3468 Mt. Diablo Blvd., B-200, Lafayette 94549

## REALTOR 523-1010

**OAKLAND**

**NEW BUILDING.** Store front with 2 bedrooms units. Full basement and mezzanine. Moon Tam, 747-1620.

**GREAT NEIGHBORHOOD NEAR** City view, easy to manage & maintain. Call Kittly Wan, 747-1621.

**ADAMS POINT** 19 one bedroom 1 1/2 plus two bedroom unit. Ruth Lee, 523-3877.

**Fixer home buyers.** Near Intl. Blvd. 1 1/2 bath, updated, new kitchen, renovated bath, paint inside and out. Sharon, 748-1756.

**LAKE MERRITT.** Two PLUS units, hardwood floors. Kittly Wan, 747-1620.

**REDUCED ON THESE 4 UNITS.** All 2 bedrooms, 1 bath. Ron Bang, 748-1756.

**CORNER CONDO UNIT.** Two bedrooms, 1 1/2 bath. Moon Tam, 747-1620.

**SALES - RESIDENTIAL - INCOME - COMMERCIAL**  
We speak Mandarin, Cantonese and English  
我們精通國、粵、英語  
Call Kittly Wan 747-1620  
http://www.alamedaestate.com

**SALES - RESIDENTIAL - INCOME - COMMERCIAL**  
We speak Mandarin, Cantonese and English  
我們精通國、粵、英語  
Call Kittly Wan 747-1620  
http://www.alamedaestate.com

## HARBOR BAY REALTY

SALES • RENTALS • PROPERTY MANAGEMENT  
**523-1144**  
885 Island Drive, Alameda (above Longs Drugs)

Check us on the net, where your home can be viewed by over 33 million people worldwide! <http://listinglink.com> or e-mail us at [harborbay@aol.com](mailto:harborbay@aol.com)

**Oakland**

**San Leandro**

**1175 81 ST. Lot.** Great site for duplex! 1/2 acre lot, new and may carry with good investment. Call for details. Richard Powell 747-1620.

**344 MAYBELLE.** A large 2 BD, 1 1/2 bath, in a quiet neighborhood above city. Located in a small complex with pool and covered parking. Russ Grant 814-4713.

**647-74 MacARTHUR.** Two bedrooms, 1 bath, in good condition! Both units are close to Mills College. Call for details. Russ Grant 814-4713.

**715 JAYNE AVE.** #203. Spacious 2 bedroom, 1 bath condo near Lake Merritt! Formal dining room, fireplace, security building, a carport. Call for details. Russ Grant 814-4713.

**344 MAXWELL AVE.** Lovely single home in Maxwell Park ready to move in! 1 1/2 baths, freshly painted and updated in full basement for second bathroom. Call for details. Russ Grant 814-4713.

**3707 KILLIP ROAD.** Cute family home in desirable neighborhood with lots of room. Single level with three bedrooms, 1 bath, detached garage, sunny yard and all necessities. Steve Sorenson 814-4713.

**471 57th St. Fourplex!** Town 1, 2, 3, 4. Each unit has 1 bath. All units include a refrigerator and deck, some include a carport. Call for details. Russ Grant 814-4713.

**471 57th St. Fourplex!** Town 1, 2, 3, 4. Each unit has 1 bath. All units include a refrigerator and deck, some include a carport. Call for details. Russ Grant 814-4713.

**471 57th St. Fourplex!** Town 1, 2, 3, 4. Each unit has 1 bath. All units include a refrigerator and deck, some include a carport. Call for details. Russ Grant 814-4713.

**471 57th St. Fourplex!** Town 1, 2, 3, 4. Each unit has 1 bath. All units include a refrigerator and deck, some include a carport. Call for details. Russ Grant 814-4713.

**471 57th St. Fourplex!** Town 1, 2, 3, 4. Each unit has 1 bath. All units include a refrigerator and deck, some include a carport. Call for details. Russ Grant 814-4713.

**471 57th St. Fourplex!** Town 1, 2, 3, 4. Each unit has 1 bath. All units include a refrigerator and deck, some include a carport. Call for details. Russ Grant 814-4713.

**471 57th St. Fourplex!** Town 1, 2, 3, 4. Each unit has 1 bath. All units include a refrigerator and deck, some include a carport. Call for details. Russ Grant 814-4713.

## Zobel

FROM PAGE C6

otherwise be deducted, can now be claimed as business expenses.

Another benefit of claiming a home office is that a greater percentage of car expenses become deductible.

Without an office-in-home, most taxpayers cannot claim the miles driven from home to the first business stop of the day and from the last stop of the day back home as this is considered non-deductible commuting mileage.

With a deductible home office, every trip from home to another place of business is considered a trip between two business locations and is fully deductible.

In order to claim the home office deduction, the percentage of home used for business must first be calculated.

Rent or mortgage interest, utilities,

ties, maintenance, real estate taxes and insurance are then added together and multiplied by the percentage of business use. Depreciation on the business portion of the home is added in. The end result is the allowable office-in-home expense, which is fully deductible as long as the business profit is at least as much as this total.

One caution to keep in mind when deciding whether to claim a home office is that taking the deduction now may have tax ramifications when the house is sold.

Jan Zobel, EA is a Montclair tax professional who specializes in working with self-employed people. Part of this article is excerpted from her book *Minding Her Own Business: the Self-Employed Woman's Guide to Taxes and Recordkeeping* which is available at bookstores or from EastHill Press at (800) 490-4829.

## Patanet

FROM PAGE C6

helps me to remember houses by writing something about them.

Since we're on the phone and have the chance, Karen and I start talking about the market. It's still slow but it seems to be picking up a little this last week. There were certainly more houses on tour this week.

Visiting houses, watching what comes up on the multiple listing and what sells gives us a feel for the market. It helps us figure out asking prices for our listings and tells us something about what our buyers will have to pay to win in a competition. Determined buyers often develop their own sense of the market in the same way that we do: they go to open houses, remember what they saw, get feedback about what sold,

how quickly, and for how much. In the process, they begin to understand what is going on with the current market.

One difficulty for agents and buyers, however, is knowing when a sale is a "blip" and not a true indication of market value. For instance, I remember talking with a listing agent about a sale in the Berkeley hills about a year ago. There had been several offers, and this would normally have resulted in fair market value for the house, but the agent said that the winning offer was considerably higher than the others. The new owner had unlimited funds and wanted that particular house only; he had bid so high, he knew he couldn't lose.

Pat Talbert and Anet Tarpoff are licensed agents and area specialists who offer hourly real estate consulting and coaching. Call them at (510) 653-2050.



GOODY MORTGAGE & INVESTMENT INC.

## Real Estate Loans

Goody's Got It All!

**PURCHASE - REFINANCE**  
1st or 2nd Loans - Equity Lines to 100%

**FREE CONSULTATION & PRE-QUALIFICATION 658-8000**

**Personal Professional Service Since 1982**

4410 HOWE ST., OAKLAND 94611 R.E. BROKER - CA. DEPT. OF R.E. 516-227-0931



HANNAH GOODY



**TOM EVANS**  
Realtor  
Serving all of West Contra Costa County  
See Me About My Professional and Aggressive Marketing Plan  
**758-8050 724-3841**

**BUYING or SELLING**  
Call Tom

**BARTELS-REALTORS®**  
Each Office is Independently Owned and Operated

**PINOLE VALLEY.....\$247,000**  
Select 4 bdrm, 2 bath, rancher, formal dining room, sunken living room, fireplace in family room, 2 car attached garage, newer roof, off-street parking and a huge rear yard.

**PICTURESQUE VIEWS.....\$239,950**  
4 bdrm, 2.5 baths, contemporary 2 story, formal dining, family room with fireplace, breakfast area. It's a beauty!

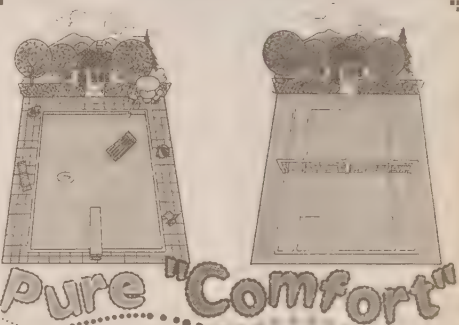
**FIRST TIME BUYER.....\$105,000**  
1 bdrm, 1 bath, model unit, overlooks pool, faces out to a lovely park, inside laundry with washer & dryer.

## CASTLE ROCK REALTY



**PROPERTY MANAGEMENT**  
**OF**  
**HOMES & APARTMENTS**  
**528-9292**

966 SAN PABLO AVE., ALBANY



You've been house hunting...but you just can't find the house that's comfortable for the whole family. The Hills Newspapers can help! Just look in our **Real Estate Section!**

# IF YOU'RE BUYING A HOME

Walk through our expanded Real Estate Section - the East Bay's most comprehensive list of available homes.

The Montclarion • The Piedmonter  
The Berkeley Voice • The Journal

## Castro Valley

**\$240,000 19219 VAUGHN AVE.** Single level ranch style home with 2 bedrooms, 1 bath. Newly remodeled, new roof, French doors to large private rear yard. New wall furnace and newer WW carpeting. Bev & George Williams 522-7173



# State Inspection Association yields stamp of quality

Buying a house is one of the most difficult transactions anyone can make, and having a qualified inspector to advise you about what is important and less important is an absolute must.

The State of California does not require a license for such an important person as an inspector; therefore, anyone who wants to call himself an inspector may.

A house is one of the most complicated things to inspect because of all of the systems and things that can be a problem. A potential buyer is

## Firm Foundation

By Don Pearman

dependent upon a quality inspection to get a good house.

I recently was asked to speak at the annual conference of members of the California Real Estate Inspection Association.

These people would pay a hefty fee and devote three days to seminars, discussions and other educational activities designed to further their learn-

ing as inspectors. I have given many talks to many kinds of groups, but I have never spoken to a more interested and knowledgeable group.

I also attended the luncheon for participants the day that I spoke. Awards were being given to members for their dedication to and participation in CREIA, and I was struck by the candor and sincere enthusiasm about the role played by CREIA in the life of the average CREIA inspector.

I believe that experience and training can make a good inspector; it's not hard to report on wiring

when you have wired 100 homes or report on a foundation when you have installed 100 of them. With any trade that concerns a home, experience is everything.

Apparently, the State has adopted CREIA's program as being one of the programs that is recommended for inspectors to follow. The American Society of Home Inspectors (ASHI) is another group whose programs the State recommends. ASHI is a nationwide group, while CREIA is concerned with California construction. It is not uncommon for top-notch in-

spector to belong to both groups.

For years I have harped on the idea of the State licensing inspectors. I may be ready to change my mind. The self-policing that organizations such as CREIA represent may make licensing unnecessary. As a consumer, starting with a CREIA inspector may be a better way to get a quality inspector than hiring someone self-designated.

If you want to become an inspector, get all the experience you can get in the trades and qualify to become a CREIA or ASHI inspector.

If you are looking for a inspector, pick the area of property to be inspected, the real estate signs and office that has the most signs for the most experienced

Don Pearman is a contractor, author of "The Termite Report: How to Save Your Home from Pests, Rot and Earthquakes," and dress questions to 2001 Home Ave., Oakland, CA 94602. (510) 530-9444 Fax: (510) 530-9455.

## Online warnings aid would-be equity loan borrowers

DALLAS — If you are thinking about taking out a home equity loan, you owe it to yourself to become an educated consumer before committing to any loan agreement.

To help consumers make well-informed decisions, The Associates is publishing "Helpful Hints for Homeowners," a list of 10 recommendations to consider before using your home to secure a loan, to consolidate bills, or for any reason. The checklist offers solid advice on topics that are important to homeowners.

"Helpful Hints for Borrowers" is available on The Associates Internet site ([www.theassociates.com](http://www.theassociates.com)). Consumers also can receive a free copy

by calling 1-800-458-0040. The tip list is the first of a series of consumer guides planned by The Associates. The company also is preparing guides on the wise use of credit and another on how to shop for a loan.

For many Americans, the equity in their homes is their most valuable asset. If you are considering a home equity loan, here are some helpful hints to help you protect your equity.

- Investigate carefully all the possibilities open to you before you decide to obtain a loan.

- Check with the Better Business Bureau in your area to assess the lender's reputation.

- Beware of entering into a loan

transaction with anyone who comes to your door or with anyone who you did not contact first.

- Never sign any documents that you do not understand or which put your home on the line without first talking to someone.

- Ask questions, do not sign anything until you receive an answer, and ask about options.

- Take a friend with you to review the documents and always understand the role of the broker. A broker usually receives a commission from the lender.

- Never sign blank documents or documents with any blank spaces.

- Do not give in to high-pressure

tactics. If the lender does not give you all the time you need to read and understand your loan papers, look for one who will.

- Be prepared to walk away, even if you need to return to the lender's office another day.

- Always remember that you have at least three days to get out of the contract for any reason.



MONTCLAIR  
BETTER HOMES REALTY  
(510) 339-4000

## By Representing BUYERS ONLY

100% of my expertise devoted to  
A past Buyer says: "...I could not  
done it without you."

Edith M.

Voice Mail: (510) 287-  
Home Office: (925) 530-

## NORTH BERKELEY HILLS JEWEL



Open Sun 1-5

### 445 Michigan

Enjoy Golden Gate views from the living room of this meticulously maintained 3 bedroom/2 bath home. Walk to Kensington shops, easy access to UC Berkeley and San Francisco commute.



Offered at \$389,000



GRAZINA BIVINS

(510) 527-8533  
CLAREMONT OFFICE  
Two Tunnel Rd, Berkeley, Ca 94705

## The GRUBB Co.

REALTORS

Over 30 Years of Service - Experience is Essential

Open Sunday 2-4:30 p.m.



### 6120 MAZUELA DRIVE NEW LISTING \$990,000

Exquisitely designed new custom home w/breathtaking views of the Bay & S.F. This 5 bdrm/4 1/2 ba home features fam rm, gourmet kitchen w/access to slate patio. SHERRY BENNINGER

### 78 STRATHMOOR DR. NEW PRICE \$749,000

This new home is a work of art w/soft Tuscan plaster interior, handcrafted doors & ironwork. A luxurious bath highlights the master suite. KURT BUCHHOLZ

### 4907 COCHRANE AVE. NEW LISTING \$725,000

Four-year old sun drenched Craftsman home in ideal location. 4 bdrms/2 1/2 ba w/Bay views, level garden and spacious kitchen/family room. JOHN KARNAY

### 4305 SAINT CLOUD COURT \$489,000

Lovely Ridgmont Contemporary w/4 bdrms/3 ba. Elegant living rm w/fireplace, modern eat-in kitchen, spacious family rm & large bonus room with built-ins. CARIN CAROE

### 3042 HOLYROOD DR. NEW LISTING \$439,000

A traditional Piedmont Pines home w/cathedral beamed ceiling, custom iron work, updated kitchen and lovely family room w/built-ins and 2nd fireplace. DEBRA DRYDEN



### 4400 EVANS AVENUE NEW LISTING \$389,000

Beautiful updated home situated on a level site w/ easy access to a large sunny garden. 4 bdrms/2 ba w/level kitchen with large eating area. CAROL ROBBIANO



### 37 ARTUNA AVE, PIEDMONT NEW LISTING \$299,000

Across from Dracena Park, this home offers an open floor plan, efficient kitchen, secluded garden & sunny deck. SANDRA VOGL

### 1155 MOUNTAIN BLVD. NEW LISTING \$299,000

Montclair split level w/2 entries. 2 master suites, great for entertaining. Level-in 2 car garage, decks & patio. JUDY RANKIN

### 3007 WISCONSIN ST. NEW LISTING \$279,000

This charming Tudor features 3 bdrms/1+ ba, hwd flrs, spacious rumpus rm, sunny garden & view. M. WINCHESTER

## Piedmont - By Appointment



### GLEN ALPINE ROAD \$2,495,000

An English Country Estate on a level site. Elegant formal rooms, European library & luxurious master suite 10+ bedrooms/7+ baths & guest house. SANDRA VOGL

### GRACIOUS LIVING NEW LISTING \$895,000

The inviting entry of this classic Colonial leads to a spacious formal living room. Features include: 5 bedrooms/3 baths, elevator & hardwood floors. ANGELA WEI GRUBB

### STYLISH TRADITIONAL NEW LISTING \$849,000

Elegant Traditional w/ gorgeous SF/City views. Spacious kitchen, comfortable fam rm & mstr retreat. DONALD GRUBB

## Oakland - By Appointment

### MONTCLAIR CONTEMPORARY \$658,000

Smashing Contemporary. Quality up grades throughout. SF Bay views. 5 bdrms/3ba, family room & den. ED KUO



### CUSTOM BUILT SPLIT LEVEL NEW LISTING \$475,000

This meticulously cared for split-level home features a master suite & 2 additional bdrms. The kitchen has been beautifully updated with wonderful quality finishes. KURT BUCHHOLZ

### NEW LISTING PRICE UPON REQUEST

The dramatic setting of this Piedmont hillside of Montclair home, is enhanced by expanses of glass. With 3 bdrms/2 ba, fam rm & formal dining room. ELIZABETH DICKSON

### SUNNY TRADITIONAL NEW LISTING \$299,000

Charming home near Piedmont Ave. Light & airy, w/wood floors & built-ins. 3 bdrms, formal dining room, living room, cozy fireplace & large eat-in kitchen. ANJAN TALWAR

### CHARMING CRAFTSMAN NEW LISTING \$279,000

Charming 3 bedroom Craftsman is located on a wooded street. Spacious living room & formal dining room, hardwood floors & large secluded garden. ED KUO



339-0400

Visit our web site for additional information on our listings

[www.grubbco.com](http://www.grubbco.com)

## WELLS & BENNETT REALTORS

531-7000

OPEN SUNDAY 2:00 - 4:30 P.M.



## SHOWN BY APPOINTMENT

### UPPER LAUREL DISTRICT \$675,000

8 very large 2 bed units. Quality construction. Well managed. 8.5X's GRM. Anne Bruff 531-7006 ext. 283

### NEW LISTING \$600,000

8 units, only 13 years old. Pride of ownership. Upsides in rents. Laurel District. Anne Bruff ext. 283

### SECLUSION IN THE HEART OF MONTCLAIR! \$399,000

Close in. This stately & spacious traditional home is situated on nearly 1/3 acre! Wonderful formal rooms. Includes large living room & dining room, sunny family room, 3 bedrooms, 1.5 baths. Joy Bryden ext. 218

### 2BR/1BA CONDO IN PRIME LOCATION \$156,000

New carpet, paint, balcony, parking, fireplace, walk to Piedmont Ave. Chris Christensen ext. 242

### 3385 GUIDO STREET \$237,000

Inviting custom-built 1940's home, hardwood floors, fireplace, wood plantation shutters, tranquil eat-in kitchen. Two bedrooms and bath with tub and separate shower. Detached studio for office or workshop. Large level yard with trees, landscaping, patio and pathways. You'll fall in love! Stan Hammond 839-5846

### GRAND LAKE AREA \$335,000

Remodeled Brown Shingle with Old World charm! 3 bedroom, 2.5 bath with 2 plus rooms, gorgeous kitchen, master bedroom suite, huge yard and more! Kate Phillips 436-4100

### MOVE IN CONDITION \$275,000

Wonderful home near good schools, transportation and shopping. Beautiful hardwood floors, eat-in-kitchen, lovely front yard and back patio. Carol Robbiano ext. 292

### NEW LISTING, ROSE GARDEN CONDO \$165,000

Next to Piedmont. 2BR, 2BA, living room, dining area, spacious kitchen. 1,100+ sq. ft. Security entrance, parking. Small personal complex for picky buyer. Frank Hennefer 654-6461

## LAND

### TWO ADJACENT LOTS \$390,000/\$430,000

With lg. building pads, cul-de-sac location, area of Million Dollar homes, preliminary building plans. Chris Christensen ext. 242

### BUILD YOUR DREAM HOME \$107,000

Gentle downslope with Bay and SF view. Nearly 1 acre in country setting. Build your own ranch! Utilities present & mostly cleared of trees. Frank Hennefer 654-6461

### VERY GENTLE DOWNSLOPE \$99,000

Utilities present. Last vacant lot located between homes, Tahoe, rustic setting in Oakland Hills near Broadway Terrace and Skyline. Utilities easily accessible. Frank Hennefer 654-6461

### OAKLAND HILLS - MONTCLAIR DISTRICT \$64,500

Approved and complete building plans available for upslope lot. Ready for spring building. Area of \$500K+ newer homes. Financing available. Frank Hennefer 654-6461

## 1451 LEIMERT BLVD., OAKLAND

• LAKE TAHOE 1-800-858-2463 Vacation Rentals/Sales

• WALNUT CREEK (925) 938-8484

<http://www.wellsandbenett.com>

PROFESSIONALISM AND PROGRESS SINCE 1924 - A FAMILY TRADITION.



**JERILYNN BABINGTON RECOGNIZED AS ONE OF THE TOP LUXURY REAL ESTATE PROFESSIONALS IN THE COUNTRY**

**SAN RAMON, Calif. (January 18, 1999)** - In 1998, Jerilyn Babington sold more than \$30 million in real estate. After 36 years of hard work and continued success at marketing homes valued at \$1 million dollars or more, you might think that Jerilyn Babington might want to take it easy for a while.

"On the contrary," she says. "I truly enjoy working with people who trust me to help them find one of the most important purchases they'll ever make - a home. The harder I work, the more important purchases they'll ever make come true."

Babington, a sales associate for Coldwell Banker Residential Real Estate in San Ramon, has been recognized as one of the top luxury real estate professionals in the country in the annual Elite edition of Unique Homes. She has been the top luxury agent in the Orinda office for five years running and ranks among the top agents in the Northern California Company's sales associates. She has also been named one of the prestigious honor of "President's Elite", which represents the top tier of the more than 69,000 Coldwell Banker sales associates nationwide.

A San Jose native, she attended both the University of California at Berkeley and the University of California in Los Angeles. She currently resides in San Jose.

For local real estate information, Jerilyn Babington may be reached at (415) 352-4803.

**STASKY & COMPANY**



**630 66TH STREET, OAKLAND**

**Two handsome shingled homes on one lot... Ideal for an extended family**

The two storied front home is a lovely 1912 traditional beautifully restored with 3+ bedrooms & 2 baths. The single story rear home built in 1967 is a beautifully crafted 1 bedroom, 1 bath. Upgraded heating, plumbing & electrical systems.

**Price \$390,000**

**JOHN STASKY (510) 525-8800**

**Advertise In The Open Home Guide!**

*The Montclair, The Berkeley Voice, The Journal, The Piedmonter*

**2 lines/4 papers/\$25.00**

**Deadline: 9 pm Tuesday**

**Call 458-7233 or Fax 568-7322**

**FREE To Realtors®**

Hills Newspapers  
Real Estate Advertising  
Announces February is

**REALTOR® APPRECIATION MONTH**

Each Individual Agent's Advertisement run during the month of February will be placed in a drawing.

**1st Prize: 1/4 page ad (3 col. x 10 1/2")**

**2nd Prize: 3 col. x 5"**

**3rd Prize: 2 col. x 4"**

**Call For Details**

**339-4046**

**PARTICIPATE AND WIN.**

*Place Your ad for Real Estate today!*

**REAL ESTATE EDITOR 339-4047 FAX 339-4066**



**NORTH BERKELEY DUPLEX**

2 bedrooms, 2 bath unit with wheelchair access.  
1 bedroom, 1 bath unit. Near BART.

**\$259,000**

For further information call 848-1950

**THORNWALL Properties**

1656 Shattuck Avenue, Berkeley

**NEW MONTCLAIR LISTING  
OPEN SUNDAY • FEBRUARY 14 • 2-5**



**6015 La Salle Avenue**

Move right in to this charming Traditional within walking distance to Montclair Village. Light and airy, this 2 bedroom, 1.5 bath home offers spacious formal rooms, cozy family room and wonderful gardens. A must see!

*Offered at \$335,000*



**Teri Carlisle**

Bus. (510) 339-6460 x 305

Res. (510) 652-0161

**PACIFIC UNION**



**Prudential  
California Realty**

**THE BERKELEY OFFICE 1998 TOP PRODUCERS.**  
*In an area with many fine Realtors, we are honored to work with the best. Congratulations to our finest.*



**Warwick May / Candice Economides**  
Directors Club / Presidents Club



**Barbara Hopper**  
Directors Club / Leading Edge



**Ana & Pascal Forest**  
Directors Club / Leading Edge



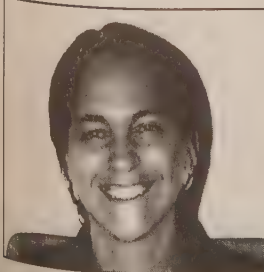
**Wendy Kashiwa / Mercer Hahn**  
Directors Club / Leading Edge



**Arlene Baxter**  
Directors Club / Leading Edge



**Norah Brower**  
Directors Club / Leading Edge



**Janet Kaplan**  
Directors Club



**Kathleen Crandall**



**Hideko Winans**



**Graham Carter**

**2855 TELEGRAPH AVENUE, BERKELEY • (510) 845-0200**



# Did you know that

# 83%

of recent home  
buyers used real  
estate ads while  
shopping for  
their new home?

**Call Real Estate Advertising: 339-4046, fax 339-7302**

Source: Newspaper Association Of America, "Home Buyers:  
Who They Are and How They Use the Newspaper."

HILLS NEWSPAPERS, INC.

## YOUR WEEKEND GUIDE OPEN HOMES

### OAKLAND \*\*\*OPEN SUNDAY 2-4:30\*\*\*

**20 WOODSIDE WY**, Claremont Hills. Custom bilt. Mstr suite +4bd, \$1,090,000  
3ba. FDR, gourmet kitchen, family rm. Nr Orinda/Berk/Oakland. SF bay view.  
Templeton Company, Bebe McRae 652-2133 X145 2-4

**4927 PROCTOR AVE**, Upr Rockridge. Nw 5+bd/3.5b Mediterranean. \$1,075,000  
Work of Art w/custom detail. VIEW! Prudential CA, Pamela Cornford 339-9290

**6120 MAZUELA DR**, 5/4.5 new, custom w/SF & bay views! Family \$990,000  
rm adj to gourmet kit w/access to patio. GRUBB Co, Sherry Benninger 339-0400

**6291 RUTHLAND RD**, Montclair. Stunning new 4bd/3+ba trad'l w/ \$975,000  
pano vws. Exceptional quality. Convenient loc. Pacific Union, Nancy Moore 339-6460

**5560 GOLDEN GATE**, Rockridge. New! 4+bd/3+ba. Big sunny rms. \$849,950  
Gourmet kit. Front court'd. 3-car gar. Coldwell Banker, Ellen Lancaster 339-1174

**638 GRAVATT DR**, Claremont Hills. 5bd/3+ba. First Open! 2 yr old \$849,000  
contemp w/bay/hill views. Family rm. Den. Pacific Union, Dee Knowland 339-6460

**6173 SWAINLAND RD**, Montclair. 3bd/3ba. Redwood Palace! \$799,000  
Luxury! 3940 sq. ft. Unique features. Spa. Legal in-law unit.  
Roy Poczik RE Broker 654-3457

**911 AQUARIUS WAY**, Montclair. Beautiful new 5bd/3+ba. Grt light, \$779,000  
warm finishes. Kit/family rm. Office. Level yd. Pacific Union, Kathy Flynn 339-6460

**78 STRATHMOORE DR**, New home is a work of art w/soft Tuscan \$749,000  
style w/every amenity. Level out yard. Pacific Union, Dick Cohen 339-0400

**4907 COCHRANE AVE**, 4/2½ sun drenched Craftsman in ideal loc. \$725,000  
Bay views. Level garden. Lg kit/family rm. GRUBB Co, John Kamay 339-0400

**510 MOUNTAIN BL**, Montclair. Sophisticated 4+bd/2+ba Prairie \$679,000  
style w/every amenity. Level out yard. Pacific Union, Dick Cohen 339-0400

**980 MOUNTAIN**, Montclair. 4bd/3½ ba. Winning combo of quality, \$599,000  
space, and sunlight! 3000+ sq.ft. Montclair Better Homes Realty 339-8400

**4305 SAINT CLOUD CT**, Lovely 4/3 Ridgmont contemp w/elegant \$489,000  
Lr w/frpl. EIK, family rm. bonus rm. The GRUBB Co, Sherry Benninger 339-0400

**10935 MONAN ST**, Nr Chabot Park. 4/2 sprawling ranch w/grt in/out \$450,000  
living! FDR, deck, 2 frpls, brkfst rm. Hill vw. Prudential CA, Shirley 287-2532

**3042 HOLYROOD**, Trad'l Piedmont Pines w/cathedral ceiling. Custom \$439,000  
ironwork. Updtd kit, lovely family room. GRUBB Co, Debra Dryden 339-0400

**60 STARVIEW**, Hiller Highlands. 3+bd/2+ba w/south bay views. \$439,000  
Granite counters. Hdws. Jacuzzi tub. Prudential CA, Darrin Tinsley 834-2010

**1431 TRESTLE GLEN RD**, Beautiful Crocker Highlands 4bd/3ba with \$399,000  
family rm, FDR, bonus rms. Hdws. Mstr retreat. Harbor Bay, Fred 814-4811 2-4

**4400 EVANS AVE**, Beautiful updated 4bd/2ba on level site. Lg sunny \$389,000  
garden. Perfect kitchen w/lg eating area. GRUBB Co, Jean Simmons 339-0400

**269 TAURUS AVE**, Montclair. New Listing! 3bd/2ba. Updated and \$369,000  
well maintained. View. Prudential CA Realty, Kurt Meyer 339-9290

**2427 STOCKBRIDGE**, Montclair. Charming 3bd/2ba nestled in the \$369,000  
trees. Cozy kit/family rm w/frpl. Pacific Union, Sandi Klemmer 339-6460

**2770 ARGYLE ST**, Montclair. 3+bd/1+ba fixer w/view. Level yd. \$365,000  
Walk to school & shops. Montclair Better Homes Realty 339-4000 2-5

**6305 MELVILLE**, Piedmont Pines. 3bd/2ba sophisticated contemp \$364,000  
style. Decks. Pano Views. Quiet. Coldwell Banker, Rachel Baller 339-1174

**34 SERENO CIRCLE**, First Open! A-1 condition 3bd/3ba Brown \$359,000  
Shingle townhome. Montclair Better Homes Realty 339-4000

**6015 LA SALLE AVE**, Montclair. New Listing! 2bd/1+ba charming & \$335,000  
spacious trad'l nr Village. Family rm. Gardens. Pacific Union, Teri Carlisle 339-6460

**7297 SKYLINE BL**, Montclair. 3bd/2.5ba w/SF views and updated \$335,000  
eat-in kitchen. Prudential CA Realty, Angie Williams 339-9290

**456 STOW**, 3+bd/2ba Craftsman w/Lake View! Terraced yard, hdwd \$329,000  
floors, fireplace, balcony. Montclair Better Homes Realty 339-8400

**7380 SARONI DR**, Montclair. Level-in & out. 3bd/2ba, one story. \$295,000  
Mstr suite, family room. Corner lot. Coldwell Banker, Jack Brennen 339-1174

**1155 MOUNTAIN BL**, Montclair split level w/2 entries. 2 mstr suites. \$294,000  
Grt for shared living. Decks & patio. The GRUBB Co, Judy Rankankan 339-0400

**1007 ROSE AVE**, Nr Piedmont Ave. New Listing! Lovely 3bd/1+ba w/ \$289,000  
original charm. Updtd wiring. Bolted foundation. Pacific Union, Joan Dark 339-6460

**6323 WESTOVER DR**, Montclair. New Listing! Private 2/1 retreat \$279,000  
in Oak Tree setting. Remod kit/ba. Deck, Hot tub. Pacific Union, Chuck 339-6460

**3007 WISCONSIN ST**, Charming Tudor w/3bd/1+ba, hdwd flrs, & \$279,000  
rumpus. Bay view. Sunny garden. GRUBB Company, Michelle Winchester 339-0400

**814 MacARTHUR BL**, China Hill. 3bd/1½ ba. Open foyer. Good floor \$279,000  
plan. Income potential-in-law unit. Prudential CA, Frank Jordan 655-5836 1-4

**699 RAND AVE**, Grand Lake. New Listing! 3+bd/3ba Craftsman! \$269,000  
Prudential CA Realty, David Otero 339-9290

**3370 BRUNELL DR**, Montclair. 2+bd/2ba. Well maintained & updt'd. \$269,000  
Den or 3rd brdm. Pvt yd. Filtered bay vws. Pacific Union, Jeffrey Himmel 339-6460

**396 44TH**, Temescal. Gorgeous 2+bd/1ba craftsman w/refinished \$257,500  
oak flrs. New paint. Landscaped yd w/fence. Prudential CA, Lisa 835-6109 2-5

**811 59TH ST**, 3bd/2ba remodeled Craftsman. Over 2000 sq. ft. \$239,500  
LaSalle Properties, Ken Ferrell 339-8900

**200 LAKESIDE**, Lake Merritt. 2bd/2ba. Historic building w/high \$219,500  
ceilings & hardwood floors. LaSalle Properties, Mary Hanna 339-8900

**4900 MANILA AVE**, Temescal. 2bd/1ba small sweet bungalow on \$209,000  
corner lot. Lg kitchen. Small Mt yd. Att'd gar. Pacific Union, Joan Hause 339-6460

**3380 MADERA AVE**, Maxwell Park. 3bd/2ba cute & updated w/private \$199,000  
rear deck. New dbl pane windows. Prudential CA, Rita/Candy 428-0900

**572 56TH STREET**, Berkeley. Idora Park cutie! 3bd/1ba w/great \$199,000  
floorplan. LaSalle Properties, Tom Nemeth 339-8900

**8916 SENECA**, Charming bungalow in great quiet neighborhood. \$149,950  
Perfect for 1st time buyers. Hdws. Yard. Montclair Better Homes 339-8400

**127 BAYO VISTA #101**, New Listing! 2/1 condo nr Piedmont Ave. \$119,000  
Close to transportation. Prudential CA Realty, Helen Mar/Vickie Robinson 428-0900

### ALAMEDA \*\*\*OPEN SUNDAY 2-4\*\*\*

**944 EAGLE AVE**, 2 units. Two houses on one lot. \$380,000  
Homes-Link, Joe 748-5300

**1016 ISLAND DR**, Bay Farm. Large 4bd/3ba home. Small price! \$295,000  
Homes-Link, Millie 748-5300

### ALBANY \*\*\*OPEN SUNDAY 2-4\*\*\*

**1109 DARTMOUTH ST**, New Listing! Home & Income Opportunity! \$295,000  
4-plex - All 1brdm/1bath. EZ walk to Solano Ave & schools. Rare!  
Red Oak Realty, Diane 527-3387 X209

**415 TALBOT**, New Listing! Cute 2bd/1ba MacGregor w/many \$219,000  
upgrades. Nr EC Plaza & BART. Red Oak Realty 527-3387 X132

**545 PIERCE #2406**, 2brdm jewel. Immaculate, sunny & spacious. \$169,000  
2 mstr suites, frpl, laundry. Secure. All amenities.  
Thornwall Properties, Naomi Kane 848-1950 X224

### BERKELEY \*\*\*OPEN SUNDAY\*\*\*

**1174 CRAGMONT**, New Listing! Magkal Craftsman Retreat! Original \$545,000  
architectural details. LR w/frpl, dramatic vaulted ceiling & balcony. Lovely FDR,  
aupair, flex floor plan. Deck, patio, gardens. More! Red Oak RE 527-3387 X109 2-4

**7155 MARLBOROUGH TER**, Claremont. Beautiful 2+2 on lg level \$475,000  
lot. 3 frpls, views, gardens, patios. Prudential CA, Glass-Sabine Team 644-5411

**1175 KEITH**, 2bd/1ba. Magkal redwood retreat in the hills. \$395,000  
Coldwell Banker, Lydia Meisen 486-1495 2-4

**938 THE ALAMEDA**, 3bd/1.5ba. Split-level design. Walk to Solano. \$365,000  
Coldwell Banker, Pat Brennan 486-1495 2-4

**1757 MARIN AVE**, North Berkeley. 2bd/2ba super clean bungalow! \$328,000  
Prudential CA Realty, John Nielsen 339-9290 2-4:30

**2510 CALIFORNIA ST**, 3bd/2ba beauty has Victorian charm! Seismic \$246,000  
foundation, electrical, plumbing upgrades. Prudential CA, Greg 845-0200 2-4

**3117 COLLEGE AVE #4**, High quality, large 1bd/1ba condo in \$178,000  
Rockridge location. Must See! Red Oak Realty 527-3387 X117 2-4

### EL CERRITO \*\*\*OPEN SUNDAY 2-4\*\*\*

**7501 EUREKA**, 3bd/2ba in good area. \$245,000  
Coldwell Banker, Kim Cleveland 486-1495

**6781 GLEN MAWR**, Bay View! 2/1 in mint condition! Lg kit, hdws, \$231,000  
pvt yd w/hot tub. Nr BART. Marvin Gardens 527-9111, Mary Gray 529-2939

### ORINDA \*\*\*OPEN SUNDAY 2-4:30\*\*\*

**224 THE KNOLLS**, NEW LISTING! 3bd/2+ba exquisitely upgraded \$450,000  
end unit townhouse in private setting. Move in & enjoy!  
Pacific Union, Joan Daniel 339-6460

### PIEDMONT \*\*\*OPEN SUNDAY 2-4:30\*\*\*

**201 CROCKER AVE**, 4+bd/3+ba stunning trad'l on aprox 1/3 acre \$1,450,000  
of level land. Kit/family rm, library. Pacific Union, Georgia Cornell 339-6460

**15 LITTLEWOOD**, 4bd/2.5ba custom home built around swimming \$699,000  
pool. Cross street is Dudley. Homes-Link, James 748-5300 2-4

**73 CALVERT CT**, New Listing! Beautiful 4bd/3ba trad'l w/lg FDR, \$675,000  
gourmet kitchen, family rm. Gardens. Pacific Union, Sally Morrison 339-6460

**424 EL CERRITO**, 3bd/1.5ba cutie w/a view & a yard! FDR, frpl, rec \$389,000  
room, EIK, hdwd floors. Coldwell Banker, Nancy Dickey 339-1174

**610 MORAGA AVE**, New Listing! 3bd/1+ba charming sunny fixer. \$300,000  
Good floor plan, convenient loc. Small yd. Pacific Union, Francis Heath 339-6460

**37 ARTUNA AVE**, Across from Dracena Park. 2bd/1ba w/open floor \$280,000  
plan, efficient kitchen. Great garden. Deck. The GRUBB Co, Sandra Vogt 339-9290

### RICHMOND \*\*\*OPEN SUNDAY 2-4\*\*\*

**5646 MARIN**, Richmond View. 3bd w/custom kitchen, formal dining, \$328,000  
and remodeled bath. Coldwell Banker, Chris Cohn 486-1495

### SAN FRANCISCO \*\*\*OPEN SUNDAY 1-5\*\*\*

**1410 POST ST**, Cathedral Hill. 4bd/1½ ba. Beautiful sunny Victorian! \$790,000  
Prudential CA Realty, Dollie Henson 339-9290

### SAN LEANDRO \*\*\*OPEN SUNDAY\*\*\*

**1177 GLEN DR**, 4bd/2.5ba "Brady Bunch" house in wonderful \$370,000  
neighborhood! Prudential CA Realty, Barbara Reynolds 845-0200 2-4:30

**14009 SEAGATE DR**, Wonderful 3bd/2 ½ ba twnhm w/view of pool! \$320,000  
Blt-in bookcases. Bar. Air cond. Harbor Bay RE, Tere Lee 521-3352 2-4

**14171 SEAGATE DR**, Single story 2bd/1ba condo. Grt location! All \$310,000  
appliances. New kit/ba flrs. Pool, spa, tennis. Harbor Bay, Tere Lee 521-3352



Advertise in the Open Home Guide!  
The Montclarion, The Piedmonter, The Berkeley Voice, The Journal  
CALL 568-7233 or FAX 568-7322  
2 Lines / 4 Newspapers / \$25.00  
Deadline: 9 PM Tuesday!









### 401 Childcare

LOVING person with excellent English to provide part-time care for our infant son in our home, beginning in March. Requirements include infant care experience, CPR certified, non-smoking, bi-lingual preferred. 510-663-6692

MOTHERS helper needed, full-time for 2 loving boys 3 1/2 years and 6 months. Must have good references and C.D. Non-smoking. Fluent English. Child development experience helpful, but not required. 510-651-8735

MOTHERS Helper- childcare, light housekeeping, cooking. Monday-Friday 7 p.m. Excellent English, references. 547-6805

### CLASSIFIED ADVERTISING 339-8777

**NANNIES**  
Many jobs, full-time, part-time, live-in, live-out. No fee. Moms Away. 599-9195

**NANNIES NEEDED**  
Full-time, part-time, \$9-12/hour. References, car required. No fee. 339-3390  
Belin Our Care Nanny Agency

**NANNY** Full-time, live-in or out, for 16 month girl. Alameda. 510-865-5456

**NANNY** for 9 year old girl. Light housekeeping, driving, homework, play, errands, meal prep, laundry, 20-30 hours/week. Berkeley. Excellent English, own car, C.D., insurance absolutely required. If qualified and interested please call 841-3317

**The Nanny Network**  
Childcare jobs available. Experience, car, references required. No fees. 925-256-8575 or www.nanny.net

**18 MONTH** old girl, seeking Nanny or share, 20 hours per week. 339-7308

### 402 Domestic & Caregiver

**CAREGIVERS**  
IMPORTANCE paid to responsible, experienced, compassionate Certified Nurses Aides, Home Health Caregivers, companions. Immediate hourly to Part-time live-in care. A Caring Connection, 524-8076

**CENTRAL American** refugees seek employment in housecleaning, gardening, childcare, petting, etc. Skilled and reliable. 864-9011

**HOUSEHOLD** Helper wanted; Cleaning, gardening, errands, non-smoking. Responsible, excellent English, SSN, own car. Permanent, part-time. Mornings/afternoons. Punctual. North Berkeley 527-2021.

### 403 Help Wanted

**ACCOUNTING**  
CPA firm looking for experienced self-starter to do write-up work for our small business clients. Part-time, somewhat flex hours in pleasant office in Oakland suburb area. GL exp. and experience and double entry knowledge a must. Res. email ASAP to Carol at 510-569-0606

### ADMINISTRATIVE MANAGER

Continual Recruiting in Marketing, Operations, Personnel, Full-time or Part-time school hours. Orinda Engineering Firm seeks Professional and Artistic People with College Degrees. Peter R. Thom & Associates, 304 Village Square, Orinda, CA 94563. Fax: 925-254-1650

**ADMINISTRATOR**  
For small office. Computer literate. Fax resume to Alameda: 510-865-4752

**IMMEDIATE OPENING**  
Administrative Assistant

Part-time, approximately 5 to 6 hours per day, flexible schedule. Requires computer literacy. At least one year experience with Windows (prefer MS Word, Outlook and data base software). Duties include general office, inventory and general office supplies, phones and reception, and daily courier DMV printout and be able to drive van.

Premiere youth development non-profit, engaged in programs and advocacy for girls needs and interest.  
Reply with resume to: Office Manager, Girl's Incorporated of the Island City, 1724 Santa Clara Ave., Alameda, 94501 or FAX (510) 441-7

No phone calls please.

**ADMINISTRATIVE ASSISTANT**

San Leandro based national company looking for a highly experienced, self-motivated responsible individual with excellent communication and organizational skills for general office duties and phones. Part-time, 12-5. Perfect for re-entry. Salary DOE. Fax resume to 510-531-3246

### 403 Help Wanted

**ADMINISTRATIVE ASSISTANT**  
Multi-national firm needs detail-oriented full-time team player. Strong verbal and communication skills. MS Office, Page-Maker, and WP 5.1 experience helpful. Salary DOE

Fax or mail resume and cover letter to: Debbie FAX: (510) 852-1859, INR, 5801 Christie Ave., #400, Emeryville, CA 94608

### ADMINISTRATIVE ASSISTANT

Bright, organized, detail-oriented person for full-time entry level position, answering to HR/IS managers for small company. Basic computer skills preferred, must be able to lift 30 lbs. Fax resume to: 510-768-6630

### ADMINISTRATIVE ASSISTANT

Seeking a professional friendly detail-oriented person who can multi-task for a Construction Company Flexible, P/T in friendly, hard working office. Knowledge of Construction and/or MS software helpful but not necessary. Be part of our team! Call Jordan @ 510-654-1557 or fax to 510-654-5210

**ADMINISTRATIVE ASSISTANT**  
Immediate part-time, Massage School. Seeking enthusiastic energetic person, enthusiastic, heavy phone, very detail oriented. Must be organized, comfortable working independently or as team player. McKinnon Institute, 2940 Webster Street, Oakland, CA 94609

**ADMINISTRATIVE MANAGER**  
Wholesale Emeryville Bakery seeks an experienced, detail-oriented, organized person to assist with daily operations. Duties include: taking and processing orders, production planning and light bookkeeping. Excellent salary and benefits. Computer skills required \$10/hour to start, 30-35 hours/week. Fax resume: 510-597-0264

### Automotive

### AUTOMOTIVE SALES LEASINGS PROFESSIONALS

You are invited to join the most exciting sales position of the largest and fastest growing chain of automotive retail stores in the country with 35 franchises and over 300 new car dealerships nationwide. If you are a motivated Automotive Sales Professional who possesses a strong customer service and/or retail sales background, or if you are interested to get into this exciting business world, we don't like to have to recruit from the customers, we'll reward you with TOP PAY, TRAINING AND BENEFITS, plus a comprehensive full featured benefits package including low cost medical/dental/vision insurance.

### APPLY IN PERSON

**AutoNation USA**  
4600 Dublin Blvd (Hastings Ave and Dublin Blvd)  
Dublin, CA 94568  
Or Call 925-556-4600

### AutoNation USA Dublin

AutoNation USA is an equal opportunity employer and maintains a drug-free environment.

### BAKERY COUNTERPERSON

Experienced. Must work Saturdays Full-time preferred. Benefits available. Apply at Montclair Bakery, 2220 Mountain Blvd., Suite #110, Oakland, 94611 510-430-5052 or fax 530-5771

### BOOKKEEPER

Hours 8:30-5:30. Strong understanding of A/R, A/P, adjustments & closings, posting general ledger, cash receipts, cash disbursements. Able to work with others, independently & complete projects on time. Good oral & written communication skills. Computer skills (Peachtree, Excel, etc.) a plus. Two years accounting degree. Email resume to: em@small-business.com or fax: 510-534-4010

**BOOKKEEPER** for Solano County. Flexible schedule. QuickBooks and Excel experience required. Fax resume 510-525-4251.

**CASHIER** Part-time/Full-time. Ace hardware store near Jack London Square. Retail experience necessary, weekend and week-days. No later than 6:00pm. Apply at: 625 3rd Street, Oakland. Principles only.

**CLASSIFIED DISPLAY ADS REALLY WORK!**

Call Classified to find out more! 339-8777

**CLEANER** computer person, full-time or part-time. Will train. 4364 Piedmont Ave., Oakland. Pick up application.

### 403 Help Wanted

**CONSTRUCTION/Lead Carpenter** Immediate opening for high-end residential Remodeling Company. Seeking motivated, organized working foreman capable of running projects in \$200K range. Call Jordan at 510-652-1557 or fax 510-654-5210

**COORDINATOR** wanted (temporary) by Student Exchange Organization to recruit host families, supervise programs for French students. Training provided. Susan: 510-483-1966

### COUNTERPERSON

Sandwich maker, Oakland. Mon-Fri 10:30-1:30 p.m. 485-0907 before 3; evenings 522-7936

### DATA ENTRY

Growing holistic health company seeks person familiar with Microsoft Word and Windows. Small friendly, casual environment. Lots of different tasks and interaction with customers. Send resume to HC, 8001 Capwell Drive, Oakland 94621

### DATA ENTRY Sales Audit

Full-time. Detail-oriented team player sought by small growing, ecologically minded retail company. Entry-level, 10-week willingness to wear various hats. Bookkeeping, FileMaker, Excel helpful. \$8-\$12/hour DOE. 510-339-9584

**DENTAL** Front Desk Dental, Berkeley Orthodontic Office seeks cheerful, dynamic team member. Experienced preferred. Excellent salary. Fax resume to: 510-845-3580

**DENTAL Assistant** part-time, Monday all day, Wednesday p.m., Friday p.m., responsible RDA wanted for Albany quality practice, stress customer service and teamwork. 510-526-4747

**DENTAL** Front Desk, full-time. Pleasant, private Oakland practice near Summit Hospital seeks warm, organized team player. Experienced preferred. Computerized billing, insurance and scheduling 3 full/2 1/2 days. Great benefits. Fax resume to 510-632-5255

**DENTAL** Office Manager for Oakland/Piedmont. Seeking enthusiastic team member, full-time, excellent salary/benefits. Fax resume 655-0801

**DENTAL** RDH, Pleasant, high quality Oakland private practice near Summit Hospital seeks team player. Great staff, office and patients. 1-2 days/week. Phone Carol at 510-632-5279

**EDITOR** part-time for Los Angeles firm. Located at 1201 Street BART, Competitive salary, flexible hours. e-mail: masenti@msi.com or fax 510-835-2647

### ESPRESSO/DELIVERY GROCERY CLERKS

Experience required. Looking for long-term employment. Medical benefits, vacation pay. Must be flexible. See Breeze Market (Berkeley Marina), 486-8119

### EVENT/MEETING COORDINATORS

Multi-national firm needs detail-oriented organized person for full-time team players. Strong phone skills, general office experience including 45-50 wpm. Salary DOE

### Fax or mail resume and cover letter to: Ms. Kent

FAX: (510) 852-1859, INR, 5801 Christie Ave., #400, Emeryville, CA 94608

### FONT OFFICE MANAGER

Front desk, phones, insurance claims, knowledge of MAC OS desirable seeking detail-oriented, problem solving, personable individual. Full-time. Salary experience. Fax resume to 510-655-4982. Attention: Daniel Donner

### GRAPHIC HABITAT DESIGNER

Design and restore wetlands for environmental consulting firm. Drafting and graphics required. Fax resume to Zentner & Zentner: 510-506-2688 or e-mail: carlisaw@zentner.com

**HAIRSTYLIST** Wanted for busy full-service salon. Many walk-ins await. Only experienced. Must be able to do all services. 510-652-8900

**HAIRSTYLIST** 1 month rent free Montclair Hair Salon, great location. 339-2600

### Hotel

East Bay Hotels seeking energetic outgoing and motivated team players for the following positions:

### SENIOR SALES MANAGER

Hotel sales, Autoclerk Breeze experience preferred

### CATERING SALES MANAGER

Hotel experience preferred. Breeze knowledge a plus

Fax or mail resume to 510-832-4821, Waterfront Plaza Hotel, Ten Washington Street, Oakland, CA 94607

### 403 Help Wanted

**IMMEDIATELY** Upscale Alameda Hair Salon seeks courteous, enthusiastic, renters and licensed hairstylist. Excellent opportunity. 510-521-6838

### INVENTORY ASSISTANT

For Gallery in Rockridge. Good with public, some heavy lifting. CD, required. Own vehicle preferred. \$9.50/hour includes bonus, health coverage. Full-time or part-time. Long term. Marlan 510-654-0817

### LAW OFFICE EVERYTHING

Reception, clerical, administrative, legal and legal secretary, computer savvy, four year degree, and be committed to quality work and lifestyle. Resume to Peter Starovoy, 414 13th Street, Oakland, CA 94612 or fax 510-834-0701

### To Place a Classified Ad

Call 339-8777

### LAW OFFICE IMMEDIATE OPENINGS

25 Attorney law firm moving to Harbor Bay, Alameda, June 8, 1999. Text processing, administrative, clerical and secretarial positions. 50 wpm. EOE. Send resume to 1333 North California Blvd., Suite 210, Walnut Creek, CA 94596

**LEGAL** secretary-assistant. Part-time. Person for attorney in family law, real estate, some litigation. Pleasant Montclair location, congenial office. Must have law office experience, good organizational skills. Machine helpful. Please fax resume 510-547-8495

### LOAN OFFICER

Oakland based Commercial Investment firm has a full-time Loan Servicing position. Excellent salary, full benefits package. Must possess skills in A/P and A/R, account reconciliation and computerized accounting system. Must be highly organized and customer service oriented. Fax resume with cover letter to 510-832-9530, Attn: LWEN

### MAINTENANCE

**PROPERTY** SHOPS, full-time. Work to include Tenant Improvements and Furniture Production. We are seeking a self-motivated, fast-paced individual for a high energy design and property development company. General knowledge of electrical, plumbing and construction essential. Contractors License and Metal Work experience a plus. Please fax resume: 510-644-0724 or mail to Golden Design, 2332-5th Street, Berkeley, 94710

**MONTCLAIR** Recreation Center is looking for enthusiastic camp counselors for this summer. Please call for more details 510-482-7812

### OFFICE

**BROKER ASSISTANT** Assist managing broker with communication, marketing, computer input, light bookkeeping, telephones. Must have excellent communication skills, good computer and math skills. Great job for right person. Earnings will match experience and education. Some flexibility with hours. Send resume to Affinity Mortgage, 2233 Santa Clara Ave., Alameda 94501 or fax to 510-748-4460

### OFFICE ADMINISTRATOR

20 hours/week. Must be organized, sharp. \$11-\$14/hour. Fax cover letter and resume to 510-352-9132

### OFFICE ASSISTANT

Full-time for a fast-paced, creative Design Studio/Property Development Company. We are looking for an organized, self-motivated individual to answer phones and assist in a wide variety of tasks/office support. Computer knowledge essential. Fax resume: 510-644-0724 or mail to Golden Design, 2332-5th Street, Berkeley, 94710

**OFFICE** Assistant. Phones, data-entry, accounts payable/receivable for Emeryville office company. 35-40 hours/week. \$7-\$9/hour to start. DOE. Fax resume: 510-420-8980. Attention: Chris

### 403 Help Wanted

### 403 Help Wanted

**OFFICE ASSISTANT** 4-hour day for small firm in Montclair. Must be proficient in MS Office (MSWord, Excel, PowerPoint). Engineering office experience a plus. Primary responsibility to type and assemble reports and proposals. This position requires computer speed and accuracy, excellent spelling and grammar skills, and the ability to handle pressure to meet deadlines. Fax letter/resume to 510-338-1162

### OFFICE ASSISTANT

Part-time for Investment Company. PROFESSIONALISM A MUST! Will train for re-entry. Fax resume to 510-652-1171.

### OFFICE COORDINATOR

4-hour day for small firm of the leading Bay Area Alarm Companies. Responsibilities include: Word Processing/data entry, customer support, basic accounting and answer phones. Fax resume and salary range to: 510-420-0472

### OFFICE HELP

Are you looking for the perfect part-time job? If you're organized and reliable, our Montclair Orthodontic office is looking for you! Monday-Thursday, 3-6:30 p.m., \$8.50/hour. Duties include restocking & sterilization. Call 510-482-0600

**OFFICE** help, part-time position, applicant must be proficient with PC based programs: Word, Excel and Quickbooks, filing and other duties as needed. Resume and salary requirements to: Suite 1221 3rd Street, Oakland, EOE. Fax 510-873-8788

### OFFICE MANAGER/Bookkeeper

Administrative Assistant Needed for prominent small Berkeley architectural firm. Wonderful working environment. 30 hours/week. Computerized accounting system. Computer skills required. Pay commensurate with experience. Please fax resume to 510-525-0096

**OFFICE** manager for small construction business. Experience only. MAC preferred. Oakland Hills Fax resume: 510-482-1638

**OFFICE** Work, LACS Textile Arts, wholesale and mail order, full-time. Berkeley. 510-843-7178

### PART-TIME afternoon positions available now

School-age child care centers K-5th grade. Teachers \$8.80/hour/Teacher Assistant \$6.60/hour. Approximately 2:30 - 5 p.m. Monday-Friday. Minimum 6 months experience in a child care setting. Fingerprints done prior to interview

Send resume to: Girl's Inc., c/o Santa Clara City 1724 Santa Clara Ave., Alameda, 94501 Attn: Pam P/T No phone calls please

### REAL ESTATE SALES

**FREE TRAINING!**  
Quick Licensing, fee reimbursement, and FREE training for licensed agents. Positions available

### Call Prudential

Alameda Realty/Maeson McDufty Monday - Friday 10 a.m. - 4 p.m.

### 1-800-499-5551

**REAL ESTATE**  
We have a new opening for newly licensed real estate agents. Who want to work as an assistant for broker while you learn the business and get paid. Please call Gloria for interview

### MONTCLAIR BETTER HOMES

339-8400

### 403 Help Wanted

### 403 Help Wanted

**REAL ESTATE ASSISTANT** Part-time The Alameda Journal has a part-time position to work 24 hours per week on Tuesdays, Wednesdays, Thursdays in our Alameda office. Duties include data entry, customer service in person and by telephone, proofreading of ads, general office work and some running of errands. Requirements include typing 35 wpm, PC and data entry experience, have good people skills, and must be detail-oriented and a team player. To apply send resume to: Human Resources, Attn: Job #Alameda, 2840 Shadelands Drive, Walnut Creek, CA 94598 or fax to 925-877-8444 EOE

### To Place a Classified Ad

Call 339-8777

### RECEPTION

Phones, filing, mail. Typing using WordPerfect. Oakland commercial real estate office. Salary \$22-\$26K. Plus benefits

### WOLLBOG/MICHELSON PERSONNEL SERVICE INC.

925-946-0200 fax: 925-944-8781

### RECEPTIONIST/TYPIST

An established Oakland architectural firm is seeking to hire a full-time permanent receptionist/typist. Minimum requirements: 2 years of college, good communication skills, type 80 w.p.m., fluent in Word7.0 and Excel. Fax resumes to 510-893-5244

### RECEPTIONIST/CLERK

For Lake Merritt area law office. Need polite person to answer telephones, file and light typing. Salary commensurate with ability. Fax resume to 510-444-3604

### RECEPTIONIST/CLERICAL

Needed full-time in Montclair for interior design/paint store. Experience with window/door coverings a plus. Apply in person Monday-Saturday 10-3, 2042 Mountain Blvd., Oakland

**EAST BAY Professional Services** Firm seeks experienced Receptionist for busy front desk (8-5 p.m. Monday-Friday). Excellent phone manner, customer service, computer and light accounting skills required. Send resume with cover letter to: H.W. Inc., 8407 Edgewater Drive, Oakland, CA 94621. EOE, Attn: RECI

### RECEPTIONIST

Part-time, detail oriented, need car. Training Class, 18-24 hours/week. Fax resume by 2/28/99, 510-444-4481.

### RECEPTIONIST GENERAL OFFICE

Permanent Part-time only \$12-\$14/hour, 3 days/week and vacation. Willing to answer telephones, clerical support for secretaries, light bookkeeping for accounting, as needed. Good computer skills. WordPerfect 6.1/8.0, excellent communication/language/telephone skills. Fax resume/cover letter with interest in part-time position to 510-652-4444. Students or Full-time need not apply.

### RETAIL

A&H Halmark Shop (Montclair Village) seeks full-time/part-time Sales Associates for day, evening and weekend shifts. Must be reliable and customer service friendly. Plunk up application 1978 Mountain Blvd

### RETAIL SUPERVISOR

Wanted for customer service department of established national home fragrance manufacturer. Regular hours, general office duties, some gift show travel, pension plan, major medical, 1999. Independent contractor fee 510-569-2456

### RETAIL HOME FURNISHING

We're seeking enthusiastic, energetic candidates with a valid C.D. and able to lift up to 75 lbs. Fax resume to 510-832-8304

### SHIPPING ASSISTANT

Full-time, ceramic company. Pack fragile items, attention to detail. Emeryville 510-653-9180; fax 510-653-9183

### SITE Director needed for school-age Before/After school child care center

for approximately 60 children K-5th grade. Full-time, salary and benefits. Current 1st Aid and CPR. Approximately \$23,000 year. Minimum 15 EOE units including administration. Minimum 1 year experience as a Director. To Start Immediately. Send resume and transcripts to: Girl's Inc. of the Island City 1724 Santa Clara Ave., Alameda, 94501 Attn: Pam P/T No phone calls please

### TEACHER/Coordinator

needed to setup and run a student exchange program. Setup program and arrange host families for 3-4 week program during summer of 1999. Independent contractor fee 510-569-2456

### TEACHER/Coordinator

needed to setup and run a student exchange program. Setup program and arrange host families for 3-4 week program during summer of 1999. Independent contractor fee 510-569-2456

### TEACHER/Coordinator

needed to setup and run a student exchange program. Setup program and arrange host families for 3-4 week program during summer of 1999. Independent contractor fee 510-569-2456

### TEACHER/Coordinator

needed to setup and run a student exchange program. Setup program and arrange host families for 3-4 week program during summer of 1999. Independent contractor fee 510-569-2456



# RENTALS

## PUBLISHER'S NOTICE

Equal Housing Opportunity  
 All Real Estate Advertisements in this publication are subject to the Federal Fair Housing Act in 1968 which makes it illegal to discriminate on the basis of race, color, religion, sex, national origin, familial composition or handicap in the sale, rental or financing of housing. It is the policy of this publication to accept no advertising for real estate which is in violation of the law. Our readers are hereby informed that all dwellings advertised in this newspaper are available on an equal opportunity basis.  
 Provided as a service by Hills Publications, Inc. and the Oakland Association of REALTORS who are signatories on the Voluntary Affirmative Marketing Agreement.

## CLASSIFIED ADVERTISING

339-8777

## 701 Garage & Storage

\$50 AND UP. Secure storage, near Lakes and Channing. 763-4484.

## 702 Housing Wanted

PHYSICIAN - non-smoker, no pets, seeks 2-3 bedroom house. Oakland Hills - upper Rockridge, Montclair, Piedmont, etc. 415-566-7719

## 716 Studios

# 702 Housing Wanted

PROFESSIONAL couple looking for 2 bedroom rental with charm. Piedmont/Grand Lake/Rockridge areas, anytime after March 1st. Excellent references. \$900-\$1300. 510-251-2547

KENNEL Supervisor, Guide Dogs for Blind. Responsible female, non-smoker, seeking cottage/studio/1 bedroom. 510-272-0747

SINGLE professional male, non-smoking, no pets, wants to rent 2-3 bedroom house. View preferred. Montclair, Oakland, upper Rockridge, Piedmont. Will pay \$2,000 plus. 510-530-4531

## 703 Lofts

### LIVE/WORK RENTALS

### LOFTS OFF-BROADWAY

245 WHITMORE ST. OCCUPANCY: MARCH '99

### NEW MULTIPLE SPACES

700 and 1,400 SQ FT OFF STREET PARKING

LOCATION: WALK TO COLLEGE AVE

LOCATION: WALK TO PIEDMONT AVE

LOCATION: WALK TO BART

510-544-1122

## 716 Studios

# APARTMENTS

## 709 Alameda

## 711 1 Bedroom

\$850 1+ BEDROOM, Central 18th, new carpet, painting, includes gas/electric/water. Agent 510-523-1115

## 718 2 Bedrooms

\$1250 BERKELEY Way/California. Clean, quiet, upper 2 bedroom. Hardwood floors, parking. 510-232-3886

## CLASSIFIED ADVERTISING

339-8777

## 712 2 Bedrooms

### \$1300 VICTORIAN FLAT

Completely refurbished 2 bedroom, 1 bath, garden view, hardwood floors, new appliances. No pets. 510-865-0159

## 713 3+ Bedrooms

\$1550 3 BEDROOM, 2 1/2 bath, bi-level apartment, newly painted/carpeted yard, no pets. Agent 510-523-1115

## 714 Albany & Kensington

ALBANY, Kensington, El Cerrito. Studio, one, two, three bedroom apartments, flats, houses. Berkeley Connection, 845-7821

\$1650 ALBANY 3 bedroom duplex. Balcony, garage, laundry. Solano/Place. #183388-B. Homefinders 549-6450 Fee

## 715 Berkeley

## 716 Studios

\$645 UNIVERSITY near Shattuck. Large, quiet, light studio. Heat, water, garbage, furnished. 510-843-0651

\$700 STUDIO Apartment, 5 blocks to campus, coin laundry, no pets, non-smoking. 510-966-9311

\$750 FOURPLEX. Parking, laundry nearby, sunny, quiet, garden apartment. Bonita Vine. #977422-B. Homefinders 549-6450 Fee

## BERKELEY CONNECTION RENTALS

\$5 off with this ad on regular subscription

FREE PREVIEWS FREE PHONE USE FREE TO LIST UNLIMITED UPDATES MONEY BACK GUARANTEE 845-7821 2840 COLLEGE AVE. BERKELEY SINCE 1975 Fax & Email Available

## 717 1 Bedroom

\$900 1 BEDROOM, bux, pet, off-street parking, pet considered. Rockwood/Dwight. #919929-B. Homefinders 549-6450 Fee

\$995 DEPOSIT \$1200 Security building, no pets. 2637 Regent between Parker and Derby. Call 644-0642

\$1100 SPACIOUS North Berkeley 1 bedroom apartment, 3 blocks to campus. 966-9311

\$1200 TWO bedroom duplex. Yard, parking, laundry, dishwasher, pets? Cedar/Chestnut. #50611-3. Homefinders 549-6450 Fee

## The East Bay's Leading Service Since 1970! HOMEFINDERS BULLETIN

OPEN 7 DAYS A WEEK FREE TO LIST YOUR VACANCIES HOURLY UPDATES FREE PHONE ACCESS FREE PREVIEWS CREDIT CHECKS FAX, EMAIL & WEB ACCESS \$5 off Regular Subscription w/ad 2158 University Ave. Berkeley, CA 94704 (510) 549-6450 www.homefindersbulletin.com

## STOP Searching!!!

Let our Friendly Agents find you the Perfect Home, FAST!

Rental Solutions (510) 649-3880 2180 Dwight Way, Berk. www.rentalsolutions.com Owners List Free! Also in SF, Marin, Palo Alto

# 717 1 Bedroom

HOME and apartment rentals, free previews, updated daily. Berkeley Connection, best quality since 1975. 845-7821

## 726 1 Bedroom

\$850 317 HANOVER. Walk to Lake, shops, bus, BART. Carpeted, AEX, no parking. Quiet, cozy, morning sun. Nice patio. 338-9584

## 727 2 Bedroom

\$850 ADAMS Point remodeled Victorian. Dining room, new kitchen, newly painted, large walk-in closets. 415-863-6390

\$850 NEAR Piedmont, top floor, view, balcony, garage, garbage disposal, dishwasher. No pets. 836-1396

\$800 MONTCLAIR Village. Telling applications. Pool, Cable TV included. No pets. 530-9378, 10 am/6 pm

## LUXURY APARTMENT

285 Lee Street, 1 bedroom, New building, quiet. Best Adams Point location. Balcony, walk-in closet, microwave. Parking available. Laundry. Must See! Call 465-3046.

## EXCELLENT LOCATION

Grand Lake above MacArthur. Spacious, sunny, bright, sparkling clean. Top floor, large, kitchen, dining room, new carpet, drapes. Laundry. Excellent transportation. Quiet, owner managed. Non-smoking. No pets. 925-937-8944

\$925 NEAR Piedmont Ave., 41st Street. Clean, bright, sparkling clean. Top floor, large, kitchen, dining room, new carpet, paint, dishwasher. Security building. Convenient location. Near transportation. 510-783-5660

\$925 ROCKRIDGE 1 bedroom, coin-laundry, hardwood floors, large living room. Quiet location. 510-530-5762

\$945 CLASSIC 1920's English Tudor security building. China Hill location. Spectacular top floor, tastefully furnished to enhance original charm. Hardwood floors, decorative fireplace, high ceilings, breakfast room. \$15/ parking. 415-459-4295

## 724 Oakland & Piedmont

## 725 Studios

\$425 SMALL studio, all utilities, near 14th Avenue, 2,900 sq ft. Highland Hospital. 510-865-0300

\$650 with den. PIEDMONT BORDER. Modern, sunny unit by Piedmont Ave., shopping, bus View 86 Linda Ave. 547-6630

\$670 SPACIOUS clean studio. Non-smoking, no pets. 1018 East 17th Street, #C, drive by then call. 925-254-5428

## ROCKRIDGE MANOR

4421 Gilbert Street, studio, Fresh carpet and paint, close to college Avenue, 10 minutes to campus, pool. Call Brad 658-9767.

\$750 4016 OPAL. Security entrance, remodeled, near BART/AC transit, off-street parking, no pets. 547-8801

\$900 IN-LAW apartment. Quiet wooded Piedmont Pines. Separate entrance, kitchen, bath and decks with bay city views. Utilities included. 510-531-3262

\$945 NORTH Oakland Studio Plus near Rockridge, BART 439 49th. Hardwood floors, cat negotiable. 547-1590

## 726 1 Bedroom

\$540 EAST Oakland apartment in small building. New carpet/paint/lino. Parking. Call Ned Negociable. 510-836-1680

\$575 to \$695 STUDIO and 1 bedroom, near Lake and Channing. 763-4494

\$600 SPACIOUS, modern 1 bedroom garden apartment. Wheelchair accessible. Off-street parking, laundry facilities. 510-531-5669

\$625 SUNNY newly remodeled 1 bedroom apartment. Near freeways, on-site parking, secure pedestrian gates. Security patrol 7 days a week. 510-261-3487.

## GREAT LAKE AREA

SPACIOUS new carpet/paint, updated kitchen, garage, laundry. Modern building near BART/ Grocery. 1540 Jackson. 510-832-3384

\$700 MONTCLAIR, Snake Road. Furnished bedroom in private home. Private bath. Sunporch. Parking View. (510) 339-1019.

\$700 MONTCLAIR, Snake Road. Furnished bedroom in private home. Private bath. Sunporch. Parking View. (510) 339-1019.

\$725 CHINA Hill, 1 bedroom private deck, dishwasher, disposal clean, well maintained, quiet modern building. Overlooks garden, gated parking included. 510-451-4803

## HEART OF ADAMS POINT

389 Palm. Large 1 bedroom, fresh paint, fresh wall-to-wall, dining area. Call 763-4601.

\$765 MODERN, Lakefront quiet seclusion. Dishwasher, new carpet, Cable, pool. Street parking. 5244 Lakeshore. 510-568-4323

\$850-302 Euclid-1 bedroom, good space, good natural light, laundry. One block to Lakes, shopping and transportation. Call 465-2128

# 726 1 Bedroom

\$850 317 HANOVER. Walk to Lake, shops, bus, BART. Carpeted, AEX, no parking. Quiet, cozy, morning sun. Nice patio. 338-9584

## 727 2 Bedroom

\$850 ADAMS Point remodeled Victorian. Dining room, new kitchen, newly painted, large walk-in closets. 415-863-6390

\$850 NEAR Piedmont, top floor, view, balcony, garage, garbage disposal, dishwasher. No pets. 836-1396

\$800 MONTCLAIR Village. Telling applications. Pool, Cable TV included. No pets. 530-9378, 10 am/6 pm

## LUXURY APARTMENT

285 Lee Street, 1 bedroom, New building, quiet. Best Adams Point location. Balcony, walk-in closet, microwave. Parking available. Laundry. Must See! Call 465-3046.

## EXCELLENT LOCATION

Grand Lake above MacArthur. Spacious, sunny, bright, sparkling clean. Top floor, large, kitchen, dining room, new carpet, paint, dishwasher. Security building. Convenient location. Near transportation. 510-783-5660

\$925 NEAR Piedmont Ave., 41st Street. Clean, bright, sparkling clean. Top floor, large, kitchen, dining room, new carpet, paint, dishwasher. Security building. Convenient location. Near transportation. 510-783-5660

\$925 ROCKRIDGE 1 bedroom, coin-laundry, hardwood floors, large living room. Quiet location. 510-530-5762

\$945 CLASSIC 1920's English Tudor security building. China Hill location. Spectacular top floor, tastefully furnished to enhance original charm. Hardwood floors, decorative fireplace, high ceilings, breakfast room. \$15/ parking. 415-459-4295

## 724 Oakland & Piedmont

## 725 Studios

\$425 SMALL studio, all utilities, near 14th Avenue, 2,900 sq ft. Highland Hospital. 510-865-0300

\$650 with den. PIEDMONT BORDER. Modern, sunny unit by Piedmont Ave., shopping, bus View 86 Linda Ave. 547-6630

\$670 SPACIOUS clean studio. Non-smoking, no pets. 1018 East 17th Street, #C, drive by then call. 925-254-5428

## ROCKRIDGE MANOR

4421 Gilbert Street, studio, Fresh carpet and paint, close to college Avenue, 10 minutes to campus, pool. Call Brad 658-9767.

\$750 4016 OPAL. Security entrance, remodeled, near BART/AC transit, off-street parking, no pets. 547-8801

\$900 IN-LAW apartment. Quiet wooded Piedmont Pines. Separate entrance, kitchen, bath and decks with bay city views. Utilities included. 510-531-3262

\$945 NORTH Oakland Studio Plus near Rockridge, BART 439 49th. Hardwood floors, cat negotiable. 547-1590

## 726 1 Bedroom

\$540 EAST Oakland apartment in small building. New carpet/paint/lino. Parking. Call Ned Negociable. 510-836-1680

\$575 to \$695 STUDIO and 1 bedroom, near Lake and Channing. 763-4494

\$600 SPACIOUS, modern 1 bedroom garden apartment. Wheelchair accessible. Off-street parking, laundry facilities. 510-531-5669

\$625 SUNNY newly remodeled 1 bedroom apartment. Near freeways, on-site parking, secure pedestrian gates. Security patrol 7 days a week. 510-261-3487.

## GREAT LAKE AREA

SPACIOUS new carpet/paint, updated kitchen, garage, laundry. Modern building near BART/ Grocery. 1540 Jackson. 510-832-3384

\$700 MONTCLAIR, Snake Road. Furnished bedroom in private home. Private bath. Sunporch. Parking View. (510) 339-1019.

\$700 MONTCLAIR, Snake Road. Furnished bedroom in private home. Private bath. Sunporch. Parking View. (510) 339-1019.

\$725 CHINA Hill, 1 bedroom private deck, dishwasher, disposal clean, well maintained, quiet modern building. Overlooks garden, gated parking included. 510-451-4803

## HEART OF ADAMS POINT

389 Palm. Large 1 bedroom, fresh paint, fresh wall-to-wall, dining area. Call 763-4601.

\$765 MODERN, Lakefront quiet seclusion. Dishwasher, new carpet, Cable, pool. Street parking. 5244 Lakeshore. 510-568-4323

\$850-302 Euclid-1 bedroom, good space, good natural light, laundry. One block to Lakes, shopping and transportation. Call 465-2128

# 726 1 Bedroom

\$850 317 HANOVER. Walk to Lake, shops, bus, BART. Carpeted, AEX, no parking. Quiet, cozy, morning sun. Nice patio. 338-9584

## 727 2 Bedroom

\$850 ADAMS Point remodeled Victorian. Dining room, new kitchen, newly painted, large walk-in closets. 415-863-6390

\$850 NEAR Piedmont, top floor, view, balcony, garage, garbage disposal, dishwasher. No pets. 836-1396

\$800 MONTCLAIR Village. Telling applications. Pool, Cable TV included. No pets. 530-9378, 10 am/6 pm

## LUXURY APARTMENT

285 Lee Street, 1 bedroom, New building, quiet. Best Adams Point location. Balcony, walk-in closet, microwave. Parking available. Laundry. Must See! Call 465-3046.

## EXCELLENT LOCATION

Grand Lake above MacArthur. Spacious, sunny, bright, sparkling clean. Top floor, large, kitchen, dining room, new carpet, paint, dishwasher. Security building. Convenient location. Near transportation. 510-783-5660

\$925 NEAR Piedmont Ave., 41st Street. Clean, bright, sparkling clean. Top floor, large, kitchen, dining room, new carpet, paint, dishwasher. Security building. Convenient location. Near transportation. 510-783-5660

\$925 ROCKRIDGE 1 bedroom, coin-laundry, hardwood floors, large living room. Quiet location. 510-530-5762

\$945 CLASSIC 1920's English Tudor security building. China Hill location. Spectacular top floor, tastefully furnished to enhance original charm. Hardwood floors, decorative fireplace, high ceilings, breakfast room. \$15/ parking. 415-459-4295

## 724 Oakland & Piedmont

## 725 Studios

\$425 SMALL studio, all utilities, near 14th Avenue, 2,900 sq ft. Highland Hospital. 510-865-0300

\$650 with den. PIEDMONT BORDER. Modern, sunny unit by Piedmont Ave., shopping, bus View 86 Linda Ave. 547-6630

\$670 SPACIOUS clean studio. Non-smoking, no pets. 1018 East 17th Street, #C, drive by then call. 925-254-5428

## ROCKRIDGE MANOR

4421 Gilbert Street, studio, Fresh carpet and paint, close to college Avenue, 10 minutes to campus, pool. Call Brad 658-9767.

\$750 4016 OPAL. Security entrance, remodeled, near BART/AC transit, off-street parking, no pets. 547-8801

\$900 IN-LAW apartment. Quiet wooded Piedmont Pines. Separate entrance, kitchen, bath and decks with bay city views. Utilities included. 510-531-3262

\$945 NORTH Oakland Studio Plus near Rockridge, BART 439 49th. Hardwood floors, cat negotiable. 547-1590

## 726 1 Bedroom

\$540 EAST Oakland apartment in small building. New carpet/paint/lino. Parking. Call Ned Negociable. 510-836-1680

\$575 to \$695 STUDIO and 1 bedroom, near Lake and Channing. 763-4494

\$600 SPACIOUS, modern 1 bedroom garden apartment. Wheelchair accessible. Off-street parking, laundry facilities. 510-531-5669

\$625 SUNNY newly remodeled 1 bedroom apartment. Near freeways, on-site parking, secure pedestrian gates. Security patrol 7 days a week. 510-261-3487.

## GREAT LAKE AREA

SPACIOUS new carpet/paint, updated kitchen, garage, laundry. Modern building near BART/ Grocery. 1540 Jackson. 510-832-3384

\$700 MONTCLAIR, Snake Road. Furnished bedroom in private home. Private bath. Sunporch. Parking View. (510) 339-1019.

\$700 MONTCLAIR, Snake Road. Furnished bedroom in private home. Private bath. Sunporch. Parking View. (510) 339-1019.

\$725 CHINA Hill, 1 bedroom private deck, dishwasher, disposal clean, well maintained, quiet modern building. Overlooks garden, gated parking included. 510-451-4803

## HEART OF ADAMS POINT

389 Palm. Large 1 bedroom, fresh paint, fresh wall-to-wall, dining area. Call 763-4601.

\$765 MODERN, Lakefront quiet seclusion. Dishwasher, new carpet, Cable, pool. Street parking. 5244 Lakeshore. 510-568-4323

\$850-302 Euclid-1 bedroom, good space, good natural light, laundry. One block to Lakes, shopping and transportation. Call 465-2128

# 727 2 Bedroom

\$850 ADAMS Point remodeled Victorian. Dining room, new kitchen, newly painted, large walk-in closets. 415-863-6390

## 728 3+ Bedrooms

\$1950 GLENVIEW 4 bedrooms, 2 baths, Duplex Sunny, roomy, newly remodeled, washer/dryer, dishwasher, garbage disposal. 3801 Unwood, Saturday/Sunday 3-4 p.m. 415-695-0683

\$1975 GLENVIEW 3 bedroom, 2 bath, fireplace, hardwoods, formal dining, modern kitchen, laundry, garage. 530-9982

## COTTAGES

## 742 Oakland & Piedmont

\$1250 BEAUTIFUL WOOD INTERIOR COTTAGE. In serene landscaped setting. 27 Marston. 1 bedroom, large living room with fireplace, small dining room, kitchen, laundry facilities. Completely unfurnished. Turned-out street access parking, part of landmark house/estate garden includes all utilities and cable TV. 510-654-4384

► To Place A Classified Ad Call 339-8777 ◀

## HOMES FOR RENT

## 750 Albany & Kensington

ALBANY, Kensington, El Cerrito. Two, three, four bedroom cottages,



# ADVERTISEMENT DIRECTORY

NEED SERVICING? ... GET YOUR SERVICE IN THE PAPER! CALL CLASSIFIED AT 339-8777

## 778 Oakland & Piedmont

\$400 PRIVATE entrance to room with kitchenette. Garden view, clean, efficient. Oakland Hills home. 510-633-2080

\$500 HUGE 3 bedroom split-level with couple, 1 person, dog cat Utilities/ deposit 636-5714

\$838 PLUS utilities Room in friendly student house. Hardwood, fireplace, laundry, backyard Great neighborhood 415-412-1642

\$600 SHARE Rockridge home View, laundry, utilities Included First & last 510-655-5249

\$625 MONTCLAIR, 2 bedrooms, Share utilities/ 1 bath with laminate floor, fireplace, washer/dryer 510-339-3914

\$850 SHARE Rockridge home with female, Share bath, hardwoods, fireplace, No pets Non-smoking 510-654-8731

FEMALE looking for female roommate to share large house in Glenview District Two bedroom, two bath, large kitchen, living room, dining room, washer/dryer, driveway parking \$675 plus utilities. Heat, rent, parking preferred. Non-smoking 510-869-2060

► To Place A Classified Ad Call 339-8777

## COMMERCIAL RENTALS

### 781 Alameda

Quality Office Space- Located 550 Park Street Approximately 750 sq ft Excellent South Shore location Off-street parking, beautiful garden setting One year lease minimum Owner/ broker 510-723-7400

SMALL office suite, and finished warehouse space with dock access 415-768-6096

### 782 Berkeley & North

RETAIL or Office Space 480 sq ft. Garden Main setting, Telegraph Ave near JC Berkeley 510-444-7000

ALBANY Sublease, 1800 sq ft. Choice location, high traffic, count no restaurants Adj 510-444-7000

### 784 Emeryville

WAREHOUSE, Emeryville Not live work. All part 1200 sq ft. From \$70 per foot John at 510-654-1879 ext 221

### 786 Oakland & Piedmont

ROCKRIDGE Beautiful therapy/bodywork offices Converted home near BART Large Workshop space available weekends 267-8816

LINCOLN Square Shopping Center, 640 sq ft, \$896, 4110 Redwood Road Call Michelle 925-256-271

FOR lease office space Telegraph Ave between Alcatraz and Ashby One year minimum lease 3 upstairs rooms 575 sq ft \$750/month 3 ground floor rooms 635 sq ft accessible \$620/month. Retail office space approximately 650 sq ft including 2 bathrooms/ storage, accessible \$925/month 524-7101

PROFESSIONAL, 450 sq ft. office suite Piedmont/ Grand Avenue areas office work environment. Utilities AC/ventilation Services included Becker Property Management 510-465-9064

BEAUTIFUL professional offices in small craftsman building, at College/ Rockridge BART. Hardwood floors, built-in, charm 925-943-6637

WAREHOUSE, 6,300 sq ft, 366 40th Street, roll-up door, manufacturing/ retail/ wholesale 547-8801

## ELLWOOD COMMERCIAL REAL ESTATE

COLLEGE AVENUE- Excellent location Prime retail space, 800 sq ft. 510-339-3914

MONTCLAIR- Prime Retail Space Available, 1400 sq ft & 1200 sq ft. Excellent location

MONTCLAIR- Various Office Spaces, 700-2500 sq ft. Near restaurants, parking, freeway. Ideal small or growing companies

OAKLAND AVENUE- Piedmont side of 580 Office space in renovated 1904 Craftsman 900 sq ft- 1600 sq ft. Partry Private parking Building for sale or lease

GRAND AVENUE- Retail space near the Lake, 1000 sq ft. Excellent location

GRAND AVENUE- 1600 sq ft. office space with parking, 1500 sq ft. office space with Lake view

LAKE MERRITT VIEW- 1100 sq ft. Hardwood floors, kitchen, Lake view

BERKELEY- North Shattuck, Prime Office and Retail Space near Chez Panisse, 800-1800 sq ft. major building renovation

Call 658-7918

OFFICE Great Location! New building, 360 sq ft. 3345 Grand Avenue, 2 rooms, \$660 510-653-5004, 510-219-2037

## REAL ESTATE

### 802 Lofts - Live & Work

LIVE/ Work, Emeryville, 1300 sq ft. Separate entry, skylights, carpeted- oil Full kitchen and bath Available February 6th \$1350 Gayle 510-653-7227

► To Place A Classified Ad Call 339-8777

### 803 Lots

ATTENTION DEVELOPERS & CONTRACTORS! Take advantage of this wonderful LAKEVIEW location! Beautiful View! Price to sell! Johnson's & Associates Real Estate 925-933-0633

FIVE large lots out of area from 5,000-11,250 sq ft. residential/ commercial Package deal 510-785-2112

## HOME SALES

### 813 Berkeley

THREE Bedroom/ 2 bath Berkeley townhouse \$209,000 Large square footage, deck, garden, walk to BART, UC, Owner/ Agent 510-549-8181

### 815 El Cerrito & North

REDUCED \$219,000 Remodeled home in El Cerrito, 2 bedrooms, 1 1/2 bath, new carpet 510-724-9541

### 818 Oakland & Piedmont

LOVELY 2 and 3 bedroom homes, quiet tree lined streets, no more money down! Homes - Link, 1-800-676-0487 ext 9263

BEAUTIFUL 2 bedroom home Freshly painted inside/ out. REDUCED \$129K 4722 Vignacole left side of properties 510-568-3448

MONTCLAIR Large 6+ bedroom home. Sale by owner, low down, priced under market, 4249K 510-530-5482

BEAUTIFUL 2 bedroom home Freshly painted inside/ out. REDUCED \$129K 4722 Vignacole left side of properties 510-568-3448

## SERVICES

### Notice To Readers

Licensed contractors are required by state law to list their services in the Yellow Pages. The law also states that contractors performing work on a project must be licensed. Advertisements appearing in the following service categories without a license number indicate that the contractor is not licensed. For more information contact the Contractors State License Board for Alameda and Contra Costa Counties (510) 577-2429

### 901 Architecture & Design

RESIDENTIAL Architect. New Remodels. Addition. Experienced, professional, References. Consultations, Alan Gu-Ay-Architect, www.architectsusa.com/jaga 510-654-5625

PERMIT Drawings/ Design, new construction/ additions. Title 24 engineering. Free consultation/ estimates, compell via Kailsha 610-562-9528

### 902 Babysitting Offered

CARING, loving, attentive nanny available Fridays. Great for infant/ toddler. Call: Jennifer English 415-331-6844

### 903 Bookkeeping

TAX Season! Bookkeeping, payroll 18 years experience. Business/ personal. Pickup/ delivery. Computerized accounting, speedy 510-444-4344

ACCOUNTING and Tax services for small and mid-size business and individuals. CPA, good rates 925-245-0773

BOOKKEEPING, My home office, administrative leadership, personal and business taxes, notary construction background 569-8169

## 904 Contractors Licensed

### PIEDMONT CONSTRUCTION

N.J. TEIXEIRA License #389074 Remodel Kitchens - Bathrooms Room Additions Decks - Fences Stairways - Windows Concrete Earthquake Retrofitting 658-9938

## ROLANDER Construction Co.

REMODELING CONTRACTOR Decks - Doors Windows - Skylights Craftsmanship Guaranteed License #443915

## 339-3655

### 200 Contractors Licensed

BETTER LIFE & HOME BECOMES Z&R CONSTRUCTION ADDITIONS/ NEW HOMES Foundations/ Termite Repairs Bathroom/ Kitchen Specialist Roofing/ Skylights Windows Decks/ Fences Retaining Walls 30 years experience since Satisfaction guaranteed License #62643 Local references 925-933-0633 Free estimate

## Nelson Construction

Kitchens, baths, general remodeling and restoration. Finish carpentry. A specialty License #439166 Bonded & Insured 510-601-1270

## WRIGHT Miller #733649

Doors, Windows, Sheet-rock, Fences, decks, Remodels, Additions. Complete Remodels. References 510-763-8638

## EXPERT foundation, structural, dry rot/ termite repairs

Drainage, settlement correction, retaining walls, stairs, decks, porches. Experience with all types of foundation problems. 510-237-2658, 800-369-6469

## 904 Contractors Licensed

### BETTER LIFE & HOME BECOMES Z&R CONSTRUCTION

ADDITIONS/ NEW HOMES Foundations/ Termite Repairs Bathroom/ Kitchen Specialist Roofing/ Skylights Windows Decks/ Fences Retaining Walls 30 years experience since Satisfaction guaranteed License #62643 Local references 925-933-0633 Free estimate

## Nelson Construction

Kitchens, baths, general remodeling and restoration. Finish carpentry. A specialty License #439166 Bonded & Insured 510-601-1270

## WRIGHT Miller #733649

Doors, Windows, Sheet-rock, Fences, decks, Remodels, Additions. Complete Remodels. References 510-763-8638

## EXPERT foundation, structural, dry rot/ termite repairs

Drainage, settlement correction, retaining walls, stairs, decks, porches. Experience with all types of foundation problems. 510-237-2658, 800-369-6469

## 569-0942

## KIMBALL ELECTRIC

Good Work Good Price Satisfaction Guaranteed

## Call Eric 531-0184

License #470100 Since 1970

## Electrical Service

Experience in all electrical Specializing in older home wiring inspections, reports, upgrades, emergency services. Local Since 1971 License #950634 Call Sid Seltzer 531-4525

## RMD ELECTRIC

License #737692 Upgrades Lighting Trouble shooting etc. Low rates. Free estimates 748-0632

## \*G&E ELECTRIC\*

Residential/ Commercial, remodeling, new construction, phone/ cable #748592 Lic. #510-820-7221 Pager, 510-442-3003

## 913 Floors/ Carpets

Number 1 Hardwood Floors Commercial/ Residential New Installation Staining Refinish Repair quality workmanship Low prices Free Estimates 510-220-2683, page 515-2836

VINYL Flooring and Carpet Sales and Installation by a licensed contractor with over 20 years experience. Free estimates. 510-530-5455 #A38604

A.Y. Hardwood Floors Commercial/ Residential. All jobs, repairs insurance work Fast, friendly service 510-4829, (pager) 419-8486

FLOOR Experts: Hardwood floors, Linoleum, Stripping cleaning, waxing, buffing. Credit Cards accepted. Since 1983 Call 510-530-1254

## 915 Gardening

JOSE'S GARDENING AND TREE SERVICE Landscaping, tree care and removal. Overgrown yards, brush and lot clearing, retaining walls. Very reasonable, free estimates Serving the area since 1983. 510-534-3098

## HOMESIDE

Gardening Services. General clean-up, new lawns, sprinkler systems. Fences, drainage, concrete, drive ways, asphalt, bricks, retaining walls, hardscaping. Free estimates 16 years experience 510-482-2637

## 904 Contractors Licensed

### Gardner Foundations and Construction

Foundations • Concrete Drainage • Driveways Porches • Retaining Walls Decks • Termite Treatment • Bathrooms

"We Don't Take Concrete Lightly" (510) 655-3409 Lic. #448638 Since 1980

## BOBCAT SERVICES

EXCAVATION CONCRETE REMOVAL DRAINAGE SOLUTIONS DRILLING DUMP TRUCK SERVICE LIMITED ACCESS SPECIALIST 510-729-5733

## 448638

## Household Repairs

Small jobs specialty. References, mature, dependable. Montclair resident. Quick response. Call Mac-Fix 339-6571

RELIABLE quality home repair, doors and locks, electrical, plumbing, tile, brick, decks. References 531-1209, Andy

## HOME/OFFICE REPAIR

Accepting Master Card, Visa, Amx. Call Paul 510-769-2909

## YOUR Electrical Handyman

23 years experience. Troubleshooting, old wiring, lighting. Carpentry and more. Call Dan for multi-skilled household repairs 510-658-2819

## \*SMALL\* \*REPAIR\*

Kitchens & Bathrooms Fences & Fence Repair Painting Interior/ Exterior Gutters & Gutter Cleaning Andrew 510-522-6611

## 510-729-5733

## BOBCAT SERVICES

EXCAVATION CONCRETE REMOVAL DRAINAGE SOLUTIONS DRILLING DUMP TRUCK SERVICE LIMITED ACCESS SPECIALIST 510-729-5733

## 448638

## BOBCAT SERVICES

## 912 Electrical

### gill electric

Contractor for Lake Merritt's "Needle of Lights" Residential/ Commercial Service Repairs Rewiring Insurance Estimates The Emergency Repair Since 1952 451-2929

## ALPEN ELECTRIC EUROPEAN CRAFTSMAN

Licensed Contractor 25 Years Experience Superior Workmanship Residential • Commercial 569-0942

## 569-0942

## KIMBALL ELECTRIC

Good Work Good Price Satisfaction Guaranteed

## Call Eric 531-0184

License #470100 Since 1970

## Electrical Service

Experience in all electrical Specializing in older home wiring inspections, reports, upgrades, emergency services. Local Since 1971 License #950634 Call Sid Seltzer 531-4525

## RMD ELECTRIC

License #737692 Upgrades Lighting Trouble shooting etc. Low rates. Free estimates 748-0632

## \*G&E ELECTRIC\*

Residential/ Commercial, remodeling, new construction, phone/ cable #748592 Lic. #510-820-7221 Pager, 510-442-3003

## 913 Floors/ Carpets

Number 1 Hardwood Floors Commercial/ Residential New Installation Staining Refinish Repair quality workmanship Low prices Free Estimates 510-220-2683, page 515-2836

VINYL Flooring and Carpet Sales and Installation by a licensed contractor with over 20 years experience. Free estimates. 510-530-5455 #A38604

## A.Y. Hardwood Floors

Commercial/ Residential. All jobs, repairs insurance work Fast, friendly service 510-4829, (pager) 419-8486

## FLOOR Experts: Hardwood floors, Linoleum, Stripping cleaning, waxing, buffing. Credit Cards accepted. Since 1983 Call 510-530-1254

## 915 Gardening

JOSE'S GARDENING AND TREE SERVICE Landscaping, tree care and removal. Overgrown yards, brush and lot clearing, retaining walls. Very reasonable, free estimates Serving the area since 1983. 510-534-3098

## HOMESIDE

Gardening Services. General clean-up, new lawns, sprinkler systems. Fences, drainage, concrete, drive ways, asphalt, bricks, retaining walls, hardscaping. Free estimates 16 years experience 510-482-2637

## 904 Contractors Licensed

### Gardner Foundations and Construction

Foundations • Concrete Drainage • Driveways Porches • Retaining Walls Decks • Termite Treatment • Bathrooms

"We Don't Take Concrete Lightly" (510) 655-3409 Lic. #448638 Since 1980

## BOBCAT SERVICES

EXCAVATION CONCRETE REMOVAL DRAINAGE SOLUTIONS DRILLING DUMP TRUCK SERVICE LIMITED ACCESS SPECIALIST 510-729-5733

## 448638

## Household Repairs

Small jobs specialty. References, mature, dependable. Montclair resident. Quick response. Call Mac-Fix 339-6571

## RELIABLE quality home repair, doors and locks, electrical, plumbing, tile, brick, decks. References 531-1209, Andy

## HOME/OFFICE REPAIR

Accepting Master Card, Visa, Amx. Call Paul 510-769-2909

## YOUR Electrical Handyman

23 years experience. Troubleshooting, old wiring, lighting. Carpentry and more. Call Dan for multi-skilled household repairs 510-658-2819

## \*SMALL\* \*REPAIR\*

Kitchens & Bathrooms Fences & Fence Repair Painting Interior/ Exterior Gutters & Gutter Cleaning Andrew 510-522-6611

## 510-729-5733

## BOBCAT SERVICES

EXCAVATION CONCRETE REMOVAL DRAINAGE SOLUTIONS DRILLING DUMP TRUCK SERVICE LIMITED ACCESS SPECIALIST 510-729-5733

## 448638

## BOBCAT SERVICES

EXCAVATION CONCRETE REMOVAL DRAINAGE SOLUTIONS DRILLING DUMP TRUCK SERVICE LIMITED ACCESS SPECIALIST 510-729-5733

## 448638

## BOBCAT SERVICES

EXCAVATION CONCRETE REMOVAL DRAINAGE SOLUTIONS DRILLING DUMP TRUCK SERVICE LIMITED ACCESS SPECIALIST 510-729-5733

## 448638

## BOBCAT SERVICES

## 915 Gardening

### Suma Landscaping

Providing quality services since 1977, including design, installation, construction, stonework, irrigation, lighting and maintenance. Commercial and residential License #665032 261-3585

## ENCHANTED GARDENS 769-0975

20 years of professional landscaping and maintenance service. We provide extensive local knowledge and references. If it's a part of the garden, we can design, install or repair. License #670687

## MARTY GROSS

★ All Seasons ★ Yard work/ landscaping/ fire safety/ new lawns/ fences/ retaining walls/ stonework/ hardscaping/ Free Estimates David Singer 653-0445; pager 368-9023

## LEAF IT TO US!!

We strive to create paradise! Wonderful gardens, renovations, quality maintenance 510-982-1919

## GARDENING TREE SERVICE INSURED - LICENSED 664-5897

Complete Tree Service, Clean Up, Maintenance, New Lawn, Sprinkler Systems, Concrete Work 261-5075

## JESUS'S GARDENING

Yard Clean-up/ Hauling/



# The Auto Section

The Montclairian, The Piedmonter, Berkeley Voice, The Journal, Alameda Journal

February 11-12, 1999

Section D

**McLuggage** Car writers may learn a lot from a double take [D2]

**Classified** If you list it, they will call. See Motor Mart [D5]

**Classics** Have you driven a Ford (Model T) lately? [D6]



The 1999 Prelude is offered in two models: the base and the Type SH. Both are loaded with convenience features.

## Changes abound for '99 Honda Prelude

News on Wheels

By Connie Keane

Honda's classy Prelude receives a handful of changes for 1999. Styling refinements, additional standard equipment, and a boost in horsepower make this fetching little model even more attractive.

The Prelude is a sports coupe with lots of visual appeal. Its body contouring is smooth, elegant and exceptionally finished looking.

Very little should be done to refine its appearance, so the exterior designers only altered the front end with a new mesh-style grille.

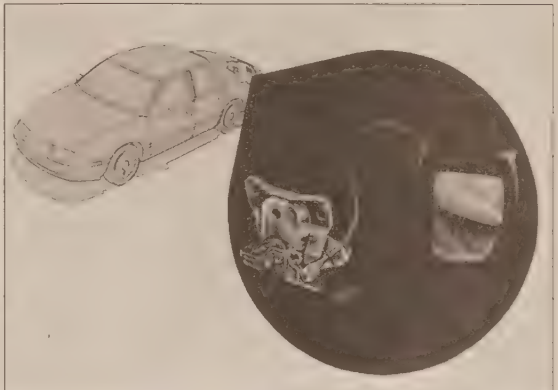
Already loaded with plenty of standard comfort and convenience features, a micron interior air filtration system and

remote keyless entry are newly included as basic equipment features for 1999.

Honda Prelude is offered in two models, the base level and the Type SH. My test-drive vehicle was the 1999 Type SH with a starting price of \$25,950. Destination and handling charge of \$415, plus \$89 floormats, brought the final sticker price to \$26,454.

See PRELUDE, Page D2

## GM trunk release aims to keep kids safe



Kits costing up to \$80 may prevent deadly accidents in the trunk.

### Aftermarket reviews

By Alex Law

Most of the things you put in a car after buying it are for comfort, convenience and amusement. But then there are aftermarket items that increase safety, and on that front little has come along in re-

cent time to match the potential of the child-resistant trunk kit from GM.

The kits, which will market for \$50 in the U.S. and about \$80 in Canada, will be available as dealer-installed items on most of the family cars GM made in North America from 1990 and on.

"GM wants to help prevent tragedies

See TRUNK, Page D2

The East Bay's Most Massive Clearance Ever! Over \$5 Million Inventory Must Be Sold

# BEAT THE CLOCK!

It's running out before our move to the Marina Square Auto Center! Time to make YOUR move and Save!

### NISSAN


ALL REMAINING '98 QUESTS  
\$14,999 OFF MSRP  
After \$2000 Rebate) Plus, 5.9%APR to 60 Months. oac  
'99 ALTIMA GXE AUTO, FULLY EQUIPPED! Reduced to  
\$14,999 + 5.9%APR to 60 months. oac Plus  
doc fee and Credit Approval. #553070. 5.9% thru NMAC.

### PATHFINDER LE LEATHER LUXURY PKG!

\$6000 OFF MSRP  
and doc fee. #554880.

### CENTRA AC-CASSETTE! Reduced to

\$11,987 + 5.9%APR  
to 60 Months. oac Price  
After \$500 Rebate. +  
tax, lic, doc fee  
+ Credit Approval  
5.9% APR  
thru NMAC.



### HONDA

10 '98 Civics  
3.9% APR!  
to 36 Mo  
4.9% to 48 Mo  
5.9% to 60 Mo


'99 CIVIC LX-4DR AUTOMATICS! FINAL OFFER!  
\$14,700 #287220 #287280 #287630 #288670

'99 CIVIC EX 2DR-AUTOMATICS! FINAL OFFER!  
\$15,100 #287220 #287280 #287630 #288670

'99 ACCORD LX 4DR. AUTOMATICS! FINAL OFFER  
\$17,700 #286300, 286420, 286690, 286760, 287090

'99 ACCORD EX 4DR. AUTOMATIC! FINAL OFFER  
\$19,800 #287670 #288020 #288330 #288900

'99 PRELUDE SH 2-DR FINAL OFFER  
\$23,500 #289130 #289260




### HYUNDAI/KIA

'99 HYUNDAI ACCENT L 4-DR  
NOW \$5000  
#613200 #613210 Price after \$750 rebate+ tax, lic, doc fee

'99 HYUNDAI ELANTRA GL 4DR-AUTOMATIC!  
NOW \$12,800  
#613270 #613280  
Price after \$1000  
rebate plus tax,  
lic, doc fee.  
All Prices+  
tax, lic, doc  
fee. Dealer added options extra cost.

'98 KIA SEPIA 4-DR  
NOW \$8000  
#305990 #306060. Price after \$2000 rebate+ tax, lic, doc fee.

'98 KIA SPORTAGE 4-DR.  
NOW \$15,000  
#306010 #306100  
Price after \$2000  
rebate + Tax, lic,  
doc fee



# LLOYD WISE DISCOUNT OUTLET

All offers based on credit approval. + tax, lic, doc, fee. Offer ends 48 hrs. after Pub.

NISSAN  
510-638-4428  
10550 East 14th St., Oakland

HONDA/KIA  
510-638-4000  
10550 East 14th St., Oakland

HYUNDAI  
510-352-4747  
1200 Marina Blvd., San Leandro

San Leandro  
Oakland  
E. 14th  
LLOYD WISE  
HONDA/KIA  
NISSAN  
KIA



OPENING SOON!  
ULTIMATE STATE-OF-THE-ART  
AUTO CENTER



## Attention, auto writers: Your subject is always changing

Cars change. Sometimes radically from model to model, and less dramatically every year.

Even during the year changes are made. Chrysler, for example, is known for its midseason adjustments to keep its products new.

Our impression of each car, our thumbnail opinions, do not always keep pace with the changes.

"That car is down on power," we think, because it seemed to be during our last experience of it.

Or maybe, "That was a noisy little monster," because it was then. And when was that? Well, yes, it was a while ago.

Perhaps another waltz with it will freshen our assumptions. Not only does it behoove a motoring journalist to shuffle through the pack fairly often, it is best that car buyers avoid basing their judgments on old experiences, or on their neighbor's not-new car.

Crossing a model off the check-it-out list because of an outdated impression might eliminate a good prospect. Recently, I renewed acquaintances, some older than others, with a trio of vehicles, all with satisfying results.

### Isuzu Trooper

I spent many miles and a lot of time with a fine silver-colored 1999 Trooper over the holidays. I came away with a warm regard for this machine.

The dual overhead cam V6 had what is most admirable — a well-shaped torque curve. This means, in

### Drive, she said

By Denise McLuggage

operation, a lot of quick launch power for peace-of-mind while passing, or merging, and yet long enough legs for easy high-speed touring.

More important were the overall experiences of comfort, easy handling and lots of space. The Trooper clearly belongs on any sport utility vehicle must-see list. I would wish for one thing more — a better range. Like most SUVs, the Trooper makes no claims for fuel economy.

Given that, I would still like more distance between pumps on the highway than is possible with its 22-gallon tank. Oddly, I am not the only one who dislikes frequent gas stops more than I do high gasoline bills.

### Saturn

From my first experience with a Saturn the year it came out, I thought the suspension engineers should have been given a raise and the engine guys canned. That's because I particularly dislike buzzy, crude, four-cylinder engines that sound as if they are about to toss rods through the roof.

I still think Saturn's initial success was due more than anything to its excellent advertising campaign, and to the pleasure most buyers (particularly women), find in the no-haggle pricing policy. Few people really enjoy the back-and-forth dealing most car purchases involve.

Some buyers would rather know that the car that rolled out just as they arrived and the one that will go after they leave cost exactly what theirs cost. Never mind that some research, some negotiation and more time might have bought them a better deal at another car store.

Spurred by the great loyalty the Saturn has inspired in its buyers, I kept trying the "improved" versions, but had still been put off by the nasty little engine. Until now. (Drum roll.)

I hereby announce that to my ears the latest Saturn at last makes sounds, not noise! And it's a sprightly little beast to drive, as well.

I have always liked the way the Saturn looks. (Yes, the designer gets a raise, too.) Now I will no longer get that pained smile when someone tells me they are considering a Saturn.

The new third door that makes access to the rear seat a snap is a winner as well. One more quibble. Have the designer lower the cowl next time around for a better view of the road ahead.

### Saab 9-5

This has not been on the road for all that long so my reunion with it was a simple refresher. I still like it very much indeed. The 9-5 has kept enough Saab-appeal for dyed-in-the-wool Saab lovers to be pleased, yet for those not so delighted with the Swedish marque, the 9-5 offers a more mainstream attraction. For one thing, it is more conventionally hand-

See MCLUGGAGE, Page D3

## Prelude

FROM PAGE D1

There's very little that can be added to the Type SH model — it's beautifully equipped. The entry-level Prelude with a five-speed manual transmission starts at \$23,450.

The impressive list of features included power windows, mirrors and door locks, air conditioning, cruise control, an adjustable steering column and a six-speaker AM/FM/CD stereo system.

Even though I sat slightly lower on the road in this sports coupe, there's no peering over the hood scanning for a better view of the highway in the Prelude. I also got an open-air greenhouse effect in the coupe with a sliding/tilt power moonroof.

The four-seater Prelude is comfortable for the front seat occupants, but legroom gets too tight for comfort in the rear. I liked the sophisti-

cated appearance of the black interior seating and instrument panel.

I must not be the only one to prefer it, since black is the only interior choice on the Prelude. But Honda did add five new colors to its palette this year: Milan Red, Ficus Green Pearl, Nighthawk Black Pearl, Crystal Blue Metallic, and Premium White Pearl.

Unlike the base Prelude, the exterior of the Type SH is accented by a rear spoiler with integrated stoplight. On the inside, the only feature that separates these two models is the leather-wrapped shift knob on Type SH.

Under the hood, the Prelude received a five-horsepower boost for 1999. It kicks out 200 horsepower at 7000 rpm with the manual transmission and 195 horsepower with the four-speed automatic.

Honda says the service interval on its high-tech engine has now been extended to 100,000 miles before a major tune-up is required.

Honda's optional four-speed au-

tomatic is only available on the base model, and gives the driver the freedom of choosing to drive in a manual shift mode with the Sequential SportShift option.

The engineering team at Honda put athletic prowess under the sleek skin of the Prelude. This sports coupe has a four-wheel double wishbone suspension, specially-designed shocks, plus front and rear stabilizer bars.

Honda also put 16-inch alloy wheels and tires on the Prelude to minimize body roll during maximum performance and handling moments.

The Prelude Type SH got a little extra attention in the suspension department with a Honda technology called the Active Torque Transfer System. This reduces understeer during cornering by throwing power back up to the front driving wheels. The Prelude is equipped with four-wheel disc brakes with anti-lock brakes.

Style, power, and comfort. The Honda Prelude is a class act.

timately developed, says Zarrella. "However, not all the children were successful, particularly the younger ones. That is why we quickly changed our focus from an escape handle to a preventative measure. We designed the child-resistant latches to make it difficult for a young child to latch the trunk in the first place."

Beyond that, says Zarrella, GM is also "reviewing actions that might be appropriate to educate our customers and the general public that motor vehicles are not toys, or acceptable play areas for children.

Young children need to be properly buckled into appropriate car seats and safety belts, and never left unattended in a motor vehicle or allowed to play around a vehicle."

Because this is an issue that transcends mere corporate competitiveness, GM will share its behavioral research with the National Highway Traffic Safety Administration and the industry to "help prevent these senseless tragedies."

Zarrella says research found that children were reluctant to touch some lighted items because they feared the items might be hot.

By sharing this research, Zarrella says, "We hope this will encourage other vehicle manufacturers to move quickly to also help prevent tragedies."

General Motors will not profit from the sale of these kits, according to Zarrella. "GM wants to make the kits affordable for our customers, so GM will be underwriting much of the cost when parts become available."

## Auto

A Weekly Publication  
of Hills Newspapers, Inc.


Publisher: \_\_\_\_\_ Scott Little  
Editor: \_\_\_\_\_ John Snyder  
Advertising Manager: \_\_\_\_\_ Ira Rosenthal  
Advertising Sales: \_\_\_\_\_ Mike Buchanan  
Production Manager: \_\_\_\_\_ Ed Markey  
Advertising Design: \_\_\_\_\_ Maria Davis

The Montclair • Berkeley Voice  
El Cerrito Journal • The Piedmonter  
Alameda Journal

HILLS NEWSPAPERS, INC.

5707 REDWOOD ROAD, OAKLAND, CA 94619 • (510) 339-4047

# DOWNTOWN TOYOTA



## 1.9% APR

Financing on all new Toyotas in stock

### '99 COROLLA 4-DOOR

Air Conditioning, Cassette, Power Steering, & More

#208492

## \$12,677

### '99 CELICA GT-CONVERTIBLE

Leather, Air Conditioning, Tilt, Cruise Control, All Power, CD, Cassette & More!

#151033 1 at this price

## \$24,977

### '99 SOLARA SE V6

All Power, Sunroof, Special Wheels, Automatic, Alarm, Leather, Rear Spoiler & Lots More!

#151033 1 at this price

## \$25,377

### '99 CAMRY 4-DOOR

AC, Power Windows, Power Door Locks, AM/FM Cassette, Power Steering & More!

#479072 1 at this price

## \$16,577\*

### '99 SIENNA LE 5-DOOR

Automatic, Power Windows, Power Locks, Power Steering, Cassette, Rack, Tow Pkg, Loaded!

#129572 1 at this price

## \$24,177

### '99 AVALON

Air Conditioning, All Power, Cassette, Loaded & More!

#151025 1 at this price

## \$22,977

## \$1,000 REBATES!

## \$0 Down delivers


## Really SURPRISE Her!

## Deals You'll Just Love!!

## Best Buy

Sales:  
M-F 9am-8pm, Sat 9am-7pm  
Sun 11am-6pm

Service/Parts:  
M-F 7:30am-6pm  
Sat 8am-3pm



# DOWNTOWN TOYOTA

SAAB • SUBARU

4145 Broadway Auto Row, Oakland • www.downtowntoyota.com

## 510-547-4436

Prices are plus tax, lic & doc fees. Subject To Prior Sale. On Approved Credit. Sale Ends 2/15/99.  
\*1.9% APR financing available on all new 1998 and 1999 Toyotas through Toyota Motor Credit with approved credit.  
For APR offer, 24 monthly payments of \$42.50 per \$1,000 borrowed. Amount financed not to exceed \$20,000.

## Trunk

FROM PAGE D1

like those that claimed 11 young lives this past summer," says Ron Zarrella, executive vice president of General Motors and president of GM North America.

"So we will soon begin offering child-resistant kits through our dealers that will help prevent trunk lids from unintentionally closing on children, and also provide a means of escape in the event that children do become entrapped in a trunk."

The kit will contain a modified trunk latch — a trap resistant latch — that requires a lever to be manually reset before the trunk lid will close.

The manual reset is easily operated by adults standing outside the car, but requires a level of dexterity that most children do not have.

The dealer-installed kits also contain an escape handle, mounting hardware, and lighting that will allow the escape handle to be seen more easily by young children who may become trapped in a trunk.

The final feature in the kit is a strap to prevent children from entering the trunk from the passenger compartment in those vehicles that have a pass-through into the trunk.

With research on previous accidents in hand, GM began a behavioral research program to determine what kind of trunk release mechanism children could identify, touch and be capable of operating after suddenly discovering they are trapped in a very dark and unfamiliar environment.

About nine different devices were tested, using more than 100 children as test subjects. Zarrella says some of the results truly surprised the research team.

"The initial idea — a lighted overhead pull cord similar to those used on city buses — was very appealing to adults and very appealing to engineers," Zarrella says.

"We figured it would really show up and be so obvious. We adults were sure it would work, but we found that young children believe they shouldn't touch things that looked electrical, and they wouldn't even try it. So we went back to the drawing board on that one."

Most children tested could operate the escape release handle GM ul-



# Watch carburetor: Gas may be evaporating away

base of the throttle body on the right side. You should also check to make sure you have fuel pressure.

## Car wash protocol

**Dear Doctor:** At one time or another, anyone who uses a car wash has had to wait in line for 30 minutes or more. Is it better to keep shutting off and restarting the engine, or just leave it idling? Dave

**Dear Dave:** Great question, but the answer depends on many factors. On hot summer days, I would shut the engine off and wait to restart it when I could actually move up at least two spots. The reason for this is if the outside temperature is 80 plus degrees, and the temperature coming from exhaust from the car in front of yours is 150 plus degrees, all the hot exhaust will be sucked into the front of your radiator.

The extreme heat will not allow the radiator to cool your engine. On days the temperature is 60 degrees or cooler, you could leave the engine idling, however you should shift into park with an automatic, and neutral with a standard transmission, and take your foot off the clutch.

## Noisy tappets

**Dear Doctor:** I own a 1991 Toyota pickup 2.4-liter four-cylinder, which I purchased new and currently has 98,000 miles. Recently, I noticed the tappets sound noisy. I took the truck to a local shop. He said the tappets were not a major problem. He said there are plastic guides the timing belt rides against that need to be re-

## Ask the Auto Doctor

By Junior Damato

placed at a cost of \$550, which also includes the tappet adjustment. I would like to keep the truck for another 100,000 miles. Mark

**Dear Mark:** Your Toyota pickup has a timing chain not a belt. There are guides for the timing chain. Both the chain and guides always have oil spraying all over them.

The first thing to do is head for the Toyota dealer for a second opinion. If you are still in question after the dealer visit, have the tappets adjusted, then check for any other noises.

## Is there a power limiter?

**Dear Doctor:** I own a 1997 Mercury Cougar 4.6-liter V8. I have been told there is a device to limit power under 3000 rpm. If this is true, how can I disable it, and if not, how can I get better performance? Mike

**Dear Mike:** There is no power limiter under 3000 rpm. There is a rev limiter at the engine red line that all fuel injected engines have. To gain more power from any late model vehicle, I recommend a computer upgrade, high performance air filter and exhaust replacement.

## Frozen door locks

**Dear Doctor:** I have a problem with door locks that keep getting

frozen. I have to get in through the passenger side. What can I do? Joan

**Dear Joan:** There are a couple of products made for lubricating door lock cylinders. Go to your local auto parts or hardware store to purchase them.

Both products have graphite in them. You should put a few drops in all locks, including you house locks. Never use oil, because it will thicken up and not allow the small tumblers to move.

## Where's the car made?

**Dear Doctor:** I am considering the purchase of a 1997 or 1998 Toyota or Nissan car. I would like to know which are made in the U.S. and which have timing belts. Every time I ask a dealer, I get different answers. Michael

**Dear Michael:** To find out where the car is made, look on the door placard located on either the front driver's door or rear door opening. As for timing belt or timing chain, once you find the make and model you like, go to the service department and ask the manager, not the salesperson.

## Van stalls a problem

**Dear Doctor:** I own a 1979 Dodge conversion van 318 V8 that has a stalling problem (until the engine

warms up) when it is damp out. I have rebuilt the engine, installed a Holley Pro-Jection unit, and upgraded the ignition system. What can you suggest? Bob

**Dear Bob:** Damp conditions can play havoc during warm up. One of the most common problems I come across is the air filter preheat tube that has been discarded, especially when an open element high performance air filter is installed.

Lean fuel condition and ignition breakdown can also contribute to the problem.

## Brake lights stay on

**Dear Doctor:** We own a 1993 Ford F-150 two-wheel drive pickup with a rear anti-lock brake light that stays on. It needed brakes, so I had them

replaced hoping that would take care of the ABS light. Well, it did not. The shop checked for trouble codes and there was none. I do not think the ABS is working. What can the shop do next? Daniel

**Dear Daniel:** Brakes need to be in 100 percent perfect condition. The shop working on your truck needs to understand the ABS system.

The ABS light can be on from something as minor as the brake fluid level indicator in the master cylinder reservoir.

I have seen this many times on late model Ford products. If your shop cannot find the problem, have them call Automotive Information at 800/288-6210 for technical assistance.

Write to The Auto Doctor, 3 Court Circle, Lakeville, MA 02347



## Mardi Gras Celebration!

# UNBELIEVABLE DEALS

ON EVERY '98 OR '99 NISSAN

### BEST LEASES IN BAY AREA

*All Vehicles at Excellent Prices.*

We also do financing for Bad Credit, No Credit, Bankruptcies.

Call CHARLYNE JORDAN, SALES MGR.

**Connell Nissan / Cochran & Celli Isuzu**  
 3000 Broadway, Oakland  
**PRICE QUOTES 800-245-1985**

## AUTO SHORTS

By Arnold Wechter

### Grand Blanc, Mich.

A new interactive Driver's Log service is available from AC Delco at [www.acdelco.com](http://www.acdelco.com), and allows visitors to submit information on their driving habits and receive a personalized, detailed maintenance schedule for up to seven vehicles.

"AC Delco's new Driver's Log service will make it easier than ever to maintain service schedules," said Tom Liles, manager of e-commerce marketing for GM Service Parts Operations.

"By servicing vehicles at recommended time frames, owners will find their cars and trucks performing better, with less wear and tear."

The easy-to-use online reminder service takes into account factors such as daily driving habits and the date a service last performed. It also tracks seven routine maintenance procedures: oil changes, tune-ups, filters, tires, brakes, cooling systems, and shocks.

"Users can call up their drive's log to review or edit their maintenance schedules at any time," says Liles.

"They can also obtain maintenance history information," he said.

### Norcross, Ga.

Saab posted worldwide sales of 118,581, in 1998, an 18 percent increase over 1997 sales.

A full year of Saab 9-3 and Saab 9-5 deliveries, strengthened dealer networks in key European markets. Strong increases were posted in all of Saab's major European markets and were the highest growth of any brand in Western Europe.

# AMERICA'S NEWEST CAR COMPANY IS NOW OPEN!

*Lanos*



**1999 Lanos S**

Hatchback

Nicely equipped. Power steering, air conditioning, tinted glass & more.

**\$10,499**

VIN #371454

*Leganza*



**1999 Leganza SE**

Luxury Sedan

Air conditioning, power windows, power mirrors, power locks, ABS, cassette, tilt. Wow!

**\$14,865**

VIN #169102

*Nubira*



**1999 Nubira SX**

Sedan

Air conditioning, power windows, power mirrors, power locks, cassette, tinted glass, tilt. Wow!

**\$12,565**

VIN #271668

**36 Months Scheduled Maintenance Included\***

Including oil change, wiper blades, tune up!!!

"Just Add Gas"

• Italian design.

• German engineering.

• Factory direct no hassle prices.

• 5 year 60K mile power train warranty.

• More than a new car... a new experience!



**DAEWOO**

OF

**OAKLAND**



Visit our factory store at

2820 Broadway, Oakland

510-238-9166

\*See Daewoo dealer for details. \*\*MSRP inc. destination charges as of 10/98. All prices exclude tax, lic. doc. fee, finance charge & smog fee if applicable. Subject to prior sale.



## CONNELL AUTO CENTER'S

President's Day  
Celebration!

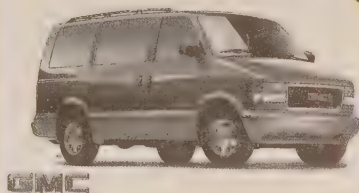
**0%\***  
Financing!

Price Quote  
Hotline -  
Call Manager  
Direct  
1-800-830-4311



**\$0\*\***  
Down!

All '99 GMC  
Safari's



GMC

**\$0 Down!**  
and  
**0% A.P.R.**  
Financing!

All '99 Pontiac  
Montana Transports



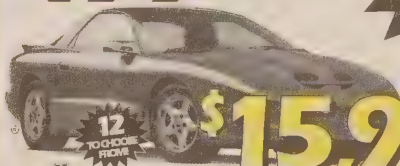
PONTIAC

NO DOWN PAYMENT...NO INTEREST CHARGES...NO PAYMENTS 'TILL APRIL '99

'99 Firebird

**\$199** + tax per month

60 payments of \$199.19 + tax \$2,469  
down + \$531 drive off fees for a total of  
\$3,000 due at lease signing. Option to  
buy at lease end for \$7,500. 12k miles  
annually. Lender must approve lease.



PONTIAC

**\$15,988**

**\$750  
REBATE  
OR  
2.9%  
FINANCING**

After factory rebate. 1 at this price  
VIN #210910. Retail purchase price excludes taxes.

'99 Cadillac Eldorado

'99 Cadillac DeVille



Your  
Choice!



Cadillac

**\$499**

Cadillac

PER MO. + TAX  
36 MONTHS!

'99 El Dorado #604679 \$1,900 down + drive off fees for a total due of \$3,969 at lease signing. Residual  
\$22,441. 12k annual mileage. GMAC must approve lease. '99 DeVille #726755 \$1,900 down + drive off fees  
for a total due of \$3,905 at lease signing. Residual \$21,552. 12k annual mileage. GMAC must approve lease.

## 4x4 Sport Utility Headquarters

### LOW, LOW PAYMENTS!!

'99 GMC Yukon

**\$299**

+ tax per month  
SLT, Loaded!

48 payments of \$299.31 + tax \$4,120 down +  
\$880 drive off fees for a total of \$5,000 due at  
lease signing. Option to buy at lease end for  
\$24,082. 12k miles annually. Lender must approve  
lease. Minimum 700 auto credit score to qualify.

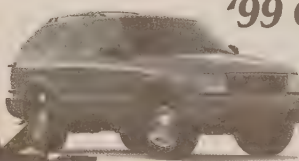


'99 GMC Jimmy

**\$279**

+ tax per month  
SLT, Leather,  
Custom Wheel Package!

60 payments of \$278.15 + tax \$6,213 down + \$787 drive off fees  
for a total of \$7,000 due at lease signing. Option to buy at lease  
end for \$14,147. 12k miles annually. Lender must approve lease.  
Minimum 700 auto credit score to qualify.



'99 GMC Denali

**\$399**

+ tax per month

60 payments of \$398.06 + tax \$5,670  
down + \$1,130 drive off fees for a total of  
\$5,800 due at lease signing. Option  
to buy at lease end for \$25,739. 12k  
miles annually. Lender must approve  
lease. Minimum 700 auto credit score to  
qualify.



**HUGE  
SELECTION  
UNDER ONE  
ROOF!**

'99 Cadillac  
Escalade

Brand New!  
Hot To Trot!

**Come  
Check  
It Out!**



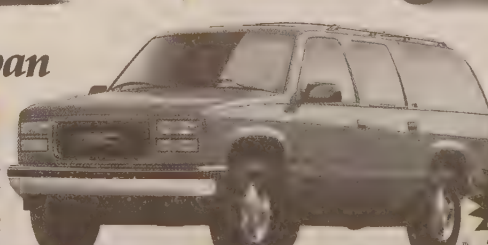
'99 GMC Suburban

**\$329**

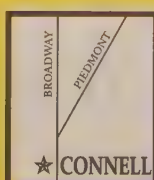
+ tax per month

Loaded SLT Package!

60 payments of \$329.44 + tax \$4,040 down + \$960 drive off fees for a total of \$5,000  
due at lease signing. Option to buy at lease end for \$24,293. 12k miles annually. Lender  
must approve lease. Minimum 700 auto credit score to qualify. All Suburbans in stock.



**7  
AT THIS  
PAYMENT!**



**CONNELL AUTO CENTER**  
**510-893-9110**

3000 Broadway Auto Row, Oakland

\*On approved credit, 36 months GMAC  
on all 1999 Safari's & Montanas  
\*\*\$0 down, on approved credit.







## BMW bounces board president

By Arnold Wechter

NORTH AMERICAN AUTO WRITERS SYNDICATE

If you have wondered why auto executives receive such high pay, the answer is that company presidents and chief executive officers can go from genius to idiot in short order.

Ask Bernd Pischetsrieder, the 50-year-old BMW board president who resigned Friday along with his heir apparent, Wolfgang Reitzle.

Pischetsrieder had received raves for his management of the German automaker, which has had worldwide success. Pischetsrieder was considered in some sectors a genius for leading his firm in its purchase of Rover, the United Kingdom manufacturer, in 1994.

Just a few months ago, Pischetsrieder was considered a strategic genius for his Rover purchase making BMW the first car company to pursue the strategy of offering cars in every niche ... a move that other automakers soon followed.

Again he was hailed last summer, when he swooped in to acquire the Rolls-Royce brand for \$65.3 million when rival Volkswagen thought it had a deal to buy the company. VW walked away with Rolls Royce's aging factory and the Bentley brand name.

Pischetsrieder's failure was to turn around Rover and make it profitable. BMW hasn't revealed its 1998 results, the car maker said its losses at Rover were responsible for the first decline in net profit since 1993, despite a record performance by BMW's own-brand cars and an excellent year for the industry.

In 1998, Rover's losses exceeded 1.5 billion marks. It led to some people to refer to Rover as "The English Patient."

The announced of Pischetsrieder's resignation brought rumors that General Motors and Honda were suitors for the troubled automaker. DaimlerChrysler AG Co-Chairman Robert Eaton: "I figure by today (last Monday), there will be at least three or four companies bidding for BMW." He insisted his company wouldn't be one of them, but speculated that General Motors would be one.

GM reportedly has studied how BMW would fit into its global operations, according to some sources. GM Chairman John Smith declined to comment.

Ferdinand Piech, Volkswagen AG chairman, in the past has signaled an interest in purchasing a stake in BMW, but he has remained silent since the firing of Pischetsrieder.

Some analysts say the best fit have picked Honda Motor Company for BMW. The marriage of the Japanese mass marketer with BMW, a leading luxury carmaker, would create the world's sixth largest car company.

The analysts warn that relations between the two companies soured when BMW bought Rover, which at the time had a partnership with Honda.

A little-known production chief, Joachim Milberg, was named to replace Pischetsrieder. Milberg, 55, is known as a quiet and low-key executive. He joined BMW in 1993 after spending 12 years as a professor of engineering at Munich's Technical University, where he specialized in car production.

But it won't be Milberg who makes the decision whether BMW should merge. It rests Germany's wealthy Quandt family, which owns a 47 percent stake in the company.

The family is headed by Johanna Quandt, 70, who resigned from the BMW supervisory board in 1997. A family spokesman provides an impression that the family isn't selling out. "The family firmly underscores its commitment to the firm."

Not only is BMW's future shaky, but Rover's fate may be even worse. Once a proud automaker in the United Kingdom it is now outsold by Renault and Peugeot in its home market.

The company is a struggling mass-marketer plagued with a poor image and quality problems.

### New airbag danger

A word of warning if you own a car with side airbags and you are car with out. Don't try to open the windows with a Slim Jim ... it could be a fatal mistake.

An officer safety alert was provided by the New York statewide Police Information Network concerning locked vehicles with side airbags.

"While attempting to gain entry to a vehicle with side impact airbags in a lockout, at least 3 law enforcement officers have been killed using a Slim Jim device."

"Inadvertent deployment of the airbag can cause the Slim Jim to be launched upward with great force. The force is strong enough to cause the device to penetrate the chin and continue on to become lodged in the brain of the person attempting to access the vehicle."

Enough said.

## GM muscle car fan flips for 1924 Model T Ford

### Classic Classics

By Vern Parker

Never would anyone mistake Steve Nowell for a Model T Ford enthusiast. At least that's what he thought in the autumn of 1991. He was, after all, a 1970s General Motors muscle car sort of guy. Just ask him, he will tell you.

One fateful day, an acquaintance stopped by Nowell's Auto and Truck Repair shop. The unsolicited visitor told Nowell, "I have got a 1924 Model T Ford you have got to see."

Nowell was somewhat less than enthused about the prospect of seeing a Model T Ford, but reluctantly agreed to go see the car. His wife, Tina, went along for the ride.

When the couple arrived at the rural house, they found a well-worn, but complete, 1924 Ford Model T roadster — or as it was advertised three-quarters of a century ago — a "runabout."

The owner used the vintage 20-horsepower car to drive down the lengthy driveway to retrieve his daily mail. He climbed into the cozy cab through the right door and invited Nowell to do likewise, so they could go get the mail.

"That was the first time I rode in a car of that age," Nowell said. "With three pedals on the floor, throttle and spark hand controls on the steering column," he relates, "there were plenty of things to do to keep this little car doing what you want it to do."

After the mail was retrieved, the owner asked Nowell if he was interested in buying the Ford. Nowell responded with the noncommittal, "I'll think it over," because it wasn't anywhere close to a Chevrolet muscle car.

"Still, the thing kept talking to me," Nowell concedes. So much so that in October 1991, he took a roll-back truck, bought the car, and hauled it to his Woodbridge, Va., home.

"The car was in fair running condition and needed some paint," Nowell said. The Ford had a pair of Montgomery Ward's finest 3.50x30-inch tires on the back axle, while at the front were 3.00x30-inch tires, a Firestone at one end and a Goodyear at the other.

Nowell replaced the eclectic mix of rubber with gum-dipped Firestones. With a new set of rubber, he took his acquisition to a deserted high school parking lot on a weekend for some remedial driving lessons.



Steve Nowell, this Model T's new owner, says there's plenty to do to keep this little car going.

From the left, the three pedals are marked C-R-B for Clutch, Reverse, Brake. Of course, when seated behind the four-spoke steering wheel, the driver can't see the letters on the

pedals. Nevertheless, after a couple of hours Nowell became quite adept at driving the "T" — just like millions of others before him.

Nowell then cleaned the car a lit-

tle, entered it in a car show and in third out of seven. That's when he became afflicted with Model T fever. Ford built about 15 million Model Ts from October 1908 to May 1927.

## Nissan plans product overhaul

### Down the Road

By Michelle Krebs

Beginning last summer at road shows in four U.S. cities, Nissan executives outlined to the press and their dealers plans to accomplish a sales and financial turnaround.

Now, on the 1999 auto show circuit, Nissan is giving the American public a peak at some vehicles they hope will soon be parked in consumer's garages.

At the North American International Auto Show in Detroit in January, Nissan unveiled concept versions of the famous Z sports car it hopes to revive and an innovative hybrid vehicle with the cab of a sport utility vehicle and the bed of a pickup truck.

While Nissan does not officially have the green light to produce either vehicle, the Z car particularly is what the company needs to revive its image as a performance-oriented carmaker. Minoru Nakamura, president of Nissan North America, said

in an interview.

"We need the Z car as a symbolic product to show our identity without words," he said. "We must rebuild our identity in this market."

That identity focuses on a sporty image and actual performance. "We used to be known for performance," said Nakamura. "We used to be No. 1 as far as horsepower is concerned. Toyota would have a model at 100 horsepower, Honda at 110 and we would make 120. Today, Nissan is nearly even, and sometimes less than our competitors."

Performance, however, is precisely the holdup in making a decision about Z car production. Nakamura said the debate centers on whether it should be powered by his choice of a four-cylinder engine, as was the original 240Z, or a six-cylinder engine, which may be demanded by the U.S. market.

If the Z car is resurrected, it must have global appeal and must be affordable to young people. It's the same idea as the original Z car as conceived by Yutaka Katayama, who

established Nissan (then Datsun), in the U.S.

In addition to considering specialty products like the Z car and the sport utility/pickup hybrid, Nissan plans a massive overhaul of its U.S. product line.

It began with Altima last year, continued with the Quest minivan and Frontier pickup truck this model year, and includes the four-door Frontier and Maxima, to be built in Tennessee instead of Japan after the turn of the century. A new Sentra next century will be made in Mexico instead of Tennessee.

Nissan will add to the line this year an affordable sport utility vehicle, called the Xterra, to go against Honda's CR-V and Toyota's RAV4. Nakamura said Nissan's lack of a CR-V/RAV4 fighter has been a major contributor to its lackluster sales performance in the U.S., along with Nissan's lack of a "megabrand" like the Toyota Camry and Honda Accord.

"Our strategy has been to sandwich the midsize car segment with the Altima and Maxima," he said.

### BEST BUYS IN BERKELEY!

**Jim DOTIEN BERKELEY HONDA**

#### '99 Accord Sedan

BUY FROM STOCK or ORDER AT THIS PRICE!

**\$13,988**  
**\$169** /mo.  
36 months!



36 Mo. Lease @ \$169/mo. + tax with credit approval. Cap. \$13,988. Residual: \$10,057.60. TOP \$6578.64. Drive-Off \$1179.74. 12k mi/yr. #CG854

#### '99 Passport LX

BUY FROM STOCK or ORDER AT THIS PRICE!

**\$24,657**  
**\$299** /mo.  
36 months!



36 Mo. Lease @ \$299/mo. + tax with credit approval. Cap. \$24,657. Residual: \$15,712.05. TOP \$11,663.28. Drive-Off \$2144.48. #990147. Purchase price plus tax, lic. & doc. fees.

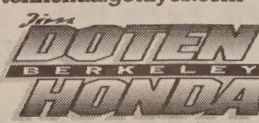
**CALL 1-800-510-9253 FOR HONDA-CERTIFIED USED CARS**

(Always a Fresh Selection!)

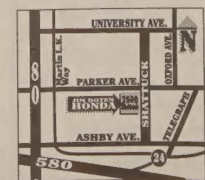
- 6-Year/72,000 Mile Powertrain Warranty!
- 150-Point Appearance & Mechanical Inspection!

**CALL NOW! Pre-Qualify for a Vehicle Loan**

"Right On-the-Spot!"  
(with proper docs. & down payment.)  
jdotenhonda.getayes.com



2600 SHATTUCK AVENUE, BERKELEY • (510) 843.3704  
www.jdotenhonda.com



## 1999 NEW-CAR PREVIEW

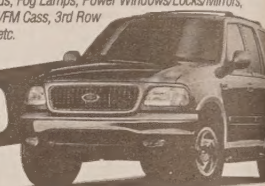
at **MELROSE FORD**

### 99 EDDIE BAUER EXPEDITION

V-8, Leather, Running Boards, Fog Lamps, Power Windows/Locks/Mirrors, Cruise, Tilt, CD Stacker, AM/FM Cass, 3rd Row Seat, Climate Control, etc., etc.

VIN# 897238

**\$30,599**



### 99 MUSTANG COUPE

V-6, AC, Power Windows, Power Locks, Power Mirrors, AM/FM Cassette CD, Remote Keyless Entry, Alum. Wheels

VIN# B08786

**\$15,499**



### 99 EXPLORER SPORT

4.0L SOHC V-6, AC, Power Windows, Power Locks, Power Mirrors, Step Bar, Fog Lamps, Speed Control, Cruise, Tilt, AM/FM CD Stereo, Chrome Wheels, etc., etc.

VIN# A48511

**\$21,999**



### 99 ESCORT LX

2.0 SPI 4-Cyl, Rear Defrost, Alloy Wheels  
MSRP: \$11,899  
Factory Rebate: \$1,600  
College Grad Rebate: \$400

VIN# 1B3754

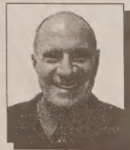
**\$9,999**



## COME CELEBRATE OUR 70TH ANNIVERSARY!



Mr. Melrose



Mr. Melrose Sr.



Mr. Melrose Jr.

**Family Owned and Operated For 3 Generations!!!**

**MELROSE FORD**

**534-8520**  
3050 East 14th St.  
Oakland

Visit our website at  
www.melroseford.com

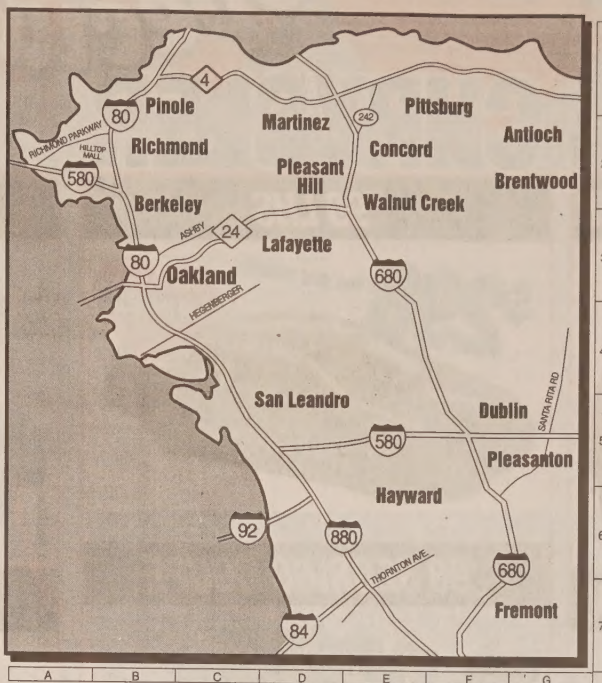
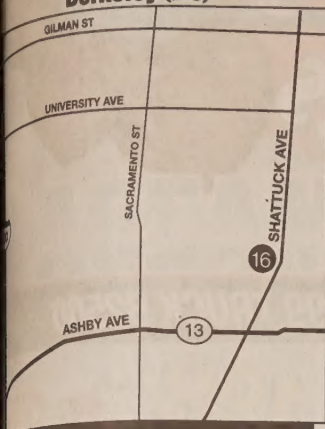




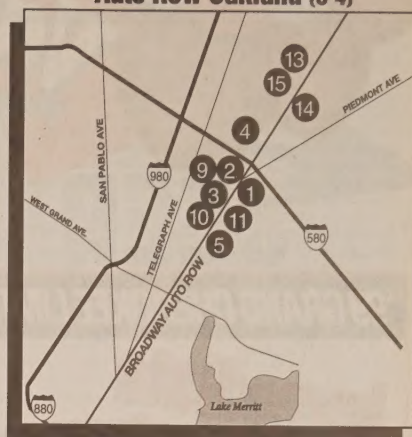
Visit Hot CoCo's Yellow Pages  
website for door-to-door directions.  
[www.hotcoco.com/yellowpages](http://www.hotcoco.com/yellowpages)

# Auto Directory

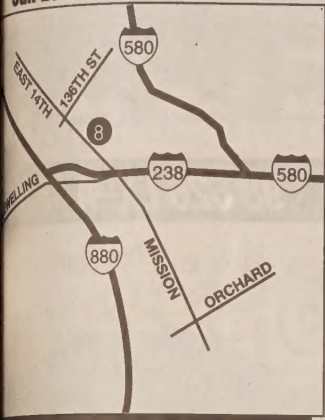
## Berkeley (B-3)



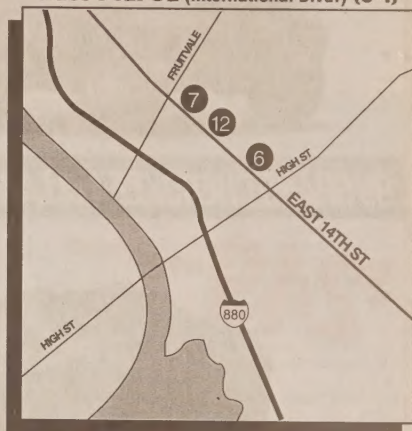
## Auto Row Oakland (C-4)



## San Leandro / Hayward (D-5)



## East 14th St (International Blvd.) (C-4)



**Cadillac**  
**Connell Auto Center**  
3093 Broadway Auto Row  
Oakland  
(510) 893-9110

**CHEVROLET**  
**COCHRAN & CELLI**  
3330 Broadway Auto Row  
Oakland  
(510) 450-6600

**CHRYSLER**  
**COCHRAN & CELLI**  
3330 Broadway Auto Row  
Oakland  
(510) 450-6600

**DAEWOO**  
**DAEWOO of OAKLAND**  
2820 Broadway Auto Row  
Oakland  
(510) 238-9166

**Ford**  
**Broadway Ford**  
2560 Webster  
Oakland  
(510) 832-8800

## CADILLAC

1. **Connell Auto Center (C-4)**  
3093 Broadway Auto Row, Oakland  
(510) 893-9110

## CHEVROLET

2. **Cochran & Celli Auto Center (C-4)**  
3330 Broadway Auto Row, Oakland  
(510) 450-6600

## CHRYSLER

3. **Cochran & Celli Auto Center (C-4)**  
3330 Broadway Auto Row, Oakland  
(510) 450-6600

## DAEWOO

4. **Daewoo of Oakland (C-4)**  
2820 Broadway Auto Row, Oakland  
(510) 238-9166

## FORD

5. **Broadway Ford (C-4)**  
2560 Webster, Oakland  
(510) 832-8800

6. **Melrose Ford (C-4)**  
3050 East 14th St., Oakland  
(510) 534-8520

## HONDA

7. **Lloyd Wise Honda (C-4)**  
10550 E. 14th St. (International Blvd.) Oakland  
(510) 638-4000

## HYUNDAI

8. **Lloyd Wise Hyundai (D-5)**  
1200 Marina Blvd., San Leandro  
(510) 251-8300

## ISUZU

9. **Cochran & Celli Auto Center (C-4)**  
3330 Broadway Auto Row, Oakland  
(510) 245-1985

## MAZDA

10. **Cochran & Celli Auto Center (C-4)**  
3330 Broadway Auto Row, Oakland  
(510) 450-6600

## NISSAN

11. **Connell Nissan (C-4)**  
3000 Broadway Auto Row, Oakland  
(510) 245-1985
12. **Lloyd Wise Nissan (C-4)**  
10500 E. 14th St. (International Blvd.) Oakland  
(510) 638-4428

## SAAB/SUBARU

13. **Downtown Saab/Subaru (C-4)**  
4145 Broadway Auto Row, Oakland  
(510) 547-4436

## SATURN

14. **Saturn of Oakland (C-4)**  
2355 Broadway Auto Row, Oakland  
(510) 839-6400

## TOYOTA

15. **Downtown Toyota (C-4)**  
4145 Broadway Auto Row, Oakland  
(510) 547-4436
16. **Toyota of Berkeley (B-3)**  
2400 Shattuck Ave., Berkeley  
(510) 845-2530

**HONDA**  
**Lloyd Wise Honda**  
10550 E. 14th St.  
(International Blvd.)  
Oakland  
(510) 638-4000

**ISUZU**  
**COCHRAN & CELLI**  
3000 Broadway Auto Row  
Oakland  
(510) 245-1985

**NISSAN**  
**Connell Auto Center**  
3093 Broadway Auto Row  
Oakland  
(510) 893-9110

**NISSAN**  
**Lloyd Wise Nissan**  
10550 E. 14th St.  
(International Blvd.)  
Oakland  
(510) 638-4000

**SAAB SUBARU**  
**DOWNTOWN SAAB SUBARU**  
4145 Broadway Auto Row  
Oakland  
(510) 547-4436

**SATURN**  
**Saturn of Oakland**  
2355 Broadway Auto Row  
Oakland  
(510) 839-6400

**TOYOTA**  
**DOWNTOWN TOYOTA**  
4145 Broadway Auto Row  
Oakland  
(510) 547-4436

**TOYOTA**  
**Toyota of Berkeley**  
2400 Shattuck Avenue  
Berkeley  
(510) 845-2530



# Cochran & Celli's Valentine's Specials

## JEEP

## CHRYSLER

## MAZDA

### '99 GRAND CHEROKEE LIMITED

**Immediate Delivery!**

✓ V-8



### '99 GRAND CHEROKEE 4x4 LAREDO

**\$249** + tax per month

- ✓ Power-Tech I-6
- ✓ Power Locks
- ✓ Power Windows
- ✓ Tilt
- ✓ Cruise
- ✓ Auto
- ✓ Air Conditioning
- ✓ Cassette
- ✓ and more



36 month closed-end lease. Total payments \$9,964 + tax. Residual \$17,360. Cap cost \$26,895. Lease drive off \$4,000 Cap Reduction + 1st payment, lic. fee, tax & \$495 bank fee. VIN #507867.

### '98 GRAND CHEROKEE LIMITED

**\$7,000 OFF MSRP**

- ✓ 5.9L
- ✓ V-8

Won't Last!



Demo.

### '99 WRANGLER 4x4 SE

**\$199** + tax per month

- ✓ Hard Top
- ✓ Tinted Glass
- ✓ Cassette
- ✓ Tilt
- ✓ Air Conditioning
- ✓ and more



48 month closed-end lease. 48 mos. at \$199 + tax. Total pymts \$9,553 + tax. Residual \$10,500. Lease drive off \$2,000 Cap Reduction + 1st pymt, lic. fee, tax & \$495 bank fee. Cap cost \$17,865. VIN #449141.

### '99 LHS

**\$298** + tax per month

Loaded!



36 month closed-end lease. 36 mos. at \$298 + tax. Total pymts \$10,729 + tax. Resid. \$16,717. Lease drive off \$94,500 + 1st pymt, lic. fee, tax & \$495 bank fee. Cap cost \$29,886. VIN #533353.

### '98 SEBRING COUPE

**\$3,000 OFF MSRP**

✓ Loaded



VIN #108567

### '99 TRUCK B2500

**\$9,488** + fees

This Weekend Only!



After \$1,750 Rebate. VIN #M1B371

### '98 626 LX-A

**\$15,988** + fees



- ✓ Auto
- ✓ Air Conditioning
- ✓ CD
- ✓ Power Locks
- ✓ Power Windows
- ✓ Tilt
- ✓ Cruise
- ✓ and much more

### '99 PROTEGE DX

**\$12,498** + fees



- ✓ AC
- ✓ CD
- ✓ and more

### '98 MPV ES AWD

**\$6,500 OFF MSRP**



- ✓ Leather
- ✓ Moonroof
- ✓ Cassette/CD
- ✓ Power Locks
- ✓ Power Windows
- ✓ Tilt
- ✓ Cruise
- ✓ V-6
- ✓ Dual AC
- ✓ 4x4 & more

## PLYMOUTH

### '99 NEON

**\$9,995** + fees after rebate



After \$1,500 Rebate. VIN #558815.

### '99 VOYAGER

**\$189** + tax per month

Hurry!



36 month closed-end lease. 36 mos. at \$189 + tax. Cap cost \$17,875. Total pymts \$6,804 + tax. Residual \$10,110. Lease drive off \$2,500 Cap Reduction + 1st pymt, lic. fee, tax & \$495 bank fee. VIN #199423

## GREAT SELECTION OF ROAD READY USED CARS

### '99 MAZDA MIATA

Like New!

**\$16,988**

V-6 #102896

### '95 TOYOTA LANDCRUISER

Only 30k miles, all the toys! Gorgeous!

**\$36,500**

#009614

### '92 JEEP WRANGLER ISLAND EDITION 4x4

Low miles, like new!

**\$9,995**

#550086

### '96 CHRYSLER SEBRING CONVERTIBLE

#293745

**\$13,488**

### '95 LEXUS LS 400

Blackberry w/natural leather, moonroof, int. phone, chrome wheels & more!

**\$30,655**

#009154

### '96 HONDA ACCORD

Sedan, Auto, AC, Stereo. Really like it!

**\$13,955**

#155218

### '96 JEEP GRAND CHEROKEE LIMITED

V-8

**\$18,988**

#128807

### '95 CHRYSLER CONCORDE

Low Miles, Leather, Full Power Equipment, Flawless!

**\$11,995**

#096360

### '98 PLYMOUTH BREEZE

#249623

**\$10,888**

#347188

### '97 JEEP GRAND CHEROKEE LIMITED

Hunter green w/leather, low mi, gorgeous!

**\$17,488**

#290751

### '98 CHRYSLER CIRRUS LXI

16k, leather, full factory equipment, chrome wheels. SAVE!!

**\$14,955**

#290751

### '97 DODGE RAM CLUB CAB

Low miles, V8, Auto, AC, Gorgeous!

**\$19,975**

#718117

MAZDA • JEEP  
CHRYSLER • PLYMOUTH  
USED CARS

# COCHRAN & CELLI

BROADWAY AT PIEDMONT AVENUE • OAKLAND

(510) 450-6678

CREDIT UNION DIRECT LENDING

Sale prices after rebate plus tax & lic. doc. fees. Subject to prior sale. On approved credit. Sale ends 2-15-99.

CHECK OUT ENTIRE USED CAR INVENTORY AT [WWW.BESTCARBUY.COM](http://WWW.BESTCARBUY.COM)

